

kirsch.



kirsch

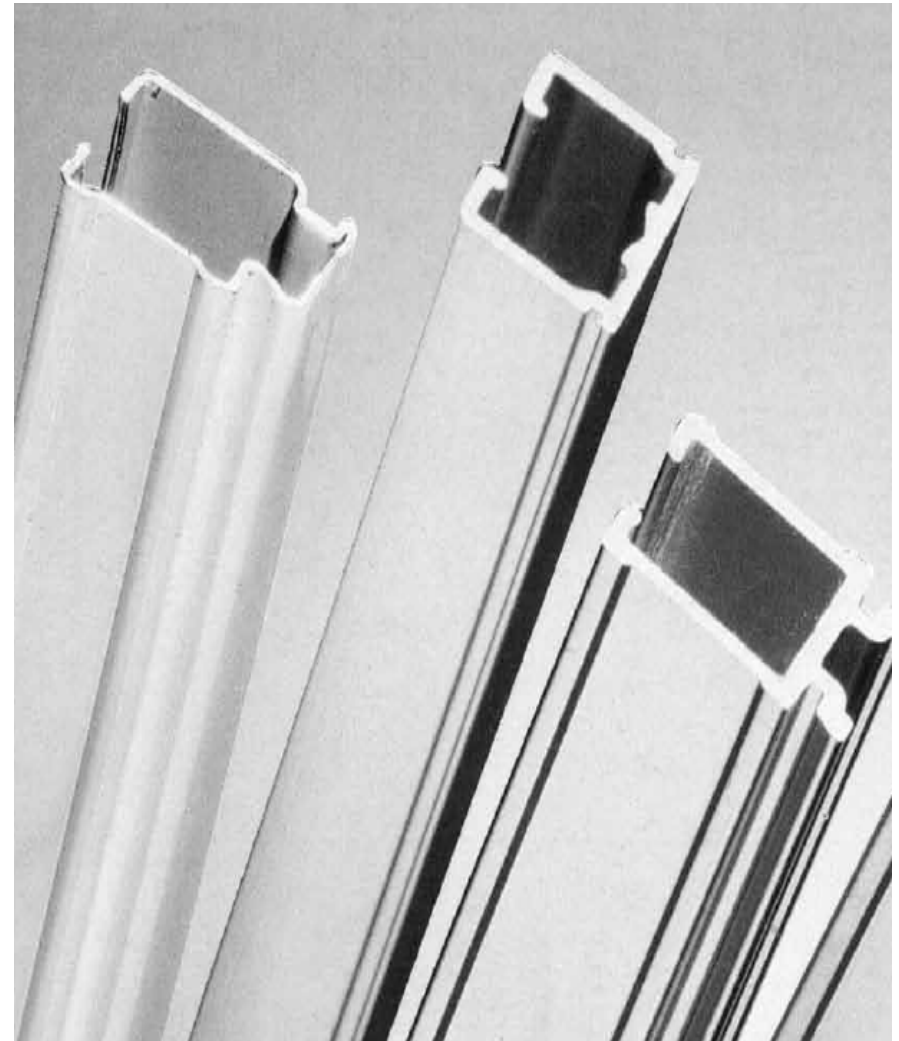
Presents

ARCHITRAC™

Kirsch Architrac Webinar Agenda

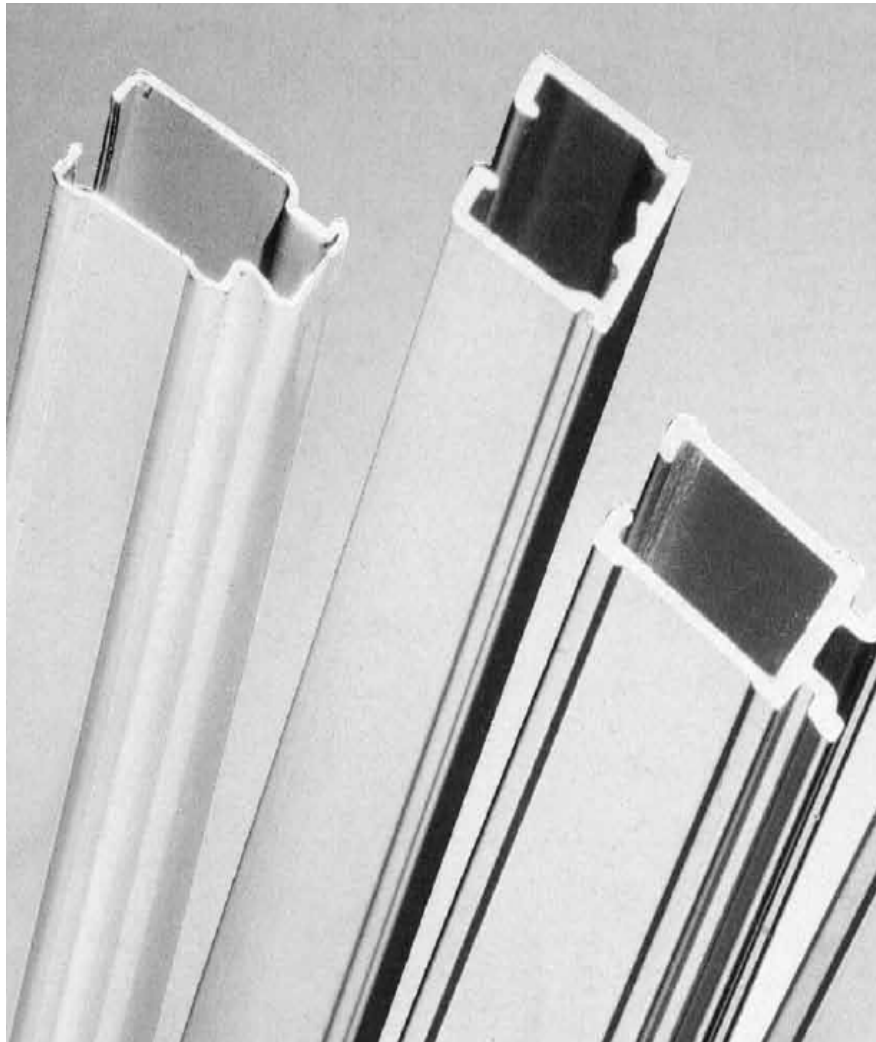


- What is Architrac & when would I recommend it?
- Ordering Methods
- Architrac Reference Guides
 - Where can I find?
 - Determining when to upgrade to Architrac
- Pro's and Con's by Series
- Brackets



What is Architrac?

kirsch®



Kirsch's Series of heavy duty, aluminum traverse rods

Carries heavier weight draperies with ease

Originally designed for commercial & hospitality

Variety of bracketing options

Specialty bends and curves



When would I recommend Architrac?

kirsch®

Perfect for commercial settings like hotels, hospitals or office buildings

Upgrade from Basic DH in residential settings to *support heavier drapery fabrics* or provide the *smoothest function*

A variety of bracketing options, wide widths and specialty bends make Architrac a great solution for today's 'tough to treat' windows!



Kirsch Architrac – Ordering Methods



- Architrac Assembled Sets are available at the top of each rod section
 - Note: use order form on page 146 or 148

- Architrac can also be ordered as Components and assembled by the experienced retailer / installer

ARCHITRAC™
Series 94003
Baton Draw, Ceiling or Wall Mount
For Cubicle, Pinch Pleat or Ripplefold® Systems

Item	Description	Product Number/ Finish	Unit of Measure	3' or Under (\$)	Each Additional Foot (\$)
	Assembled Set	94373025 White	set	42.05	4.42

NOTE:
Set includes assembled rod, Wall Bracket 94132025 or Ceiling Brackets 94140025 and Batons 91237025. Larger projection brackets may be ordered separately. Rod may be bent or circular curved. Use order form in appendix. Give the following information:
RODS: Quantity, part number, finish, length, and draw (One-way or Two-way).
BRACKETS: Wall or ceiling mount.
DRAWERIES: Pinch-pleat or ripplefold (overlap master only and fullness).

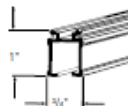


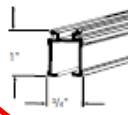
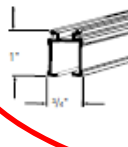



Track Specifications

No.	Headings	Description	Draw	Mount	Max. Track Set Length	Max. Fabric Weight
94003	Drapery Type – Grommeted, Pinch Pleat, and Ripplefold Baton Draw only	Can be angular bent using 12" and 14" radius or circular curved 48" Radius	One-way	ceiling, recessed wall	20'	40 lbs.
			Two-way	ceiling, recessed wall	40'	80 lbs.

Surcharges

Surcharges	Description
BENDING	\$7.00 per bend.
CURVING	\$1.50 per foot. Minimum \$10.00.
CRATING	Add 30% to rod before bending charge. Minimum \$20.00. Maximum \$37.00 per crate.


NOTE:
For quoting purposes, identical rods may be packed approximately 10 per case.

Item	Description	Product Number/ Finish	Unit of Measure	Full Pack		Broken Pack (\$)	Sug. Retail (\$)
				Qty.	Price (\$)		
	12' Extruded Aluminum Track	9400312025 White	feet	216	2.18	–	–
			feet	108	2.96	4.17	–
	14' Extruded Aluminum Track	9400314025 White	feet	252	2.18	–	–
			feet	126	2.96	4.17	–
	16' Extruded Aluminum Track	9400316025 White	feet	288	2.18	–	–
			feet	144	2.96	4.17	–
	18' Extruded Aluminum Track	9400318025 White	feet	324	2.18	–	–
			feet	162	2.96	4.17	–
	20' Extruded Aluminum Track	9400320025 White	feet	360	2.18	–	–
			feet	180	2.96	4.17	–
	Splice	94110090 Anodized Aluminum	each	10	6.38	–	–
	End Stop	9683061 Zinc Plated	pair	20	1.51	2.12	–
			pair	400	1.32	–	–
	End Cap	94141055 Light Gray	each	20	1.62	2.26	–



Architrac - Ordering Assembled Sets



Item	Description	Product Number/Finish	Unit of Measure	3' or Under (\$)	Each Additional Foot (\$)
	Assembled Set with Heavy Duty Pulley	93150H025 White	set	39.70	5.51
	Assembled Set with Standard Pulley	93150025 White	set	37.83	5.51

NOTE:

Set includes assembled rod, standard Wall Bracket 93139025 or Ceiling Bracket 93138025 and Cord Tension Device 1861145. Longer brackets must be ordered separately. Rod may be bent or circular curved. Use order form in appendix. Give the following information:
RODS: Quantity, part number, finish, length, draw (One-way or Two-way), cord location (standard on right) and cord drop (8 feet is standard).
BRACKETS: Wall Mount 93139025 or Ceiling Mount 93138025.
DRAPERIES: Pinch-pleat or Ripplefold (butt or overlap masters and fullness).

- Assembled Sets are Cut-to-Measure (CTM) traverse rods
- Specify rod length (width) to 1/8"
- Use Order Form in Kirsch Price List (July 2013)
 - Series 9600 & 9046 – Page 146
 - All other Series – Page 148

“Note” will always list which components are used to create the assembled set



Architrac - Ordering Assembled Sets



Order form, page 148 of Kirsch Price Book

kirsch. Architrac®/Cut-to-Measure Order Form

Customer Information

FIRST NAME LAST NAME

ADDRESS

CITY STATE ZIP

PHONE NUMBER - - EMAIL ADDRESS

DATE - -

ACCOUNT NUMBER

PURCHASE ORDER NUMBER

SIDEMARK

Drop Ship Address (if different from above)

NAME OR COMPANY

ADDRESS

CITY STATE ZIP

PHONE NUMBER

Instructions: Please completely fill out order form and shade in product options. See back cover for phone and fax number information.
 Shade boxes like this: NOT like this:

LINE #	QTY	ROD #	DRAW PREFERENCE	BENT ROD	DRAPERY STYLE	INSTALLATION	COST
LINE 1	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> ONE-WAY DRAW, LEFT <input type="checkbox"/> ONE-WAY DRAW, RIGHT <input type="checkbox"/> TWO-WAY DRAW <input type="checkbox"/> MULTIPLE DRAW, MA <input type="checkbox"/> MULTIPLE DRAW, MB <input type="checkbox"/> MULTIPLE DRAW, MC <input type="checkbox"/> ONE-WAY DRAW, CORDS LEFT <input type="checkbox"/> ONE-WAY DRAW, CORDS RIGHT	<input type="checkbox"/> STYLE 1 <input type="checkbox"/> STYLE 2 <input type="checkbox"/> STYLE 3 <input type="checkbox"/> STYLE 4 <input type="checkbox"/> STYLE 5	<input type="checkbox"/> PINCH PLEAT <input type="checkbox"/> RIPPLEFOLD - OVERLAP <input type="checkbox"/> RIPPLEFOLD - BUTT	<input type="checkbox"/> WALL <input type="checkbox"/> CEILING <input type="checkbox"/> FULLNESS <input type="checkbox"/> 120% <input type="checkbox"/> 100% <input type="checkbox"/> 80% <input type="checkbox"/> 60%	SPECIAL CHARGE: BENDS <input type="text"/> . SPECIAL CHARGE: CURVING <input type="text"/> . SPECIAL CHARGE: CRATING <input type="text"/> . SPECIAL CHARGE: MULTIPLE DRAW <input type="text"/> . TOTAL \$ <input type="text"/>
RETURN <input type="text"/> " LENGTH <input type="text"/> ' <input type="text"/> " OR <input type="text"/> ' / <input type="text"/> " CORD LENGTH (STANDARD 8') <input type="text"/> ' OR <input type="text"/> " COMMENTS: _____							
LINE 2	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> ONE-WAY DRAW, LEFT <input type="checkbox"/> ONE-WAY DRAW, RIGHT <input type="checkbox"/> TWO-WAY DRAW <input type="checkbox"/> MULTIPLE DRAW, MA <input type="checkbox"/> MULTIPLE DRAW, MB <input type="checkbox"/> MULTIPLE DRAW, MC <input type="checkbox"/> ONE-WAY DRAW, CORDS LEFT <input type="checkbox"/> ONE-WAY DRAW, CORDS RIGHT	<input type="checkbox"/> STYLE 1 <input type="checkbox"/> STYLE 2 <input type="checkbox"/> STYLE 3 <input type="checkbox"/> STYLE 4 <input type="checkbox"/> STYLE 5	<input type="checkbox"/> PINCH PLEAT <input type="checkbox"/> RIPPLEFOLD - OVERLAP <input type="checkbox"/> RIPPLEFOLD - BUTT	<input type="checkbox"/> WALL <input type="checkbox"/> CEILING <input type="checkbox"/> FULLNESS <input type="checkbox"/> 120% <input type="checkbox"/> 100% <input type="checkbox"/> 80% <input type="checkbox"/> 60%	SPECIAL CHARGE: BENDS <input type="text"/> . SPECIAL CHARGE: CURVING <input type="text"/> . SPECIAL CHARGE: CRATING <input type="text"/> . SPECIAL CHARGE: MULTIPLE DRAW <input type="text"/> . TOTAL \$ <input type="text"/>
FINISH <input type="text"/> RETURN <input type="text"/> " LENGTH <input type="text"/> ' <input type="text"/> " OR <input type="text"/> ' / <input type="text"/> " CORD LENGTH (STANDARD 8') <input type="text"/> ' OR <input type="text"/> " COMMENTS: _____							

Architrac - Ordering Assembled Sets



LINE 1	QTY	ROD #	DRAW PREFERENCE	BENT ROD	DRAPERY STYLE	INSTALLATION
	<input type="text"/>	<input type="text"/>	<input type="checkbox"/> ONE-WAY DRAW, LEFT	<input type="checkbox"/> STYLE 1	<input type="checkbox"/> PINCH PLEAT	<input type="checkbox"/> WALL
		RETURN	<input type="checkbox"/> ONE-WAY DRAW, RIGHT	<input type="checkbox"/> STYLE 2	<input type="checkbox"/> RIPPLEFOLD - OVERLAP	<input type="checkbox"/> CEILING
		<input type="text"/> "	<input type="checkbox"/> TWO-WAY DRAW	<input type="checkbox"/> STYLE 3	<input type="checkbox"/> RIPPLEFOLD - BUTT	FULLNESS
		LENGTH	<input type="checkbox"/> MULTIPLE DRAW, MA	<input type="checkbox"/> STYLE 4		
		<input type="text"/> " <input type="text"/> " OR	<input type="checkbox"/> MULTIPLE DRAW, MB	<input type="checkbox"/> STYLE 5		<input type="checkbox"/> 120%
		<input type="text"/> " / <input type="text"/> "	<input type="checkbox"/> MULTIPLE DRAW, MC			<input type="checkbox"/> 100%
			<input type="checkbox"/> ONE-WAY DRAW, CORDS LEFT	CORD LENGTH (STANDARD 8')		<input type="checkbox"/> 80%
			<input type="checkbox"/> ONE-WAY DRAW, CORDS RIGHT	<input type="text"/> " OR		<input type="checkbox"/> 60%
				<input type="text"/> "	COMMENTS: _____	

- Enter:
- Quantity
 - Assembled Set Part #
 - Rod Length (to 1/8")

- Controls / Draw / Stack:
- Baton or Cord?
 - Right, Left or Split?
 - 2 draperies on one rod?
 - Cord Length?

- Carriers & Brackets:
- Wall or Ceiling Mount?
 - Pinch Pleat or Ripplefold?
 - Ripplefold Fullness



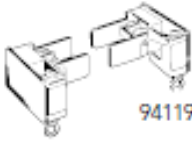
- Use order form for faxed orders
- Also works great as "cheat sheet" to capture all the info you need when calling in orders

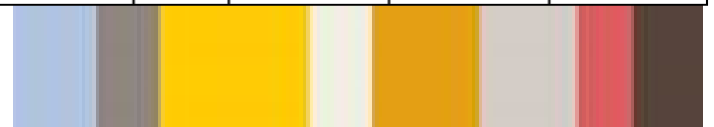


Architrac - Ordering Components



- For the experienced retailer / installer
- Can be preferred for large commercial jobs (splicing several rods)
- Pay close attention to “Unit of Measure” when ordering components

Item	Description	Product Number/Finish	Unit of Measure	Full Pack		Broken Pack (\$)	Sug. Retail (\$)
				Qty.	Price (\$)		
   94120	1" Ball Bearing Pulley, Right Hand with Drapery Return Plate. Need Notching Tool 9997091.	94101025 White	each	20	3.74	5.24	-
	1" Ball Bearing Pulley, Left Hand Need Notching Tool 9997091.	94102025 White	each	20	3.74	5.24	-
	1/2" End Pulley, Right Hand with Drapery Projection Plate	94119025 White	each	20	3.48	4.87	-
	1/2" End Pulley, Left Hand	94120025 White	each	20	3.48	4.87	-



Kirsch has produced great guides to help you select the best rod for your customer:

- 1) Kirsch Track Performance Data Chart
- 2) Kirsch Architrac Selection Chart

Let's take a closer look at each of these guides and how they are used...



Architrac Reference Guide #1: Kirsch Track Performance Data Chart



APPENDIX

Track System Selection & Performance Data


Style	Description	Mount	Draw	Max. Track Set Length (ft.)	Max. Fabric Weight (lbs.)	lbs. per ft.
	Superline® or Empire Finch Pleats, Cord Draw 3000	Ceiling, Wall	One-Way Draw	15	15	1
			Two-Way Draw	25	20	0.8
	Regular Finch Pleats, Cord Draw Can be angular bent using 8" radius or circular curved. 9000	Ceiling, Wall	One-Way Draw	16	20	1.25
			Two-Way	32	30	0.94
	Heavy Duty Finch Pleats, Cord Draw Can be angular bent using 8" radius or circular curved. 9003	Ceiling, Wall	One-Way Draw	16	20	1.25
			Two-Way	32	30	0.94
	Double Duty Finch Pleats, Cord Draw Can be angular bent using 8" radius. 9095	Ceiling, Wall, Recessed	One-Way Draw	16	30	1.88
			Two-Way and Multiple Draw	32	45	1.4
	Designer Metal® Finch Pleats, Cord Draw All 1 1/2" Diameter Decorative Telescoping Traverse Rods.	Wall, up to 270 in.	One-Way Draw	Fluted 15 Smooth 22.5"	15	Fluted 1 Smooth 3.6
			Two-Way and Multiple Draw	Fluted 15 Smooth 22.5"	20	Fluted 1.5 Smooth 9
	Pinch Pleats, Ripplefold® Cord Draw Can be angular bent using 12" radius or circular curved. 93001	Ceiling, Wall, Recessed	One-Way Draw	16	1/2" Pulley 32 lbs. per ft.	1/2" Pulley 32 lbs. per ft.
			Two-Way Draw	32	32	1 64
	Pinch Pleats, Ripplefold® Cord Draw Can be angular bent using 12" radius or circular curved. 94001	Ceiling, Wall, Recessed	One-Way Draw	1/2" Pulley 16 20	1" Pulley 32 40	1" Pulley 32 64
			Two-Way Draw	32	40	32 1
	Estate® Buckingham, Estate Wood Tracks®, Estate Metal Finch Pleats, Ripplefold®, Cord Draw 93601	Ceiling, Wall	One-Way Draw	16	48	3
			Two-Way Draw	16	56	3.5
	Pinch Pleats, Cubicle, Hand/Baton Draw Can be angular bent using 8" or 12" radius or circular curved. 9046	Ceiling, Recessed	One-Way Draw	16	32	2
			Two-Way Draw	32	64	2
	Pinch Pleats, Cubicle, Hand/Baton Draw Can be angular bent using 12" or 14" radius or circular curved. 9600	Ceiling, Wall, Recessed, Suspended	One-Way Draw	20	48	2.4
			Two-Way Draw	40	96	2.4
	Pinch Pleats, Cubicle, Ripplefold, Hand/Baton Draw Can be angular bent using 12" radius or circular curved. 94003	Ceiling, Wall, Recessed	One-Way Draw	20	40	2
			Two-Way Draw	40	80	2
	Pinch Pleats, Cubicle, Ripplefold, Hand/Baton Draw Cannot be curved or bent. 94004	Ceiling, Recessed	One-Way Draw	16	32	2
			Two-Way Draw	32	64	2
	Pinch Pleats, Cubicle, Ripplefold, Hand/Baton Draw Can be angular bent using 12" radius or circular curved. 94005	Ceiling, Recessed	One-Way Draw	16	32	2
			Two-Way Draw	32	64	2
	Pinch Pleats, Cubicle, Ripplefold, Hand/Baton Draw Cannot be curved. 94008	Ceiling, Wall, Recessed	One-Way Draw	16	32	2
			Two-Way Draw	32	64	2

- Located on Page 121 of 2013 Kirsch Price List
- Chart provides track performance details including:
 - Mounting options
 - Draw options
 - Max track set length (width)
 - **Max fabric weight the rod is tested to carry (in lbs.)**
 - **Pounds per foot**



Architrac Reference Guide #1: Track Performance Data Chart



Style	Description	Mount	Draw	Max. Track Set Length (ft.)	Max. Fabric Weight (lbs.)		lbs. per ft.	
					1/2" Pulley	lbs. per ft.	3/4" Pulley	lbs. per ft.
	Pinch Pleats, Ripplefold [®] **, Cord Draw Can be angular bent using 12" radius or circular curved. 93001	Ceiling, Wall, Recessed	One-Way Draw	16	32	2	32	2
			Two-Way Draw	32	32	1	64	2

This chart can be used to determine the weight per linear foot that any Kirsch rod is tested to carry

- Superfine Traverse rods (Basic DH) = carries 1 lbs per foot
- Architrac Traverse Assembled Rod Sets = carries 2 lbs per foot

Now we need to determine how much the drapery weighs!



Determining Drapery Weight Per Foot

- Some workrooms can provide weight estimates at time of quote, have your designer ask her workroom
- If not, fabrics will list a weight per yard estimate... multiply this times the number of yards needed to make draperies
- Divide your total drapery weight by the width of the treatment to get lbs. per foot.

Now you will be able to select the best traverse rod to carry your designer's drapery



Architrac Reference Guide #2: Architrac Selection Guide



Kirsch Kirsch Architrac™ Selection Guide

To select the appropriate Kirsch Architrac system for your application, answer each question by drawing a vertical line through the collections that do not support your needs.

ARCHITRAC™ SERIES →	93001	94001	9046	9600	94003	94004	94005	94008
#1 What is your preferred draw type?								
Cord Draw								
Hand/Baton Draw								
#2 What is your drapery heading type?								
Finch Pleat								
Cubicle								
Ripplefold®								
#3 What is your mounting location?								
Ceiling Mount								
Wall Mount								
Recessed Mount								
Suspension Mount								
#4 Is an angular bend or curve needed?								
Can be Bent								
Can be Curved								
#5 What track length is required?								
One-way Draw Max Track Length	Up to 16 feet	Up to 20 feet	Up to 16 feet	Up to 20 feet	Up to 20 feet	Up to 16 feet	Up to 16 feet	Up to 16 feet
Two-way Draw Max Track Length	Up to 32 feet	Up to 40 feet	Up to 32 feet	Up to 40 feet	Up to 40 feet	Up to 32 feet	Up to 32 feet	Up to 32 feet
#6 What are the fabric weight requirements?								
Pounds Per Linear Foot (One Way/Two Way)	2 Lbs./ 2 Lbs.	3.10 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.	2.40 Lbs./ 2.40 Lbs.	2 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.

- PDF available for download from Google Drive
- Guide asks 6 questions to help pick 'right' track:
 - Draw?
 - Heading?
 - Mount location?
 - Bent or Curved?
 - Track Length?
 - Fabric Weight?



Architrac Reference Guide #2: Architrac Selection Guide



Kirsch Kirsch Architrac™ Selection Guide

To select the appropriate Kirsch Architrac system for your application, answer each question by drawing a vertical line through the collections that do not support your needs.

ARCHITRAC™ SERIES →	93001	94001	94010	9600	94003	94004	94005	94008
#1 What is your preferred draw type?								
Cord Draw								
Hand/Baton Draw								
#2 What is your drapery heading type?								
Finch Pleat								
Cubicle								
Ripplefold®								
#3 What is your mounting location?								
Ceiling Mount								
Wall Mount								
Recessed Mount								
Suspension Mount								
#4 Is an angular bend or curve needed?								
Can be Bent								
Can be Curved								
#5 What track length is required?								
One-way Draw Max Track Length	Up to 16 feet	Up to 20 feet	Up to 16 feet	Up to 20 feet	Up to 20 feet	Up to 16 feet	Up to 16 feet	Up to 16 feet
Two-way Draw Max Track Length	Up to 32 feet	Up to 40 feet	Up to 32 feet	Up to 40 feet	Up to 40 feet	Up to 32 feet	Up to 32 feet	Up to 32 feet
#6 What are the fabric weight requirements?								
Pounds Per Linear Foot (One Way/Two Way)	2 Lbs./ 2 Lbs.	3.10 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.	2.40 Lbs./ 2.40 Lbs.	2 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.

- By asking these 6 questions you will narrow your rod choices to a maximum of 2 rods

















Let's take a deeper look at the 'pros' and 'cons' of each Architrac series...



Series 94001 & 93001

The Cord Draw Rods

kirsch®

ARCHITRAC™ SERIES →	93001	94001
#1 What is your preferred draw type?		
Cord Draw		
Hand/Baton Draw		
#2 What is your drapery heading type?		
Pinch Pleat		
Cubicle		
Ripplefold®		
#3 What is your mounting location?		
Ceiling Mount		
Wall Mount		
Recessed Mount		
Suspension Mount		
#4 Is an angular bend or curve needed?		
Can be Bent		
Can be Curved		
#5 What track length is required?		
One-way Draw Max Track Length	Up to 16 feet	Up to 20 feet
Two-way Draw Max Track Length	Up to 32 feet	Up to 40 feet
#6 What are the fabric weight requirements?		
Pounds Per Linear Foot (One Way/Two Way)	2 Lbs./ 2 Lbs.	3.10 Lbs./ 2 Lbs.

Both Series are great for:

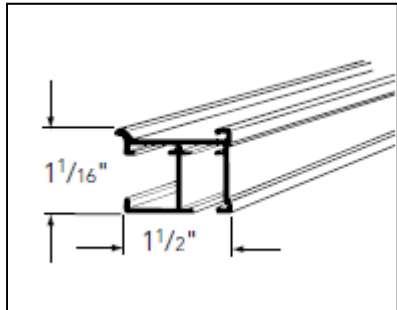
- Cord Draw Draperies
- Pinch Pleat & Ripplefold Draperies
- Ceiling, Wall or Recessed Mount
- Bent or Curved Rods



Series 94001 vs. 93001

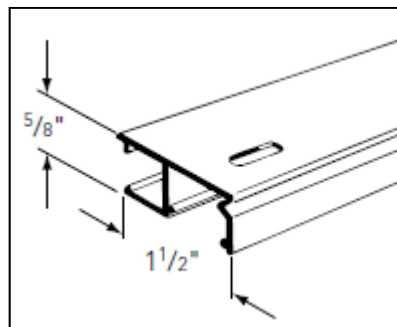
The Cord Draw Rods

kirsch®



Why recommend 94001? (pgs. 92-94)

- Heavy duty, carries more weight
- Offers ball bearing carriers*
- 1" ball bearing pulleys*
 - *smoother function
- Intermediate pulley offers more draw flexibility



Why recommend 93001? (pgs. 95-96)
























- Lower profile face (5/8" vs 1-1/16")
- Ceiling mount w/o brackets
- Less expensive than 94001



Series 94003, 94004 & 94005

The Baton Draw Rods

kirsch®

ARCHITRAC™ SERIES →	94003	94004	94005
#1 What is your preferred draw type?			
Cord Draw			
Hand/Baton Draw			
#2 What is your drapery heading type?			
Pinch Pleat			
Cubicle			
Ripplefold®			
#3 What is your mounting location?			
Ceiling Mount			
Wall Mount			
Recessed Mount			
Suspension Mount			
#4 Is an angular bend or curve needed?			
Can be Bent			
Can be Curved			
#5 What track length is required?			
One-way Draw Max Track Length	Up to 20 feet	Up to 16 feet	Up to 16 feet
Two-way Draw Max Track Length	Up to 40 feet	Up to 32 feet	Up to 32 feet
#6 What are the fabric weight requirements?			
Pounds Per Linear Foot (One Way/Two Way)	2 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.	2 Lbs./ 2 Lbs.

All 3 Series are great for:

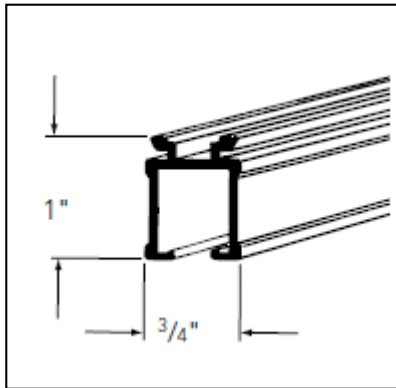
- Baton Draw ONLY
- Pinch Pleat & Ripplefold Draperies
- Ball Bearing Carriers & Masters offered
- Ceiling or Recessed Mount
- Draperies up to 2 lbs. per foot



Series 94003, 94004 & 94005

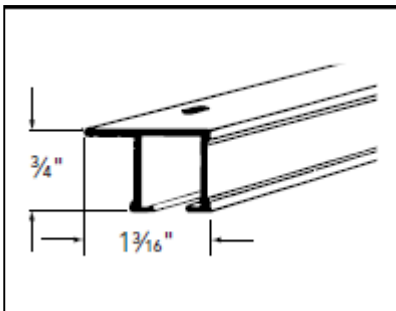
The Baton Draw Rods

kirsch®



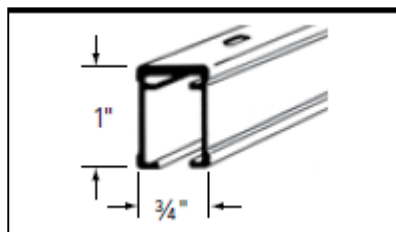
Why recommend 94003? (pgs. 97-101)

- Offers Wall Mount
- Can be bent or curved
- Wider sizes offered



Why recommend 94004? (pgs. 102-104)

- Lower profile face (3/4" vs. 1")
- Ceiling mount w/o brackets



Why recommend 94005? (pgs. 108-111)

- Can be bent or curved
- Ceiling mount w/o brackets



Series 9046 & 9600

The Cubicle Tracks



ARCHITRAC™ SERIES →	9046	9600
#1 What is your preferred draw type?		
Cord Draw		
Hand/Baton Draw		
#2 What is your drapery heading type?		
Pinch Pleat		
Cubicle		
Ripplefold®		
#3 What is your mounting location?		
Ceiling Mount		
Wall Mount		
Recessed Mount		
Suspension Mount		
#4 Is an angular bend or curve needed?		
Can be Bent		
Can be Curved		
#5 What track length is required?		
One-way Draw Max Track Length	Up to 16 feet	Up to 20 feet
Two-way Draw Max Track Length	Up to 32 feet	Up to 40 feet
#6 What are the fabric weight requirements?		
Pounds Per Linear Foot (One Way/Two Way)	2 Lbs./ 2 Lbs.	2.40 Lbs./ 2.40 Lbs.

Both Series are great for:

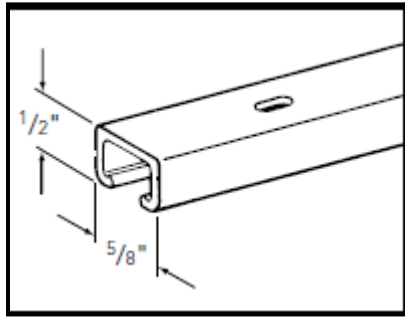
- Baton Draw ONLY
- Cubicle Curtains (or Pinch Pleat)
- Ceiling or Recessed Mount
- Bent or Curved Rods



Series 9046 vs. 9600

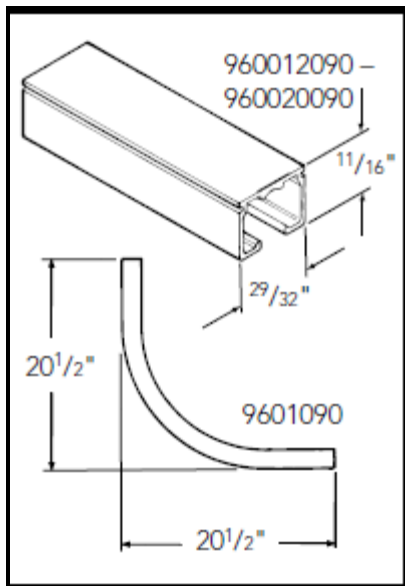
The Cubicle Tracks

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Why recommend 9046? (pgs. 105-107)

- Lower profile face (1/2" vs 11/16")
- Less expensive than 9600



Why recommend 9600? (pgs. 116-117)

- Heavy Duty, carries 0.4 lbs. more per foot!
- Offers wall & suspension mounts
- Wheeled carriers for smoother function
- Wider Max. Size



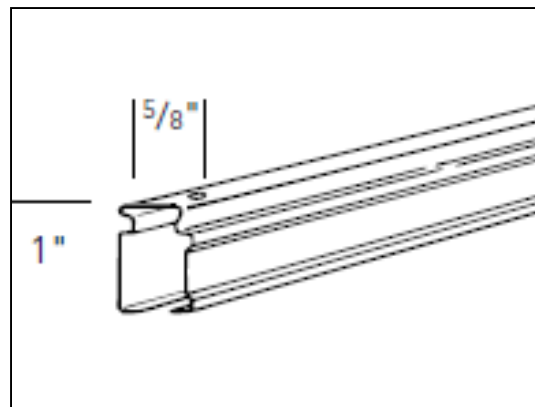
Series 94008



ARCHITRAC™ SERIES →	94008
#1 What is your preferred draw type?	
Cord Draw	
Hand/Baton Draw	
#2 What is your drapery heading type?	
Pinch Pleat	
Cubicle	
Ripplefold®	
#3 What is your mounting location?	
Ceiling Mount	
Wall Mount	
Recessed Mount	
Suspension Mount	
#4 Is an angular bend or curve needed?	
Can be Bent	
Can be Curved	
#5 What track length is required?	
One-way Draw Max Track Length	Up to 16 feet
Two-way Draw Max Track Length	Up to 32 feet
#6 What are the fabric weight requirements?	
Pounds Per Linear Foot (One Way/Two Way)	2 Lbs./ 2 Lbs.

Why recommend 94008?

- Baton Draw ONLY
- Pinch Pleat & Ripplefold Draperies
- Ceiling or Recessed Mount
- Can be Wall mounted
- Thinner extrusion provides less expensive baton draw rod



Architrac Components - Brackets

- Only Series appropriate brackets listed in each section of Price List
- Some brackets & angle irons work with each other, look for instruction
- Clearance and Return listed for each bracket






	Brackets and Support for Wall CLEARANCE 1 1/2" RETURN 3 1/2"
	Brackets and Support for Wall CLEARANCE 2 1/4" - 3 1/4" RETURN 3 1/2" - 4 1/2" Use with 9413025
	Brackets and Support for Wall and Double Wall Base CLEARANCE 1 1/4" RETURN 6" Use with 9413025
	Ceiling Bracket
	Bracket and Support CLEARANCE 1 3/4" - 3 1/4" RETURN 3 1/2" - 4 1/2"



Image capture from pg. 92 (94001 series)











Architrac Components – Carriers/Slides for Pinch Pleats



- Slides are typically less expensive but do not traverse as smoothly as carriers
- Carriers are offered in both wheeled and ball bearing
- Ball bearing provide the smoothest, longest lasting carrier

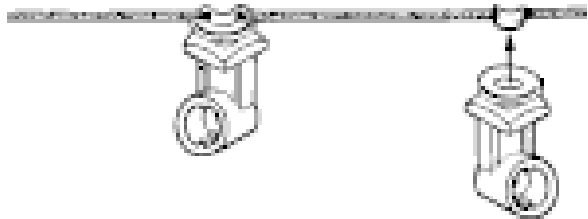
	Ball Bearing Carriers	9670025 White
	Ball Bearing Carriers – Bulk Pack	96701025 White
	Wheeled Carriers	9678R025 White

	Ball Bearing Carrier with Hook and Eyelet, No Chain
	No.10 Stainless Chain
	Molded Slide
	Molded Slide, Metal Hook
	Molded Slide with Eyelet
	Snap Tab
	Molded Slide
	Molded Slide – Bulk Pack



Architrac Components – Slides & Fullness for Ripplefold Draperies

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	Ripplefold Carriers, 120% Fullness, 1 $\frac{7}{8}$ " On-center
	Ripplefold Carriers, 100% Fullness, 2 $\frac{1}{8}$ " On-center
	Ripplefold Carriers, 80% Fullness, 2 $\frac{3}{8}$ " On-center
	Ripplefold Carriers, 60% Fullness, 2 $\frac{5}{8}$ " On-center




- Ripplefold slides come connected and dictate the draperies “fullness”
- Use 120% Fullness to produce roughly 2 $\frac{1}{2}$ times fullness “look”



Other Architrac Components

Other useful components:

- Splice – allows multiple tracks to be connected to achieve any width
- End Stops – used when assembling your own rods

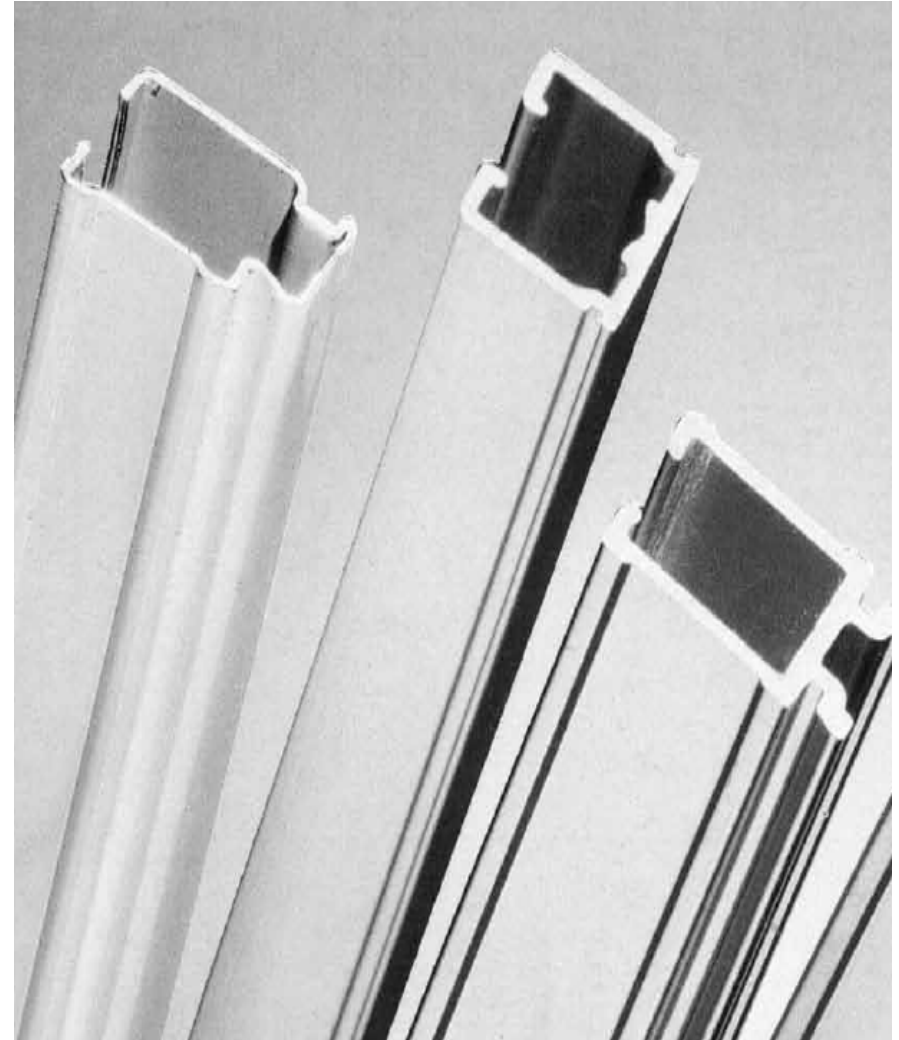
	Splice
	End Stop
	End Cap



Kirsch Architrac Webinar Review

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- ✓ What is Architrac & when would I recommend it?
- ✓ Ordering Methods
- ✓ Architrac Reference Guides
 - ✓ Where can I find?
 - ✓ Determining when to upgrade to Architrac
- ✓ Pro's and Con's by Series
- ✓ Brackets



THANK YOU!

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