



Small Business and DBE Strategies

The Department has implemented several Small Business Contracting Strategies, see below:

Strategy 1: FDOT Business Development Initiative (BDI) Program- Increase percentage of small business reserved projects -15% of professional services contracts are reserved -10% of construction contracts are reserved -10% of maintenance contracts are reserved. The small business reserved project amount is raised from \$1M to \$1.5M per contract.

Strategy 2: FDOT simplifies the size standards for small businesses, and the standard for professional services is \$6.5 M (average annual gross receipts over the last 3 years). The Department's small business size standard for road and bridge contracts is \$15M.

Strategy 3: Raise dollar threshold for overhead audit for Professional Services. The overhead audit threshold requirement was raised from \$250,000 to \$500,000, allowing firms to contract for fees less than \$500,000 per project without paying for an audit from an independent CPA.

To Excerpt:
www.fdot.gov/procurement/pdf/Small%20Business%20and%20DBE%20Strategies.pdf

Strategy 4: The purpose of the DBE Under-Utilization Goal was to incentivize professional services prime consultants to subcontract work in categories where DBEs are under-utilized (under-utilization is defined as 25% or less utilization level). During the procurement process, "Proposed Subconsultant Teaming" is considered as a factor in shortlisting, including teaming with under-utilized firms. **Please note:** Sub-consultant teaming is only one of several factors considered in shortlisting. No preference points shall be given to firms who utilize DBE or small business subconsultants, regardless of the work type.

Strategy 5: DBE and Non-DBE Small Business Aspiration Goal July 2013, the Department implemented a new program, with an aspiration goal of 10% DBE usage and 3% non-DBE Small Business usage, to be used for professional services and design-build contracts. The Department proposes to continue use of this program, with no changes.

Small Business Size Standards Type of Work	Ave. Gross Amount (In Mil) Not to exceed
Construction/Maintenance	\$15.0
FDOT Prequalified Professional Services	\$6.5
Non-Professional Services	\$6.5



About The FDOT

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on FDOT contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor.
- Provide access to training increases DBE
- Expertise in handling of daily business operations.
- Help DBEs produce sound bid proposals.

About The Program

The Construction Estimating Institute (CEI) works with FDOT as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program.

We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming self-sufficient. Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

Governor Scott Directs FDOT to Expedite Opening of A1A in Flagler Beach



TALLAHASSEE, Fla. – Today, Governor Rick Scott directed the Florida Department of Transportation to expedite the restoration of two-way traffic on A1A in Flagler Beach. FDOT will immediately proceed with an

emergency procurement that will result in the reopening of A1A no later than 45 days after contract execution. Earlier this month, roughly 1.3 miles of A1A was compromised and damaged by Hurricane Matthew, causing the roadway to be closed and traffic to be diverted.

Governor Scott said, “Getting our communities back to work as quickly and safely as possible that’s why I’ve directed FDOT to use all available resources to get A1A reopened as soon as possible. This expedited timeline will get residents and tourists back onto A1A so that families and businesses in the area can get back on their feet and return to their normal routines.

Once the contract is in place, the contractor will have no longer than 45 days to restore north-south traffic flow to the impacted area of A1A.

Secretary Jim Boxold said, “Restoring north-south traffic on A1A is the number one priority in the state for FDOT, and we have been working diligently since the storm passed to assess what needed to be done.

We will bring every resource the state has at its disposal to complete this project quickly. At the same time as we work to implement this intermediate fix to get A1A up and running, we will continue to work with our community members and elected officials to develop a more permanent solution for the section of road that was impacted by the storm.

The State of Florida and FDOT are responsible for reconstructing and reopening A1A, and all aspects and phases of the project will be managed and overseen by the agency. This will include installing temporary lanes on A1A in both northbound and southbound directions.

The new lanes will shift A1A farther to the west, with southbound traffic using newly constructed temporary pavement. The existing lane that did not sustain extensive damage will be made traffic-ready and will be utilized by northbound traffic.

FDOT will also shorten the detour on the north and south sides of the impacted area, giving access to more businesses and homes, and lowering the number of vehicles using South Central Avenue as a thoroughfare. FDOT efforts to shorten the detours, as well as additional work on impacted areas to the north and south of the washed out section of A1A, are already underway.

Excerpt: www.flgov.com/2016/10/20/governor-scott-directs-fdot-to-expedite-opening-of-a1a-in-flagler-beach/

Supportive Services Offered



- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
- Plan Reading



CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.

Call 866-378-6653 or visit us online at www.cmdp-bgp.com

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