



ALASKA PROJECT SOLUTIONS, INC.

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Grant Writing • Project Management • Strategic Planning • Training

Helping Grantees Achieve Success •

2024 COMPANY PROFILE

Mission: To support project success, by providing skilled project management services, excellent grant writing support, and culturally relevant training.

Services: Program Development, Grant Writing, Project Management, Training, Management Tools

Alaska Project Solutions, Inc. (APSI) is a grant services and project management firm. APSI is a licensed corporation with professional staff. The company provides grant writing services, grant management and technical support, training, and management tools for rural Alaskan Tribal governments, non-profits, and municipalities.

Over the past 31 years, APSI's successful grant applications have totaled more than \$138 million. Clients' grant awards have ranged from \$50,000 to \$36 million. APSI has a strong success rate for its applications.

APSI's work integrates cultural relevance for its support and management services. Our team understands that there are critical, local issues and we strive to develop a real-world approach for successful completion of projects. APSI maintains a State of Alaska license for its services.

Key Information:

Company Name: Alaska Project Solutions, Inc. (APSI)

Point of Contact: Joan Herrmann, President

Phone: 907.223.3086 **Email:** apsijoan@gmail.com

Web: www.AlaskaProjectSolutions.com

Status: Woman-Owned Small Business

Membership: Grant Professionals Association

License: Current Alaska Business License #295055

APSI maintains the following insurance policies:

- ✓ General Liability
- ✓ Automobile Liability
- ✓ Workers Compensation & Employers Liability
- ✓ Professional Liability & Errors & Omissions

APSI TEAM

APSI staff has more than 31 years of experience in grant writing and administration and has established processes for planning, data management and record keeping procedures. APSI has always managed several projects simultaneously and has the means, resources, and aptitude to scale-up quickly when extra support is needed to complete multiple commitments.

Our team has written grant applications to many Federal and State Agencies, which are listed on the following client page. APSI's comprehensive list of clients demonstrates the company's ability to work with a diverse group of people and a broad spectrum of projects. This has been confirmed by the ability to forge tight relationships and strategic partners over the years; we are resourceful for our clients and receive valued referrals. We have also managed projects with multiple funding sources and remain current with administrative requirements.



Joan Herrmann is the founder and President of Alaska Project Solutions, Inc., and since 1992 she has provided comprehensive technical assistance in fundraising and project management. She has successfully guided dozens of Federal and State projects and has a strong success rate for projects and grant requests. Joan has facilitated the awarding and/or management of many projects for rural Alaska communities. She is knowledgeable of cross-cultural approaches in small/rural communities and has developed strong relationships with her clients based on respect and reliability.



Kelly Herrmann is the Business Manager and CFO for Alaska Project Solutions, Inc. She has worked with APSI for more than 15 years and provides key financial support to all of the company's projects. She maintains expense records, monitors budgets, assists with budget preparation for grant applications, prepares progress and financial reports, and manages all billing services for clients. She was born and raised in Alaska and has traveled to many rural communities for APSI work. Kelly is skilled with technology and is proficient with a wide variety of software programs.

APSI makes this important commitment to our clients:
When you hire APSI to help with your projects,
YOU ARE HIRING A PROFESSIONAL TEAM!

APSI SERVICES

APSI offers a wide variety of services for grant application development, including:

- ✓ Strategic Planning
- ✓ Grant funding searches
- ✓ Funding strategies and timelines
- ✓ Pre-application and/or letters of inquiry
- ✓ Grant proposal development and follow-up
- ✓ Grant Continuation applications
- ✓ Grant Project management
- ✓ Grant administration services, including reporting
- ✓ Grant writing and project management training

APSI develops grant proposals that reflect the vision and ideas of our clients. Draft proposals are always provided for review, comment and refinement by staff and the leadership. One of the services that sets APSI apart from other grant writers is our ability to 'vision' with the client. Our team provides grant writing from A to Z, meaning we help the client target their need through a brainstorming process that authentically identifies why the grant is needed, find a 'best fit' funder, write and submit the application, and assist with implementation, where needed.

CLIENTS:

- Ahtna Heritage Foundation
- Akiak Native Community
- Alaska Native Tribal Health Consortium
- Alaska Tribal Conservation District Alliance
- Alaska Growth Capital
- Alaska Native Tribal Health Consortium
- Alaska Works
- Aniak Traditional Council
- ASRC Federal Holding Company
- Azachorok, Incorporated
- Cheesh'Na Tribal Council
- Chickaloon Village Traditional Council
- Chuloonawick Native Village
- City of Eek
- City of Emmonak
- City of Galena
- City of Cheformak
- City of Kotzebue
- City of Napakiak
- Copper River Native Association
- Cook Inlet Tribal Council
- Emmonak Village
- Gwich'in Tribal Government
- Kenaitze Indian Tribe
- Louden Tribal Council
- Mentasta Traditional Council
- Mt. Sanford Tribal Consortium
- Naknek Electric Association
- NANA Regional Corporation
- National 8a Association
- Native Village of Barrow
- Native Village of Kluti-Kaah
- Native Village of Point Lay
- Native Village of Point Hope
- Native Village of Tyonek
- Organized Village of Kwethluk
- Port Graham Village Council
- RurAL CAP
- Seldovia Village Tribe
- Tanana Chiefs Conference
- Tebughna Foundation
- University of Alaska - Anchorage
- U.S. Small Business Administration
- Village of Wainwright

FEDERAL AND STATE AGENCY EXPERIENCE:

- U.S. EPA-Indian General Assistance
- FEMA Assistance to Firefighters
- U.S. Department of Justice
- National Science Foundation
- Administration for Native Americans
- SAMHSA Behavioral Health
- Dept. of Health & Human Services
- Alaska Department of Education
- Alaska Native Education
- State of Alaska – CDBG
- U.S. HUD – Indian Community Development Block Grant (ICDBG)
- U.S. Department of Agriculture
- US Department of Transportation *BUILD Program (MARAD Administration)*
- Alaska Energy Authority Program
- Denali Commission
- Corporation for National Service
- Bureau of Indian Affairs
- State of Alaska CAPSIS

PROJECTS ASSISTED:

- EPA Peer Assistance Network Training
- Housing & Facilities Construction
- Environmental Programs & Training
- Educational/Vocational Programs
- Curriculum Development
- Museum Exhibit Development
- Economic Development
- Service-Learning Programs
- Road Renovations & Construction
- Victims of Violence Prevention
- Landfill Construction
- Community Health Programs
- SAMHSA Mental & Behavioral Health
- Firefighter Training and Recruiting
- Renewable Energy
- Hotel Renovation
- Port Planning & Construction
- COPS Program
- Community Planning
- Natural Resource Management
- Strategic Community Visioning
- Native Language Preservation
- Small Business Teaming
- Diabetes Prevention Programs
- Healthy Relationships Programs
- Behavioral Health Programs
- Cultural Education Programs
- Long Term Elder Care Program
- Washeteria Construction
- Water/Sewer Repairs
- Energy Upgrades
- *And many others!*