

DAVE E. BLANKENSHIP

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Objective:

Seeking a position working with businesses where I can showcase leadership responsibilities and focus on safety training, problem solving, planning, organizing, managing, goal setting and client objectives.

Summary:

A growth-oriented and highly talented retired US Navy Chief with a strong 22 year military background in leadership management and job completion and 14 years in the work force. Have used my extensive talents since military retirement to work in several areas to include working as a consultant for three companies in the fuel and energy/environmental field as well as a national home builder dealing with special projects. All involving areas where people skills are a priority.

Job Skills:

An Experienced team leader with the ability to manage teams and projects
Analytical thinking, decisive decision making and strong problem solving skills.
Excellent Microsoft Office Skills
Superb Personal Communication skills
Project management skills: influencing, leading, negotiating and delegating abilities
Conflict resolution, excellent adaptability and tolerant to stressed situations.
Excellent organizational skills, listening skills, negotiating and diplomacy skills

Professional Experience

WAYPOINT ALTERNATIVE SOLUTIONS, LLC

2016 – PRESENT

OWNER

Owner and operator of start-up training company in San Antonio, Texas. Direct oversight for all day to day company operations. Responsible for all training and safety related material writing documents and designing ppts, brochures, curriculum and handouts for presentations. Responsible for writing Corporate Plans (32) and designing all forms, checklist and programs for the company. Able to train on many levels to include, safety, ethics, behavior mod, job specific training design, motivation and goals.

AMERICAN ABATEMENT, LLC

2013 – PRESENT

CONSULTANT

Safety Manager/Contract Specialist for environmental company in San Antonio, Texas. Direct oversight for all day to day company operations. Responsible for all training and safety related issues, writing documents and designing ppts, brochures and handouts for presentations. Responsible for writing Corporate Plans (32) and designing all forms, checklist and programs for the company to include site specific variations of all plans and programs. Responsible for goal setting and keeping company on track to accomplish and meet those goals.

ATASCOSA DISPOSAL WELL SERVICES, LLC

2011 – 2015

PRINCIPLE

Director of Operations/Co-Owner for start-up disposal well service company in the Eagle Ford Shale Play of south Texas. Assist in presentation to investors, writing documents and designing ppts, brochures and handouts for presentations. Primary go to for operations information on disposal operational procedures and programs. Responsible for writing all Corporate Plans (32) and designing all forms, checklist and programs for the facilities. Primary researcher and consultant tracking drilling numbers and location of customers and competitors. Responsible for all technical permitting.

INNOVATIVE CONTRACTOR SERVICES, LLC

2009 – 2011

CONSULTANT

Provided consulting advice for project bids on government aircraft refueling contracts, fuel oil storage contracts and service station construction and piping design projects. Responsible for writing all plans to include; Contract Compliance, Contract Contingency, Environmental Protection, Equipment, Safety, Preventative Maintenance, Staffing and Operations, Product Inventory, Product Quality Surveillance, Security and Training. Was the go to consultant for operations input and recommendations. Primarily responsible for travel to site visits for south and southwest region of the US, information gathering and the attending of all pre-bid site conferences. Designed all pamphlets, newsletters, handouts and other organizational related media.

RETIRED

2007 – 2009

KB HOME

2004 – 2007

SENIOR PROJECTS MANAGER/TRAINING OFFICER

Responsible for meeting with homeowners who were having issues with their homes. Extremely good listener and worked with homeowners to find solutions and solve problems outside the norm. Issues outside the normal “customer service” guidelines were referred to my division for resolution. Training Officer: designed, taught and implemented new training regiment for all Customer Service Employees, to include handbook design, PowerPoint design, instructor guide design and all instructions.

NAVAL CORRECTIONS ACADEMY

2000 – 2004

Corrections Counselor Instructor

Direct oversight over fuels contract, reporting to contracting officer at DESC, Ft. Belvoir, VA. Managed the Fuel Division Branch with immediate oversight and supervision of both military and civilian employees. Managed \$4 million dollar annual budget. Developed and tracked 45 active fuel maintenance projects valued at over \$16 million dollars. Supervised issue and sale of 21 million gallons of petroleum products. Supervised

NAVSTA GUANTANAMO BAY, CUBA

1998 – 2000

Contracting Officers Representative/Fuels Officer

Direct oversight over fuels contract, reporting to contracting officer at DESC, Ft. Belvoir, VA. Managed the Fuel Division Branch with immediate oversight and supervision of both military and civilian employees. Managed \$4 million dollar annual budget. Developed and tracked 45 active fuel maintenance projects valued at over \$16 million dollars. Supervised issue and sale of 21 million gallons of petroleum products. Supervised 24 contractor personnel, 10 military personnel and 7 civilian personnel. Trained and qualified ALL department personnel. Expert in all fuel related systems maintenance and operation

VARIOUS NAVAL BILLETS

1987 - 1998

Company Chief

EDUCATION / CERTIFICATIONS

Some College towards BSOC (101 Semester Hours), Wayland Baptist University (Psychology, Criminal Justice) Certified Safety Manager, Master Training Specialist, Fuel Oil/Lube Oil Quality Manager, Boiler Automatic Combustion Controls Technician, Boilerwater & Feedwater Test and Treatment Supervisor, Advance Boiler and Pump Repair, Completed Principles of Naval Engineering, Auxiliary Machinery Turbine Maintenance, Forced Draft Blower Maintenance, Auxiliary Machinery Controls, Governors and Regulators, Valve and Steam Trap Maintenance, Steam Generator Maintenance, Unarmed Self Defense Instructor,

AWARDS AND CITATIONS

Navy Commendation Medal (X2), Navy Achievement Medal (X6), Navy Volunteer Service Medal, Meritorious Unit Citation, National Defense Medal X2, Enlisted Surface Warfare Specialist, Master Training Specialist, Navy Good Conduct Award (X6), Rifle Expert, Pistol Expert, Sea Service Award

PROFESSIONAL AFFILIATIONS

Member of the William Glasser Institute-US
Bi-Annual Speaker at Texas State University San Marcos Psychology Department

PERSONAL AFFILIATIONS

Cobra Youth Conditioning Camps, Co-Founder, Camp Coordinator (www.cobracamps.com)

References available upon request