

Check Out These 10 Basic Rules For Maintaining High Quality And Reducing Your Rope Costs

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| 1 | Do not overbuy. Know how the rope is going to be used and the working strength requirements, so you don't buy a more costly construction, material or diameter than you require. |
| 2 | Order maximum quantity, to be used for a period of time, even though it may be delivered at different times. Allow adequate lead times. |
| 3 | Buy on a blanket order arrangement. The seller may feel more bound to honor an earlier lower price rather than renegotiate a new price with each order. The manufacturer may save money by being able to predict inventories and schedule production to insure delivery. Therefore, quantity discounts may be offered. |
| 4 | Buy the most commonly stocked sizes and constructions as much as possible. It is more economical for the manufacturer to run these and hold inventories. By ordering from stock, you save delivery time and money. If your first choice is not in stock, we may be able to recommend an acceptable substitute in color, construction, length, that is acceptable and you can take advantage at once delivery from inventory. |
| 5 | Buy standard lengths, colors and construction, as much as possible. Up charges for non-standards can add considerably to your costs. |
| 6 | Send, exchange or ask for samples! If you are unsure of the exact construction or color. This will save valuable time and eliminate costly returns. Remember, what you consider to be medium or bright blue, may be different for some of our other customers. |
| 7 | Always check weights and diameters of rope. Variance in weights of yarn make the manufacturing of twisted rope unpredictable as to the exact feet per pound, diameter and weight. |
| 8 | If the rope is to be cut, spliced, or attached, check with us to see if we can do for you more economically than you can. |
| 9 | Take good care of your rope. Remove rope from coils and reels properly. Dry and store rope properly. Keep rope clean, away from chemicals, avoid rust, slack off in wet weather. Choose rope size to match gear. Reverse ends of the rope occasionally, splice rope correctly, avoid unnecessary wear and abrasion. Avoid overheating, sharp angles and bends. Do not overload rope. Avoid sudden jerks or strains and visually inspect rope frequently. |
| 10 | Ask about a more economical substitute. Tell us what the rope is to be used for and we may be able to recommend a less costly substitute. |