

Butchko, Inc. and ESI Convergent, LLC have combined forces to jointly bring converged physical-cyber security solutions to solve today's complex challenges.



**Delivering Sustainable Business Value and Resilience
through Converged Physical-Cyber Solutions**

Butchko•ESI is dedicated to a converged physical-cyber approach that delivers sustainable business value and resilience. We drive client success by integrating people, technology, information, and processes to create comprehensive and practical solutions which maximize organizational mission success. This strategy yields clear understanding of an organization's current state which holistically leads to substantive improvements in operational, organizational, and financial success.

Benjamin M. Butchko, President & CEO Butchko, Inc.

butchkoinc.com

Butchko, Inc. was founded in 2004 as a security solutions consulting company. Our mission has been to apply the right technology, right people, and right processes to solve real-world challenges in a practical manner. We are mission focused and live by the values of honesty and integrity. As we continually strive to improve our value to business organizations, aligning with partners who share a common vision and value system is paramount. ESI Convergent represents a highly complementary partner for Butchko going forward. Pierre is a visionary in converged cyber-physical security. Butchko has been evangelizing the convergence of operations technologies and processes with security for years as well. By combining forces, we are able to deliver value faster and with greater insight than either company can achieve individually. The integrity-driven culture and customer solution focus that forms the foundation of ESI Convergent directly align with Butchko values. Together we will make a positive difference across industries and are thrilled to move forward together.

Benjamin can be reached at (832) 304-2315 and bmbutchko@butchkoinc.com.

Pierre Bourgeix, Founder ESI Convergent, LLC

esiconvergent.com

As the Founding Partner of ESI Convergent, LLC, I am excited to announce that the managing partners of ESI have made the decision to form a partnership and strategic alliance with Butchko, Inc. For the past 25 years I have seen the security industry evolve and be challenged by events that have defined its future. Today we are seeing a new technological revolution take place that now unifies systems and domains. As a management consulting firm, ESI Convergent's mission has always been to help its clients by taking a converged approach and evaluating threats and vulnerabilities and define their effect on business risk and resiliency within the IT, OT, PS and IoT environments. Over the years, I have had the privilege to work closely with Benjamin Butchko and his team. Ben has always displayed the same vision and passion to serve customers and our industry; combined with his years of experience in the physical security and operational environment, his firm complements our goals and values as together we help our industry move into this new bold converged world.

Pierre can be reached at (704) 560-3475 and Pierre@esiconvergent.com.