No , LLC Fees Received in Advance

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Name-	Date of Contract	Product or Service	Amount of Advance	Basis Payment Made
The Relizon Co. (BP90062)	1/1/00-12/31/02	Document Management product services and equipment	\$500,000	
5110 Eisenhower Blvd. Suite # 330 Tampa, FL 33634				Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award.
ACMI Corporation (CE00061) 136 Tumpike Road Southborough, MA 01772	7/1/00~6/30/03	Endoscopie Equipment and Accessories	\$400,000	Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award.
KCI, USA, Inc. (MS10730) 8023 Vantage Dr. San Antonio, TX 78230	9/1/01-8/31/06	Therapeutic Specialty Beds & Surfaces	\$1,500,000	Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award.
NovaPLUS Exam Gloves (Maxxim) (MS91003) 10300 4th St N: Clearwater, FL 33762	3/1/00 ~ 3/31/05	Exam Gloves	\$750,000	Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award. These fees were specifically paid to help offset conversion costs.
Hill-Rom Corporation (CE10130) 1069 State Route 46E Butesville, IN 47006	1/1/02 - 12/31/04	Beds	\$1,000,000	Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award. Advanced fee based upon projected contract utilization - with a portion of the fee being refunded if utilization is not achieved.
Astra Zeneca LP (RX81210) 1800 Concord Pike P.O. Box 15437 Wilmington, DE 19850	1/1/01 ~ 12/31/05	Diprivan	\$2,800,000	Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award. Pre-payment of marketing fees which are deducted from future payments at a rate of \$350K per quarter for years 2002 and 2003.

Nc ., LLC Fees Received in Advance

Name Abbott SVP (RX80010) One Abbott Park Rd. Abbott Park, IL 60064			Product or Service Injectables, Curpuject, Emergency Syringes, Neuromuscular Blockers	Amount of Advance \$3,000,000	Basis Payment Made Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award. Advanced fee based upon projected contract utilization - with a portion of the fee being refunded if utilization is not achieved.
Becton Dickson (MS90720) One Becton Drive Franklin Lakes, NJ 07417		1/1/00 ~ 12/31/02	Needles and Syringes	\$1,000,000	Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award.
Bedford Laboratories (RX416) 300 Northfield Road Bedfor, OH 44146		2/1/96 ~ 9/30/98	Diltiazem	\$1,250,000	Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award.
Abbott Laboratories (LB80030) 100 Abbott Park Road Abbott Park, IL 60064		7/1/99 – 6/30/02	Immunochemistry Analyzers		Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM) along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award.
Bristol - Myers Squibb (RX84190) P.O. Box 4500 Princeton, NJ 08543	1	5/1/01 - 9/30/02	Paclitaxel	\$705,883	Advanced fee was reflected as a financial element of the decision criteria award matrix (DCAM), along with non-financial criteria as well as other fees and pricing value. However, the activity of advanced payment did not influence the outcome of the bid award.

Remaining Balance -

Nova LC Fees Received in Advance

Document 10

	, ,						Amortized over the remaining life of	
Name '	Category		1998	1999	. 2000	2001	agreement .	_
The Relizon Co. (BP90062)						100 000 00	166,666.0	
	Advanced Fee			•	166,667.00	166,667.00 2,694,575.98		U
	Other Revenue	·				2,861,242.98		
4	Total Revenue				1,071,473.81	2,001,242.30		
. 8	543 543 748							
ACMI Corporation (CE00061)		-			66,667.00	133,333.00	200,000.0	00
	Advanced Fee				83,405.10	407,724.90		• •
•	Other Revenue	-			150,072.10	541,057.90		
	Total Revenue				.50,0,1	191		
SEC SECURITION OF PROPERTY AND ADDRESS OF THE SECURITION OF THE SE			ž.		: .	2	, i.	
KCI. USA, Inc. (MS10730)	Advanced Fee		_			100,000.00	1,400,000.0	. 00
	Other Revenue				·	1,692,370.00		
	Total Revenue				•	1,792,370.00	<u> </u>	
	I otat kevenue				3.0		9	
NovaPLUS Exam Gloves (Maxxim) (MS91003)								
MOVED LOS EXEM GIOVES (MEXXIM) (MISTIOS)	Advanced Fee				208,333.00	250,000.00		.00
9 II g	Other Revenue				326,896.63	726,617.47		
	Total Revenue	, et . F	•		535,229,63	976,617.47		
	100	10		•				
Hill-Rom Corporation (CE10130)							\$1,000,000	00
Tim-ton Corporation (CDT-77-7)	Advanced Fee		· •	-				.00
¥ 21	Other Revenue		<u> </u>	<u> </u>	.	_	–	*
¥	Total Revenue		•	•	•		e '5	
1100							¥	
Astra Zeneca LP (RX81210)					24 y _	560,000.00	\$2,240,000	.00
	Advanced Fee					6,065,394.9		
	Other Revenue.					6,625,394.9		
	Total Revenue							
Abbott SVP (RX80010)	A A		2			250,000.0		1.00
	Advanced Fee Other Revenue					5,664,058.0		
	Total Revenue				•	5,914,058.0	7	



Novation, LLC Fees Received in Advance

14	Name	Category		1998	1999.	2000	2001	Remaining Balance Amortized over the remaining life of agreement	•
	Becton Dickson (MS90720)					2000	. 2007	agreement	
		Advanced Fee				1,000,000.00		SC	0.00
	2	Other Revenue	. :			1,036,202.00	2,020,151.58	-	
		Total Revenue			•	2,036,202.00	2,020,151.58		
	Bedford Laboratories (RX416)	1.0			*				
10/20		Advanced Fee		1,250,000.00	- '		-	50	0.00
		Other Revenue		4,233,498.08		<u> </u>		- 7	
		Total Revenue		5,483,498.08	s :		. •	*	
	Abbott Laboratories (LB80030)	200	*			n d	40	* E	
100		Advanced Fee			300,000.00		-	, \$C	0.00
		Other Revenue		 	651,566.91	2;188,268.51	2,068,648.24		
		Total Revenue		197	951,566.91	2,188,268.51	2,068,648.24		
	Bristol - Myers Squibb (RX84190)				٠,	2 141			
1	Bilsion - Myers Squiso (1000-150)	Advanced Fee			<u>.</u> .		705,883.00		0.00
		Other Revenue				::	1,676,774.12		
	a	Total Revenue			-		2,382,657.12	5.52	
	•				v., *				
					<u> i. </u>	57			
		Total Advanced Fees		1,250,000.00	300,000.00	1,441,667.00	2,165,883.00	8,048,333.	.00
		Total Other Revenue		4,233,498.08	. 651,566.91	4,539,579.05	23,016,315.28		
		Total Revenue	. 8	. 5,483,498.08	951,566.91	5,981,246.05	25,182,198.28		
	*	Total Novation Revenue	*	252,262,889.96	307,732,254.91	368,685,930.81	421,019,036.18		·
		Total Advanced Fees % of Novation	on Revenue	0.50%	0.10%	0.39%	. 0.51%		
		Total Other Revenue % of Novation		1.68%	0.21%	. 1.23%	5.47%		
		Total Revenue % of Novation Rev		2.17%	. 0.31%	1.62%	5.98%		

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