

Convention Meeting at the Jessies on Feb. 19, 2017 called to order by Pat at 12:10 pm

Wendy turned over \$2,839.00 to Paul for deposit.

Paul reported \$10,402.74 in the account currently (see attached).

Convention Minutes from the last meeting were waved.

Wendy reported on Registration see attached summary (108 Pre-Reg and Registrations)

35 Chapters and 25 States/Countries represented

T-Shirts and Polos reported on

Concours Cars: 27/10 Trailers

Wendy reported 5 people interested in the detailer. Donna will contact and update him.

Hotel Bookings reported – Host Hotel fully booked for our block; back-up Hotels reported as well. (see attached report)

Registration – online through Paypal (fee 2.9% plus \$0.30 transaction fee)

Refunds for paypal should be done through paypal/credit card. Possibly reimburse at the convention via cash back.

Wendy wants to do a few trial registrations via online before going ahead with release via CTCI email to membership. Arlene, Joanne and Wendy will test out.

Wendy will have the live registration available in two weeks.

Wendy will be attaching the “new” primary check list form for original concours cars.

Mike reported that we have signed up with “Securitas” for the security for the show- no deposit required.

Joe Kubat reported on the trips – three buses for NYC tour and two buses for Circle Line.

Joe will talk to Lucille about confirming in writing the cost and number of people required for the tours with the bus company.

Mike reported right now My Limo seems to be the best possibility for the transporting to and from the airports; NYC etc. (possibly 10% reduction by referencing code for our convention). Possibly ad for program to be given.

Program deadline: June 1st

Merchandise: 200 flyers received from Larry’s T-Birds (Larry’s has committed to the back cover).

Casco Wendy spoke to Betsy Brown about doing our goodie bags – looks good but, we may have to use their people. One bag per registration count 225 to 250 bags.

Casco have committed to the inside front cover.

Hill's has committed to a centerfold spread in the program.

Hill's has committed to doing our lanyards 400 to 500 pcs. (\$1,100 to \$1,200) – send him the bill.

Hansen donating two watches

Phil sent out letters to Region 1 Chapters for donations/ads.

Vending Room: Perillo in charge of the vending room: (Will contain our raffle items and merchandise table) Arlene will be organizing some other merchandise items that we have.

CTCI will need a table as well as the Tenn. Chapter for the promotion of their National Show. Tenn. Is requesting some time to promote their convention at the banquet dinner.

Joanne showed us NYC Umbrellas we have 11 but we think we could sell these at our show. Joanne will go back to the store current cost is \$4.54 – Possibly sell for \$10.00.

Vince agreed to make laser jet labels for the umbrellas and the yoga mats.

Anyone to contact possible donators for goodie bags (225 to 250 units). Joanne to send out an email to the general membership regarding these donations.

Joanne getting handouts for our goodie bags from the Chamber of Commerce (300 pcs.).

Donna and Joanne to contact AAA for possible maps.

Program Letter required: Governor's letter: ?? to contact, Mayor's letter from Whippany or Hanover: Bill Downing to contact, CTCI President letter: Joanne to contact, Pat needs to get a letter to Wendy.

Arlene and Donna will go over to the Hotel to look over our hospitality space before the next meeting.

Pat read Bill Downing's report: correction: March/April Early Bird not Feb/March

We have been given 4 pages of free ads. The next one should reference the online website form, a thank you for coming to our regional, main hotel fully booked, some rooms are still available at the overflow hotels.

Harriet's information was reported on for decorations: Joanne and Harriet to have lunch on March 3rd the post card was shown and everyone liked that. We felt we need something a little fancier for the banquet possibly putting the postcard in a "diner theme" frame or something NJ related. Price range \$10 to \$15.00 per centerpiece. Approx. 30 tables

The car centerpieces could be used at the Welcome Dessert, BBQ, and Hospitality Suite.

No banners required these are being made free by John Bolger's son.

Decoration budget: \$500.00

Toni – Welcome Dessert nothing to report (Approx. cost \$4,500.00) looking for someone to sponsor.

Pat/Joanne checking on the possibility of Medical Practice sponsoring above.

Arlene read the volunteer list.

Joanne reported supplies for score room and other supplies from CTCI (ie clipboards) being delivered by Sandra Hood and Sandra will be sending a listing of what she has.

Vince U. will be supplying us with a printer.

Insurance Policy Riders: needed for the Hotel onsite and offsite tours for NYC: Lois Martin to take care of this.

Bill Downing: has parking signs and direction signs.

Bruce Corbett to take care of the signage for the parking lot spaces for the show.

Mike looked into Judges' hats: Cost: \$15.00 per hat/ 85 units needed.

Next Meeting Scheduled at Arlene and Joe Kubat on March 8th at 6pm

Pat closed the meeting at 3:15 pm

Minutes Submitted by Donna Jessie

NJORTC Regional Convention 2017 Transaction Summary

Income:

Donations	1,100.00
Registrations	7,335.00
Shifts	570.00
CTCI	2,500.00

Misc	<u>500.00</u>
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<u>Total Income</u>	12,005.00
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<u>Expenses</u>	
Hotel	1,500.00
Mats	102.26

Total Expenses	<u>1,602.26</u>
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<u>Net - Cash In bank</u>	10,402.74
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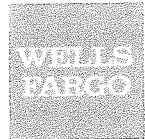
Note - Additional 1,500 paid to hotel
903.50 for shifts out of club funds

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12,005.00	12,005.00	5,970.00	1,365.00	4,670.00	-	-
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Wells Fargo Simple Business Checking

Account number: 2066997863 ■ January 13, 2017 - February 10, 2017 ■ Page 1 of 3



NJ OPEN ROAD THUNDERBIRD CLUB INC
CONVENTION ACCOUNT
51 GLEN AVE
MIDLAND PARK NJ 07432-1653

Questions?

Available by phone 24 hours a day, 7 days a week:
Telecommunications Relay Services calls accepted

1-800-CALL-WELLS (1-800-225-5935)

TTY: 1-800-877-4833

En español: 1-877-337-7454

Online: wellsfargo.com/biz

Write: Wells Fargo Bank, N.A. (347)
P.O. Box 6995
Portland, OR 97228-6995

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Overdraft Protection



Activity summary

Beginning balance on 1/13	\$8,287.74
Deposits/Credits	2,115.00
Withdrawals/Debits	- 0.00
Ending balance on 2/10	\$10,402.74
Average ledger balance this period	\$9,307.74

Account number: 2066997863

**NJ OPEN ROAD THUNDERBIRD CLUB INC
CONVENTION ACCOUNT**

New Jersey account terms and conditions apply

For Direct Deposit use

Routing Number (RTN): 021200025

For Wire Transfers use

Routing Number (RTN): 121000248

Overdraft Protection

This account is not currently covered by Overdraft Protection. If you would like more information regarding Overdraft Protection and eligibility requirements please call the number listed on your statement or visit your Wells Fargo store.

NJ2017 Registration Summary

2/18/2017

Registrations:

Pre-Reg / Registrations: 108
 Full Registrations Received: 52
 # People: 95
 States/Countries: 25
 Chapters: 35

Registration \$ Total: \$26,430
 Average Registration \$: \$508
 Min Registration \$: ~~\$0~~ 760
 Max Registration \$: \$764

T-Shirts:

11
 Sm 2
 Med 1
 Lg 2
 XL 6
 2XL 0
 3XL 0

Polo Shirts:

21
 Sm 2
 Med 2
 Lg 9
 XL 6
 2XL 2
 3XL 0

Concours:

27
 Concours I: 10
 Concours II: 2
 Touring: 8
 Display: 6
 Secure Park: 1
 Trailer: 10

Questions:

Judge = Y? 25
 Car Judge Train = Y? 14
 Detailing = Y? 5
 1st Convention = Y? 8

Vendors:

1

Activities:

Yoga: 3
 Judges Training: 32
 Welcome Dessert: 84

J/O Meeting: 36
 Stress Management: 6

Short Hills Mall: 14
 Drive Event: 24
 Cook Out: 95

Swap Meet: 33
 NYC & 9/11 Tour: 72

Banquet: 87
 Steak: 34
 Chicken: 27
 Salmon: 26

Circle Line Cruise: 66
 Sands Casino: 0

NJ 2017 - Hotel Bookings

2007 = 368 Room Nights

2/18/2017

<u>Hanover Marriott</u>		10 Room Nights = Place Holders For Comp Rooms						<u>Residence Inn</u>					
Date	Total Room Nights	1-Aug	2-Aug	3-Aug	4-Aug	5-Aug	6-Aug	Date	2-Aug	3-Aug	4-Aug	5-Aug	6-Aug
10/6/2016	123		25	29	29	29	11	1/20/2017	8				
11/3/2016	273	1	52	63	63	63	31	1/27/2017	9				
11/10/2016	359	3	67	83	83	83	40	2/3/2017	11				
11/17/2016	407	3	71	96	96	96	45	2/17/2017	13	3	3	3	1
11/23/2016	431	3	71	103	103	103	48						
12/5/2016	470	3	71	114	114	114	54						
12/9/2016	491	3	71	120	120	120	57						
12/16/2016	523	3	71	130	130	130	59						
1/3/2017	546	3	71	136	136	136	64	<u>Courtyard - Hanover</u>					
1/13/2017	586	3	71	148	148	146	70	Date	2-Aug	--	--	--	--
1/18/2017	624	3	71	158	159	157	76	1/20/2017	2				
1/20/2017	632	3	71	160	161	159	78	1/27/2017	2				
1/27/2017	670	3	71	171	171	169	85	2/17/2017	2				
2/3/2017	682	3	71	174	174	171	89						
2/17/2017	681	3	71	173	173	170	91						