

April 6-8, 2020
Turf Valley Resort, Ellicott City, MD

Sponsorship and Exhibit Sales

open November 1st, 2019, at 10:00 am sharp!

See the following pages for more information.

Utility leaders from across the region will share insights and lessons learned on some of today's most important topics:

- ***Digital Utilities***
- ***Emergency Preparedness/Response***
- ***Construction Management***
- ***Integrated Planning***
- ***Source Water Resiliency***
- ***Finance for Large Utilities***
- ***Innovation/Technology***
- ***Finance for Small Utilities***
- ***Pipe Evaluation***

Stay tuned for more details as our program develops and make plans to **BE THERE!!**

Our Program is set to rival the 2018 conference, with the following participants confirmed *(to date, listed alphabetically)*

Bob Beringer, Howard County Bureau of Utilities (retired)
Troy Brogden, City of Baltimore DPW
Chein-Chi Chang, DC Water
Rudy Chow, Baltimore City DPW
Steve Cooper, PVC Pipe Association (Uni-Bell)
Allen Cox, Ductile Iron Pipe Research Association
Steve de Mik, Hampton Roads Sanitation
Calvin Farr, City of Richmond
Ted Henifin, Hampton Roads Sanitation District
Thomas C. Hilton, Washington Suburban Sanitary Commission
Thomas P. Jacobus, Washington Aqueduct
Pam Kenel, Loudoun County
Tom Kiefer, Baltimore County DPW
Rob Penman, Artesian Water
Chris Phipps, Anne Arundel County
Jay Price, Washington Suburban Sanitary Commission
Alberto Quiroz, Suez
Matt Ries, DC Water
Mathew Rowe, Maryland Department of the Environment
Camille Rubeiz, Plastic Pipe Institute
Nicole Schindler, US Department of Agriculture
Art Shapiro, Howard County Bureau of Utilities
Dave Spacht, Artesian Resources
Heather Warren, Delaware Health and Social Svcs. State Revolving Fund

Special Events:

Field Tour of the new *Little Patuxent Water Reclamation Plant Biosolids Processing Facilities*

AWWA-USDA Small Systems Workshop on
Optimizing Performance and Accessing Funding

Registration opens January 1, 2020.
MD PE Credits are approved,
Check with neighboring jurisdictions for reciprocity.



Sponsorships

CSAWWA is offering unique and exclusive sponsorship opportunities for this event. Don't miss your chance to get your name in front of utility and industry leaders!

Conference Lanyard: You know this one, it's around all necks, all day, and your brand is prime-time! One available: \$2,000



Tote Bag: All conference attendees will receive a tote bag, and one sponsor's logo will be added to each side. Two available: \$1,500 each



Tote Bag Swag: Sponsors can provide their branded items to be included in the conference tote bag. \$500, plus items (*final count of items to be provided*). Limit 10 sponsors



Program Advertisements: All conference attendees will receive a Conference Program, to include the Agenda, speaker bios, and other information. Program ads are available as follows:

- Outside Back Cover: One, \$1,500
- Inside Front and Back Covers, One each, \$1,000
- Full-page ad (interior) - \$750
- Half-page ad (interior) - \$500
- Business-card (interior) - \$250

Sponsorships will be available first-come-first-served, beginning November 1st, 2019 at 10:00 am (sharp!) and can only be purchased online with a credit card through our website: www.csawwa.org

Event Sponsorships: Sponsorships are available for meals, breaks, and the Tuesday Evening Reception. All event sponsors will have their logo on our website, event signage, and additional promotional materials as shown below:

Reception Tuesday Evening: Half-page ad in program, logo on conference folder front: Two available, \$1,000

Dinner Tuesday: Half-page ad in program, logo on conference folder front: One available, \$1,000

Lunch Tuesday: Half-page ad in program, logo on conference folder front: Two available, \$1,000

Lunch Wednesday: Half-page ad in program, logo on conference folder front: Two available, \$1,000

Breaks and Breakfasts: logo in program and on conference folder back: \$500 Options include one each of the following:

- Tuesday breakfast
- Tuesday breaks
- Wednesday breakfast
- Wednesday break

All conference attendees will receive a folder with note paper for use during the conference.



Event Sponsors will have their logos printed on the folder as shown above.



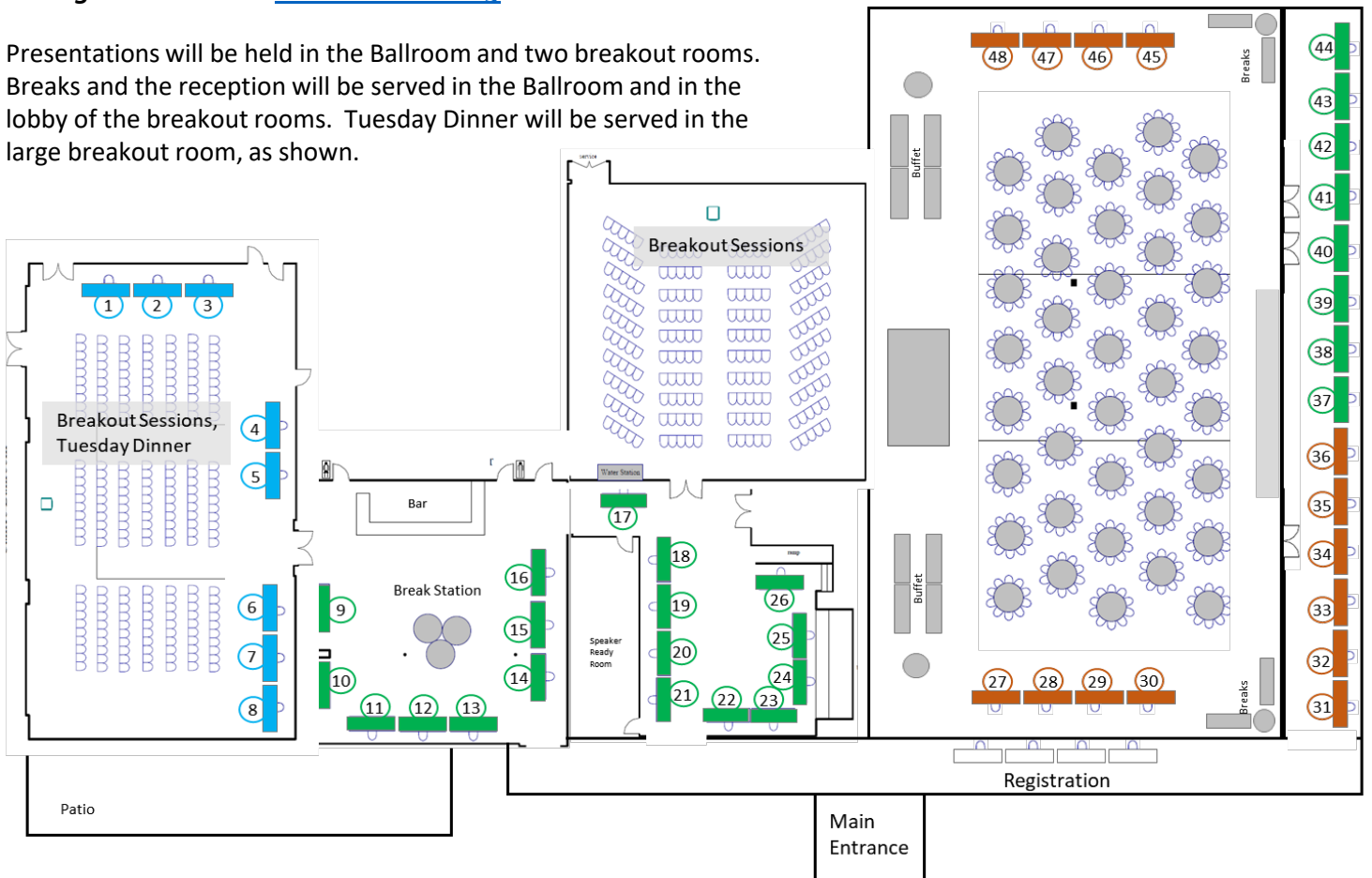
Exhibitor Displays

The 2020 Mid-Atlantic Utility conference will offer a maximum 48 table-top spaces for vendor displays.

Tables are 8' long x 30" deep. Meals and breaks will maximize networking and exposure for all vendors. Display spaces are available at a range of prices, as shown below. Each table comes with two full registrations, which include all meals and the Tuesday dinner.

Exhibit spaces go on sale November 1st, at 10:00 am sharp, and can only be purchased online with a credit card, through our website: www.csawwa.org

Presentations will be held in the Ballroom and two breakout rooms. Breaks and the reception will be served in the Ballroom and in the lobby of the breakout rooms. Tuesday Dinner will be served in the large breakout room, as shown.



■ \$700, two registrations (8 available)
 ■ \$900, two registrations (26 available)
 ■ \$1,100, two registrations (14 available)

Table tops must be set up by 8am on Tuesday, April 7th, and cannot be broken down until after the final Panel Discussion on April 8th, 4pm. Refunds must be requested in writing to info@csawwa.org no later than March 15, 2020, and a \$50 administrative fee will be charged.