



FDOT Business Development Program Graduation Is Essential For Your Success. Read This to Find Out Why

We are excited to celebrate the graduation of our Disadvantaged Business Enterprise (DBE) companies from the FDOT Business Development Program (BDP). In the spirit of helping you learn from these businesses successes and experience, we will be highlighting each one of our graduates in our upcoming newsletters. Through the Business Development Program we furthered the growth and success of the State of Florida's diversification of the overall economy by strengthening key areas of road and bridge construction.

The emerging success of the Business Development Program provided the qualified participants a prioritized tailored strategy. Throughout the process CEI provided specialized services to assist in business management skills, long-term viability, and technical planning. CEI in partnerships with the Florida Department of Transportation we proudly announce our graduating firms of 2016 with more to come:

1. **Tootle Construction, LLC** – A concrete firm with a wealth of experience aggressively seeking to expand their business procurement with the FDOT.
2. **SPECCO Environmental, Inc.** – Founded in Puerto Rico the company relocated to Florida to re-establish their business.
3. **Klas Global Business Consultants** - A new construction management firm looking to expand into doing work with government entities.

When a firm enters the advanced transitional blueprint of the Program a unison commitment was contracted. The DBE would invest the time required to increase their capacity and improve overall business practices as recommended in the Supportive Services /Business Development Program, in addition CEI would administer progressive educational assistance and (face to face) real-life coaching. We encourage you to contact us so that we may provide your company with the resources and expertise on "How to do business with the Florida Department of Transportation".

Success is the sum of small efforts – repeated day in and day out.
CEI – Your DBE Supportive Services Provider, Where we train for your Success!



About The FDOT

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on FDOT contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor.
- Provide access to training increases DBE expertise in handling of daily business operations.
- Help DBEs produce sound bid proposals.

About The Program

The Construction Estimating Institute (CEI) works with FDOT as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program.

We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming self-sufficient.

Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

Florida Department of Transportation Awards \$44.4 Million for Bicycle and Pedestrian Trail Expansion

TALLAHASSEE – The Florida Department of Transportation (FDOT) announced today the selection of the first year of projects to receive funding under the Shared Use Nonmotorized (SUN) Trail program. A total of \$44,434,543 million was awarded to 45 separate projects located across 21 counties throughout Florida. (See attached map and project list)

The projects include the construction of 11 separate trail segments, which will add or improve approximately 20 miles of trail to Florida's trail system. Another 34 projects will be in various preconstruction phases of work such as feasibility study, environmental review and design. The funds are for the current fiscal year (2016-17) and are immediately available to begin work.

Governor Scott said, "Florida is proud to be an outdoors state, and our many incredible bicycle, pedestrian and multi-use trails are great activities for Floridians and visitors to enjoy. I am proud to join FDOT in celebrating this investment today as we work to provide more safe recreational opportunities for families across our state."

Excerpt:

www.fdot.gov/info/CO/news/newsreleases/20161011-suntrailfunding.pdf

All of the selected projects are in the identified SUN Trail network, which consists of the developing statewide system of paved multi-use trails for bicyclists and pedestrians, physically separated from vehicular traffic.

FDOT Secretary Jim Boxold said, "This initial SUN Trail funding will provide safer opportunities for bicyclists and pedestrians, advance the completion of the state trail system and enhance the state's partnership with local communities throughout Florida."

" Twenty-two of the funded projects help to advance two major regional trails systems selected as priorities by the Florida Greenways and Trails Council. Five of these are part of the Coast to Coast Connector, a 250-mile trail system linking the Gulf and Atlantic coasts through Central Florida, and 17 are part of the St. Johns River Sea Loop, a 270-mile trail system that will link together several communities including St. Augustine, Daytona Beach, Titusville, Deland and Palatka. 23 projects are for individual trail segments throughout the rest of the state.

The SUN Trail Program was established during the 2015 legislative session. More information about the program can be found at <http://floridasuntrail.com>.

Supportive Services Offered



- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
- Plan Reading



CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.

Call 866-378-6653 or visit us online at www.cmdp-bgp.com

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