

## Authorized to Offer Program

Agents who are Authorized to Offer AARP Medicare Plans from UnitedHealthcare are agents who have met and continue to meet all certification standards, demonstrate competency on AARP Medicare Plans and continue to serve AARP members' best interests.

Requirements	Authorized to Offer Agents (Level 1)	Authorized to Offer Elite* Agents (Level 2)
Has successfully completed the UnitedHealthcare required certification.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Has met the quality production minimum by submitting at least <b>five (5) commission-eligible, accepted and paid sales of AARP Medicare Supplement Plans and/or Medicare Select Plans.</b> <sup>1</sup>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Has met the quality production minimum by submitting at least <b>thirty (30) commission-eligible, accepted and paid sales of AARP Medicare Supplement Plans and/or Medicare Select Plans.</b> <sup>1</sup>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Has successfully completed the certification course called Disrupt Aging (Mature Markets).	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Complimentary 3-year AARP membership (a \$43 value) through myAARPconnection.com.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Access to enrollment kits and LEAN, the free and secure online enrollment tool.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Access to product brochures/flyers.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Access to lead generation pieces.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Access to sales presentations.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Eligibility to earn cash and trips from UnitedHealthcare for your AARP Medicare Supplement sales through A2Oh! Rewards Program.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
One AARP-branded window cling (mailed directly to individual agents).	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Promotional giveaways throughout the year.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Access to personalized business cards with the name or logo of AARP-branded products.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Access to AARP-branded web banners.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Access to AARP-branded letter of introduction and personalized lead generation pieces.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Access to AARP-branded shirts and promotional items.	<input type="checkbox"/>	<input checked="" type="checkbox"/>

- For complete details and information about the Authorized to Offer (A2O) Program, and the A2Oh! Rewards Program, visit JARVIS at [www.uhcjarvis.com](http://www.uhcjarvis.com).
- For Enrollment Kits, Application Guides and Producer Handbooks, visit the **Sales Materials Portal**, accessible through JARVIS.
- For marketing materials and promotional items, visit the **UnitedHealthcare Toolkit**, accessible through JARVIS.

\* An agent who meets the quality production minimum of AARP Medicare Supplement Plans and completes the Disrupt Aging course. Solicitor agents are not permitted to join Elite (Level 2) status.

<sup>1</sup>Sales must be made during the program measurement period that runs annually from January through December. Sale must be commission-eligible. Sales that are not paid a commission include AARP Medicare Supplement Insurance Plan members switching from one plan to another AARP Medicare Supplement Insurance Plan, riders, and sales to consumers under age 65, where applicable. These sales will not count toward your quality production minimum. See your contract for details. Sale must also be paid with at least one month's full premium paid by the consumer. Note: First month's premium payment must be applied to the account by December 31 for the premium to be considered paid.

AARP endorses the AARP Medicare Supplement Insurance Plans, insured by UnitedHealthcare Insurance Company. UnitedHealthcare Insurance Company pays royalty fees to AARP for the use of its intellectual property. These fees are used for the general purposes of AARP. AARP and its affiliates are not insurers.

**AARP does not employ or endorse agents, brokers or producers.**

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