

SupplyLinQ

Take Control of your contracting process

About Predicata

Predicata works with healthcare systems nationwide and has identified costly gaps that can be overlooked when strategies are implemented to meet the main healthcare objectives of improving cost, quality, and outcomes. Predicata works relentlessly with healthcare systems to create custom solutions that support the health systems strategies. Our experts rapidly diagnose costly gaps and variations and identify the steps to drive meaningful results.

Contract Compliance, the WeakLinQ in the Supply Chain

Contract management and compliance has been a long standing area of improvement for health systems. In today's environment with Mergers and Acquisitions, contract management gets magnified 10 fold. The sheer number of duplicate contracts from suppliers for the same products across multiple facilities can be daunting to tackle. Slow and poor implementation of standardization can have enormous cost repercussions.

SupplyLinQ allows health systems an affordable solution to strengthen their contracting process by:

- Recapture savings from vendor billing errors
- Stay ahead of contract expirations and negotiate increased discounts
- Drive vendor consolidation and product standardization
- Identify PPI initiatives and engage physicians on meaningful product utilization.

Challenges

- Will I meet the health system's savings targets?
- Negotiate or extend expiring contracts?
- Is my system getting charged the right price?
- How do we consolidate contracts?
- Off contract spend...are we overpaying?

SupplyLinQ Solution

Predicata's powerful and actionable hospital supply chain management solution. Predicata will provide a combination of proprietary data tools, industry expertise, and personal service. The result is huge cost savings you can reinvest in your organization's principal concern: *patient care*.

Standardize by Vendor, Device or Procedure

Strengthening contract management leads to better patient outcomes.

- Gain accurate, up-to-date overview of your total supply spend by procedure
- Evaluate variances in device & physician preference
- Report on outcomes to influence change among physician leadership



Reduce procedure costs by 40%



Eliminate contract overpayment by as much as \$20,000/month for every \$100 million in contract spend

Predicata products and services deliver cost, quality and outcomes in the following areas:

Vendor and Product Standardization

Reduce Off Contract Spend

Service Line Device Utilization