

*SM Harness the
Power of Light*

...with FirstLight[®]

Quick Facts:

HEADQUARTERS:

41 State Street
Albany, NY 12207
Tel: 1-800-461-4863
Web: www.firstlight.net

Founded in 1999
Miles of Fiber: ~14,000
Lit Locations: ~8,000 on-net
and ~25,000 within close proximity
to our network

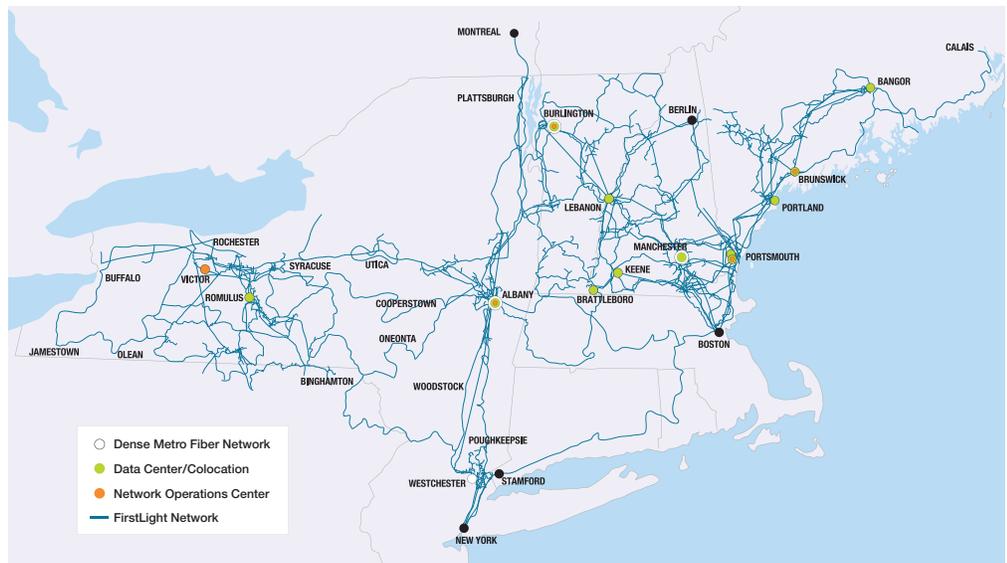
- Exclusively owns and operates an advanced fiber optic network, ensuring a high quality experience for customers
- Operates 12 data center/colocation facilities with ~225,000 square feet of space
- One of the largest and densest fiber networks in the Northeast with reach into Canada
- Provides communications solutions to carriers and business customers
- FirstLight has consistently received the NYS Public Service Commission's commendation for exemplary customer service
- Portfolio company of Oak Hill Capital Partners

Overview

FirstLight Fiber provides a full complement of cost effective, high quality, scalable telecommunications services, including private line, high speed Internet access, data center, cloud, managed and voice services to retail and wholesale customers throughout the Northeast.

Our Network

FirstLight has been building and operating its own fiber network, including fiber to the premises systems, for nearly 20 years with roots going back a century. The network has approximately 14,000 route miles, 8,000 on-net locations with access to nearly 25,000 locations in six states, with connectivity to Montreal. In our key markets, we have significant fiber density to ensure that we can offer a comprehensive solution that addresses all locations. FirstLight's core data and switching platforms are designed for maximum availability to ensure that our services meet or exceed our stated Service Level Agreements (SLAs).



Support

FirstLight combines advanced, proven technology with a staff experienced in the design, construction, deployment and operation of high quality communications networks. FirstLight's senior management team has over a century of direct and related experience. FirstLight's project managers, engineers, technicians, and support personnel continuously monitor, maintain and augment the network to provide the high quality service and support our customers expect. FirstLight's geographically diverse Network Operations Centers (NOCs) are strategically located with locally-based support personnel situated throughout our footprint for prompt response. FirstLight team members pride themselves on superior service with the understanding that our clients' mission-critical communications demand comprehensive, proactive support.

To learn more about FirstLight, please visit www.firstlight.net or call 1-800-461-4863.

Services

Reliable, Scalable, Cost-Effective

FirstLight offers a full complement of advanced fiber optic telecommunications and related services that enable our customers to thrive in the digital age.



Data

Ultra-high speed, low latency, scalable data transport solutions up to 100 Gbps including Ethernet, Wavelength and TDM (DS1, DS3 and OCx).



Voice

Bundled and usage-based PRI/T1, SIP Trunking, traditional business lines and audio conferencing.



Internet Access

Dedicated symmetrical connections delivered over our own fiber optic backbone with robust Tier 1 provider connections and hundreds of private peering points.



Unified Communications

Cloud-based unified communications, with the full-feature functionality of a PBX, eliminates the need to purchase and maintain your own phone equipment and provides access to the communications tools you need to seamlessly operate.



Data Center/Colocation

Combines the security and disaster recovery of off site servers with redundant, diversely routed Internet and private network connections for the continuity of your mission-critical business operations.



Dark Fiber

FirstLight's fiber-to-the-tower and fiber-to-the-premise solutions ensure your business has access to virtually unlimited bandwidth and the ability to choose the protocol best suited to support your business applications.



Cloud Computing Solutions

Companies are moving to the cloud to gain efficiencies, reduce costs, and improve uptime. FirstLight has the cloud computing infrastructure and services to make cloud computing a reality.



Advanced Technologies

FirstLight's Advanced Technologies Group offers complete solutions from Cisco Systems Inc. as well as a full complement of Managed Services.

FirstLight's clientele includes national telecommunications providers, CLECs, and leading enterprises, including healthcare organizations, high tech manufacturing and research facilities, financial institutions, law firms, colleges and universities, K-12 schools, public safety agencies, as well as local and state governments.

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