

Tennessee Skyward Users Conference

JUNE 6-7, 2018



Music Road Resort & Convention Center

303 Henderson Chapel Road

Pigeon Forge, TN 37863





About the Tennessee Skyward Users Group

TNSUG is an independent non-profit users group established for the benefit of the member users of Skyward, Inc. software. The purpose of this users group is to:

- Educate members on the use of Skyward software
- Share experience and knowledge among users of Skyward software
- Educate members in subject areas pertinent to the operations of schools

The steering committee is made up of unpaid volunteers from member districts. Members communicate with the steering committee which acts as a liaison to Skyward, Inc. about the following:

- Software support
- Hardware support
- Suggestions for software improvements
- Educate members on other technology uses
- Provide networking events for sharing of knowledge and experiences among users

Tennessee Skyward Users Group

Steering Committee

2018-2019

Officers:

David Flynn, President	Macon County Schools
Jeff Edmonds, Vice-President	Oak Ridge City Schools
Lisa Berry, Secretary	Alcoa City Schools
Becky Adams, Treasurer	Bristol City Schools

Committee Members:

Selena Coker	Alcoa City Schools
Karen King	Sevier County Schools
Amy Shultz	Sevier County Schools
Joan Palmer	Lenoir City Schools
Christine Lee	Oak Ridge City Schools
Tara Smith	Johnson City Schools
Jeanie Mowery	Lenoir City Schools
Katrina Haley	Warren County Schools
Ruth Ann Osborne	Johnson County Schools
Jonathan Riddell	Williamson County Schools
Malinda White	Marshall County Government

2018 Tennessee Skyward User Group Conference Agenda

Day 1: WEDNESDAY - JUNE 6, 2018

8:00 am - 11:30 am Registration & Continental Breakfast

9:00 am - 11:30 am Morning Session

9:00 am - 10:00 am Session #1 - Boot Camps

10:00 am - 10:15 am Beverage & Snack Break

10:15 am - 11:30 am Session #1 - Boot Camps (continued)

11:30 am - 12:30 pm Lunch

12:00 pm - 12:50 pm Welcome & Introductions

1:00 pm - 3:50 pm Afternoon Sessions

1:00 pm - 1:50 pm Session #2

1:50 pm - 2:00 pm Beverage & Snack Break

2:00 pm - 2:50 pm Session #3

3:00 pm - 3:50 pm Session #4

Day 1: WEDNESDAY - JUNE 6, 2018

Session #1

9:00 am - 11:30 am

Human Resources Data Mining and Custom Forms

Human Resources

Presenter: Andy Peterson

Room: Guitar 1

Learn to create a multitude of Data Mining reports, from the simple to the more complex, with an introduction to including information from Custom Forms.

Account Management Reporting

Financial Management

Presenter: Brent Siebring

Room: Guitar 2

Learn about Budgetary Data Mining, Vendor Check History, and General Inputs reporting, beginning with the more basic setup of Budgetary Data Mining reports and moving to the more advanced.

Security Management - New and Leaving Employees

Financial Management/Human Resources

Presenter: Bill Lindvig

Room: Cello 1

What steps should be considered in Onboarding and Exiting employees from a Security standpoint as it relates to HR and how does the system assist with this process?

Data Reporting Overview

Student Management

Presenters: Emily Tarras

Room: Violin

Lisa Berry, Alcoa City Schools

Explore numerous ways to pull the data you need by looking at Data Mining, creating and running reports, and reviewing browse screens.

Current Scheduling - Scheduling to Reporting

Student Management

Presenter: Tom Manschot

Room: Cello 2

Discuss basic Scheduling options, including Scheduling Groups and using the Walk-In Scheduler.

On Line Registration

Student Management

Presenters: Brandi McBrayer

Room: Cello 3/4

David Flynn, Macon County Schools

Emilee Phelps, Alcoa City Schools

Step through the concept, setup, and processing of the Online Registration process. District users will discuss how their school systems have implemented this module. Bring your questions and ideas to share.

Table/Help Desk

Skyward Staff

Becky Thomason, Kathryn Smerz, Caitlin Lundquist, Brandon Luisier

Session #2

1:00 pm - 1:50 pm

Salary Notifications and Online Forms

Human Resources

Presenter: Kathryn Smerz

Room: Guitar 2

Learn to produce letters or documents with employee-related information embedded in the documents without needing a mail merge! Templates can include fields created in Custom Forms and then be saved for re-use.

Budgeting Options

Financial Management

Presenter: Bill Lindvig

Room: Cello 3/4

See popular web budgeting options, including budget requisitions, mass change options, budget entry options, budget exporting/importing, and online budget transfer requests.

State Reporting - Budget/Financial Reports

State Reporting/Financial Management Presenter: Brandon Luisier Room: Guitar 1
Learn how to process financial reports that are tracked in Tennessee's E-Reporting system. Reports included are the Annual Budget Report, Budget Amendment Report, Annual Financial Report, Quarterly Federal Projects Report, and Trustees/Treasurer's Report.

Qmlativ Review - Business

Sales/Financial Management/
Human Resources-Qmlativ Presenter: Nicole Rustemeyer Room: Cello 1
Discover the capabilities of our new and exciting Qmlativ School Business Suite.

Portfolio - Adding and Updating

Student Management Presenter: Brandi McBrayer Room: Dulcimer
Work through the process of adding various attachments, scanned documents, and report cards to student's portfolios.

Fee Management Introduction (Add-on Module)

Student Management Presenter: Chuck Westhoff Room: Cello 2
In this sales session, review the overall functionality of the Fee Management module and the benefits it provides, such as automated billing of course fees, mass application of fees for activities, viewing fee activity, and paying fees online.

Future Scheduling - Getting Started

Student Management Presenter: Becky Thomason Room: Banjo
Discuss setup options in Future Scheduling for courses, sections, and meets including Mass Add options.

Gradebook Setup - Preparing for New Year

Student Management Presenter: Emily Tarras Room: Violin
Explore steps needed for Gradebooks to be setup properly for the start of the new year.

Table/Help Desk

Skyward Staff Tom Manschot, Brent Siebring, Caitlin Lundquist

Session #3

2:00 pm - 2:50 pm

Employee Management Year End Roll

Human Resources Presenter: Brent Siebring Room: Guitar 1
Prepare for the year end process with a demonstration of the Step Increase Process, Mass Changing Position/Assignment Information Process, and the Assignment Export/Payroll Import Process.

Requisitions and PO Receiving

Financial Management Presenter: Kathryn Smerz Room: Guitar 2
A thorough review of the Requisition Process and the receiving of items on approved Requisitions will be discussed.

School Based Activity Accounting (SBAA) Transaction Processing

Financial Management Presenter: Bill Lindvig Room: Cello 1
Processing SBAA transactions and making proper corrections will be discussed.

Qmlativ Review - Student*

Sales/Student Management-Qmlativ Presenter: Jennifer Dossett Room: Cello 2
Discover the capabilities of our new and exciting Qmlativ Student Management Suite.

Student State Reporting Tips/Updates/Troubleshooting

State Reporting-Student Management Presenter: Caitlin Lundquist Room: Banjo
Learn to process reports required by the State of Tennessee. Topics will include ADA/ADM calculation and verification, graduation cohort, all year end reports, and any upcoming changes.

Future Scheduling - Resolving Conflicts

Student Management Presenter: Becky Thomason Room: Cello 3/4
Review the setup and functions of the Auto Scheduler and various ways to deal with Conflict Resolution.

GPA Calculation/Honor Roll/Class Rank/Transcripts and Transcript Labels

Student Management Presenter: Chuck Westhoff Room: Dulcimer
Discover how the GPA calculation setup is used in determining the results of Honor Rolls, Class Rank, Transcripts, and Transcript Labels.

Skybuild - Imports File Builder

Student Management Presenter: Brandi McBrayer Room: Violin
Explore the capability of importing information from third party vendors into Skyward in areas such as Transportation, Attendance, Food Service, Gradebook and Scheduling. The capability to export information to specific files or to specific third party vendors using their file layout will also be discussed.

Table/Help Desk

Skyward Staff Emily Tarras, Andy Peterson, Brandon Luisier

Session #4

3:00 pm - 3:50 pm

SMS 2.0 Business Overview

Sales/Financial Management/
Human Resources Presenter: Nicole Rustemeyer Room: Cello 1
New customers and Skyward guests will learn how Skyward's financial controls, data management tools, and efficient workflows can bring a high-performing culture to the school business office.

Accounts Payable (AP) and School Based Activity (SBAA) Accounting Reporting

Financial Management Presenter: Bill Lindvig Room: Guitar 2
Learn how regular AP and SBAA vendors relate and some options for reporting accounts payable activity for each.

True Time Rulegroup Options

Human Resources Presenter: Andy Peterson Room: Guitar 1
Explore additional True Time options to track time entered for various scenarios, especially if you have used True Time for a while and are wondering if there are other options that you could be using.

NCLB-2 Tab/Special Programs Tab

State Reporting-Student Management Presenter: Emily Tarras Room: Violin
Unlock the mystery of what data is needed and where the data needs to be entered on the NCLB-2 and Special Programs tabs for state reporting.

Student New and Upcoming Features including Mobile Apps*

Student Management Presenter: Leah Kruger Room: Dulcimer
See what's new in the Skyward Student Management suite. See recently released features that have been added to Student Management, and features coming in future releases.



Food Service Overview

Student Management

Presenter: Chuck Westhoff

Room: Cello 2

Explore the Food Service module with a discussion of entering information and reporting options. An important part of the session will be an open forum for user's questions.

Understanding Standards Gradebook

Student Management

Presenter: Tom Manschot

Room: Cello 3/4

Walk through the options available in the Standards Gradebook, discussing how each option impacts the use of the Standards Gradebook.

Health Records Entry and Reporting

Student Management

Presenter: Becky Thomason

Room: Banjo

Review the reporting options available in Health Records and various ways to make entries. Reports covered will include the Health Conditions Report, Vaccination Report and options, and Office Visit Report.

Table/Help Desk

Skyward Staff

Brandi McBrayer, Bill Lindvig, Caitlin Lundquist, Brandon Luisier

2018 Tennessee Skyward User Group Conference Agenda

DAY 2: THURSDAY - JUNE 7, 2018

8:00 am - 8:50 am Registration & Continental Breakfast

9:00 am - 11:50 am Morning Sessions

9:00 am - 9:50 am Session #5

9:50 am - 10:00 am Beverage & Snack Break

10:00 am - 10:50 am Session #6

11:00 am - 11:50 am Session #7

12:00 pm - 12:50 pm Lunch

1:00 pm - 3:50 pm Afternoon Sessions

1:00 pm - 1:50 pm Session #8

1:50 pm - 2:00 pm Beverage & Snack Break

2:00 pm - 2:50 pm Session #9

3:00 pm - 3:50 pm Session #10

DAY 2: THURSDAY - JUNE 7, 2018

Session #5

9:00 am - 9:50 am

Task Manager

Human Resources

Presenter: Andy Peterson

Room: Cello 1

Discover Task Manager, Skyward's free module, that allows districts to set up their particular process flows. In many cases, data entry is just one part of the process. Get an idea of how this tool allows you to organize and track your processes when you identify the steps, employees, and data involved.

Finance - Preparing for Year End Processing

Finance

Presenter: Brent Siebring

Room: Guitar 1

Learn how to prepare for and process your finance fiscal year end. We will show how to identify activity that has been entered into the software, but not yet posted, and how to close open purchase orders or move them to the next fiscal year.

Payroll - Entry and Verification

Human Resources

Presenter: Kathryn Smerz

Room: Guitar 2

Learn tips for payroll data entry, reporting for verification, and troubleshooting to ensure accuracy in your payroll processing.

Student New and Upcoming Features including Mobile Apps*

Student Management

Presenter: Leah Kruger

Room: Cello 3/4

See what's new in the Skyward Student Management suite. See recently released features that have been added to Student Management, and features coming in future releases.

Attendance Letter Setup

Student Management/User Led

Presenter: Chuck Westhoff

Room: Dulcimer

Explore how to setup and generate letters notifying parents/guardians of poor student attendance.

Student Year End/Year Start Processing

Student Management

Presenter: Tom Manschot

Room: Banjo

Year End and Year Start required State Reports will be covered in this session with tips to help prepare them for submission.

Civil Rights Data Collection (CRDC)

State Reporting/Student Management

Presenter: Brandi McBrayer

Room: Violin

Review the Office of Civil Rights Data Collection process within Skyward.

Benefits of Upgrading to OpenEdge 11.7

IT & Technology

Presenter: Dave Mancel

Room: Cello 2

Discuss the benefits of the SMS 2.0 OpenEdge 11.7 upgrade and review the upgrade options available for school districts that utilize self-managed on-premises hosting.

Table/Help Desk

Skyward Staff

Emily Tarras, Bill Lindvig, Caitlin Lundquist, Brandon Luisier

Session #6

10:00 am - 10:50 am

Custom Forms

Human Resources

Presenter: Andy Peterson

Room: Guitar 1

Explore the purposes and construction of Custom Forms for HR, how to record data, and report information from these custom screens.

SubTracking Overview

Human Resources

Presenter: Brent Siebring

Room: Cello 1

Learn to enter corrective history, adjust sub pay for prior periods, and override breaks for long-term subs in SubTracking. See how to use these features and discuss other related topics such as allowing your employees to access your substitute calling system from Employee Access.

New Features in Finance & Human Resources

Finance/Human Resources

Presenter: Ben Abbott

Room: Banjo

Discover some of the newest options available within Finance and Human Resources.

Student – Average Daily Membership (ADM) Troubleshooting

State Reporting/Student Management

Presenter: Caitlin Lundquist

Room: Violin

Discover utilities to aide in ADM Troubleshooting.

Grading Procedures and Discrepancies

Student Management

Presenter: Becky Thomason

Room: Guitar 2

Learn how to handle and resolve Grading Setup, Grade Posting, Change Requests, and Discrepancies.

Understanding Calculations Behind Attendance Reports

Student Management

Presenter: Chuck Westhoff

Room: Dulcimer

Explore a variety of reports, learn how attendance calculations work, and how numbers are calculated based on individual setup and the chosen report.

SMS 2.0 Student Overview

Sales/Student Management

Presenter: Jennifer Dossett

Room: Cello 3/4

New customers and Skyward guests will see a big-picture view of the extensive opportunities for processing and reporting critical data across the school district and learn how to become a champion for more transparency and improved communication.

SkyBuild for IT

IT & Technology

Presenters: Dave Mancel w/Jeff Edmonds

Room: Cello 2

Leverage the power of SkyBuild in your IT tool box. Learn how to create custom data files that can be used with Active Directory to create Users, Groups, and even disable accounts. See how easy it is to update Destiny and much more.

Table/Help Desk

Skyward Staff

Tom Manschot, Kathryn Smerz, Brandon Luisier

Session #7

11:00 am - 11:50 am

State Reporting – Tennessee Consolidated Retirement Systems (TCRS)

State Reporting/Human Resources

Presenters: Jessica Reaves from TCRS
w/Brandon Luisier

Room: Cello 3/4

Discuss retirement processing with a representative from TCRS. A question and answer session will be included.

True Time Troubleshooting

Human Resources

Presenter: Andy Peterson

Room: Guitar 1

Explore avenues for making corrections to True Time entries at various stages in the process and reporting to assist with identifying issues.

Fixed Assets Overview

Financial Management

Presenter: Kathryn Smerz

Room: Guitar 2

Learn how to manually add an asset and explore more advanced options, such as Build from Invoice. We will also discuss batch updating additions and disposals and demonstrate key reports.

Qmlativ Review - Student

Sales/Student Management-Qmlativ

Presenter: Jennifer Dossett

Room: Cello 1

Discover the capabilities of our new and exciting Qmlativ Student Management Suite.

Ed-Fi

Student Management

Presenters: Brandi McBrayer
Caitlin Lundquist

Room: Dulcimer

Discuss suggestions and best practices for reviewing and verifying data and how to use the Ed-Fi Data by Subject screen to compare your records in Skyward with what is currently listed in the Ed-Fi program.

Student Management Tips & Tricks

Student Management

Presenter: Tom Manschot

Room: Banjo

Discover many Tips & Tricks for Student Management including time saving shortcuts and utilities.

Test Score Setup

Student Management

Presenter: Emily Tarras

Room: Violin

With today's emphasis on measuring student achievement on test scores, it is very important to have this information in Skyward. This session will provide an overview of test score setup, demonstrating the components of information held regarding the tests.

Cloud Troubleshooting and Support

IT & Technology

Presenter: Dave Mancel

Room: Cello 2

Whether your Skyward is self-hosted in your district's Private Cloud or you are using the ISCorp Secure Cloud Hosting service, troubleshooting performance issues on the web can seem a bit mysterious. Join us as we review the diagnostic, troubleshooting, logging, and performance tools that are available within Skyward.

Table/Help Desk

Skyward Staff

Chuck Westhoff, Bill Lindvig

Session #8

1:00 - 1:50 pm

Profile Options

Human Resources

Presenter: Andy Peterson

Room: Guitar 1

Explore some features in the HR Employee Profile that you may not have realized are available.

Accounts Payable (AP) Processing and Reporting A-Z

Financial Management

Presenter: Kathryn Smerz

Room: Guitar 2

Discover all of the reporting related to the Accounts Payable process including Vendor Check History and Vendor Data Mining.

Qmlativ Review – Human Resources/Payroll

Sales/Financial Management/
Human Resources-Qmlativ

Presenter: Nicole Rustemeyer

Room: Cello 1

Discover the capabilities of our new and exciting Qmlativ School Business Suite, with an emphasis on human resources.

Student State Reporting Year End & Year Start

State Reporting/Student Management

Presenter: Caitlin Lundquist

Room: Banjo

Review required steps to complete prior to and during the Year End process. Tasks included are saving final report cards to portfolio, assigning next year school path, mass assigning student classification begin and end dates, and mass assigning year entered 9th grade after year end processing.

Attendance Setup and Entry Processing

Student Management Presenter: Brandi McBrayer Room: Dulcimer
Discover how to look at your current Attendance Setup and what each area means. In addition, various ways to enter/edit Attendance on a daily basis will be discussed.

Student Discipline Overview

Student Management Presenter: Becky Thomason Room: Cello 3/4
Review how to properly setup codes, enter data, and run Discipline Reports.

Secondary Gradebook Overview

Student Management Presenter: Emily Tarras Room: Violin
Walk through the options available in the Secondary Gradebook and learn how each impacts the grading process.

Top IT Services Tech Issues

IT & Technology Presenter: Dave Mancel Room: Cello 2
IT Services will discuss the current top technical issues and answer questions, including common email issues and how to recover from a failed release install.

Table/Help Desk

Skyward Staff Chuck Westhoff, Brent Siebring, Brandon Luisier

Session #9

2:00 pm - 2:50 pm

State Reporting HR/Payroll Reports

State Reporting/Human Resources Presenter: Brandon Luisier Room: Guitar 1
Learn about processing retirement and PIRS.

Fast Track Overview

Human Resources Presenter: Bill Lindvig Room: Cello 1
Integrate your hiring process with Skyward's Fast Track Software. Learn how to use the web to post openings at your district and allow applicants to apply online.

Finance Tips and Tricks

Financial Management Presenter: Kathryn Smerz Room: Guitar 2
Receive valuable tips on how to make the Financial Management software perform more efficiently for your district.

Custom Report Cards - Standard & Secondary

Student Management Presenter: Brandi McBrayer Room: Dulcimer
Review setting up both Standards and Secondary Custom Report Cards, discussing importing in a template previously created, creating a new template from scratch, and editing a previously created one.

RTI - Add on Module

Student Management Presenter: Emily Tarras Room: Violin
Discover Skyward's newest product – RTI, our Response to Intervention solution.

Health Records Roundtable

Student Management Presenter: Becky Thomason Room: Cello 3/4
Participate in a roundtable discussion for users who work with the Health Records program. This is a perfect venue to discuss your questions with other users. Bring your questions to this session to give and get feedback from your peers.

Maintaining and Cleaning Up Data

Student Management

Presenter: Tom Manschot

Room: Banjo

Data clean up and maintenance can be overwhelming without the right tools. This session will discuss tools available to assist in cleaning up duplicate names and addresses and how to avoid these occurrences in the future.

Skyward Database Maintenance

IT & Technology

Presenter: Dave Mancel

Room: Cello 2

Review common items in the Skyward system to make sure your database is running optimally. For example, do you need to re-format your database extents or consider a database tune-up to improve performance? Has your district ever run database cleanup utilities to remove old unimportant data? These topics and more will be covered.

Table/Help Desk

Skyward Staff

Chuck Westhoff, Caitlin Lundquist, Andy Peterson

Session #10

3:00 pm - 3:50 pm

Affordable Care Act (ACA) Reporting

Human Resources

Presenter: Brandon Luisier

Room: Cello 1

This session will walk through the processing areas of the 1094/1095 B and C areas.

HR/Payroll Tips & Tricks

Human Resources

Presenter: Bill Lindvig

Room: Guitar 1

Discover if there are options within the Payroll and HR modules that will allow you to speed-up or streamline your payroll processing steps. Share your own useful tips as well!

Finance Transaction Importing Options

Financial Management

Presenter: Kathryn Smerz

Room: Guitar 2

Learn how to do Journal Entries, Budget Figures, Budget Transfers, and how to import Budget Revisions into Skyward.

Time Off State Instructional Tracking and Reporting

Human Resources

Presenter: Andy Peterson

Room: Dulcimer

Learn about approaches to meeting State Instructional Tracking and Reporting through the Skyward system.

Transportation State Reporting Process

State Reporting/Student Management

Presenter: Caitlin Lundquist

Room: Violin

This session will review the required data to properly submit transportation reports to the state.

Getting the Most Out of Custom Forms

Student Management

Presenter: Tom Manschot

Room: Banjo

Review procedures on how to build and create custom forms and the various options you can use with them.

Skylert/School Messenger

Student Management

Presenters: Becky Thomason/ with Lisa Berry

Room: Cello 3/4

Work through the process of sending out Skylert/School Messenger notifications to guardians and students by administrators and teachers.

Administration of EA+/Gradebook

Student Management

Presenter: Emily Tarras

Room: Cello 2

Discover administrative features available thru EA+ such as Super User functions and grade posting administration.

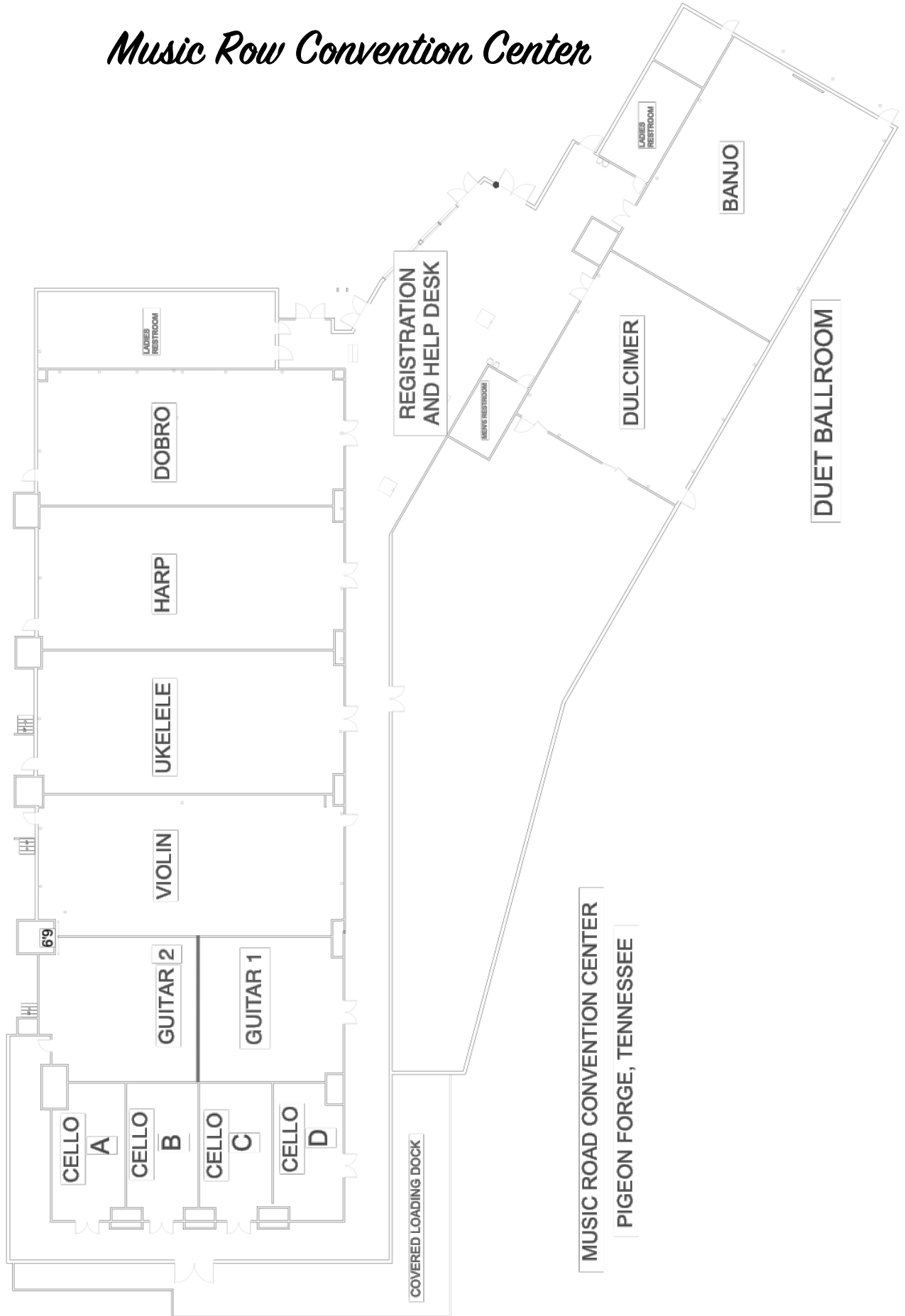
Table/Help Desk

Skyward Staff

Chuck Westhoff, Brent Siebring



Music Row Convention Center





Online Survey

We hope you had a great time at the conference!

Now that you have participated, we have a few questions we would like you to answer online. With your help, we can make Tennessee Skyward Users Group Conference 2019 even better!

Please take a few minutes to complete the survey at
<https://www.surveymonkey.com/r/8HCMKWB>.

2018 Tennessee Skyward Users Conference Conference Exhibitors

Thank you to the following companies for sponsoring our 2018 conference:



Amazon – Silver Sponsor

<http://www.amazon.com/business>
325 9th Ave North, Amazon Apollo Building
Seattle, WA 98103
(206) 708-4899

Representative: Nancy Ballentine and Michael Macnab

Products/Services Offered: Amazon Business for Education combines the selection, convenience, and value customers know and love from Amazon with features and benefits tailored for K-12 schools and Higher Education institutions. Amazon Business provides access to free two-day shipping on tens of millions of eligible school items, multi-user business accounts, approval workflows, selection curation, payment solutions, tax-exempt purchasing, dedicated customer support, and much more.



**Registration
Gateway**
by SRC Solutions, Inc.

Registration Gateway – Silver Sponsor

<http://www.registrationgateway.com>
4647 Saucon Creek Rd.
Center Valley, PA 18034
(888) 262-9830

Representative: Andy Holloway

Products/Services Offered: Registration Gateway is a one stop shop for Student Lifecycle Management in K12.



e Funds for Schools

<http://www.efundsforschools.com>

1039 3 Mile Rd NW

Grand Rapids, MI 49544

(866) 770-5856

Representative: Greg Rester

Products/Services Offered: Electronic Payment Services Provider



ISCorp

10325 N Port Washington Road

Mequon, WI 53092

(414) 801-7012

Representative: Jeff Zillner

Products/Services Offered: Because of our innovative, reliable, and secure services, ISCorp is trusted by industry giants to build and maintain custom-tailored secure private cloud solutions.



Parallel Education

<http://www.parallel-ed.com>

296 Frey Street

Ashland City, TN 37015

(615) 610-1799

Representative: Miranda Cochran

Products/Services Offered: Parallel Education is an all-inclusive Substitute Teacher Dispatching Service specializing in K-12 education. We currently work with over 1,000 public, private, and charter schools in 9 states, including Tennessee. A partnership with Parallel could save your district time and money. Our program is competitively priced with no sign-up fees and customizable to each school. Parallel also provides our schools with LIVE Dispatchers that actively manage your substitute requests every morning!



State of Tennessee Treasury Department

<http://treasury.tn.gov/tcrs/>

502 Deadrick Street

Nashville, TN 37243

(615) 253-5511

Representatives: Jessica Reaves, Josh Dehnz, Kimberly Quiney, Rena Olden, Steven Coleman

Products/Services Offered: RetireReady is the financial wellness initiative to ensure that all State employees, teacher, employees of higher education, local government participants, and retirees can easily gain access to informational and educational resources regarding their retirement.



RevTrak

<http://www.RevTrak.com>
9201 E Bloomington Fwy, Suite RR
Bloomington, MN 55420
(888) 847-9962

Representatives: Bruce Fladebo, Nick Sellwood

Products/Services Offered: RevTrak's online payment solution is designed for K12 school districts to help you process any fee. With robust reporting tools allowing you to reconcile in 10 minutes or less, automatic multiple deposit accounts, and a mobile-friendly design, we are offering you more than just an online payment solution. We are offering you more time to do your job.



School Specialty

<http://schoolspecialty.com>
W6316 Design Drive
Greenville, WI 54942
(413)575-8831

Representative: Debbie Douglass

Products/Services Offered: We create the 21st Century safe school. School Specialty: where integrated learning environments improve mental, physical, and social, and emotional safety and security.



School Technology Associates Inc.

<http://k12sta.com>
P. O. Box 308
Stone Lake, WI 54876
(612) 860-8960

Representative: Dan Hoerl

Products/Services Offered: Since 1992, School Technology Associates, Inc. has provided Skyward Software customers with real-time fully integrated solutions that secure, speed up, and improve processes for Skyward Student and Finance Management Systems users.



US Able Life

3200 West End Ave, Suite 306
Nashville, TN 37203
(615) 823-5953

Representatives: Doug Davis, Ryan Gray, Rebecca Coker, Carl McMaster
Products/Services Offered: US Able Life has been a trusted name among elite carriers in ancillary insurance for more than 30 years. Our financial strength and stability provide you the security you need in an insurance partner. We offer the advanced expertise and capabilities of a major carrier without treating you just like another number.





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Manage authorized purchasers, set spending limits and approve shopping carts before users buy.

www.amazon.com/business



Gateway Suite

Student Lifecycle Solutions for K12

Registration Gateway from SRC Solutions is the undefeated District Administration Top 100 Product for online student registration since 2014. New features include parent document capture via smartphone and the ability to create an ongoing student record. Other features include simple parent address entry, district boundary address validation, and scanner-to-folder automatic archival. The Gateway Suite includes automated processes for Cumulative Student Records and School Choice Lottery.

