

Southern Agents Conference 2019

Personal Lines

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AGENDA
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I. Introductions

II. Items submitted in advance:

- 1 – The sharing economy: how it impacts our client's homes, cars, boats, etc.
- 2 – Cyber coverage on home owners
- 3 – Do carriers allow roll on of coverage enhancements (such as service line, equipment breakdown, cyber, etc.)
- 4 – Method used to present proposals: Multiple carriers with different coverage tiers and pay in full discount options
- 5 – Most efficient way to quote and write new personal lines business

III. Other Items

IV. Adjourn