Fees on 504 Loans

| Loan Approval Date | Third Party Lender Participation Fee (onetime fee) |  | Upfront Guaranty Fee (one-time fee) |  | Borrower SBA Fee (ongoing fee) |  | Minimum CDC Servicing Fee (ongoing fee) |  | CSA Fee (ongoing fee) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior to 10-13-95 | N/A | 0.00\% | one-half of one percent of net debenture amount | 0.50\% | N/A | 0.000\% | one-half of one percent | 0.50\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-13-95 through } \\ 09-30-96 \end{gathered}$ | N/A | 0.00\% | one-half of one percent of net debenture amount | 0.50\% | one-eighth of one percent | 0.125\% | one-half of one percent | 0.50\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-96 through } \\ 09-30-97 \\ \hline \end{gathered}$ | one-half of one percent of senior lien $\$$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | seven-eighths of one percent | 0.875\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-97 through } \\ 09-30-98 \\ \hline \end{gathered}$ | one-half of one percent of senior lien $\$$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | thirty-one fortieths of one percent | 0.775\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-98 through } \\ 09-30-99 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | seven hundred twenty-nine thousandths of one percent | 0.729\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-99 through } \\ 09-30-00 \\ \hline \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | six tenths of one percent | 0.600\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-00 through } \\ 09-30-01 \\ \hline \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | four hundred seventy-two thousandths of one percent | 0.472\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-01 through } \\ 09-30-02 \\ \hline \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | four hundred ten thousandths of one percent | 0.410\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-02 through } \\ 09-30-03 \\ \hline \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | four hundred twentyfive thousandths of one percent | 0.425\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-03 through } \\ 09-30-04 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | three-hundred ninety-three thousandths of one percent | 0.393\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-04 through } \\ 09-30-05 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | two-hundred eightyeight thousandths of one percent | 0.288\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-05 through } \\ 09-30-06 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | one-hundred ninetytwo thousands of one percent | 0.192\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-06 through } \\ 09-30-07 \\ \hline \end{gathered}$ | one-half of one percent of senior lien $\$$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | eighteen thousands of one percent | 0.018\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-07 through } \\ 09-30-08 \end{gathered}$ | one-half of one percent of senior lien $\$$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | twenty-one thousands of one percent | 0.021\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-08 through } \\ 09-30-09 \\ \hline \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | zero percent | 0.000\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-09 through } \\ 09-30-10 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | three hundred and eight-nine thousands of one percent | 0.389\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { 10-01-10 through } \\ 09-30-11 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | seven hundred and forty-nine thousandths of one percent | 0.749\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 09-27-10 through 09-30-11 Temp Debt Refinance | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | Total: One and forty three thousandths of one percent | $0.749 \%+$ SBJA Supplemental $0.294 \%=1.043 \%$ | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-11 through } \\ 09-30-12 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | nine thousand three hundred seventy five ten thousandths of one percent | 0.9375\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-11 through 09-30-12 Temp Debt Refinance | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | Total: One and one hundred three thousandths of one percent | $\begin{array}{r} 0.9375 \%+\text { SBJA } \\ \text { Supplemental } \\ 0.1655 \%=1.103 \% \\ \hline \end{array}$ | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-12 through } \\ 09-30-15 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | nine thousand three hundred seventy five ten thousandths of one percent | 0.9375\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-15 through } \\ 09-30-16 \\ \hline \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | nine hundred fourteen thousandths of one percent | 0.914\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 05-26-16 through 09-30-16 Debt Refinance | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | Total: nine hundred fifty eight thousandths of one percent | $\begin{array}{r} 0.914 \%+0.044 \%= \\ 0.958 \% \\ \hline \end{array}$ | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-16 through } \\ 09-30-17 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | six hundred ninety seven thousandths of one percent | 0.697\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-16 through } \\ \text { 09-30-17 Debt } \\ \text { Refinance } \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | Total: seven hundred thirty one thousandths of one percent | $\begin{array}{r} 0.697 \%+0.034 \%= \\ 0.731 \% \end{array}$ | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-17 through } \\ 09-30-18 \\ \hline \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | six hundred forty two thousandths of one percent | 0.642\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-17 through } \\ \text { 09-30-18 Debt } \\ \text { Refinance } \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | N/A | 0.00\% | Total: six hundred eighty two thousandths of one percent | $\begin{array}{r} 0.672 \%+0.040 \%= \\ \mathbf{0 . 6 8 2 \%} \\ \hline \end{array}$ | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-18 through } \\ 09-30-19 \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | three hundred sixty eight thousandths of one percent | 0.368\% | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| $\begin{gathered} \text { 10-01-18 through } \\ \text { 09-30-19 Debt } \\ \text { Refinance } \\ \hline \end{gathered}$ | one-half of one percent of senior lien \$ | 0.50\% | one-half of one percent of net debenture amount | 0.50\% | Total: three hundred ninety five thousandths of one percent | $\begin{array}{r} 0.368 \%+0.027 \%= \\ 0.395 \% \end{array}$ | five-eighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |

