



Colorado Self Storage Association

Winter 2015 Newsletter

Colorado Self Storage Association
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www.ColoradoSSA.com

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PRESIDENT'S LETTER:

2015 has been a great year for the Self Storage Industry.

We have a lot to be thankful for as an Association:

- 1) we've seen an increase in membership;
- 2) COSSA is in a very stable financial position;
- 3) we hosted two very successful meetings - both with information presented by our speakers and the number of attendees;
- 4) a new Association website was rolled out; and much more.

We said goodbye to two of our longtime board members, John Singer and Joan Lucas. Both of them were instrumental in the formation and growth of COSSA which helped put us in the great position we are in today.

We welcome two new directors to the board, Megan Berger and Jon Suddarth. Megan has served on the board as an advisory member and was elected this past October to the board. Jon is new to the board, but has been an active member of COSSA for some time. The website will soon

2015-16 COSSA BOARD

JACKSON WHITE
President

TOM RAZO
Secretary/Treasurer
Membership Co-Chair

CHRIS MUHR
Vice President

HANK SAIPE

Past President

MEGAN BERGER

Director

KEVIN COHEN

Director

MINDY LEVY

Director

BARRY SHERMAN

Director

Membership Co-Chair

JON SUDDARTH

Director

BEN VESTAL

Director

TODD MACKINTOSH

Legal Advisor

MAGGIE THOMAS

Association Administrator

COSSA MAILING ADDRESS:

9457 S. University Blvd. #810
Highlands Ranch, CO 80126

Be sure to update your records to avoid delay in COSSA receiving your mail. If you use a program to print your checks, update those records as well.



have the bio's for all the directors added to it.

Mark you calendar for the dates of our meetings next year: Wednesday, May 18th - Meeting & Trade Show, Inverness Hotel & Conference Center in Englewood; and Wednesday, October 12th - Annual Membership Meeting, Doubletree Hotel, Denver.

More information about the May meeting elsewhere in the newsletter, so be sure to read all the way through.

I also want to thank everyone again for their pledge to Assistive Technology Partners (ATP) at the Spring Meeting. If you have not fulfilled your pledge, please do so. Don't forget it's tax deductible, so be sure to get it in before year end.

I think it bears repeating, 2015 has been a very good year for the Self Storage Industry and we look forward to the same in 2016!

Happy Holidays, Happy New Year and see you at the May Meeting.

Jackson White
COSSA President



MEETING and TRADE SHOW

Wednesday, May 18, 2016 at the Inverness Hotel and Conference Center in Englewood.

Keynote Speaker - Jim Chiswell, Chiswell & Associates

Jim has served the self storage industry for 30+ years. He is a regular speaker at national and state association meetings,



A successful membership meeting in October!

WELCOME NEW FACILITY MEMBERS!

Your Storage Center at Peterson AFB Colorado Springs

Crossroads Self Storage Windsor

Delta Self Storage Delta

Greenbox Self Storage II

Secure Space Self Storage (2 locations) Fort Collins

Livin' the Dream

Fall Line Consulting



WELCOME NEW VENDOR MEMBERS!

and we look forward to the knowledge he will be sharing at our meeting in May.

Other details are being finalized and the website will be updated as plans become final.

Sponsorship information will be sent out after the first of the year, and registration will be open by March 1st.



SCHOOL OF MEDICINE
Assistive Technology Partners
UNIVERSITY OF COLORADO ANSCHUTZ MEDICAL CAMPUS

Are you looking for that last minute tax donation for 2015? Consider making a donation to our Community Partner, ATP.

If you made a pledge at the May Meeting, and have not yet fulfilled that pledge, we urge you to do so. ATP is depending on the funds that were pledged, so please be sure to honor the commitment you made.

Paying by check? Make payable to CU Foundation, memo: ATP Fund #0321814, and mail to CU Foundation, 1380 Lawrence street, Suite 1325, Denver, CO 80204.

Paying by credit card: Make your donation online at www.cufund.org and click on the red "GIVE NOW" button. Be sure to reference ATP Fund #0321814 or Call Miranda 303-315-2065, and she will be glad to help you.

If you have any questions, do not hesitate to contact me at 303-350-0070.

(Any omissions are not intentional, please let me know if I missed adding your name to the list.)

Do we have your correct information and logo on the website? Is it correct? If not, please send corrections and/or .jpg file to Maggie at cossa@q.com and it will be put on the site. Thank you.

CALENDAR OF EVENTS

December

Happy Holidays



2016

January

— Happy New Year —

February 14 - VALENTINE'S DAY

May 18 - COSSA MEETING and
TRADE SHOW
Englewood, CO

WHAT'S THE "BIG EASY"?

"The Big Easy" provides everything you need for your operation in one easy package. The updated Colorado lease agreement (which incorporates the changes required by the 2011 Colorado lien law) and a package of self storage operational forms are now available on an easy-to-use CD.

This comprehensive package can be purchased by COSSA members only for \$300 for the first facility, \$100 for each additional facility, with a maximum cost of \$500 for any company.

The lease and forms can be customized with your own facility name and specific fees and charges applicable to your company. We strongly advise that you confer with your own counsel to ensure that the lease and forms comply with the specific factual and legal needs for your facility.

Order form and Release Agreement can be found on the COSSA website. To order, send your request to cossa@q.com or COSSA, 9457 S. University Blvd. #810, Highlands Ranch, CO 80126.

Quick Links...

www.coloradossa.com

www.selfstorage.org

www.insideselfstorage.com

www.arssa.org

www.nebraskaselfstorageownersassociation.com

JOIN COSSA TODAY!

To join COSSA, log onto our web site and download the membership application or e-mail cossa@q.com.

Do your part to support the self storage industry and become an active supporter of your industry association in Colorado.



implied) in the advertisements or articles published.