#### Cigna Medicare Supplement Solutions.

Insured by American Retirement Life Insurance Company

# Application Booklet for SOUTH CAROLINA

# ENJOY RETIREMENT YOUR WAY

Note: All Applications outside of OE/GI require a Phone Verification (PV) — Reduce delays and make the PV call at the point-of-sale. **Call our PV Hotline at 866.825.4822 from 8 a.m. to 6 p.m. Central Time**.

Together, all the way.<sup>SM</sup>



ARLIC-MS-MULTI-HHDS-AB-SC 10/15

### APPLICATION FOR MEDICARE SUPPLEMENT INSURANCE American Retirement Life Insurance Company PO Box 559015, Austin, TX 78755-9015 • (866) 459-4272

| Application is for: $\square$ Nequested Medicare S | supplement effective                                      | date*              |  | _                 |  | PV         | Case #                        |                   |
|--|---|--------------------|--|-------------------|--|------------|-------------------------------|-------------------|
| *note: if no effective d  Section I. Applicant     | •   | will as:           | sign the 1st day of the  | month follo       | owing the date of t                      | his applio | cation                        |                   |
| First N  |   | MI                 | L  | ast Name          |  | Age        | Date of Birth<br>(MM/DD/YYYY) | State<br>of Birth |
| Resident street addre                              |   |                    |  |                   |  |            |                               |                   |
| City   |   |                    |  | State             |  | Zip        | )                             |                   |
| Mailing address (if di                             | fferent from above)                                       |                    |  |                   |  |            |                               |                   |
| City   |   |                    |  | State             |  | Ziţ        | )                             |                   |
| Phone ( )  |   | E                  | mail address   |                   |  |            |                               |                   |
|  | Security No.  |                    | Medicare   | Card No.          |  | ex<br>M/F) | Household D                   | )iscount*         |
| XXX  | (-XX-XXXX   |                    |  |                   | (I)                                      | /I/F)      | ☐ Yes □                       |                   |
|  |   |                    |  | <br>              |  |            |                               |                   |
| Have you used tobac                                |   |                    | hs?  |                   |  |            | Standard II Stan              |                   |
| Insurance Company                                  | or an affiliated com<br>nd Social Security no<br>Spouse/H | npany,<br>umber    | olying for or currently<br>you may qualify for a<br>of the individual(s) liv<br>old Member Name<br>L | Household         | d Discount; see the                      | Outline    |                               | tails. Please     |
|  |   |                    |  |                   |  |            |                               |                   |
| <b>Section II.</b> Coverage                        | Applied for   |                    |  |                   |  |            |                               |                   |
| Policy Form:                                       | <b>☑ AGENT</b> Pol  | icy For            | m Series AR-MS-AA-A-   | -GN, AR-MS        | -AA-F-GN, AR-MS-                         | AA-G-GN    | , AR-MS-AA-N-GN               |                   |
| Check Plan selected:                               | ☐ Plan A  |                    | Plan F   | lan G             | ☐ Plan N                                 |            |                               |                   |
| Section III. Billing                               |   |                    |  |                   |  |            |                               |                   |
| Method (select one of                              | f the followina):   |                    |  |                   | Mode (select one                         | of the fo  | llowina):                     |                   |
| ☐ Bank Draft (compl                                | _   | ınds Tra           | ansfer Agreement)  |                   | Monthly (not available with Direct Bill) |            |                               |                   |
| ☐ Direct Bill                                      |   |                    | <i>,</i>   |                   | ☐ Quarterly ☐ Semi-annually              |            | ,                             |                   |
|  |   |                    |  |                   | ,  |            |                               |                   |
| Section IV. Billing To                             | _   |                    |  |                   |  |            |                               |                   |
| Initial premium*:                                  |   |                    |  | o <b>American</b> | Retirement Life In                       | surance (  | Company)                      |                   |
| *initial premium paym                              | Modal Premium<br>(if Household Disco                      | ount, th<br>um (wi | nen multiply modal pr<br>th discount(s) if applic  | •                 | \$<br>).93)<br>\$<br>\$                  |            | 20                            |                   |
|  | Total Premium wit   | h Appli            | cation   |                   | \$                                       |            |                               |                   |

#### **Section V.** Open Enrollment / Guaranteed Issue Questions (MUST BE COMPLETED)

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for Guaranteed Issue of a Medicare Supplement insurance policy or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with your application.

PLEASE ANSWER ALL QUESTIONS (mark YES or NO below with an "X").

| То | the best of your knowledge:  | YES | NO |
|----|--|-----|----|
| 1. | <ul><li>a. Did you turn age 65 in the last six (6) months?</li><li>b. Did you enroll in Medicare Part B in the last six (6) months?</li><li>If YES, what is the effective date?</li></ul>  |     |    |
| 2. | Are you covered for medical assistance through the state Medicaid program? (Note to Applicant: if you are participating in a "Spend-Down Program" and have not met your "Share of Cost", please answer NO to this question.) If YES,   |     |    |
|    | a. will Medicaid pay your premiums for this Medicare Supplement policy?  |     |    |
| 3. | Have you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan or a Medicare HMO or PPO)?  If YES, a. fill in your START and END dates below (if you are still covered under this plan, leave the END date blank).  STARTENDEND |     |    |
|    | b. if you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy?  c. was this your first time in this type of Medicare plan?  d. did you drop a Medicare Supplement policy to enroll in the Medicare plan?                    |     |    |
| 4. | a. Do you have another Medicare Supplement policy in force?  |     |    |
|    | c. If so, do you intend to replace your current Medicare Supplement policy with this policy?   |     |    |
| 5. | Have you had coverage under any other health insurance within the past 63 days (for example, an employer, union, or individual plan)?  a. If so, with what company and what kind of policy?  |     |    |
|    | b. What are your dates of coverage under the other policy? (If you are still covered under the other policy, leave the END date blank.) START END  |     |    |
| S  | ection VI. Medicare  |     |    |
|    |  | YES | NO |
| 1. | Do you now have Medicare Parts A and B?  |     |    |
| 2. | If Medicare Parts A and B are to be effective at a future date, provide the date both Medicare Parts A and B will be effective   |     |    |
|    | <b>NOTE</b> : Medicare effective date is always the 1st day of the month. Applicant must have both Medicare Parts A and B on the effective date of the policy. If not, coverage cannot be issued.  |     |    |

#### Section VII. Medical Questions

## IF YOU ARE ELIGIBLE FOR OPEN ENROLLMENT OR GUARANTEED ISSUE (BASED ON YOUR ANSWERS IN SECTION(S) V & VI), DO NOT ANSWER THE QUESTIONS IN THIS SECTION.

It is important that you provide truthful and accurate answers to the questions in this section as your answers form the basis of our determination of your eligibility for this coverage. Failure to provide complete and accurate information, if it is determined to be material to our assessment, may result in future denial of benefits and/or rescission of this coverage.

**PART A. MEDICAL QUESTIONS** - If the answer to any question in Part A is YES, the Applicant is not eligible for coverage. If you answered NO to all questions in this Section, please continue to Part B and Part C.

| que | istoris in this section, pieuse continue to ruit b und ruit e.   | YES | NO |
|-----|--|-----|----|
| 1.  | Are you currently confined or scheduled for admission to a nursing facility or assisted living facility or are you receiving home health care services? In the last two (2) years, have you received home health care services for more than three (3) separate periods of care or been confined to a nursing facility for more than 30 days?  |     |    |
| 2.  | Are you currently in the hospital, pending hospital admission, or have you been hospitalized more than two (2) times in the last two (2) years? Have you been treated in an Emergency Room more than two (2) times in the last six (6) months?   |     |    |
| 3.  | Do you currently receive assistance bathing, transferring, toileting, eating, dressing, or are you bedridden or use the assistance of a wheelchair, walker, or motorized mobility aid?   |     |    |
| 4.  | Do you have now or in the last two (2) years have you been treated for or advised by a medical professional to have treatment for the following conditions:  a. internal cancer, leukemia, malignant melanoma, Hodgkin's disease, or lymphoma?  b. heart attack or coronary bypass? (You should answer NO if your only treatment is with maintenance medication.) c. congestive heart failure?  d. multiple sclerosis or amyotrophic lateral sclerosis (Lou Gehrig's disease) or muscular dystrophy?  e. Paget's disease, rheumatoid arthritis, disabling arthritis, osteoporosis with fractures, or paralysis?  f. chronic kidney disease, Addison's disease, renal insufficiency, renal failure, any kidney disease requiring dialysis, pancreatitis, or any condition requiring an organ transplant?  g. diabetes with hypertension requiring three (3) or more medications to control or diabetes requiring more than 50 units of insulin daily to control? (If you do not have diabetes, this question should be answered NO.)  h. major depression, bipolar disorder, schizophrenia, organic brain disorder, or a paranoid disorder?  i. unrepaired aneurysm, hemophilia, anemia requiring repeated blood transfusions, or any other blood disorder?  j. dysplasia of the cervix classified as level 3.0 or higher?  k. alcohol or drug abuse?  l. stroke?  m. terminal illness? |     |    |
| 5.  | Do you have now or at any time have you been treated for or advised by a medical professional to have treatment for amputation caused by disease or organ transplant other than corneas?   |     |    |
| 6.  | Have medical tests, treatment, therapy, or surgery been advised but not performed or is any surgery anticipated? (This excludes mammograms, pap tests, colonoscopies, or PSA tests which were advised for routine screening purposes only.)  |     |    |
| 7.  | Have you ever been diagnosed with or received medical advice or treatment from a physician or an appropriately-licensed clinical professional acting within his/her scope for Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or Human Immunodeficiency Virus (HIV) infection?   |     |    |

|     | TB. MEDICAL QUESTIONS - The answers to question erwriting review. Please provide complete details as   | is in Part B will determine your rate and final determination is subject to the requested below.  | : Company's  |
|-----|--|---|--------------|
| 8.  | Height (ftin.) Weight (lbs.)   |   |              |
| 9.  | Do you have now or in the last two (2) years have following conditions:  | you been treated for or advised by a medical professional to have treatn  |              |
|     | <ul> <li>a. chronic obstructive pulmonary disease (COPD)?</li> <li>b. chronic obstructive lung disease (COLD)?</li> <li>c. emphysema?</li> <li>d. chronic bronchitis?</li> <li>e. any other chronic lung or respiratory disorder requiring the use of oxygen?</li> <li>f. diabetes with neuropathy?</li> <li>g. diabetes with retinopathy?</li> <li>h. diabetes with vascular disease?</li> <li>i. myasthenia gravis?</li> </ul> | k. hepatitis other than hepatitis A?  l. cirrhosis of the liver?  m. other liver disease?  n. cerebral palsy?  o. Parkinson's disease?  p. dementia?  q. senility?  r. Alzheimer's disease?  s. PSA levels greater than 6.0?  | YES NO       |
| 10. | Do you have now or in the last two (2) years have following conditions (you should answer NO if you  | you been treated for or advised by a medical professional to have treated only treatment is with maintenance medication):   | nent for the |
| PAR |  | i. heart valve surgery?  j. atrial fibrillation?  k. irregular heartbeat?  l. cardiac pacemaker?  m. implantable or subcutaneous defibrillator?  n. transient ischemic attack (TIA)?  do you currently: ular conditions?  here: \[ \sum \] am not taking any medications. | YES NO       |
|     | Medication   | Dates taken Condition taken for   |              |
|     |  |   |              |
| AGE | NT NOTES - Please provide any other information th   | at you believe may assist in our underwriting determination:  |              |
|     |  |   |              |

Section VII. Medical Questions (cont'd.)

#### Section VIII. Important Statements for Applicant to Read

- You do not need more than one Medicare Supplement policy.
- If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- If you are eligible for and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-income Medicare Beneficiary (SLMB).

I hereby apply to American Retirement Life Insurance Company for coverage to be issued based upon the truth and completeness of the answers to the above questions, and understand and agree that: (1) no agent has the authority to waive the answer to any questions on the application; (2) no insurance will be effective until (a) a policy has been issued by the Company and (b) the initial premium has been paid; and (3) I have received the Outline of Medicare Supplement Coverage for the policy applied for, the required *Guide to Health Insurance for People with Medicare*, and the MIB Notice.

**CAUTION**: Please review your answers to the questions on the application. It is important to the issuance of this policy that all questions are answered correctly and truthfully.

WARNING: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance may be guilty of a crime and may be subject to fines and confinement in prison.

| A recorded telephone interview   | may be used as part of the underwriting on your application for insurance.   |
|--|--|
| Telephone number ()  | Best time to call  |
| loss is incurred more than six (6)<br>had a Continuous Period of Crec<br>least six (6) months. If, as of the | Supplement policy applied for will not cover loss due to Pre-Existing Condition(s) unless the expense for that months after the effective date of coverage. This provision does not apply if, as of the date of application, you ditable Coverage which did not expire more than 63 days ago and such coverage, while in force, lasted for a edate of application, you had less than six (6) months prior Creditable Coverage, the Pre-Existing Condition aggregate amount of Creditable Coverage. This provision does not apply if you are applying for and are issued ue status. |
| Applicant's printed name   |  |
| Signature of Applicant   | Date   |

| Age                | ent(s) shall list any health insurance policies the  | ey have sold to the Applicant.                  |                                      |           |          |
|--------------------|--|---|--------------------------------------|-----------|----------|
| 1.                 | List policies sold which are still in force (if this   | s does not apply, state "NONE").                |                                      |           |          |
| 2.                 | List policies sold in the past five (5) years whic   | h are no longer in force (if this does not a    | • • •                                |           |          |
|                    |  |   |                                      | YES       | NO       |
| 3.                 | Have you submitted any applications or have been declined?   |   |                                      |           |          |
| 4.                 | Have you reviewed the application for correct  | tness and omissions?                            |                                      |           |          |
| 5.                 | I certify that I have provided the Applicant w<br>a. Application packet (phone sales only)<br>c. Outline of Medicare Supplement Coverage<br>e. other | b. <i>Guide to Health Insu</i><br>d. MIB Notice | rance for People with Medicare       |           |          |
|                    | I further certify that I have delivered the docu   |   | apply; must select at least one):    |           |          |
|                    | date   |   | date                                 |           |          |
|                    | Email date   |   | date                                 |           |          |
|                    | other (explain)  |   | date                                 |           |          |
|                    |  |   | date                                 |           |          |
|                    | Washananii aki a aanalakad laa aa isa ka   | A   |                                      | YES       | NO<br>   |
| 6.<br><del>-</del> | Was the application completed by you in the  |   |                                      |           |          |
| 7.                 | Was the application completed by you over t  | •   |                                      |           |          |
| 8.                 | Do you have knowledge or reason to believe If YES, give name of company, reason, and te  |   | may be involved?                     |           | Ц        |
|                    |  |   |                                      |           |          |
|                    | rtify that I have interviewed the Applicant, ask<br>the application the information supplied to me   | •   | application, and I have truly and ad | ccurately | recorded |
| Pri                | nted Name of Licensed Agent  | Signature of Licensed Agent                     | Writing Number                       | Perce     | entage   |
| Pri                | nted Name of 2 <sup>nd</sup> Licensed Agent  | Signature of 2 <sup>nd</sup> Licensed Agent     | Writing Number                       | Perce     | entage   |

#### PRE-AUTHORIZATION AGREEMENT FOR ELECTRONIC FUNDS TRANSFER

AMERICAN RETIREMENT LIFE INSURANCE COMPANY® • PO BOX 559015 • AUSTIN, TX 78755-9015

| Proposed Insured's Name   |                  |   |                                      |   | Policy Numb                | per (if available)                                       |            |
|---|------------------|---|--------------------------------------|---|----------------------------|--|------------|
| Financial Institution I   | Name and Tel     | lephone Number  |                                      | <u> </u>  |                            |  |            |
| Financial Institution I   | Address          |   |                                      |   |                            |  |            |
| 9-digit Routing Numl  | ber              | Account Number  |                                      |   | Requested V                | Withdrawal Date (1                                       | st - 28th) |
| Withdraw Payment:   | ☐ Monthly        | y 🗆 (   | Quarterly                            | ☐ Semi-   | annually                   | ☐ Annually   |            |
| Type of Account:  | ☐ Persona        | al Checking Account                                     | : □ Pers                             | onal Savings Accou  | ınt 🗆 C                    | Corporate/Business                                       | Checking   |
| Name of Employer Gro  | up               |   |                                      |   |                            |  |            |
| Purpose for submitting  | this Authoriz    | zation (check approp                                    | oriate box(es                        | 5)):  |                            |  |            |
| ☐ New authoriz  | ation            |   | ☐ Change in checking/savings account |   |                            |  |            |
| ☐ Change in fina  | ancial instituti | ion   | ☐ Change in existing coverage        |   |                            |  |            |
| For Checking Account: Please tape a VOIDED check in this box. For Savings Account: Please attach a letter from the bank stating the |                  | PAY TO THE ORDER OF  The Routing digits betwee symbols. | number is 9                          | The Account number is usually to the leter in a faccount number left of account number ignore check number ignore check number in a count | ber fit of er is mber, The | O101 \$ Dollars Check number lid match the upper corner. |            |
| account and routing number of your savings account.   |                  | r<br>1:12345  | 6789 <b>I</b> :                      | 34567890  | 0                          | 101  |            |

#### APPLICANT INFORMATION FOR FINANCIAL INSTITUTIONS:

As a convenience to me, I hereby request and authorize you to pay and charge to my account, drafts drawn on my account by and payable to American Retirement Life Insurance Company provided there are sufficient funds in said account to pay the same on presentation. Such drafts will bear my printed name. I also authorize American Retirement Life Insurance Company and any financial institution it uses to initiate credit entries to my account or to provide refund of premium or association fees (if applicable). I authorize you to accept and to credit these entries to my account. In the event American Retirement Life Insurance Company mistakenly deposits funds into my account, I authorize American Retirement Life Insurance to debit my account for an amount not to exceed the original amount of credit. This authorization shall remain in effect until revoked by me in writing, and until you actually receive such notice. I agree that you shall be fully protected in honoring any such draft. I agree that your rights in respect to any such draft shall be the same as if

APPLICANT INFORMATION FOR AMERICAN RETIREMENT LIFE **INSURANCE COMPANY**: It is understood that the drafts will be drawn on or about the requested date each month. The presentation of such drafts to the above Financial Institution shall constitute notice of premiums being due upon the contract and association fees (if applicable), and no other notice of premiums or association fees (if applicable) due will be given. No premium or association fee (if applicable) shall be deemed to have been paid unless and until actual payment of the draft drawn for such premium or association fee (if applicable) payment has been received by American Retirement Life Insurance Company. The cancelled draft will constitute receipt of premium or association fee (if applicable) payment. The privilege of paying premiums and association fees (if applicable) under this Plan may be revoked by American Retirement Life Insurance Company if any draft is not paid upon presentation. The payment of premiums and association fees (if applicable) under this Plan may be terminated by the Contract Owner, Financial Institution Depositor if other

| such draft is dishonored, whether intentionally or inac<br>you shall be under no liability whatsoever even the<br>dishonor results in the forfeiture of insurance. | dvertently, Company upon 30 days written no |       |
|--|---|-------|
| Name of Payor (if other than Insured)  | Payor's Address                             |       |
| Print name of Depositor (as it appears on account)   | Signature of Depositor                      | Date  |
| ARLIC-EFT  | RETURN TO COMPANY                           | 01/13 |
|  |   |       |

#### MIB, Inc., Pre-Notice

## AMERICAN RETIREMENT LIFE INSURANCE COMPANY® PO Box 559015, Austin, Texas 78755-9015 • 866-459-4272

Information regarding your insurability will be treated as confidential. American Retirement Life Insurance Company or its reinsurers may, however, make a brief report thereon to MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its Members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information it may have in your file. Please contact MIB at 866-692-6901. If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734.

American Retirement Life Insurance Company, or its reinsurers, may also release information in its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

## AUTHORIZATION FORM FOR DISCLOSURE OF AN APPLICANT'S PROTECTED HEALTH INFORMATION

I hereby authorize the disclosure of protected health information about me as described below.

- 1. The Company, as used in this authorization, shall mean American Retirement Life Insurance Company®.
- 2. I authorize any licensed physician, medical practitioner, hospital, clinic, Pharmacy Benefit Manager, or other medical or medically-related facility, the U. S. Veterans Administration and Selective Service System, insurance company, MIB, Inc., or any other organization, institution, or person that has any records or information available as to the diagnosis, treatment, and prognosis with respect to any physical or mental condition and/or treatment relating to me or my family to disclose to the Company's underwriting, new business, claims, sales agents, and premium accounting representatives any such records or information. However, MIB, Inc., information will only be shared with the Company's underwriting staff and Medical Director.
- 3. I authorize the Company to make a brief report of my protected health information to MIB, Inc.
- 4. The protected health information described above will be disclosed to the Company to determine my or my family's eligibility to obtain coverage under the policy for which I/we have applied, and to determine the rates and terms which apply to the policy.
- 5. I understand that I may revoke this authorization in writing at any time, except to the extent that action has been taken by the Company in reliance on this authorization, by sending a written revocation to the Company's Privacy Office at PO Box 26580, Austin, Texas 78755-0580.
- 6. I understand that the information which will be provided under this authorization is necessary for the Company to determine my eligibility for coverage under the policy and that the Company will condition its approval and issuance of the policy on my providing this authorization, and my application may be denied if I refuse to provide this authorization.
- 7. I understand that if the person or entity that receives my protected health information is not a health care provider or health plan covered by the federal privacy regulations, the information may be re-disclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
- 8. I understand that a photocopy, facsimile copy, or other electronic copy of this authorization shall be considered as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this authorization upon request. This authorization will expire twenty-four (24) months from the date it is signed.

| 9. If you are the representative of an Ap | plicant, describe the | scope of your authority to act on the Applicant's be | ehalf:           |
|---|-----------------------|--|------------------|
|   |                       |  |                  |
|   |                       |  |                  |
|   |                       |  |                  |
|   |                       |  |                  |
| Applicant's Name                          |                       | Name of Applicant's Personal Representativ           | e, if applicable |
| Applicant's Social Security Number        |                       | Relationship of Personal Representative to           | the Applicant    |
| Signature of Applicant                    | Date                  | Signature of Personal Representative                 | Date             |
| Signature of Company's Agent              | <br>Date              |  |                  |

A signed copy of this form will be provided with the policy if issued and any other time upon request.

# AUTHORIZATION FORM FOR DISCLOSURE OF A CONSUMER'S PROTECTED HEALTH INFORMATION FOR MARKETING PURPOSES ("Authorization")

- 1. I hereby authorize the use and disclosure of all my health information, including but not limited to my personal and medical information contained in the Company's records ("Protected Health Information") to American Retirement Life Insurance Company®, Loyal American Life Insurance Company®, Cigna Health and Life Insurance Company, and their affiliates ("Company") as described below.
- 2. I authorize the Company to use the Protected Health Information contained in the Company's records, including its underwriting and claim records, to help determine whether I might be interested in or can benefit from other non-health-related insurance products offered by the Company.
- 3. I understand that the Company will disclose the Protected Health Information to its underwriting staff, new business staff, sales agents, or marketing management for the purpose of marketing non-health-related products to me.
- 4. I understand that I may revoke this Authorization at any time, except to the extent that action has been taken by the Company in reliance on this Authorization, by sending a written revocation to the Company's Privacy Steward at PO Box 26580, Austin, Texas 78755-0580.
- 5. I understand that the Protected Health Information which the Company will use and disclose under this Authorization is not necessary for the Company to determine my eligibility for coverage under the policy and that the Company will not condition its approval and issuance of the policy on my providing this Authorization.
- 6. I understand that if the person or entity that receives my Protected Health Information is not a health care provider or health plan covered by the federal privacy regulations, the information may be redisclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
- 7. I understand that a photocopy, facsimile copy, or other electronic copy of this Authorization is as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this Authorization. This Authorization will expire twenty-four (24) months from the date it is signed.

| If you are the representative of a Consumer, describe the scope of your authority to act on the Consumer's behalf: |      |   |                  |
|--|------|---|------------------|
|  |      |   |                  |
|  |      |   |                  |
|  |      |   |                  |
|  |      |   |                  |
|  |      |   |                  |
| Consumer's Name  |      | Name of Consumer's Personal Representative    | e, if applicable |
| Signature of Consumer  | Date | Relationship of Personal Representative to th | ne Consumer      |
| Signature of Company's Agent   | Date | Signature of Personal Representative          | Date             |

A signed copy of this form will be provided to you.

**Instructions to Agent**: This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the American Retirement Life Insurance Company (ARLIC) with the application.

A copy of this form must also be left with the Applicant.

## NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE

#### AMERICAN RETIREMENT LIFE INSURANCE COMPANY®

PO Box 559015, Austin, Texas 78755-9015 • 866-459-4272

#### SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to your application, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a policy to be issued by ARLIC. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

#### STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER

| have reviewed your current medical or health insura     | ance coverage. To the best of my knowledge, this Medicare Supplement    |
|---|---|
| policy will not duplicate your existing Medicare Supple | ement or, if applicable, Medicare Advantage coverage because you intend |
| to terminate your existing Medicare Supplement cover    | rage or leave your Medicare Advantage plan. The replacement coverage is |
| being purchased for the following reason (check one):   |   |
| ☐ additional benefits                                   | my plan has outpatient drug coverage and I am enrolling in              |
|   | Down D  |

| additional benefits                                 | my plan has outpatient drug coverage and I am enrolling in Part D                      |
|---|--|
| $\square$ no change in benefits, but lower premiums | disenrollment from a Medicare Advantage Plan – please explain reason for disenrollment |
| $\square$ fewer benefits and lower premiums         | $\square$ other (please specify)   |

#### NOTE:

- 1) If the Issuer of the Medicare Supplement policy being applied for does not or is otherwise prohibited from imposing preexisting condition limitations, please skip to note 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.
- 2) State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy for similar benefits to the extent such time was spent (depleted) under the original policy.
- 3) If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the Application concerning your medical and health history. Failure to include all material medical information on an Application may provide a basis for the company to deny any future claims and to refund your premiums as though your policy had never been in force. After the Application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

## DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.

| Agent's Signature                              | Applicant's Signature |      |
|--|-----------------------|------|
| Type or Print Name and Address of Agent/Broker |                       | Date |

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#### STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER

| nave reviewed your current medical or nealth insura   | ance coverage. To the best of my knowledge, this Medicare Supplement    |  |  |  |
|---|---|--|--|--|
| policy will not duplicate your existing Medicare Supplement or, if applicable, Medicare Advantage coverage because you intend |   |  |  |  |
| to terminate your existing Medicare Supplement cover  | rage or leave your Medicare Advantage plan. The replacement coverage is |  |  |  |
| being purchased for the following reason (check one):   |   |  |  |  |
| ☐ additional benefits   | my plan has outpatient drug coverage and I am enrolling in              |  |  |  |
|   | Do not D  |  |  |  |

| ☐ additional benefits                               | my plan has outpatient drug coverage and I am enrolling in Part D                      |
|---|--|
| $\square$ no change in benefits, but lower premiums | disenrollment from a Medicare Advantage Plan – please explain reason for disenrollment |
| $\square$ fewer benefits and lower premiums         | $\square$ other (please specify)   |

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| Agent's Signature                              | Applicant's Signature |      |
|--|-----------------------|------|
| Type or Print Name and Address of Agent/Broker |                       | Date |

## AMERICAN RETIREMENT LIFE INSURANCE COMPANY® PO Box 26580, Austin, Texas 78755-0580 • 866-459-4272

## **DUPLICATION OF INSURANCE FORM**PLEASE READ CAREFULLY BEFORE SIGNING

| I understand that the insurance I am applying for will need this new insurance. | l duplicate coverage I already have. Even so, I still believe I |
|---|---|
|   |   |
|   |   |
| Signature of Applicant  | Witness   |
| <br>Date  |   |