

New Fundraising Ideas  
www.FundraisingWithCandleFundraisers.com  
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### S'Kool Smartz Fundraising Brochures

**Fundraising that is uncomplicated, fun, and easy, with high quality, affordably priced products! Earn 40% profit with no upfront costs, no minimums, no cases, FREE youth prize program, FREE pack-by-seller, and fast UPS shipping!**

We are very excited to offer your organization an exceptional fundraising program and we look forward to helping your organization achieve a very successful fundraiser this spring season.

#### Top 10 Reasons for Choosing our S'Kool Smartz INC. Fundraising Brochures for your 2016 Fundraiser

1. Submit your Sales Agreement by fax or email today and Brochures will be shipped FREE! **You can begin your fundraiser in about one week!**
2. Products are delivered via UPS or Common Carrier generally well within two weeks. Packed-by-seller orders may require a few additional days.
3. Fundraising with Spring Sensations is **EASY!** There are absolutely **no start-up fees, no minimums** to place an order, **no case requirements**, you'll retain your profit up front, and we provide extended evening and weekend office hours when you need assistance! Call or email us anytime!
4. We provide **exceptional fundraising brochures** which offers something for everyone. Our Spring and Fall Shoppers includes Lovely selection of flowers, candles, kitchen items, birthday celebration items, gift bags, wrap, picture frames, jewelry pieces, mugs, home and holiday decor, tote bags, cookbooks, dessert mixes, chocolates, seed kits, BBQ items, & so much more. Our Chocolate Brochures offer a variety of brochures from single page to larger brochures, different price points, and variety of chocolates and snack items. Our Tumbler brochures offer a unique fundraising idea for your supporters.
5. Sell **items that are affordably priced, very easy to sell**, offer unique fundraising ideas, and will be loved by your customers for their own enjoyment or for gift-giving.
6. Earn a **generous 40%-45% profit with no additional hidden fees.** Earn 45% profit with 1,500 or more items sold.
7. We include a **FREE Youth Prize Program** including brochures for each participant.
8. We offer **FREE Pack-By-Seller** with just 200 items sold. Orders can also be grouped by class or team for larger organizations.
9. **Shipping charges are FREE with an easy to achieve low qualifying purchase of just 25 items sold.** We take great pride in offering products **consistently in stock** and shipping our orders very promptly. Generally, you'll receive your order within two weeks. Pack-by-seller orders may require a few additional days.
10. **Late orders** – A final order may be placed following delivery of your initial order. An order with less than 25 items will add a shipping fee and will be determined upon the cost of shipping the order.

#### How does the program work?

**Review the enclosed Sales Agreement**, complete, and submit to us by fax, scan/email, or by postal mail. There's no wait to receive brochures! You'll receive your brochures generally with a week.

Use our **Chairman's Toolbox** on our website for all the documents you'll need, including a sample cover letter you can modify.

You'll also find in the Toolbox fundraising instructions, helpful tips, steps for submitting your order, etc.

**Distribute brochures to your sellers** and determine how long you will continue your sales. (We recommend two weekends for 2-3 weeks) Customer checks, if taken, are made payable to your organization.

**Collect all brochures and payments** at the end of your selling period. There are no minimums for submitting an order. For FREE pack by seller and/or orders with prizes we will provide you with an address to send our copy of the order form. For bulk orders only you can complete a Master Order Form, fax or email it to us and you'll receive an invoice from our processing department with the total amount due.

**Pay for your purchase.** We accept business check, school check, cashier's check, or a money order. A W-9 or vendor application is provided if required. You'll keep your brochures and profit.

**Shipping is free with an order of 25 items or greater.** Orders less than 25 items will be charged actual shipping.

**A confirmation will be emailed to you** once we receive payment or a school purchase order. Once received, your order will be submitted to our shipping department. All orders are shipped by UPS or Common Carrier. Once payment has been received you can expect to receive your shipment generally well within 2-3 weeks. Late orders are accepted with no minimum order required.

**Report any missing or broken items.** Seldom are there any missing or broken items with our shipments. However, should any corrections be required, we will process a new order for you. Please notify us within 72 hours.

**We'll provide coaching to help your campaign succeed**, extended office hours Mon-Sun 9am-9pm EST, and a solid commitment to process your order and needed replacements with no delay. When you require help we'll be available to help you!



**New-Fundraising-Ideas / S'Kool Smartz, INC.**

**Sales Agreement 2016**

[www.FundraisingWithCandleFundraisers.com](http://www.FundraisingWithCandleFundraisers.com)

Phone: 860-384-3691 or 888-209-0613

Submit Sales Agreement by - Fax: 1-410-630-7080

Scan/Email with signature: CHFundraiser@gmail.com

Postal Mail: 97 Overshot Dr, S. Glastonbury CT 06073

Fall: \_\_\_\_\_ (Year) Spring \_\_\_\_\_ (Year)

Organization Name (Bill to info): \_\_\_\_\_

Group: \_\_\_\_\_ Ship to if Different form Bill to: \_\_\_\_\_

Address: \_\_\_\_\_ Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Sponsor/Contact: \_\_\_\_\_ Day Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Start Date: \_\_\_\_\_ End Date: \_\_\_\_\_ # of Participants: \_\_\_\_\_ Projected # of Units To Be Sold \_\_\_\_\_

Projected Number of Items to be Sold: \_\_\_\_\_ Number of Order Forms Anticipated to be Submitted to S'Kool Smartz: \_\_\_\_\_

Select up to 2 Brochures: Jan 2016-June 2016: \_\_\_\_\_ Spring Sensations \_\_\_\_\_ Chocolate Indulgence \_\_\_\_\_ Chocolate Obsession  
 \_\_\_\_\_ Sweet & Savory \_\_\_\_\_ Boxed Chocolates \_\_\_\_\_ Pop Tops \_\_\_\_\_ Tritan Tumblers \_\_\_\_\_ Personalized Mugs

July 2016-Dec 2016: \_\_\_\_\_ No Peeking \_\_\_\_\_ Cheers to the Holidays

Youth Prize Program: \_\_\_\_\_ Select if you wish to opt for the prize program. \_\_\_\_\_ Elementary Level \_\_\_\_\_ Middle School/High School Level

**Brochures:** Brochures are free. There are no upfront costs to ship our Brochures to your organization. Please do not cancel.

**Profit:** Organizations will earn 40% profit. Organization will pay 60% of the retail selling price. Organizations will earn 45% when selling 1,500 or more items. Profit is retained by the organization.

**Product Availability/Pricing Guarantee:** Jan-Jun 2016 Brochures retire 06/30/16, July-Dec Brochures retire 12/30/16. Payment must be received prior to the retirement date. Orders are processed only upon receipt of payment.

**Late Orders/Small Orders:** No minimum required, a second order may be placed after receiving your initial order. Orders with less than 30 items will be charged a \$15.00 shipping fee.

**Shipping:** Shipping is free on all orders with 30 or more items. If an order has less than 30 items a \$15 shipping fee is added. Shipping rates are subject to change. All orders are shipped UPS. There are no additional fees for pack by seller. Pack-by-seller is eligible when selling 200 or more items.

**State Tax Exemption:** Is your organization State Tax Exempt? \_\_\_\_\_ Yes \_\_\_\_\_ No If yes, remit documentation with Sales Agreement. Unless the correct documentation is attached and approved S'Kool Smartz will include state tax on your invoice.

**Invoice:** An invoice will be submitted to your organization by S'kool Smartz, INC.

**Payments:** Customer checks are made payable to your organization. A single payment by Money Order, Business, or School Check will be accepted for your purchase. Personal checks, temporary checks, checks with hand-written group/business names can't be accepted. Credit cards and purchase orders are not accepted.

**Delivery:** Products are generally delivered within 3 weeks. Pack-by-seller orders may requires a few additional days to process. Orders will be processed only upon receipt of payment.

**Replacements:** Replacements for missing or broken items will be shipped only when a fully completed Check-In Form, printable from the website ToolBox, has been submitted within 72 hours. Phone calls or emails requesting replacements without a completed Check-In Form are not accepted. Organization will be responsible for the accuracy of the total number of items sold and ordered by your organization.

**Sales Agreement:** It is agreed that \_\_\_\_\_ (org.) is purchasing merchandise from S'Kool Smartz for the purpose of reselling the merchandise under the organization's own name and for the organizations own benefit. Organization further agrees that payment for merchandise is made payable to S'kool Smartz Inc. Only payments receive at P.O. Box 896 Terrell, TX 75160 will be credited. Fax Sales Agreement to 410-630-7080. I have read, understand and agree with the terms and conditions listed above and have received approval from my organization (school principal, board members etc.) to sign on behalf of my organization.

\_\_\_\_\_  
(Print Name)

\_\_\_\_\_  
(Sponsor Signature and Date)

New-Fundraising-Ideas  
\_\_\_\_\_  
(Distributor Company Name)

\_\_\_\_\_  
(Distributor Signature and Date)

S'Kool Smartz Instructions:  
Distributor Instructions:

Office Use Only:

Organizations Profit: \_\_\_\_\_ T.O.P.S. Customer Service Program: (circle one) YES NO

Prize Program: Pack \_\_\_\_\_ W/Orders \_\_\_\_\_ By Class \_\_\_\_\_ Bulk Ship \_\_\_\_\_ Other \_\_\_\_\_

## Frequently Asked Questions

### **Do I need a local representative?**

No. Our fundraising program is not structured with local representatives. Brochures are shipped to you promptly from our warehouse and are delivered to you generally within a week. All product orders are processed through our shipping department and are shipped by UPS from our distribution center in TX, regardless of your location. We offer extended office hours Mon-Sat and coaching from start to finish. You keep your brochures and remit payment only for the purchase due. Shipping updates are provided and any missing/broken items, although very infrequent, are shipped to you directly from our distribution center.

### **How much profit can our organization earn?**

Organizations will earn 40% profit with our fundraising brochures with no hidden fees. Earn 45% profit with 1,500 or more items sold.

### **Does the group pay for the fundraiser brochures?**

No. An organization has no upfront cost for the brochures. Brochures are provided complimentary, but we request that once you've submitted your sales agreement you do not cancel your fundraiser.

### **How should we collect the money?**

We suggest you collect all payments when you take your orders. All checks or money orders are made payable to your organization. At the conclusion of your fundraiser, your organization will keep your profits upfront and send one payment to our processing office, S'Kool Smartz INC, for the cost of the products, plus tax if applicable and order fee.

### **How do we submit the order once we have collected them?**

If you opt to order a bulk order, print a Master Order Form from the website ToolBox and fax/email the order to us. If you are eligible for packed-by-seller or if you have opted for the youth prize program we will require you to send us our copy of the participant's order form. A vendor application or W-9 will be provided to your organization upon request. Once payment has been received your order will be placed and you'll receive your shipment by UPS or Common Carrier generally well within two weeks. A few additional days may be required for packed-by-seller order. Your organization will keep your fundraising brochures, copy of your order forms, and profit.

### **How do you handle sales tax? What if my organization is tax exempt?**

If your organization is tax exempt, we will work with you to gather the correct paperwork which you will fax or email to us. Tax laws vary significantly by state, so please check our website and review the qualifications for state tax exemption for your state. Please refer to the tax exemption requirements by clicking on the **Tax Exemption** link on our website. If you need further assistance please email us.

### **If we are not tax exempt can we participate in the fundraiser?**

Yes! If your organization is not tax-exempt, sales tax will be collected and paid on your behalf to your state. Tax is added to the retail price of the items. The percentage of tax is based on the state and local tax rate of the actual shipping address location. In some locations, tax percentages can vary depending upon whether your shipping address is inside or outside city limits and the county your address is in. Tax-exempt groups can collect tax. Although you have the option to pay the tax due from your proceeds we recommend collecting the tax.

### **How do we pay for the order?**

When you submit your master order form, we will email an invoice to you with payment instructions and address. Once payment has been received by business or school check, cashier's check, money order, Visa, or MasterCard, the order will be processed. Personal checks and purchase orders are not accepted.

### **How do I handle any late or add-on orders?**

We will be happy to process any late or add-on orders. Additional orders submitted after the original order has been entered will be a new and separate order, after your initial order has been delivered and will include actual shipping. No minimums are required.

### **Do I have any sorting options?**

Yes, an organization is eligible for FREE packed-by-seller service with an order of 200 or more items. If preferred, we can ship the products as one bulk order in which your organization will sort by seller. You choose at the conclusion of your sales how you want your order to be shipped.

### **How do I handle any broken or missing products?**

We do our best to ensure that you receive all products you have ordered in full and with no quality problems. If you encounter a problem with any missing or damaged product, a Check-In-Form can be printed from our website ToolBox for you to submit any needed replacements. Less than 1/2 of 1 percent of breakage or missing items occur. State of the art shipping facilities assures your delivery will be accurate. We will do our best to resolve any issues in a quick and timely manner, processing your replacements upon the date your Check-In-Form is received. Check-In Forms MUST be received within 72 hours.

If you're looking for an experienced and proven fundraising representative look no further! Since 2002 I have worked as a full-time national fundraising representative and I take pride in having worked with thousands of organizations across the US. I began working with Celebrating Home/La-Tee-Da!, concentrated solely on our fundraising division, and held the record for highest fundraising sales in company history, and was consistently the top seller each year from 2003-2015. In 2015 our office expanded by offering additional programs to better service our fundraising organizations. My commitment is to provide you with the best experience possible in anticipation of working together for years to come. I worked with our corporate office in product and brochure development, expanded our product line, initiated and helped develop online fundraising, packed by seller shipping, training programs, and much more. I'm confident you'll be pleased with our program and your supporters will be too! Fill out the enclosed Sales Agreement and return it by fax, scanned email attachment, or postal mail. Your brochures will be sent immediately and you can begin your fundraiser in just 3-4 days. You can depend on receiving excellent customer service and I look forward to working with you!