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Featured

Electric company tapped the market.

-02/07- Hear **Duquesne Light Co** tapped the market via BofA/TD. The issuer, viewed as an NAIC-1 (A1/A), provides energy to homes and businesses in southwestern Pennsylvania.

The deal was launched \$200mm of FMBs with 5s talking +70bp-80bp, 7s talking +80bp-90bp, and 10s talking +95bp-105bp. Understand the deal was done as \$200mm FMB in two tranches:

- \$50mm of 7-year bullets at +85bp with a 5.21% coupon;

- \$150mm 10-year bullets at +100bp, with a 5.44% coupon.

Previously, Duquesne tapped the market in February of 2024. That deal was launched as \$115mm FMB with possible upside, 30-year bullets, and a possible 40-year. The price talk was +140bp-145bp for 30-year bullets, and another 10bp-12bp for 40-year bullets.

Understand the deal was done as \$130mm FMB in two tranches:

- \$80mm of 30-year bullets at +125bp, with a 5.67% coupon;

- \$50mm of 40-year bullets at +135bp, with a 5.77% coupon.

In June of 2022, the issuer also was in the market. That deal was launched as \$130mm of FMB 30-year bullets, with funding expected in October. Understand the transaction was done as \$130mm of 30-year FMB with a 4.59% coupon, at +135bp.

Container Terminal operator prices its first USPP.

-02/06- Hear **Long Beach Container Terminal** (LBCT LLC) was upped and priced via JPM/SG/NAB. The issuer, viewed as an NAIC-2 (F: A), is a portfolio company of Macquarie Asset Management, and is located in the Port of Long Beach, CA. The deal, its first USPP, was launched as \$600mm of sr secured notes, with a

possible upsize, split into 7-year “Green”, 7-year standard, and 12-year, bullets. The price talk was +150bp-160bp for the 7-year, and +170bp-180bp/10yr for the 12—year. The talk tightened in 10bp when the structure was improved, and then another 10bp-15bp beyond that. Understand the deal was upped and done as \$850mm of sr secured notes in three tranches:

- \$165mm of 7-year green notes at +115bp, with a 5.48% coupon (quarterly pay);
- \$260mm of 7-year bullets at +115bp, with a 5.48% coupon (quarterly pay);
- \$425mm of 12-year bullets at +135bp, with a 5.77% coupon (quarterly pay).

LBCT is a leader in dedicated container handling expertise. It is considered one of the most efficiently operated terminals in North America.

Nordiquis priced its second USPP.

-02/07- Hear **Nordiquis** (FKA Educo, now owned by Brookfield) was priced via MUFG/Santander. The issuer, viewed as an NAIC-2 (K: BBB+), manages and develops educational infrastructure for future generations. The deal, its second USPP, was launched as \$500mm equiv of sr notes in SEK, NOK, and Euros, 10s through 30s with a possibility of an upside. Understand the deal was done as \$793.92 equiv in five tranches and quarterly pay:

-Euro 135.5mm of a 20-year final and a 16.14-year WAL at MS+190bp, with a 4.27% coupon;

- SEK 2,400mm of a 10-year final and a 9.76-year WAL at MS+185bp , with a 4.36% coupon (October 2025 funding);
- SEK 1,600mm of a 14-year final and a 12.4-year WAL at MS+200bp, with a 4.57% coupon (October 2025 funding);
- NOK 1,280mm of 10-year bullets at MS+186bp, with a 5.55% coupon (October 2025 funding);
- NOK 1,920mm of a 14-year final and a 12.91-year WAL at MS+197bp, with a 5.63% coupon (October 2025 funding).

The issuer previously tapped the market in July of 2024 with their first USPP. That deal was launched as \$400mm equiv of sr notes in SEK and NOK, with a 10-year final and a 9-year average life, and a 15-year final with a 12-year average life. The deal was done as \$800mm equiv in four tranches in SEK and NOK:

SEK:

-\$350mm of a 10-year final and a 9-year WAL at T+190bp, with a 4.45% quarterly coupon;
-\$150mm of a 15-year final and a 12-year WAL at T+200bp/Icur, with a 4.66% quarterly coupon.

NOK:

-\$150mm of a 10-year final and a 9-year WAL at T+190bp, with a 5.52% quarterly coupon;
-\$150mm of a 15-year final and a 12-year WAL at T+200bp/Icur, with a 5.63% quarterly coupon.

Nordiqus is one of the largest owners and operators of educational properties in the Nordics. The portfolio totals more than 600 properties, including preschools, primary schools, secondary schools and universities. The company's mission is to be a driving force within social infrastructure – by owning, managing, and developing educational properties of the highest quality, for current and future generations.

Canadian rail operator priced its second USPP.

-02/06- Hear **Cando Rail & Terminals Ltd** was priced via RBC/MUFG. The issuer, viewed as an NAIC-1 (K: A), is a rail operator in Canada. The deal, its second USPP, was launched as C\$200mm of sr secured notes with 8-years and 9-years, talking +165bp. Understand the deal was done as C\$300mm of sr secured 8-year bullets at C+155bp, with a 4.40% coupon.

Previously, the issuer tapped the market in October of 2024. That deal, its first USPP, was launched as C\$200mm of sr secured notes, on select rail track, in 7-year, 10-year, and 12-year tranches. The price talk was C+180bp for the 7-year; C+190bp for the 10-year; C+200bp for the 12-year. Understand the deal was done as

C\$300mm of sr secured 7-year bullets at C+165bp.

Cando is a railroad contractor headquartered in Brandon, Manitoba. It offers several services, including industrial switching, material handling, logistics, terminal and transload services, engineering and track services, railcar storage, railcar repair and short line operations. The short line operations include the Central Manitoba Railway and Barrie Collingwood Railway.

UK building materials company takes a larger deal.

-02/05- Hear **Travis Perkins plc** circled up via NatWest. The issuer, viewed as an NAIC-2, is a building materials, heating and plumbing

distributor based in the UK. The deal was launched as Stg 100mm of sr notes, 3s, 5s, 7s and 10s, in Stg and US\$. The price talk was \$: 3s talking +195bp-205bp; 5s talking +205bp-215bp; Stg: 3s talking G+228bp-238bp; 5s talking G+218bp-228bp; 7s talking G+217bp-227bp; 10s talking G+214bp-224bp.

Understand the transaction was done as Stg 125mm in 5 tranches and 2 currencies: \$40mm 3yr at T+180bp; Stg 10mm 4yr at G+221bp; Stg 21mm 5yr at G+221bp; Stg 37mm 7yr at G+221bp; and Stg 25mm 10yr at G+217bp.

The issuer last tapped the market in March of 2023. That deal was launched as Stg 100mm of sr notes, 6s through 8s. The price talk was high 200bp area. Understand the transaction was done as Stg 100mm of sr notes in three pieces: 6-year bullets, with a 6.20% coupon; 7-year bullets, with a 6.23% coupon; and 8-year bullets, with a 6.26% coupon.

Travis Perkins is a British builders' merchant and home improvement retailer with

head offices based in Northampton. It is listed on the LSE and is a constituent of the FTSE 250 Index. The company's product lines include general building materials, timber, plumbing & heating, kitchens, bathrooms, landscaping materials and tool hire.

UK Toll Road done inside the price talk.

-02/04- Hear **Midland Motorways Group Ltd** was priced via RBC/Santander. The issuer, viewed as an NAIC-2 (F: BBB), operates the M6 toll road in the UK. The deal was launched as Stg 240mm of sr secured notes with a 21-year final and a 17-year WAL originally talking G+160bp, and then modified to a 17-year WAL talking G+150bp.

Understand the deal was done as Stg 240mm of sr secured notes, with a 22-year final and a 16.2-year WAL at G+135bp, with a 6.24% coupon.

Previously, the issuer tapped the market in October 2019. That deal was done as Stg 175mm of sr secured notes in four tranches:

- Stg 65mm of a 20-year final and a 11.7-year WAL at +185bp, with a 2.55% coupon;
- Stg 35mm of a 31-year final and a 28.4-year WAL at +185bp, with a 3.02% coupon;
- Stg 25mm of a 31-year final and a 28.2-year WAL at +185bp, with a 3.02% coupon;
- Stg 50mm of a 31.16-year final and a 28.4-year WAL, with a 2.850% coupon.

The M6 Toll Road, also called the Birmingham North Relief Road, connects M6 Junction 3a at the Coleshill Interchange to M6 Junction 11A at Wolverhampton with 27 miles (43 km) of six-lane motorway.

Midland Motorways Group is an investment holding company. The principal

activity of its only operating subsidiary, Midland Expressway Ltd, is the financing and operation of the 27-mile M6toll motorway, under a 53-year Concession Agreement with the Government running from January 2001 to 2054. The company is located in Lichfield.

Canadian Port Terminal upped and priced.

-02/04- Hear **Global Container Terminals Inc** was upped and priced via CIBC/MUFG. The issuer, viewed as an NAIC-2 (BBB), operates marine terminals. The deal was launched as C\$200mm of sr secured notes, 10-year and 15-year bullets. The price talk was C+160bp-165bp for the 10-year and C+185bp-190bp for the 15-year. Understand

the deal was upped and done as C\$440mm of sr secured notes in two tranches:

- C\$150mm of 10-year bullets at C+160bp, with a 4.68% coupon;
- C\$290mm of 15-year bullets at C+185bp, with a 5.04% coupon.

Previously, the issuer tapped the market in August of 2023. That deal was launched as C\$150mm of sr secured notes, 10s, 12s, and 15s. Understand the transaction was done as C\$500mm in two tranches:

- C\$243mm of a 10-year at C+230bp, with a 6.08% coupon;
- C\$257mm of a 15-year at C+250bp, with a 6.30% coupon.

GCT operates terminals to handle vessels; operates a full-service container and general cargo facility; and operates a terminal to handle the largest transpacific container vessels. The company was founded in 2007 and is based in Vancouver, GCT Global Container Terminals

is a former subsidiary of Orient Overseas International Ltd.

Electric Utility done at the price talk.

-02/03- Hear **Mesquite Power LLC** circled up via Natixis. The issuer, viewed as an NAIC-2 (K: BBB), is a utility that provides generation, transmission, and distribution of electric energy. The deal was launched as \$75mm of sr secured notes with a 22-year final and a 13-year WAL, talking +165bp/Icur. Understand the transaction was done as \$75mm of sr secured notes with a 22-year final and a 13.2-year WAL at +165bp/Icur.

Previously, the issuer tapped the market in December of 2014. That deal was done as

\$232.4mm of sr secured notes, on an NG power plant in AZ, with a 25-year final and a 15.3-year WAL at +210bp, with a 4.64% qrtly coupon (4.67% BEQ).

Mesquite Power is a gas-fired power plant in Arlington, Arizona that generates, transmits, and distributes electricity. The plant is operated by Mesquite Power LLC, a subsidiary of Sempra Generation.

News and Rumors

Canadian Arena in the market.

-02/08- Hear **Edmonton Arena** is in the market via JPM. The issuer, viewed as an NAIC-2, is a multi-use indoor arena in

Edmonton, Alberta, Canada. The deal is for C\$160mm of sr secured notes with a 26-year final and an 18-year WAL. Bids should be taken on 3/4.

In February of 2022 Oilers Entertainment Group tapped the market. The issuer, viewed as an NAIC-2 (DBRS: BBB), owns the Edmonton Oilers hockey team and stadium. That deal was for C\$524mm of sr secured notes, with a 29.5-year final, and 18.9-year avg life. The transaction was talking C+256bp-261bp and understand it was done at +237bp, with a 4.56% coupon.

Edmonton Arena, also known as “Roger’s Place”, is a venue for some of the biggest concerts, shows, and live events in Edmonton, AB. It has 18,500 seats for NHL games and 20,030 seats for concerts. The area also hosted the third, fourth, and sixth games of the 2024 Stanley Cup Finals.

Another District Heating co looking at the USPP market.

-02/03- Hear **Stockholm Exergi** is watching the USPP market via ICE Capital/DC Advisory. The company, viewed as an NAIC-2, is a district heating company based in Sweden. Exergi is currently evaluating the markets to raise some Euro 1.5bln in a financing which would have various potential pieces, including a USPP. The funds would be used for a Bio Carbon Capture Facility project.

Stockholm Exergi is involved in a distribution network, through which they provide customers with heating and cooling, and a supply of electricity to the Stockholm area. More than 800,000 Stockholmers and around 400 locations – including hospitals, data centers, and other private and public sites

– are connected to its district heating network, which is in turn connected to its heating and cogeneration plants.

Private People Moves: GSAM is hiring again.

-02/06- Understand that **Goldman Sachs Asset Management** is again staffing up its private placement buy-side team, in three regional offices. Open positions include an analyst and infra VP in NYC; a VP in London; and an analyst in The Hague. All jobs are accepting applications online and looking to be filled ASAP. Any interested candidates can also reach out to matt.eng@gs.com.

Rick Petracca has passed away.

-02/05- **Rick Petracca** passed away suddenly last Friday. He was well known in the private placement market. Rick was devoted to his family, and community, as well as charitable causes.

After a 38-year career he decided to retire from Waterway Capital in December of 2022. During his years on Wall St he worked in institutional fixed income and CRE finance. He started in corporate bond sales at Thomson McKinnon in 1983, then worked at William Blair from 1987-1999, attaining partner; then at Legg Mason 1999-2005; at Bostonia 2005-2018, and finally, he co-founded Waterway Capital, the successor firm to Bostonia Global Securities.

Market Data

Spread Matrixes

Jan	Private Placement Monitor USPP Spread Matrix							
2025	3	5	7	10	12	15	20	30
AA	88	95	110	115	120	120	125	135
A	90	110	120	125	135	135	140	155
BBB+	115	130	135	155	150	150	150	170
BBB	120	138	130	160	160	155	150	170
BBB-	175	150	150	175	180	175	175	185
BB+	200	260	250	250	225	250		
BB	240	250	250	250	250	275		
BB-	250	280	300	275	275	275		

Dec	Private Placement Monitor USPP Spread Matrix							
2024	3	5	7	10	12	15	20	30
AA	100	100	110	115	115	120	125	130
A	105	110	115	135	135	135	130	135
BBB+	110	115	125	140	145	140	165	170
BBB	115	125	130	145	150	160	170	175
BBB-	125	125	135	150	170	170	175	185
BB+	215	225	225	225	225	250		
BB	240	240	240	240	250	275		
BB-	250	250	250	250	275	275		

Private Placement Monitor USPP Spread Matrix						
	NAIC-1		NAIC-2		NAIC-3	
A/L	Jan-25	Dec-24	Jan-25	Dec-24	Jan-25	Dec-24
3	85-115	85-110	115-175	105-125	200-250	215-250
5	90-125	100-130	110-150	105-125	250-280	225-250
7	110-125	100-130	120-160	110-135	250-300	225-250
10	100-125	115-135	125-175	125-150	225-275	225-250
12-14	110-135	110-135	130-185	130-170	225-275	225-275
15	115-140	115-140	140-175	140-170	250-300	250-275

Private Placement Monitor USPP Spread Matrix						
	NAIC-1		NAIC-2		NAIC-3	
A/L	Jan-25	Jan-24	Jan-25	Jan-24	Jan-25	Jan-24
3	85-115	115-150	115-175	175-250	200-250	275-350
5	90-125	125-175	110-150	165-250	250-280	300-350
7	110-125	120-175	120-160	175-225	250-300	275-375
10	100-125	125-175	125-175	200-250	225-275	275-375
12-14	110-135	135-175	130-185	200-250	225-275	300-425
15	115-140	135-200	140-175	200-250	250-300	300-425

The *Private Placement Week* provides readers a weekly update of selected activity from the *Private Placement Monitor* newsletter. For a more complete and timely flow of information about the private market see the **PPM**. Call, or e-mail, for more details.

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