

## Push your sales to the limit and get ready for the beach!

It's happening. Starting October 1, 2018, until December 31, 2019, sell 100 or more Medicare Supplemental policies with NatGen and we will send you to Cabo San Lucas, Mexico! Check out how it works below.

## During the contest period:

- If you sell 100 NatGen Medicare Supplemental policies, we will send you to Cabo.
- Or, if you sell 150 NatGen Medicare Supplemental policies, we will send you and one guest to Cabo.
- Or, if you are the Top Selling Writing Agent Overall, we will send you and one guest to Cabo; and you and your guest will be upgraded to a private suite.

So join us and make a wave of sales! Winners will be sent to Cabo in Spring of 2020. Start planning your trip now, and get ready to be swept off to the equator for sun and sand!

**Questions? Contact me:** 

See reverse for bonus campaign guidelines.



## **BONUS CAMPAIGN GUIDELINES**

- Qualifying sales include issued National General Medicare Supplemental policies (excluding guaranteed issue) submitted between October 1, 2018, and December 31, 2019.
- Policies must be issued and in force for a minimum of two months, with premium paid, to qualify.
- Policies not taken and internal replacement policies do not qualify.
- Agents must be appropriately licensed and appointed with the applicable underwriting company (National Health Insurance Company, Integon National Insurance Company and/or Integon Indemnity Corporation) on the dates the policies are sold and at the time of the trip.
- Agents terminated for any reason during the qualification period and/or at the time of the trip will be disqualified.
- Trip value, including all flight and lodging costs will be considered taxable income and reported on recipients' FORM 1099-MISC.
- All usual commission and persistency rules apply.
- National General reserves the right to cancel, suspend and/or modify the campaign at any time, as well as to make the final decision on all payments.
- Trips are not transferable, nor can they be rescheduled or substituted.
- National General holds no liability during the qualification period or the trip itself.