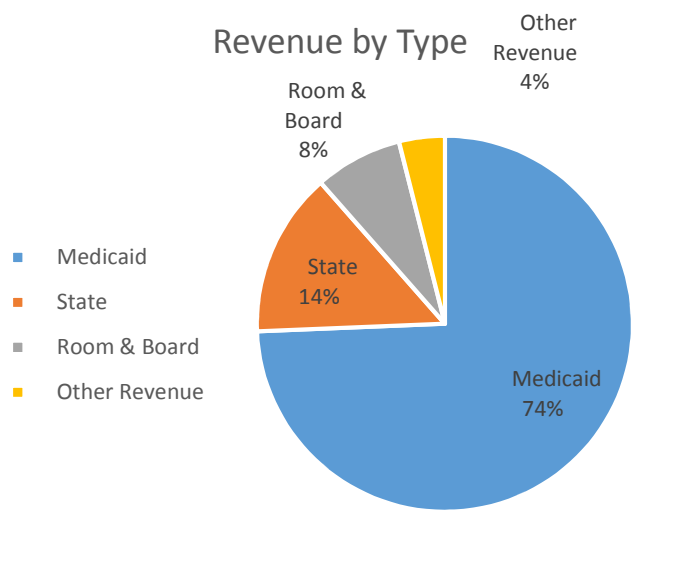


Community Connections, Inc.  
Summary of Revenue and Expenses with Budget

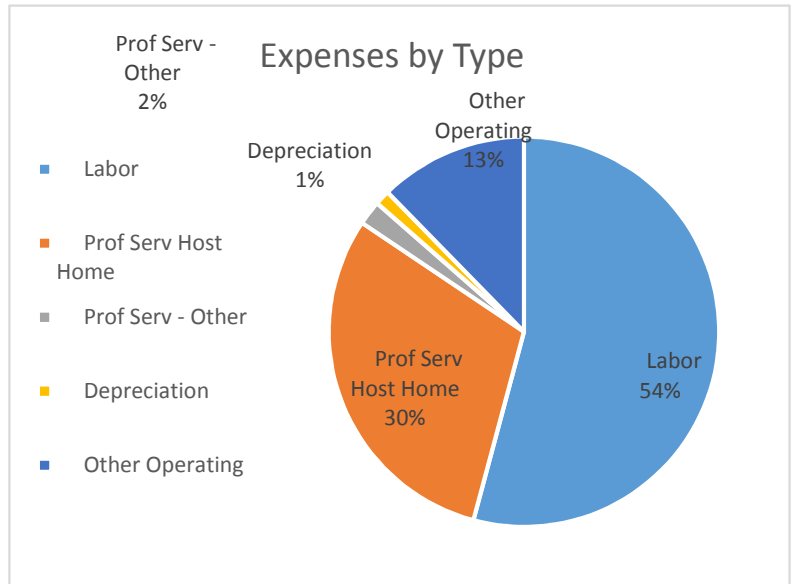
As of 5/31/2019

|  | Current<br>Period Actual | Current<br>Period Budget | Year to Date<br>Actual | Year to Date<br>Budget | YTD<br>Variance of<br>Budget | % YTD<br>Variance<br>of Budget | Total Annual<br>Budget |
|--|--------------------------|--------------------------|------------------------|------------------------|------------------------------|--------------------------------|------------------------|
| <b>Revenue</b>                             |                          |                          |                        |                        |                              |                                |                        |
| Medicaid                                   | \$ 348,393               | \$ 360,047               | \$ 3,619,146           | \$ 3,800,499           | \$ (181,354)                 | -5%                            | \$ 4,160,555           |
| State                                      | 69,103                   | 62,809                   | 689,171                | 690,895                | (1,725)                      | 0%                             | 753,704                |
| Room & Board                               | 32,593                   | 36,530                   | 367,371                | 401,826                | (34,455)                     | -9%                            | 438,356                |
| Other Revenue                              | 3,251                    | 3,381                    | 191,260                | 118,461                | 72,798                       | 61%                            | 128,657                |
| <b>Total Revenue</b>                       | <b>453,340</b>           | <b>462,765</b>           | <b>4,866,947</b>       | <b>5,011,682</b>       | <b>(144,735)</b>             | <b>-3%</b>                     | <b>5,481,273</b>       |
| <b>Expenses</b>                            |                          |                          |                        |                        |                              |                                |                        |
| Labor                                      | 245,095                  | 241,835                  | 2,591,564              | 2,665,516              | (73,952)                     | -3%                            | 2,908,159              |
| Prof Serv Host Home                        | 133,184                  | 142,659                  | 1,447,290              | 1,518,161              | (70,872)                     | -5%                            | 1,660,820              |
| Prof Serv - Other                          | 9,905                    | 6,650                    | 95,890                 | 94,855                 | 1,036                        | 1%                             | 101,505                |
| Depreciation                               | 5,070                    | 6,119                    | 59,215                 | 67,311                 | (8,095)                      | -12%                           | 73,430                 |
| Other Operating                            | 42,643                   | 55,806                   | 589,727                | 653,994                | (64,267)                     | -10%                           | 711,519                |
| <b>Total Expenses</b>                      | <b>435,897</b>           | <b>453,070</b>           | <b>4,783,687</b>       | <b>4,999,837</b>       | <b>(216,150)</b>             | <b>-4%</b>                     | <b>5,455,433</b>       |
| <b>Operating Net Surplus<br/>(Deficit)</b> | <b>\$ 17,444</b>         | <b>\$ 9,696</b>          | <b>\$ 83,260</b>       | <b>\$ 11,845</b>       | <b>\$ 71,415</b>             | <b>603%</b>                    | <b>\$ 25,840</b>       |
| <b>Non-Operating Income</b>                |                          |                          |                        |                        |                              |                                |                        |
| Gain / Loss                                | 0                        | 0                        | 90,520                 | 0                      | 90,520                       | 0%                             | 0                      |
| Unrealized Gain / Loss                     | (9,866)                  | 167                      | 9,648                  | 1,833                  | 7,814                        | 426%                           | 2,000                  |
| <b>Net Surplus (Deficit)</b>               | <b>\$ 7,578</b>          | <b>\$ 9,862</b>          | <b>\$ 183,428</b>      | <b>\$ 13,679</b>       | <b>\$ 169,749</b>            | <b>1241%</b>                   | <b>\$ 27,840</b>       |

Revenue by Type



Expenses by Type

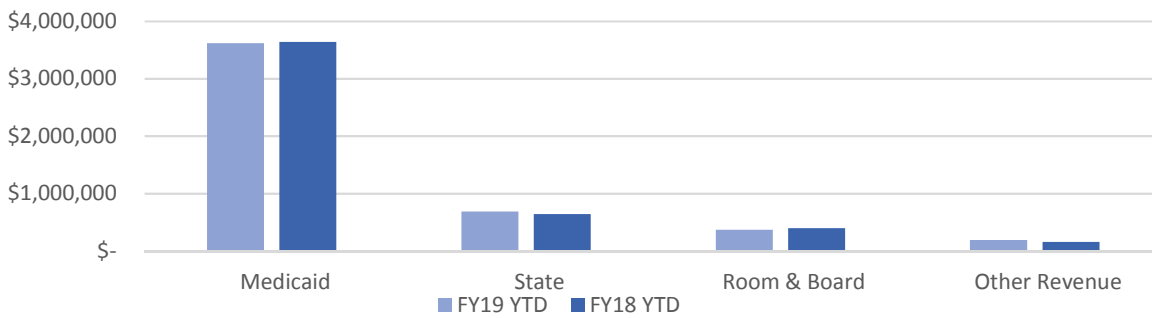


Community Connections, Inc.  
Summary of Revenue and Expenses Comparative

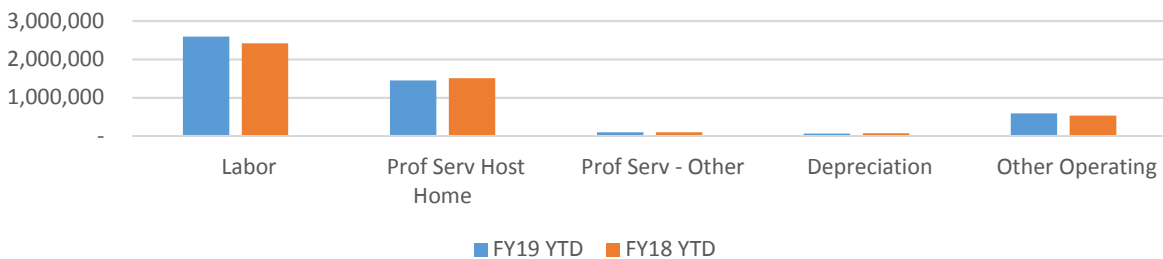
As of 5/31/2019

|  | Year to Date<br>Actual | Prior Fiscal Year<br>to Date | Increase<br>(Decrease) | Percent<br>Change |
|--|------------------------|------------------------------|------------------------|-------------------|
| <b>Revenue</b>                             |                        |                              |                        |                   |
| Medicaid                                   | \$ 3,619,146           | \$ 3,639,544                 | \$ (20,398)            | -0.6%             |
| State                                      | 689,171                | 641,196                      | 47,975                 | 7.5%              |
| Room & Board                               | 367,371                | 397,521                      | (30,150)               | -7.6%             |
| Other Revenue                              | 191,260                | 157,731                      | 33,529                 | 21.3%             |
| <b>Total Revenue</b>                       | <b>4,866,947</b>       | <b>4,835,992</b>             | <b>30,955</b>          | <b>0.6%</b>       |
| <b>Expenses</b>                            |                        |                              |                        |                   |
| Labor                                      | 2,591,564              | 2,417,942                    | 173,622                | 7.2%              |
| Prof Serv Host Home                        | 1,447,290              | 1,504,497                    | (57,207)               | -3.8%             |
| Prof Serv - Other                          | 95,890                 | 95,214                       | 677                    | 0.7%              |
| Depreciation                               | 59,215                 | 67,413                       | (8,197)                | -12.2%            |
| Other Operating                            | 589,727                | 532,242                      | 57,486                 | 10.8%             |
| <b>Total Expenses</b>                      | <b>4,783,687</b>       | <b>4,617,307</b>             | <b>166,380</b>         | <b>3.6%</b>       |
| <b>Operating Net Surplus<br/>(Deficit)</b> | <b>\$ 83,260</b>       | <b>\$ 218,685</b>            | <b>\$ (135,424)</b>    | <b>-61.9%</b>     |
| <b>Non-Operating Income</b>                |                        |                              |                        |                   |
| Gain / Loss                                | 90,520                 | -                            | 90,520                 | #DIV/0!           |
| Unrealized Gain / Loss                     | 9,648                  | 10,255                       | (608)                  | -5.9%             |
| <b>Net Surplus (Deficit)</b>               | <b>\$ 183,428</b>      | <b>\$ 228,940</b>            | <b>\$ (45,512)</b>     | <b>-19.88%</b>    |

Revenue



Expenses



Community Connections, Inc.  
Statement of Financial Position

As of 5/31/2019

|   | Period Ending<br>Balance | Beginning Fiscal<br>Year Balance | Increase<br>(Decrease) | Percent<br>Change   |
|---|--------------------------|----------------------------------|------------------------|---------------------|
| <b>Assets</b>   |                          |                                  |                        |                     |
| <b>Current Assets</b>                                   |                          |                                  |                        |                     |
| <b>Cash</b>   |                          |                                  |                        |                     |
| Cash-Operating  | \$ 936,627               | \$ 1,627,238                     | \$ (690,611)           | -42.4%              |
| Cash-Board Operating Reserves                           | 139,130                  | 874,000                          | (734,870)              | -84.1%              |
| Cash-Rep Payee Restricted                               | 54,183                   | 29,869                           | 24,314                 | 81.4%               |
| Cash - BOD Raffle                                       | <u>3,358</u>             | <u>-</u>                         | <u>3,358</u>           | <u>0.0%</u>         |
| <b>Total Cash</b>                                       | <b>1,133,298</b>         | <b>1,657,107</b>                 | <b>(523,809)</b>       | <b>-31.6%</b>       |
|   |                          |                                  |                        |                     |
| Board Operating Reserves - CD -<br>First Southwest Bank | 251,253                  | -                                | 251,253                | 0.0%                |
| Board Operating Reserves - CD -<br>Vectra Bank          | 252,955                  | -                                | 252,955                | 0.0%                |
| Board Operating Reserves -<br>Deposit in Transit        | 50,000                   | -                                | 50,000                 | 0.0%                |
| Board Operating Reserves - CD -<br>Comm. Banks of CO    | <u>200,121</u>           | <u>-</u>                         | <u>200,121</u>         | <u>0.0%</u>         |
|   | 754,329                  | -                                | 754,329                | 0.0%                |
|   |                          |                                  |                        |                     |
| <b>Accounts Receivable</b>                              |                          |                                  |                        |                     |
| A/R - Medicaid & State General                          | 343,974                  | 489,699                          | (145,726)              | -29.8%              |
| A/R - Other   | 56,937                   | 63,221                           | (6,284)                | -9.9%               |
| Less A/R Allowance                                      | (27,826)                 | (27,826)                         | -                      | 0.0%                |
| Current Portion of Long-term<br>Receivable              | 9,250                    | 9,250                            | -                      | 0.0%                |
| <b>Prepaid Expenses</b>                                 |                          |                                  |                        |                     |
| Prepaid Insurance                                       | 12,261                   | 18,367                           | (6,105)                | -33.2%              |
| Other Prepaid Expenses                                  | <u>5,469</u>             | <u>2,751</u>                     | <u>2,718</u>           | <u>98.8%</u>        |
| <b>Total Current Assets</b>                             | <b><u>2,287,691</u></b>  | <b><u>2,212,569</u></b>          | <b><u>75,122</u></b>   | <b><u>3.4%</u></b>  |
|   |                          |                                  |                        |                     |
| <b>Investments</b>                                      |                          |                                  |                        |                     |
| LPL Investments   | 441,999                  | 282,352                          | 159,648                | 56.5%               |
| <b>Total Investments</b>                                | <b><u>441,999</u></b>    | <b><u>282,352</u></b>            | <b><u>159,648</u></b>  | <b><u>56.5%</u></b> |
|   |                          |                                  |                        |                     |
| <b>Long Term Receivable</b>                             |                          |                                  |                        |                     |
| Long Term Contribution Receivable<br>(City of Dgo)      | <u>37,771</u>            | <u>46,250</u>                    | <u>(8,479)</u>         | <u>-18.3%</u>       |
| <b>Property &amp; Equipment</b>                         |                          |                                  |                        |                     |
| Land  | 195,065                  | 296,898                          | (101,833)              | -34.3%              |
| Buildings   | 1,470,857                | 1,608,510                        | (137,653)              | -8.6%               |
| Office Furniture & Equipment                            | 143,628                  | 126,784                          | 16,845                 | 13.3%               |
| Program Equipment                                       | 179,059                  | 179,059                          | -                      | 0.0%                |
| Accumulated Depreciation                                | (1,191,751)              | (1,173,589)                      | (18,162)               | 1.5%                |

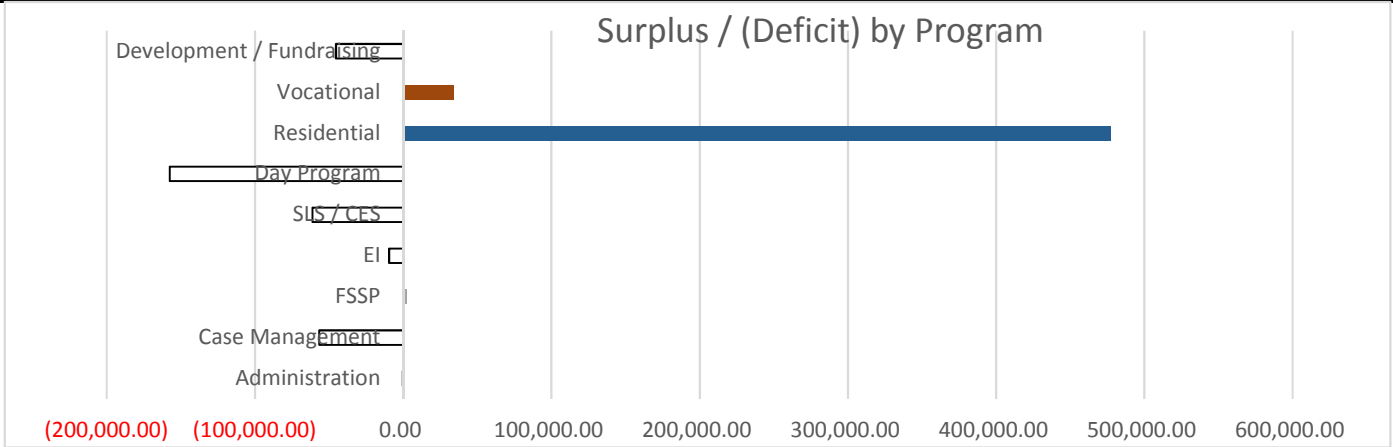
Community Connections, Inc.  
Statement of Financial Position

|                                  |                     |                     |                    |               |
|----------------------------------|---------------------|---------------------|--------------------|---------------|
| Total Property & Equipment       | <u>796,859</u>      | <u>1,037,662</u>    | <u>(240,803)</u>   | <u>-23.2%</u> |
| Total Assets                     | <u>3,564,320</u>    | <u>3,578,833</u>    | <u>(14,512)</u>    | <u>-0.4%</u>  |
| Liabilities                      |                     |                     |                    |               |
| Current Liabilities              |                     |                     |                    |               |
| Accounts Payable                 | 228,542             | 317,295             | (88,753)           | -28.0%        |
| Due to Clients                   | 69,364              | 27,573              | 41,790             | 151.6%        |
| Payroll Liabilities              | 161,476             | 144,745             | 16,731             | 11.6%         |
| ACA Penalty Liability            | (3,886)             | 39,134              | (43,020)           | -109.9%       |
| Deferred Revenue                 | 4,314               | -                   | 4,314              | 0.0%          |
| Current Notes Payable            | <u>7,357</u>        | <u>12,057</u>       | <u>(4,700)</u>     | <u>-39.0%</u> |
| Total Current Liabilities        | <u>467,167</u>      | <u>540,804</u>      | <u>(73,637)</u>    | <u>-13.6%</u> |
| Long-term Liabilities            |                     |                     |                    |               |
| Notes Payable                    | <u>92,927</u>       | <u>217,230</u>      | <u>(124,303)</u>   | <u>-57.2%</u> |
| Total Liabilities                | <u>560,094</u>      | <u>758,034</u>      | <u>(197,940)</u>   | <u>-26.1%</u> |
| Net Assets                       |                     |                     |                    |               |
| Temporary Restricted Net Assets  | 81,977              | 81,977              | -                  | 0.0%          |
| Unrestricted Net Assets          | <u>2,862,381</u>    | <u>2,707,697</u>    | <u>154,684</u>     | <u>5.7%</u>   |
| Total Liabilities and Net Assets | <u>\$ 3,564,320</u> | <u>\$ 3,578,833</u> | <u>\$ (14,512)</u> | <u>-0.4%</u>  |

Community Connections, Inc.  
Summary of Revenue and Expenses with Budget

| YTD                       | ACTUAL              |  |  |                   | BUDGET COMPARISON              |                                  |
|---------------------------|---------------------|--|--|-------------------|--------------------------------|----------------------------------|
| Dept                      | Revenue             | Outside Contributions or extra funding | Expenses (Program and Mandated Admin. Costs) | Surplus/ Deficit  | Budgeted Surplus (Deficit) YTD | Surplus Variance from Budget YTD |
| Administration            | -                   | 45,269.62                              | 45,346.80                                    | (77.18)           | (13,741.12)                    | 13,663.94                        |
| Case Management           | 363,650.58          | 500.00                                 | 420,273.52                                   | (56,622.94)       | (3,128.09)                     | (53,494.85)                      |
| FSSP                      | 123,752.68          | 500.00                                 | 121,987.43                                   | 2,265.25          | 2,305.82                       | (40.57)                          |
| EI                        | 395,531.14          | -                                      | 405,066.72                                   | (9,535.58)        | 3,076.51                       | (12,611.83)                      |
| SLS / CES                 | 489,634.03          | 34,310.00                              | 585,231.85                                   | (61,287.82)       | (94,861.13)                    | 33,573.32                        |
| Day Program               | 512,571.96          | 33,640.00                              | 703,670.63                                   | (157,458.67)      | (59,933.55)                    | (97,525.10)                      |
| Residential               | 2,731,113.67        | 90,520.18                              | 2,344,071.17                                 | 477,562.68        | 236,157.22                     | 241,405.46                       |
| Vocational                | 87,889.70           | -                                      | 53,931.00                                    | 33,958.70         | 11,530.85                      | 22,427.86                        |
| Development / Fundraising | 15,422.92           | 43,303.36                              | 102,332.13                                   | (45,376.63)       | (67,727.96)                    | 22,351.12                        |
| <b>Total</b>              | <b>4,719,566.68</b> | <b>248,043.16</b>                      | <b>4,781,911.24</b>                          | <b>183,427.82</b> | <b>13,678.56</b>               | <b>169,749.35</b>                |

Surplus / (Deficit) by Program



Surplus Variance from Budget YTD

