



# Courageous Kolsrud's



March 2021 Newsletter  
February 2021 Results

## Bravo to our Mary Kay Inc**RED**ibles!!!



Roni Higgins- TL



Deb Barbeln-TL



Joyce Reed- TB



Rosie Waldt- TB

### SENIOR CONSULTANTS (1-2 ACTIVE TEAM MEMBERS)

|                    |                  |
|--------------------|------------------|
| Carolyn Jerry      | Cheryl Tembreull |
| Karen Meyer        | Emily Anderson   |
| Donna Hoellein     | Karen Sykes      |
| Kathy Van Der Bill |                  |

## Welcome Women of Courage!!

Sarah Martin

Brooklyn Park, MN

Gayle Kolsrud

**WELCOME**

## BRAVO!! TO OUR MONTHLY UNIT QUEEN'S

### #1 Retail Sales



Roni Higgins

### #1 Team Building



### #1 Wholesale



Kathy Van Der Bill

\*Retail Sales is based on submitted Weekly Accomplishment Sheets!

**Please e-mail Gayle your picture!**

## Look Who Earned Their January "Sparkle" Earrings

\*Roni Higgins                      Heather Jackson  
\*Kathy Van Der Bill              Donna Monier  
\*Cheryl Tembreull  
\*Gayle

\*Denotes On Target for the Gorgeous Consistency Earrings



## On target 3<sup>rd</sup> Quarter Stars

Roni Higgins  
Rosie Waldt  
Jeanie Jones  
Bonnie Averill  
Luann Temberull  
Liz Goertzen  
Sabrina Griffin  
Bessie Nicholson

Cheryl Tembreull  
Anne Veldhuisen  
Sue Ernster  
Cindy Cespedes-Livieri  
Marcia Wagner  
Tara Dirkswager  
Deb Barbeln  
Bonnie Golz

Kathy Van Der Bill  
Jessica Hasings  
Suzanne McKean  
Kari Grubisch  
Helen Trefflich  
Andrea Tucker  
Joan Galinski  
Diane McClellan



# Scoreboard Y-T-D



## COURT OF RETAIL SALES (TOP 20) July-Feb. 2021

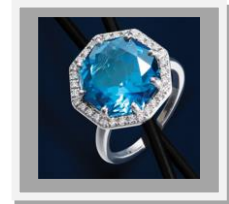
|                       |          |                      |         |
|-----------------------|----------|----------------------|---------|
| 1. Roni Higgins       | \$14,754 | 11. Bessie Nicholson | \$3,067 |
| 2. Kathy Van Der Bill | \$14,139 | 12. Marcia Wagner    | \$3,060 |
| 3. Cheryl Tembreull   | \$12,956 | 13. Carolyn Jerry    | \$2,923 |
| 4. Donna Monier       | \$8,019  | 14. Mary Orth        | \$2,559 |
| 5. Eileen Scholl      | \$7,267  | 15. Joan Galinski    | \$2,317 |
| 6. Sue Ernster        | \$6,301  | 16. Bev Bergman      | \$2,279 |
| 7. Rosie Waldt        | \$5,468  | 17. Valorie Copeland | \$2,169 |
| 8. Karen Sykes        | \$4,285  | 18. Andrea Tucker    | \$2,128 |
| 9. Jeanie Jones       | \$4,155  | 19. Peg Rifleman     | \$2,016 |
| 10. Donna Meline      | \$3,709  | 20. Sue McKean       | \$1,894 |

**WHO WILL BE OUR QUEEN!! WHO WILL REIGN IN THE TOP 10!! SO EXCITING!!!**



NATIONAL COURT OF SALES  
PRINCESS COURT OF SALES

\$40,000 RETAIL  
\$20,000 RETAIL



## COURT OF SHARING

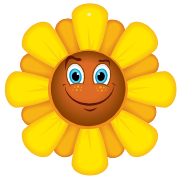
|                        |            |
|------------------------|------------|
| <b>Gayle Kolsrud</b>   | <b>3 Q</b> |
| <b>Heather Jackson</b> | <b>1 Q</b> |
| <b>Roni Higgins</b>    | <b>1 Q</b> |



NATIONAL COURT OF SHARING  
PRINCESS COURT OF SHARING  
KOLSRUD COURT OF SHARING

24 Q. RECRUITS  
12 Q. RECRUITS  
5 Q. RECRUITS





# WINNERS CIRCLE!!!!



## GRAND DAYS!! (\$100 IN SALES IN 1 DAY)

Kathy Van Der Bill- 1gd, 1 tgd  
Rosie Waldt- 1dgd, 3 gd  
Sue Ernster- 1dgd, 1gd

Roni Higgins- 1 qgd, 1 dgd  
Cheryl Tembreull- 5 gd, 2 dgd

REMEMBER THOSE WHO CALL IN ABOUT THEIR GRAND DAYS (763-425-5657) AND GET THEIR WEEKLY ACCOMPLISHMENT SHEETS TO ME, WILL BE IN A DRAWING FOR A GRAND PRIZE!!

### WONDERFUL WEEKS-

Kathy Van Der Bill- \$1,238  
Rosie Waldt- \$201, \$138  
Sue Ernster- \$327, \$195  
Cheryl Tembreull- \$600, \$184, \$133  
Roni Higgins- \$980, \$102

### TERRIFIC TELEPHONE

Sue Ernster- \$327, \$195  
Cheryl Tembreull- \$600, \$184, \$133  
Roni Higgins- \$127, \$52, \$102

### FABULOUS FACIALS-

### POWERFUL PARTIES-

Roni Higgins- \$400, \$801

## MARY KAY "LOVE" CHECKS \$10+(Jan.)

### 9% Check

Roni Higgins \$131

### 4% Checks

Kathy Van Der Bill \$32

Joyce Reed \$27

Cheryl Tembreull \$24

### 13% Checks

Gayle Kolsrud \$476

# LOVE

## On Target Consistency Club !!

**\$300 w/s** January, February & March

Kathy Van Der Bill

Cheryl Tembreull

Roni Higgins

Sue Ernster



MARCH