



Big Construction Season for KYTC District 6; Focus is Keeping Work Zones Safe for Everyone

The COVID-19 pandemic has slowed the economy but is not preventing the work of the Kentucky Transportation Cabinet to improve and maintain highways of the Commonwealth, especially here at District 6.

Construction season is well underway the message of keeping work zones safe for all is as timely as ever. With less traffic on our roadways, construction crews are taking advantage of the safer work zones. We need all motorists to pay attention to the orange barrels and those working behind them.

Work zones can range from large construction projects along interstates and major highways to smaller crews pothole patching, ditching or mowing.

Big or small, the Kentucky Transportation Cabinet (KYTC) is committed to safety and wants everyone on Kentucky roadways, behind the wheel or a barrel, to return home safely. We all have a vested interest in safe work zones and by working together, we can prevent work zone crashes, injuries, and fatalities in Kentucky. Be work-zone alert by driving without distractions and slowing down.

Kentucky recorded 1,251 crashes in highway construction and maintenance work zones in 2019. Eight people died and 323 were injured.

In 2018, the latest year for which national statistics are available, there were 754 work zone fatalities in the United States.

KYTC offers the following tips for motorists approaching a work zone:

- Expect the unexpected.
- Slow down.
- Don't tailgate. Keep a safe distance between your vehicle and the vehicle ahead of you.
- Keep a safe distance between your vehicle and construction workers and equipment.
- Pay attention to signs.
- Obey road crew flaggers.
- Stay alert and minimize distractions.
- Keep up with the traffic flow.
- Navigate traffic with GoKY or via Waze on your smartphone.
- Follow us on the social media links for Facebook KYTC District 6 or Twitter KYTC District 6
- Knowing locations of construction zones prior to the trip can minimize frustration and delays.
- Be patient and stay calm.

[Click Here to Read More](#) ▶

About The KYTC

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on KYTC contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.
- Provide access to training increases DBE expertise in handling of daily business operations.



About The Program

The Construction Estimating Institute (CEI) works with KYTC as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program. We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming self-sufficient. Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

What Makes a Strong Project Manager

Defining the core competencies necessary to ensuring professional success & longevity

Two construction business owners were sitting in a conference room. They were both asked a simple question: “What makes a great project manager?” The first leader responded with, “A great project manager is responsible for \$10 million to \$15 million in volume and a margin contribution that is commensurate with our companywide standard.”

With a look of confusion, the second leader responds by saying, “Those are results, not the true measure of the manager. A great manager is one who can deal with ambiguity, communicate effectively with crews and customers, and plan around the many challenges a team may encounter on a project.”

Both answers are correct—to a certain degree. One business owner chose to look at the output, while the other chose to look at the core competencies that drive success and, hopefully, superior output. But there’s a better way to go about answering the question.

When hiring a project manager or any other leader, do you become enamored with the wrong things on a résumé or in an interview, rather than screening for the right composition?

The Pitch

Résumés do a superb job of highlighting project successes and workload capabilities. A strong résumé should indicate the candidate has the traits we seek in a

manager. In an interview, you might ask them to describe their projects and talk about their weaknesses. One might even assume that in order to reach the desired volume of work and hit a company’s margin goals at a previous company, the individual must have the skills necessary. However, there is a distinction that great firms have tapped into—correlation and causation are too entirely different things.

First, it is safe to say that all résumés should paint the candidate in a positive light. If they didn’t, you wouldn’t give them a second glance. The problem is that in a results-driven industry like construction, it is easy to zone in on the facts and figures. Interviews barely clip the “white caps,” providing just a glancing glimpse into the candidate’s DNA. The first question a firm must ask before ever probing a candidate at the cellular level is what makes a great manager, superintendent or estimator for their particular company culture? What are the core competencies they view as mission critical?

The Core Competencies

Core competencies are hardly revolutionary. In fact, leaders have historically used them as a benchmark. “We want a great communicator, a great planner and someone who has a knack for business ...” The issue?

[Click Here to Read More ▶](#)

Supportive Services Offered:

- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
- Plan Reading



Within the past 3 months,
CEI assisted DBEs
in obtaining

**\$6 MILLION
IN BONDING!!**

Contact CEI for Bonding,
Financing or Insurance needs!

 (855) 678-9323

 www.kydbbe.com

 525 West 5th Street, Suite 214
Covington, KY 41011



CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.