### WEIGHT LOSS SCREENING & PRICE

What to expect: (that's different for everyone)

- The average patient on Tirzepatide loses 17.8% of their body weight in one year. Whereas the average patient on Semaglutide loses 12.4% of their body weight in one year.
- It took Dr. Shacket 6 months to reach 5mg (the cheapest dose), but everybody differs. At three months, Dr. Shacket lost 25 lbs. At seven months, Dr. Shacket lost 40 lbs.

#### ALL patients:

- TO QUALIFY: You must be Age ≥ 18, and: 1) have a BMI of 30 or more or a BMI of 27 or more and at least one weight-related complication (e.g., hypertension, dyslipidemia, obstructive sleep apnea, or cardiovascular disease); or 2) have a problem with occasional binge eating.
- DISQUALIFIED: A BMI of <19. You have a history of diabetes, severe anxiety, depression, or suicidal thoughts. You are pregnant or plan to become pregnant while taking this medicine. Have a history of acute/chronic pancreatitis or kidney failure. Have a history of Multiple Endocrine Neoplasia syndrome type 2, diabetic retinopathy, or diabetic macular edema. Or if you have a personal or family history of follicular thyroid carcinoma (*which accounts for 15% of all thyroid cancers and occurs more commonly in women over 50 years of age*).
- AUTO-INJECTORS We do not prescribe medication for patients to self-inject at home. Our
  injections are customized for each patient, tailored to fit individual needs and tolerances based on
  the doctor's specifications. Our patients achieve better results, stay on the drug longer, and lose
  more weight than those who auto-inject at home.

## **ZEPBOUND & MOUNJARO PATIENTS**

- **Name-Brand Zepbound** or Mounjaro (four injections): rarely covered by insurance for weight loss.
  - We can prescribe it, and patients can pick it up at the pharmacy of their choice (retail price is \$1200/month); or
  - For \$1150 a month (and a signed ABN), we can acquire the prescription drug for you (because it's hard to get).
  - \$1475/month to get started =
     \$165 [onboarding] + \$1150 [medication] +\$160 [syringe preparation & office visit]
  - \$1310/monthly thereafter = \$1150 [medication] +\$160 [syringe preparation & office visit]
     Or: \$1150/month for four injections (or \$287.50 per injection) of 2.5 mg to 15 mg + \$40 per injection to continue.
  - We do not store patient injectables beyond 60 days or return unused medicine to the patient.

### ALL PHARMACY-COMPOUNDED PEPTIDE PATIENTS

The onboarding charge for new patients is \$165. + a monthly medication fee, below: + \$160 monthly syringe preparation fee & office visit

• Physician Visits when indicated: \$56 Three indications for a physician visit: 1) Difficult-to-manage side effects. 2) Rx dose adjustments outside the standard protocol. 3) A request is made for a physician's visit.

#### PHARMACY-COMPOUNDED TIRZEPATIDE PATIENTS 20 MG/ML

\$400/month for four injections (or \$100 per injection) of **1 to 5mg** 

\$600/month for four injections (or \$150 per injection) of >5 to 10mg

\$800/month for four injections (or \$200 per injection) up to >10 to 15mg

### PHARMACY-COMPOUNDED SEMAGLUTIDE PATIENTS 5 MG/ML

\$350/month for four injections (or \$\$87.50 per injection) of 0.25 mg to 0.50 mg

\$450/month for four injections (or \$112.50 per injection) of **0.51 mg to 1.50 mg** 

\$550/month for four injections (or \$137.50 per injection) of 1.51 to 2.4 mg

#### **DOSE EQUIVALENCIES:**

Semaglutide ≤ 0.25mg	Tirzepatide and Zepbound 02.50 mg
≤ 0.5mg	05.3 mg
≤ 0.75mg	06.7 mg
≤ 1.00mg	08.0 mg
≤ 1.25mg	09.4 mg
≤ 1.5mg	09.5 mg
≤ 1.75mg	10.8 mg
≤ 2.0 mg	12.2 mg
≤ 2.25mg	13.5 mg
≤ 2.40mg	15.0 mg

# FUTURE PRICE CONSIDERATIONS (work product not for publication)

<b>Dosage</b> ≤ 02.5mg	<b>Units</b> 12.5	<b>Price</b> 100	<b>Monthly</b> 400	<b>CA Zepbound Price Monthly</b> 119
≤ 05.0mg	25	120	480	169
≤ 07.5mg	37.5	140	560	229
≤ 10.0mg	50	160	640	299
≤ 12.5mg	62.5	180	720	379
≤ 15.0mg	75	200	800	429

#### FUTURE SUGGESTED TIRZEPATIDE PRICES TO COMPETE WITH CALIFORNIA

#### FUTURE SUGGESTED SEMAGLUTIDE PRICES TO COMPETE WITH CALIFORNIA

Dosage ≤ 0.25mg	Units 5	Price Injection 69	Price Monthly 276	Tirzepatide Equivalent Dose 02.50 mg
≤ 0.5mg	10	79	316	05.3 mg
≤ 0.75mg	15	89	356	06.7 mg
≤ 1.00mg	30	99	396	08.0 mg
≤ 1.25mg	25	109	436	09.4 mg
≤ 1.5mg	30	119	476	09.5 mg
≤ 1.75mg	35	129	516	10.8 mg
≤ 2.0 mg	40	139	556	12.2 mg
≤ 2.25mg	45	149	596	13.5 mg
≤ 2.40mg	48	150	600	15.0 mg