



August 2013

QualComm News

STI is placing electronic on-board recorders (EOBRs) in our vehicles. This is the latest in QualComm technology.

Benefits to the driver:

- No longer need to generate paper logs
- Not required to manually calculate hours of service
- STI macros will be integrated

Some cool features include:

- The device is portable and has a touch screen
- Reads via voice command data that is transmitted while the O/O is driving. This will assist the driver as to when he needs to pull-over to handle a change
- Updates location every 3 minutes

When your customer needs to track the truck – we can now not only see the city and road but we can zoom to see the parking space and which way the truck is facing.

STI is committed in providing best in class technology to ensure our success.

Agent Training

We are looking for topics for the Fall Educational Training. If you have a suggestion please submit it to teresa.wilcox@stidelivers.com

Be In The Lights

Has your agency received any STI/HVP awards from your customers that you would like to share? Please submit to marketing@stidelivers.com

Recruiting Owner Operators

STI continues to have training classes every week. We have added 64 drivers to the fleet year to date.

What's Happening in Supply Chain Solutions

- Inventory Management Service programs, including local truck transportation, are now starting in Honolulu, HI; San Juan, PR and Anchorage, AK.
- Developed new on-line zip code routing system. Off-shore customers use the web to determine the international routing. (e.g. product coming from Germany is routed by the customer using the web to select the closest Distribution Center for that delivery.)
- Working with U.S. Customs to determine if the Columbus Distribution Center can obtain Foreign Trade Zone (FTZ) status to enable customer products to defer import duties and taxes.
- Working with STI Operations on bar-code tracking the motorcycle pallets and logistics bars for ownership and loss reduction.





Kudos

Allen Zatco , Driver

I am writing to let you know about the excellent service I received from Mr. Zatko. After some issues with delivery times and speaking with one of your operators; I was unsure of what to expect from your company. I was pleasantly surprised by Mr. Zatko. He was extremely professional and courteous. I would recommend your services solely on the professionalism of Mr. Zatko. He does his job well and I hope he is recognized for doing so. He went above and beyond to help me and I remain impressed and appreciative.

Thank you.

Meredith McNutt

Marie Harris, STI

The check came today for the repairs to the pinball machine. Thank you so much for all of your help, getting this taken care of painlessly. I really was worried about how this was going to turn out, with the pinball machine being older and hard to find parts for. It's hard to find people who even work on them. But this is great, and it will be back to the way it was soon. After working with you and Darlen on the claim and original shipping I will definitely use STI again and recommend STI very highly. Thanks again.

Mark

George Maltby, Driver

The customer was very impressed with how well the project went and specifically commented on the professionalism of the driver and how well prepared he was for the pick-up. Please pass this along to George Maltby and tell him to keep up the Great Work!

Jason Bennett

GE Healthcare

Safety: Remember children are back in school. Slow down and be aware.

