



SOUTH FLORIDA INDUSTRIAL REAL ESTATE SERVICES

Capabilities Piece

Leveraging

MARKET EXPERTISE



GLOBAL
PLATFORM

*To Gain Unmatched
Results*

LOGISTICS & INDUSTRIAL SERVICES



WE MAKE THE MOST OF EVERY OPPORTUNITY FOR BOTH OCCUPIERS AND INVESTORS OF LOGISTICS AND INDUSTRIAL REAL ESTATE.

SERVICES

OCCUPIER

- Tenant Representation
- Supply Chain & Logistics Advisory
- Location & Labor Analytics
- Project & Development Services
- Facility Services
- Corporate Sustainability Services

INVESTOR

- Capital Markets
- Agency Leasing
- Asset Services
- Valuation & Advisory
- Project & Development Services
- Energy & Sustainability Services

SPECIALTIES

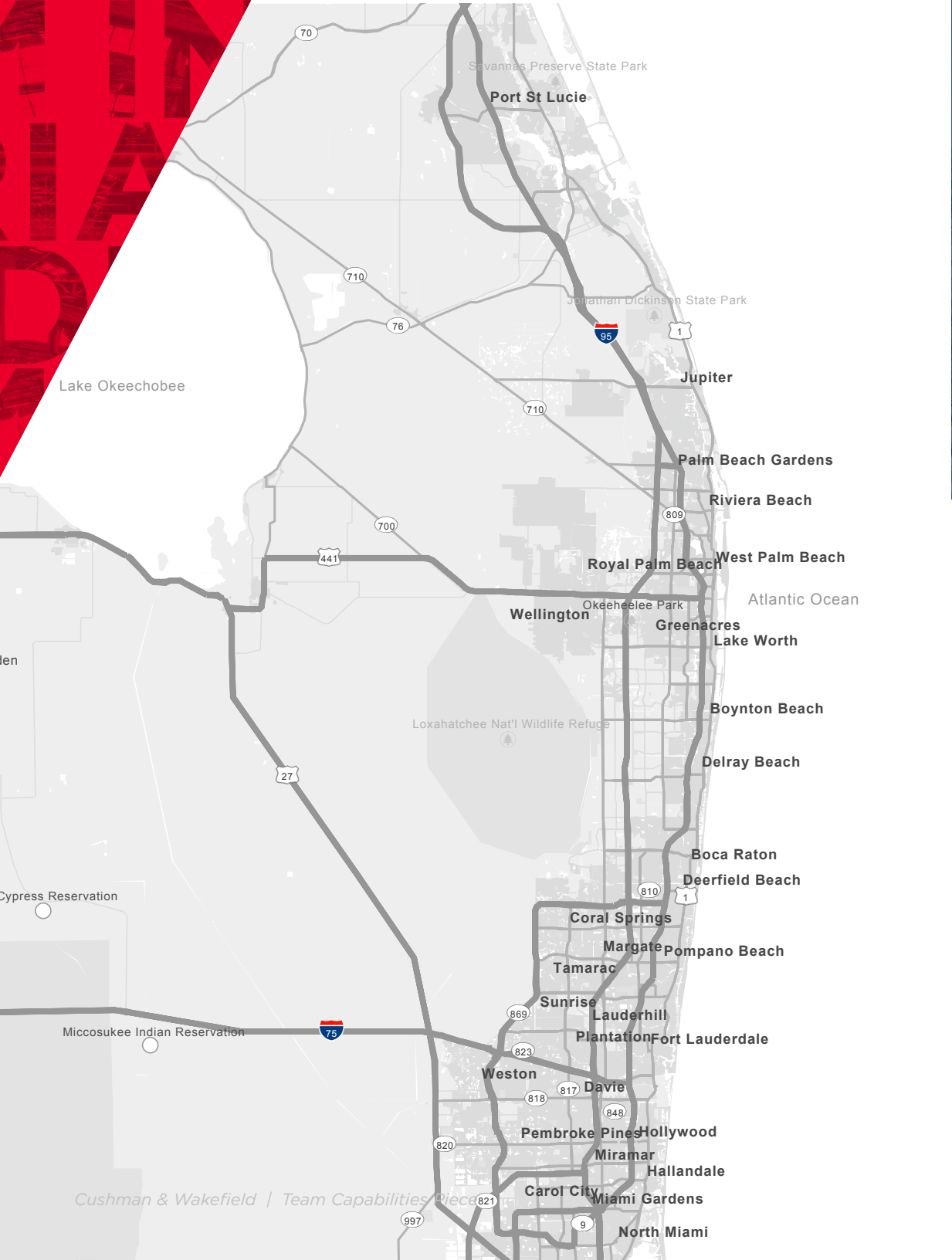
- Automotive
- Build-to-Suit
- E-Commerce
- Food & Beverage
- Ports & Intermodal
- Rail
- Third-Party Logistics (3PL)

WE KEEP THE WORLD MOVING

Getting people and businesses the goods they rely on is what keeps the world moving. Just like a puzzle, supply chain networks are a challenge. We've proven we can solve that challenge time and again by creating innovative solutions for occupiers and investors of logistics and industrial space.

It all comes down to how we think. Being a trusted real estate advisor is about more than just the real estate—it's about structuring the right team and strategy for every client. With seasoned industrial professionals on your side, nothing can stop you from reaching your industrial-sized ambitions.

[cushmanwakefield.com](https://www.cushmanwakefield.com)



Cushman & Wakefield's South Florida Industrial & Land Team provides strategic real estate solutions for buyers, sellers and users of industrial properties and developable land. Our experts bring decades of experience, superior market intelligence and a customized approach to help our clients maximize value and improve business success.

Leveraging the power of Cushman & Wakefield's full-service global platform, our team specializes in industrial real estate throughout Broward, Palm Beach, Martin, St. Lucie and Indian River Counties. From site selection, asset disposition and tenant/buyer representation to build-to-suit project

coordination and institutional project leasing, we employ decades of expertise in the industry to devise and implement strategies tailored for each client's individual needs.

Our team consistently dominates the South Florida market, and in the last year, we represented over 6.5 million square feet of industrial transactions valued at over \$532 million dollars in 2023. We achieve success by working better, faster, smarter and more efficiently than our competitors to deliver end-to-end real estate solutions that give our clients a competitive advantage.

OUR SUBMARKET FOCUS

2023 SQUARE FEET REPRESENTED

6.5M+

Square Feet

EXPERIENCE

40+

Years Working Together in the Market

2023 VALUED AT

532+

Million Dollars

RESULTS-DRIVEN TEAM



40+
Years of
Experience



CHRIS METZGER
Vice Chairman

35+
Years of
Experience



RICK ETNER
Vice Chairman

24+
Years of
Experience



CHRISTOPHER THOMSON
Vice Chairman

15+
Years of
Experience



MATTHEW G. MCALLISTER
Managing Director

20+
Years of
Experience



JULIE MILLER
Brokerage Specialist

6+
Years of
Experience



ERIC CANTOR
Brokerage Specialist



DOMINIC PIZZULLI
Brokerage Specialist



NICOLAS REID
Brokerage Specialist



KATIE BOWIE
Brokerage Coordinator



JORGE PERDOMO
Brokerage Specialist



**OUR FINGERS ARE ON THE PULSE OF THE
MARKET — WE KNOW THE ACTIVE OCCUPIERS
AND BRING THEM TO OUR CLIENTS.**

Market Experts

100+ Years of Combined Experience

REPRESENTED CLIENTS

With over 40 years of combined team experience, we have represented the top institutional investors and tenants in South Florida.



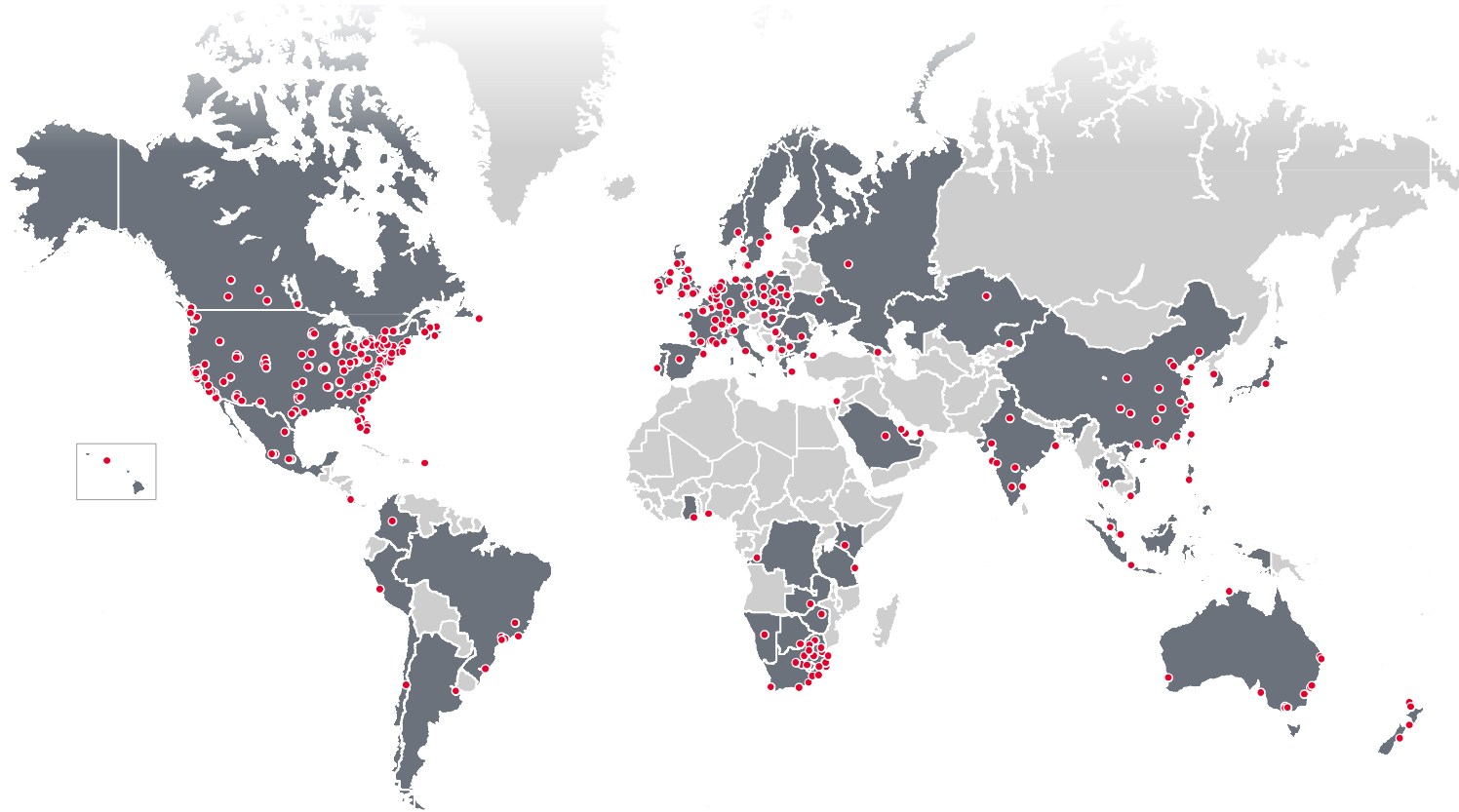
// The Cushman & Wakefield Edge

With growing competition for industrial space, you need a partner who can create a clear solution for the challenges you're up against. From supply chain and manufacturing to last mile delivery, we cut through the complexity and make decisions easy.

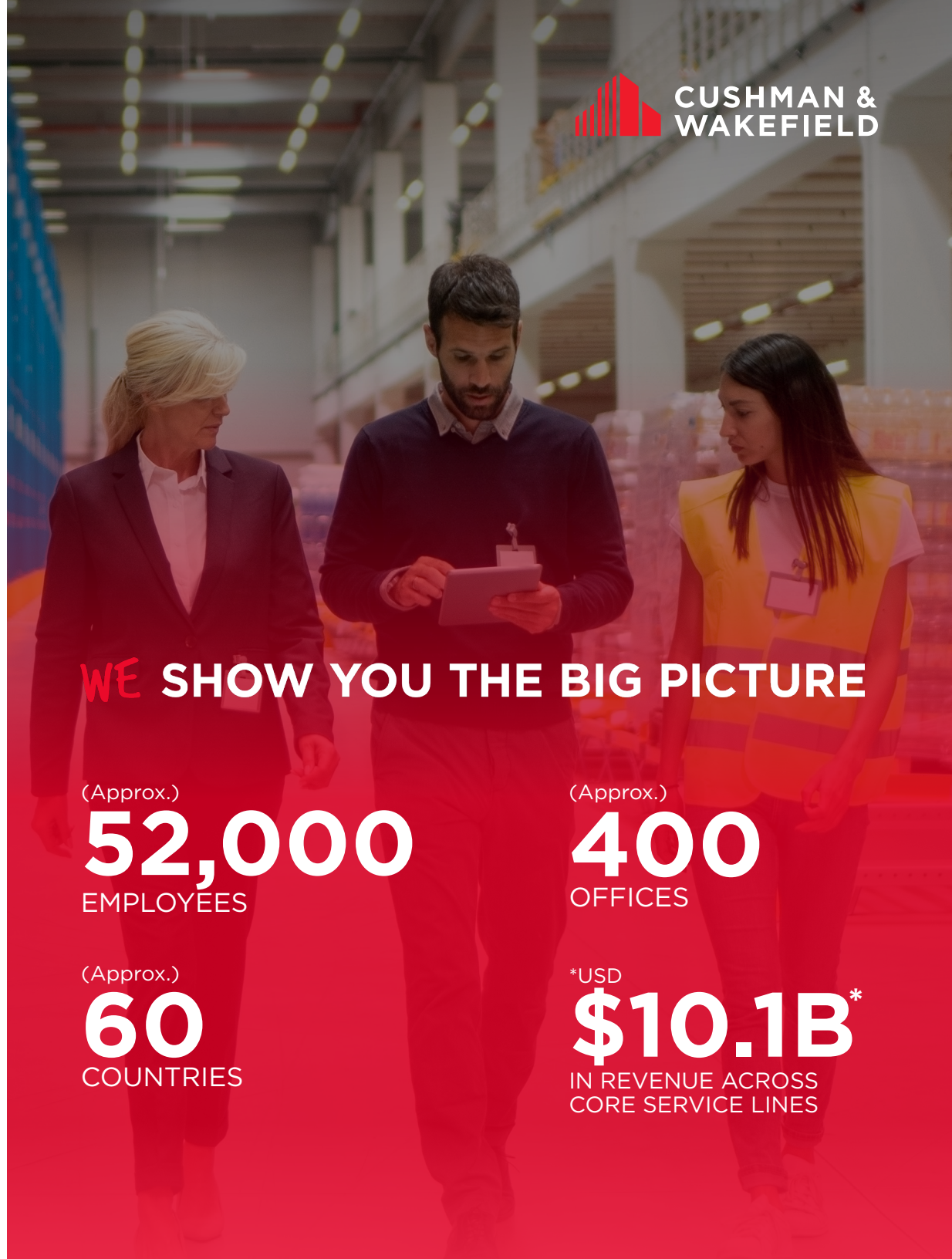
Notable Projects

- // Beeline Logistics Center
- // Palm Beach Park of Commerce
- // I-595 Business Center
- // Southern Way Business Center
- // South Florida Distribution Center
- // Osprey Logistics Park

WHY CUSHMAN & WAKEFIELD



Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 52,000 employees in 400 offices and 60 countries. In 2022, the firm had revenue of \$10.1 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow @CushWake on Twitter.



WE SHOW YOU THE BIG PICTURE

(Approx.)

52,000
EMPLOYEES

(Approx.)

400
OFFICES

(Approx.)

60
COUNTRIES

*USD

\$10.1B*
IN REVENUE ACROSS
CORE SERVICE LINES



SOUTH FLORIDA INDUSTRIAL REAL ESTATE SERVICES

Capabilities Piece

Leveraging
MARKET EXPERTISE
& GLOBAL
PLATFORM
To Gain Unmatched
Results

Chris Metzger, SIOR
Vice Chairman
+1 954 415 9155
chris.metzger@cushwake.com

Rick Etner, SIOR
Vice Chairman
+1 954 304 0033
rick.etner@cushwake.com

Christopher Thomson, SIOR
Vice Chairman
+1 561 301 2390
christopher.thomson@cushwake.com

Matthew G. McAllister, SIOR
Managing Director
+1 561 901 5216
matthew.mcallister@cushwake.com

Julie Miller
Senior Brokerage Specialist
+1 954 377 0461
julie.miller@cushwake.com

Eric Cantor
Brokerage Specialist
+1 561 227 2068
eric.cantor@cushwake.com

Dominic Pizzulli
Brokerage Specialist
+1 561 227 2071
dominic.pizzulli@cushwake.com

Nicolas Reid
Brokerage Specialist
+1 561 227 4516
nicolas.reid@cushwake.com

Katie Bowie
Brokerage Coordinator
+1 954 377 0532
katie.bowie@cushwake.com

Jorge Perdomo
Brokerage Specialist
+1 561 227 2673
jorgeluis.perdomo@cushwake.com

CUSHMAN & WAKEFIELD OF FLORIDA, LLC.
225 NE Mizner Boulevard, Suite 300
Boca Raton, FL 33432
+1 954 771 0800

3801 PGA Boulevard, Suite 104
Palm Beach Gardens, FL 33401
+1 561 227 2674

515 E. Las Olas Boulevard, Suite 900
Ft Lauderdale, FL 33301
+1 954 771 0800

©2024 Cushman & Wakefield. The information contained in this communication is confidential, may be privileged and is intended for the exclusive use of the above named addressee(s). If you are not the intended recipient(s), you are expressly prohibited from copying, distributing, disseminating, or in any other way using any information contained within this communication. If you have received this communication in error please contact the sender by telephone or by response via e-mail. We have taken precautions to minimize the risk of transmitting software viruses, but we advise you to carry out your own virus checks on any attachment to this message. We expressly disclaim liability for any loss or damage caused by software viruses. FURTHERMORE, NO WARRANTY OR REPRESENTATION, EXPRESS OR IMPLIED, IS MADE TO THE ACCURACY OR COMPLETENESS OF THE INFORMATION CONTAINED HEREIN, AND SAME IS SUBMITTED SUBJECT TO ERRORS, OMISSIONS, CHANGE OF PRICE, RENTAL OR OTHER CONDITIONS, WITHDRAWAL WITHOUT NOTICE, AND TO ANY SPECIAL LISTING CONDITIONS IMPOSED BY THE PROPERTY OWNER(S). AS APPLICABLE, WE MAKE NO REPRESENTATION AS TO THE CONDITION OF THE PROPERTY (OR PROPERTIES) IN QUESTION.