## **BAY VISTA APARTMENTS**

The sheer tenacity of Northwind Commercial Inc. to engage the right buyer for this asset finally paid off for the Seller of this property. The team received interest from more than 95 investors for this asset with 18 offers on the table. It took one 1031 exchange buyer to fully understand the property condition and the opportunity provided. The Buyer was also able to secure conventional financing for the purchase and closed within two weeks of loan approval.

The community sold for \$100,968 a door or a 7.4% Cap Rate.

# of Offers = 18 Escrow Period = 94 days