

Date: December 18, 2015
Sales Bulletin: 2015-62DDC

Coverage: US -- Commercial and Retail

February 1, 2016 Commercial and Retail Ceilings Price Bulletin

Effective Monday, February 1, 2016, **prices of Armstrong core ceilings will increase 5%.**
Architectural Specialties, Walls, and Grid products will not increase at this time.

These actions reflect increased raw material and transportation costs.

For Commercial Customers:

For future quotes, the following are our guidelines for 2016.

- **Commercial Core Ceilings price guidelines**
 - +5% for quotes on or after August 1, 2016
 - +5% for quotes on or after February 6, 2017
- **Architectural Specialties price guidelines**
 - +5% for quotes on or after August 1, 2016
 - +5% for quotes on or after February 6, 2017
- **Commercial Grid price guidelines**

Current steel market activity does not indicate the need for a grid price increase at this time. We will continue to monitor the situation and advise as needed.

- +5% for quotes on or after February 6, 2017

We continue to invest in people and new products in support of our mutual opportunities.

Thank you for your business.

Inspiring Great Spaces™

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CEILING & WALL SYSTEMS