



October 2015

TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

Home Builders Association & the Wiregrass Area

31st Annual Barbeque and Raffle

Thursday, November 12th

6:00 pm

The Depot off Main

**Tickets are \$100 each and they are
available for sale now!!!**

To Reserve Your Ticket

**Call the office at 793-6696 or Email
hbaofdothan@graceba.net**



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HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

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2nd Annual Skeet Shoot

**Home Builders Association of Dothan & the Wiregrass Area
want to thank our sponsors for their support!**

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Overall Winners
Brent Murray, Ed Cox & Bill Matheny



Congratulations

Gina Grant McNeal,

of Century 21 James Grant Realty on receiving the Alabama Association of REALTORS – David D. Roberts Award at their recent convention in Point Clear Alabama. This award is given in honor of David D. Roberts, Sr., a distinguished Alabama REALTOR who served as President of the National Association of REALTORS in 1985. It recognizes the member who has been a REALTOR over a period of at least twenty years and who has contributed greatly to the Alabama Association of REALTORS, National Association of REALTORS and Dothan Association of REALTORS. Gina has been a licensed agent for 25 years.

DON'T MISS THE 2015 HBAA ANNUAL CONVENTION



November 5-7, 2015

**The Grand Sandestin Golf & Beach Resort at the Village
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SAVE THE DATE!

ALABAMA REMODELING EXCELLENCE AWARDS

Get the recognition you deserve for your remodeling work! Make plans now to enter the **2016 AREA COMPETITION**, where remodelers, kitchen & bath specialists, architects, and other remodeling industry professionals are honored for their work on outstanding projects completed between June 30, 2014 and December 31, 2015 in Alabama.

Registration due: Friday, January 15, 2016

Entries due: Friday, February 26, 2016

Awards Banquet: Saturday, April 9, 2016

For details, including photos of the 2015 AREA winning projects, visit:

www.RemodelAlabama.com



Presented by the
HOME BUILDERS ASSOCIATION OF ALABAMA REMODELERS

PRESIDENTS MESSAGE.....



Dear Members,

1 in 175,223,510--Your odds of winning the September 30, 2015 Powerball Lottery. With only 150 tickets to be sold your chances of winning the \$5,000 grand prize of the HBA Barbeque /Raffle are 1 in 150, many times better than the odds for winning Powerball! So mark your calendars for the November General Membership Meeting, better known as the annual Barbeque /Raffle, to be held on Thursday November 12th starting at 6:00 PM at The Depot Off Main located in downtown Dothan.

Maybe you are selling tickets and, if you are, thank you very much for doing so. If not, please buy a ticket from someone who is. If you can't find anyone selling tickets you can also call the Home Builders Association office to purchase one. The cost of a ticket is \$100. As you mathematicians and gamblers out there know, you can increase your odds of winning by buying more than one ticket. Many people go together to buy a single ticket or more than one ticket and split the winnings, so think about doing that as well.

The turnout for this event is always great. In fact it's probably our most popular event of the year. There will be drawings for more than the grand prize all through the evening. You will have multiple chances of winning. At the very least you'll have some good food and a lot of fun. We are winners, in effect, because all of the money raised—after the payout to the lottery winners, of course—stays right here in Dothan to help fund our association. I hope to see you there.

It's hard to believe that we are entering the last quarter of 2015. Besides November's Barbeque/Raffle keep in mind our Holiday Luncheon at the Dothan Country Club December 9, 2015 starting at noon. It will be our last general membership meeting for the year as traditionally we don't have a meeting in December.

At the state level the the Home Builders Association of Alabama's Annual Convention is coming up November 5-7, 2015. This year it will be held at the Sandestin Golf & Beach Resort at the Village at Baytowne Wharf in Sandestin, Florida. If you are interested in attending please go to the web site <http://hbaa.org/wp/calendar/ann-conv> for more information about the event and on how to register. Baytowne Wharf is one of our members favorite places. It's a great place for both business and pleasure. If you've never been, consider this a good excuse to go.

Registration for The International Builders Show (IBS) in Las Vegas is now open. After a number of lean years during the Great Recession the exhibition is about to get back to its former glory with more than 100,000 building industry professionals expected to attend. The dates are from January 19 to January 21, 2016. This is the fourth and final year the event will be held in Las Vegas before returning to Orlando for 2017 and 2018. In case you want to know more about IBS check it out at www.buildersshow.com. You just might decide to register and attend.

With home buying activity beginning its traditional slow down during the fall and winter months now is a good time to take advantage of what your membership in the National Association of Home Builders has to offer. I look forward to seeing you at some, if not all, of these outstanding events.



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Gerald Phillips

Trademark Custom Homes

Nat'l Senior Life Director

Bill Deloney

Deloney Construction

MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ♦ 83.3% Retention Rate

October Anniversaries

ASSOCIATE MEMBERS

Adams Construction	Insurance Center of Southeast
Ameri-Foam Insulation Systems	Jenkins Brick & Tile
BLP Mobile Paints	Mingledorff's Inc.
Berkshire Hathaway Home Services	Mustard Seed Landscaping
Cosby's Heating & Cooling	Quality Redi-Mix
Cox Swimming Pools	R and R Painting
Dothan Glass	Riverside Turf Farm
Eufaula Equipment Associates	Spann Brothers
Fast AZ Service	Tri-State Fence & Iron Works

BUILDER MEMBERS

CS Adams Enterprises	H&H Construction
Delmar Paulk Construction	Richardson Construction
Diversified General Contractors	SA Jones Construction
Gencon Associates	Woodland Development

Affiliate Members

Olivia Baldwin
Century 21 James Grant Realty

Stacey Hobbs
Century 21 James Grant Realty

Ramona Miley
Berkshire Hathaway Home Services

Lynn Miley
Berkshire Hathaway Home Services

EVENTS CALENDAR

October

Board Meeting

Date: Thursday / Oct. 8
Time/Location: 12:00 noon / HBA Office

November

BBQ/Raffle

Date: Thursday / Nov. 12
Time/Location: 6 pm / The Depot off Main

Board Meeting

Date: Thursday / Nov. 19
Time/Location: 12:00 noon / HBA Office

December

Eufaula Holiday Party

Date: Friday / Dec. 4
Time/Location: 6:00 pm / Eufaula Country Club

Holiday Luncheon

Date: Wednesday / Dec. 9
Time/Location: 12:00 noon / Dothan Country Club

Board Meeting

Date: Thursday / Dec. 10
Time/Location: 12:00 noon / HBA Office

November Anniversaries

ASSOCIATE MEMBERS

AAAA Construction	Saints Industries
Anderson Builders & Associates	Snell Flooring
APAXX Inc	Southeast Alabama Gas District
Brian Holloway Carpet One	Southern Hardwood Flooring
Chilton's Home Improvements	Southern Lumber Supply
Employment Advocates	Southern Wall Systems
Home Mortgage of America	Stokes Floor Covering
Interlinc Mortgage Services	Sunsouth Bank
Lakeside Building Materials	Vaughan Construction
Northstar Engineering Services	Waste Management
Olive Industrial	Watkins Services
Ronnie Williams Vinyl Services	

BUILDER MEMBERS

Century 21 James Grant Realty	Mike Walding Construction
Hathcock Roofing & Remodeling	RJS Hammer Construction
J & S Hammer Construction	Trademark Custom Homes
Jesse Reeves Construction	Triad Restoration



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Greg Anderson,
New Construction Leader



FROM THE OFFICE...

Congratulations

Bill Deloney, Bill Matheny,
Nancy Anderson, Steve Thompson &
David Brewer for recruiting new
members this year! Your name will be
entered into the drawing for the yeti
cooler at our last meeting this year!



TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to www.nahb.org. No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.
Do yourself a favor: renew today and stay engaged.

Don't leave the future in someone else's hands. Choose to stay.

Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



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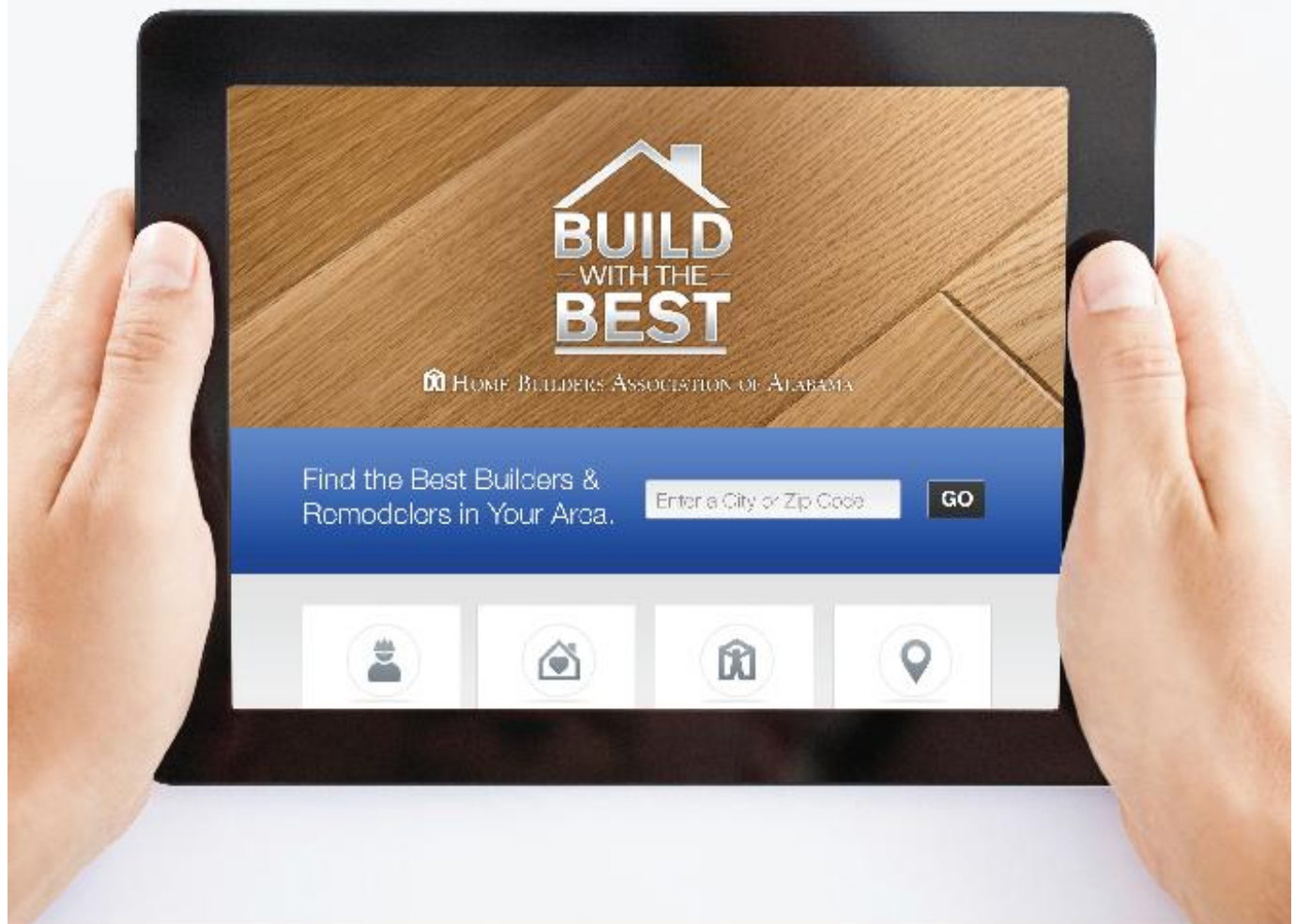
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HCG, LLC
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Southside Granite Co
The Woodpile, Inc.
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Colby Construction
D&R Homework
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Donald Trawick Construction
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Gilbert Restoration
Goree Construction
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Smith's Seamless Floors
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Paul Govlet dba The Painters Paint Contracting
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Jackson Gas & Electric Service, Inc.
Jones Plumbing, LLC
Kyle's Rod & Rooter, Inc.
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(See CARPENTRY & REMODELING)

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MAC Construction
Mike Goodson Roofing, LLC
Steel Drive Enterprises, Inc.
Welch's Roofing

SCHOOLS

Wallace State Technical College

SECURITY SYSTEMS

Burdeshaw's Lock & Security

Harris Security Systems

Sanders Security

SEPTIC TANKS & WELL DRILLING

Ashford Septic Tank Co., Inc.

Dothan Vault & Septic Tank

Hathcock Plumbing and Electric

Johnny Ingram Company

Lawrence Septic Tank Service, Inc.

SIGN COMPANIES

Sing Erectors, Inc

Signs Etcetera, Inc.

Southside Granite

SOD FARMS

Riverside Turf Farm, Inc.

SOLAR HOTWATER HEATERS

Affordable Solar Hot Water & Power

STEREO, SOUND SYSTEMS &

ELECTRONICS

Harris Security Systems

Sanders Security

STORAGE

Saints Industries

SURVEYORS & ENGINEERING

Branton Land Surveyors

Northstar Engineering Services, Inc.

TRIM CARPENTERS

Robert Woodham Construction

Thompson Home Improvement

TRUSSES

Robert Woodham Construction

Wholesale Wood Products

UTILITIES

Alabama Power Co.

Browning Utilities, LLC

Pea River Electric Co-Op

Southeast Alabama Gas District

Wiregrass Electric Co-Op

VINYL SIDING & INSTALLATION

D&R Homework, LLC

Dothan Awning Co.

Homeworks, LLC

JD Adkinson Siding

Ronnie Williams Vinyl Service

Vinyl Siding Depot

WALLPAPER & HANGING

Ben Darley Painting, Inc.

WASTE MANAGEMENT

Environmental & Hazmat Services

Mark Dunning Industries, Inc.

Martin Environmental Services

Rental Equipment & Supply Co., Inc.

Waste Management

WOOD PRESERVING &

PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

BUILDER MEMBER DIRECTORY

Accolade Construction, Inc.

Alfred Saliba Corporation

Applewright Construction, LLC

BH Williams Company

Bart Liddon Homes LLC

Blissett Builders

Blue Deese Construction Co., Inc.

Bobby Woodham Construction

Brewer Construction, Inc.

Britton Homes

Century 21 James Grant Realty

Chad Dean Construction, Inc.

Chester McKin dba CLM Plumbing & Const.

Ciecierski Construction

CS Adams Enterprises LLC

Dan Lee Construction

Darley Construction

Delmar Paulk Construction

Deloney Construction, Inc.

Dennis Granger Construction

Diversified General Contractors, LLC

Dothan Awning Co.

Doug Lewis Construction Co., Inc.

Dryden Contracting, Inc.

Everett Construction Co., Inc.

Gencon Associates, Inc.

General Building Corporation

Gerald Carroll Companies

Halstead Construction

Hammer Licensed General Contractor

Hathcock Roofing & Remodeling

Hewes Construction, LLC

Hicks Construction

Hollon Contracting, LLC

JC Cordell, Jr. Construction, LLC

JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC

James Tyson Company, Inc

Jesse Reeves Construction, Inc.

Kornegay Construction

Lake City Builders

M&M Home Builders

M4 Development LLC

MAC Construction

MAK, LLC

Mikie Waldding Construction

Multi-Struct

Omega Builders

Parkes & Pierce Homes

Picerne Military Housing

Pointe Wiregrass Enterprises

R&S Construction Co., Inc.

RCS Construction, LLC

R S & J Hammer Construction, LLC

Rankin Construction Co., Inc.

Renshaw Construction

Richardson Construction, LLC

S.A. Jones Construction, Inc.

S&J Cobb Construction

Sewell Construction

Shelley Construction

Smith Construction

Southern Home Builders, LLC

Superior Metal Systems, Inc

Tolleson Construction, LLC

Tom West Company

Trademark Custom Homes

Triad Restoration, Inc.

United Veterans Construction

Voak Construction

Walker Construction

Wayne Lewis Construction Co., Inc.

Wilkins Construction

Woodland Development

Wright Construction

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RESIDENTIAL BUILDING PERMITS

2015		
	#PERMITS	\$VALUE
JANUARY	21	5,541,381
FEBRUARY	22	5,620,811
MARCH	22	4,916,201
APRIL	11	3,511,608
MAY	21	5,856,238
JUNE	20	4,811,493
JULY	25	7,580,612
AUGUST	16	3,878,359
SEPT	17	4,472,966
OCT		
NOV		
DEC		
YEAR TOTAL	175	46,189,669



www.nahb.org/MA

JUST THE FACTS ABOUT **ABPAC**

ALABAMA BUILDERS
POLITICAL ACTION COMMITTEE

The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.

**It PAYS to be a member--
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / WWW.HBAA.ORG

Save The Dates!!!!

November 12

BBQ/Raffle

December 4th

Eufaula's Holiday Party

December 9th

Holiday Luncheon



NAHB Designations

What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
- Certified Graduate Associate (CGA)
- Certified Graduate Builder (CGB)
- Certified Graduate Remodeler (CGR)
- Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
- Graduate Master Builder (GMB)
- Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
- Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
- Master in Residential Marketing (MIRM)

Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.



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LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbaa.org.



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