

Community Connections, Inc.

## FY 2017 Budget

Approved 6/22/16



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## Mission Statement

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*This explains what we do, where we do it, for whom, and why.*

**Our mission is to create opportunities for children and adults with developmental and intellectual disabilities to lead healthy and fulfilling lives within our community.**

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## Vision Statement

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*This explains what a company would like to manifest in the community over the next 10 years.*

**Our vision is a community where all people with developmental disabilities have the same opportunities as other community members.**

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## Prioritized Values

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*These guide the company's attitudes, actions, and decisions. These are values we are striving to uphold.*

### 1. Fulfillment

CCI contributes positively to the life quality of clients, staff, and the community.  
Clients have timely access to all appropriate community resources.

### 2. Self-worth

Clients and employees feel exceptional: CCI recognizes the strengths and contributions of clients and employees.  
CCI believes that all people have talents to offer.

### 3. Self-empowerment

Clients are the leaders of their lives: clients hire CCI to support them in meeting their goals.  
Employees have the power to make important decisions, problem solve, and develop professionally.

### 4. Partnership

CCI has a mutually beneficial relationship with the community.  
Employees are encouraged to work as a team.

### 5. Accountability

Board members are responsible to lead the organization in advocacy and fundraising.  
Employees and board members are held accountable for decisions made on behalf of clients, taxpayers, and donors.

### 6. Effective Communication

Employees communicate with each other in a timely manner.  
CCI communicates with clients, guardians, families and the community regularly.  
Clients, guardians, families, and the community are encouraged to communicate with CCI.  
All communication is timely, transparent, professional, accurate, and followed up until resolved.

### 7. Efficiency

All operations are streamlined: employees spend the majority of their time on meaningful work.

Community Connections, Inc.  
FY17 Budget

	FY16 Budget	FY17 Budget	Increase (Decrease) to Budget	% Increase (Decrease) to Budget
Revenue				
Medicaid				
Comp - Residential PCA	702,730.74	497,685.09	(205,045.65)	(41.20)%
Comp - Residential Host Homes	1,829,314.82	1,977,119.65	147,804.83	7.48%
Transportation	126,015.10	125,000.00	(1,015.10)	(0.81)%
Behavioral	36,500.00	74,500.00	38,000.00	51.01%
Supplies Disposable	6,604.00	6,000.00	(604.00)	(10.07)%
Dental	0.00	0.00	0.00	0.00%
Vision	15,259.00	11,925.00	(3,334.00)	(27.96)%
Medicaid SLS	377,737.50	352,000.00	(25,737.50)	(7.31)%
Respite - Medicaid SLS	20,215.00	26,546.00	6,331.00	23.85%
Home/Vehicle Mod - SLS	2,500.00	1,500.00	(1,000.00)	(66.67)%
Personal Care-SLS	75,893.00	83,740.00	7,847.00	9.37%
Specialized Habilitation-DD	246,298.14	253,834.14	7,536.00	2.97%
Supported Comm Conn -DD	435,141.55	484,533.37	49,391.82	10.19%
Specialized Habilitation-SLS	13,936.59	14,190.24	253.65	1.79%
Supported Comm Conn -SLS	14,788.61	38,544.89	23,756.28	61.63%
Supported Employment-DD	50,000.00	62,500.00	12,500.00	20.00%
Supported Employment-SLS	20,000.00	25,000.00	5,000.00	20.00%
Children's Extensive Support	43,000.00	53,000.00	10,000.00	18.87%
TCM -	416,000.00	370,000.00	(46,000.00)	(12.43)%
CHCBS Revenue	11,500.00	10,000.00	(1,500.00)	(15.00)%
Total Medicaid	4,443,434.05	4,467,618.38	24,184.33	0.54%
State Funded				
State SLS	125,883.00	97,830.00	(28,053.00)	(28.68)%
Early Intervention	195,975.00	172,614.00	(23,361.00)	(13.53)%
EI - Trust	11,000.00	15,277.50	4,277.50	28.00%
EI - Other Insurance	40,000.00	30,500.00	(9,500.00)	(31.15)%
Family Support Services	122,614.14	104,767.20	(17,846.94)	(17.03)%
Management Fee-State	88,682.32	81,188.82	(7,493.50)	(9.23)%
Case Management State	44,628.57	44,628.57	0.00	0.00%
Financial Solidity Income	40,016.00	0.00	(40,016.00)	0.00%
IDD Determinations-CM	2,100.00	5,020.00	2,920.00	58.17%
Wait List Management-CM	10,501.58	11,970.00	1,468.42	12.27%
EI Service Coordination	39,312.00	42,005.00	2,693.00	6.41%
Case Management - SIS	2,150.00	2,150.00	0.00	0.00%
QA / UR	38,000.00	43,000.00	5,000.00	11.63%
Broker Fee - Trust	1,900.00	2,500.00	600.00	24.00%
Other State Revenue	0.00	9,460.00	9,460.00	100.00%
Onboarding-WL Management	0.00	29,748.48	29,748.48	100.00%
FSSP - Respite	0.00	0.00	0.00	0.00%
Part C Direct Service	4,355.00	26,556.00	22,201.00	83.60%
PASARR Revenue	600.00	400.00	(200.00)	(50.00)%
HUD - Subsidy's	7,442.00	1,500.00	(5,942.00)	(396.13)%
DVR	10,000.00	0.00	(10,000.00)	0.00%
Total State Funded	785,159.61	721,115.57	(64,044.04)	-8.88%
Other				
La Plata County Contribution	42,000.00	42,000.00	0.00	0.00%
City of Durango	37,000.00	37,000.00	0.00	0.00%
Town of Bayfield Contribution	1,000.00	1,000.00	0.00	0.00%
Montezuma Contribution	10,000.00	10,000.00	0.00	0.00%
City of Cortez Contribution	3,000.00	3,000.00	0.00	0.00%
United Way - EI	5,000.00	5,000.00	0.00	0.00%

## Community Connections, Inc.

## FY17 Budget

	FY16 Budget	FY17 Budget	Increase (Decrease) to Budget	% Increase (Decrease) to Budget
General Donation Revenue	10,975.00	8,050.00	(2,925.00)	(36.34)%
On-line Donations Campaign	2,000.00	1,000.00	(1,000.00)	(100.00)%
Special Events Revenue	44,237.50	11,000.00	(33,237.50)	(302.16)%
In-kind Donation				
Purpose Restricted Revenue	6,000.00	0.00	(6,000.00)	0.00%
Grants	20,000.00	1,500.00	(18,500.00)	(1,233.33)%
Interest Revenue	2,000.00	1,800.00	(200.00)	(11.11)%
Room & Board	475,200.00	443,520.00	(31,680.00)	(7.14)%
Rental Income - Comp	4,800.00	7,300.00	2,500.00	34.25%
OJT Revenue	13,000.00	12,000.00	(1,000.00)	(8.33)%
Insurance Claim Proceeds-Admin-	0.00	0.00	0.00	0.00%
Gain / Loss	7,000.00	0.00	(7,000.00)	0.00%
Unrealized Gain / Loss	0.00	3,500.00	3,500.00	100.00%
Miscellaneous Revenue	350.00	200.00	(150.00)	(75.00)%
Total Other	683,562.50	587,870.00	(95,692.50)	(16.28)%
Total Revenue	5,912,156.16	5,776,603.95	(127,608.21)	(2.21)%
Expenses				
Labor				
Wages	2,945,402.72	2,924,410.92	(20,991.80)	-0.72%
Training Wages	44,525.00	48,450.00	3,925.00	8.10%
Bonus Wages	0.00	0.00	0.00	0.00%
Payroll Taxes	228,025.94	222,307.76	(5,718.18)	-2.57%
Unemployment Expense	14,712.44	14,984.72	272.28	1.82%
Work Comp	62,596.45	71,928.59	9,332.14	12.97%
Health Insurance	0.00	116,764.80	116,764.80	100.00%
Other Benefits	5,815.27	7,201.97	1,386.70	19.25%
Total Labor	3,301,077.82	3,406,048.76	104,970.94	3.08%
Other Operating				
Advertising	9,348.81	8,950.00	(398.81)	(4.46)%
Assistive Technology	4,500.00	11,570.00	7,070.00	61.11%
Board of Directors Expense	2,000.00	1,500.00	(500.00)	(33.33)%
Building Janitorial	8,200.00	5,220.00	(2,980.00)	(57.09)%
Building Rent	42,264.00	42,004.00	(260.00)	(0.62)%
Land Rent-Holly House	9,250.00	9,250.00	0.00	0.00%
Building Rent - In-kind				
Building Rent - Admin	11,400.00	11,400.00	0.00	0.00%
Building Maintenance	83,675.00	18,025.00	(65,650.00)	-364.22%
Computer Expense	71,000.00	60,465.00	(10,535.00)	(17.42)%
Condo Dues	0.00	23,000.00	23,000.00	100.00%
Customer Acknowledgement	400.00	1,600.00	1,200.00	75.00%
Depreciation & Amortization	92,853.00	74,185.00	(18,668.00)	(25.16)%
Development / Strategic Planning	11,098.14	5,000.00	(6,098.14)	(121.96)%
Disposal	350.00	700.00	350.00	50.00%
Dues & Subscription	9,800.00	8,515.00	(1,285.00)	(15.09)%
Equipment Lease	4,500.00	8,550.00	4,050.00	47.37%
Equipment Maintenance	2,050.00	1,100.00	(950.00)	(86.36)%
Food	20,700.00	24,700.00	4,000.00	16.19%
FSSP Direct	114,947.00	98,064.00	(16,883.00)	(17.22)%
FSSP-Other	14,950.00	8,003.20	(6,946.80)	(86.80)%
Home Modification	12,800.00	1,500.00	(11,300.00)	(753.33)%
Insurance-Automobile	7,220.00	6,055.00	(1,165.00)	-19.24%
Insurance-Board	4,900.00	4,933.00	33.00	0.67%
Insurance-Cyber Policy	3,379.00	3,890.00	511.00	13.14%

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FY17 Budget

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Insurance- Professional & GL	11,943.09	15,290.00	3,346.91	21.89%
Insurance - Property	7,725.00	7,707.00	(18.00)	-0.23%
Insurance - Umbrella	5,865.00	7,925.00	2,060.00	25.99%
Interest Building	13,900.00	13,400.00	(500.00)	(3.73)%
Interest Other	110.00	0.00	(110.00)	0.00%
Lobbying	0.00	0.00	0.00	0.00%
Meetings	7,891.03	7,650.00	(241.03)	(3.15)%
Moving expense	6,200.00	1,200.00	(5,000.00)	(416.67)%
Payroll and HR IS	22,075.00	22,100.00	25.00	0.11%
Pest Control		2,500.00	2,500.00	100%
Professional Development	29,800.00	21,690.18	(8,109.82)	(37.39)%
Professional Serv- Accounting	19,129.50	19,000.00	(129.50)	(0.68)%
Prof Serv - Legal	12,800.00	9,600.00	(3,200.00)	(33.33)%
Prof Serv Behavioral	35,015.00	67,000.00	31,985.00	47.74%
Prof Serv Dental	1,100.00	200.00	(900.00)	(450.00)%
Prof Serv Host Home	1,347,247.85	1,422,786.22	75,538.37	5.31%
Prof Serv Medical	500.00	0.00	(500.00)	0.00%
Prof Serv Mentorship	0.00	0.00	0.00	0.00%
Professional Services Other	7,459.17	20,250.00	12,790.83	63.16%
Prof Serv Personal Care	3,600.00	1,000.00	(2,600.00)	(260.00)%
Prof Serv - Psych Exam (CM Use)	800.00	400.00	(400.00)	(100.00)%
Prof Serv Respite	26,180.00	30,750.00	4,570.00	14.86%
Prof Serv Vision	13,900.00	9,300.00	(4,600.00)	(49.46)%
Purchased Recreation	15,550.00	3,850.00	(11,700.00)	(303.90)%
Service Charges	3,350.00	2,995.00	(355.00)	(11.85)%
Onboarding	20,975.00	11,737.00	(9,238.00)	(78.71)%
Staff Training In-service	12,050.00	10,650.00	(1,400.00)	(13.15)%
Staff Acknowledgement	24,050.00	19,650.00	(4,400.00)	(22.39)%
Staff Mileage	96,491.60	72,450.00	(24,041.60)	(33.18)%
Supplies Household	4,500.00	2,920.00	(1,580.00)	(54.11)%
Supplies Medical	4,950.00	5,600.00	650.00	11.61%
Supplies Pharmacy	300.00	0.00	(300.00)	0.00%
Supplies Office	18,150.00	12,900.00	(5,250.00)	(40.70)%
Supplies Postage & Shipping	3,870.00	2,825.00	(1,045.00)	(36.99)%
Supplies Printing & Reproduction	2,615.00	2,840.00	225.00	7.92%
Supplies Program	14,204.06	6,500.00	(7,704.06)	(118.52)%
Program Supplies - In-kind				
Telephone	42,270.00	28,040.00	(14,230.00)	(50.75)%
Temporary Staffing	3,000.00	800.00	(2,200.00)	(275.00)%
Transportation	36,712.00	30,000.00	(6,712.00)	(22.37)%
Uncollectible Accounts - Comp				
Utilities	41,775.00	22,700.00	(19,075.00)	(84.03)%
Vehicle fuel	11,140.00	7,100.00	(4,040.00)	(56.90)%
Vehicle maintenance	7,650.00	3,000.00	(4,650.00)	(155.00)%
Wellness	2,000.00	3,000.00	1,000.00	33.33%
Miscellaneous	0.00	0.00	0.00	0.00%
Contingencies	30,000.00	0.00	(30,000.00)	0.00%
Total Other Operating	2,510,428.25	2,367,484.60	(142,943.65)	-6.04%
Total Expenses	5,811,506.07	5,773,533.36	(37,972.71)	-0.66%
Net Operating Surplus (Deficit) before Penalty	100,650.09	3,070.59	(97,579.50)	-3177.87%

Other Expenses

## Community Connections, Inc.

## FY17 Budget

	FY16 Budget	FY17 Budget	Increase (Decrease) to Budget	% Increase (Decrease) to Budget
ACA Penalty	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Total Other Expenses	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00%</u>
Net Surplus (Deficit)	<u>100,650.09</u>	<u>3,070.59</u>	<u>(97,579.50)</u>	<u>-3177.87%</u>