

SECURITIES EXPERT WITNESS W. Dennis Ferguson 561-373-3374

mrsalclearing@gmail.com www.securitiesclearingexpertwitness.com

Summary

Over 40 years of experience in the securities industry including retail sales, operations/clearing, branch office supervision and management, retail sales management and broker dealer enterprise governance. Articulate with in depth knowledge of securities clearance and trade processing. Extensive experience with regulatory oversight through years of industry service on the regional and national committee level with NASAA, and NASD/FINRA Board of Governors.

Licenses and Certifications (past and current)

Series 7	General Securities Agent
Series 24	General Securities Principal
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Series 27 Financial and Operations Principal

Series 4 Registered Options Principal

Series 8 NYSE B.O.M.

Series 63 Uniform States Registration

MSRB Principal

Registered Options Principal

Certified Financial Planner (CFP)

Employment History

2014 – Present Capital Investment Group

Consultant to President on strategic issues regarding retail enterprise

2001 – 2014 President, Sterne Agee Clearing, Inc.

Vice Chairman Board of Directors

Boca Raton, Florida

Provide execution and clearing services for Introducing Broker Dealers, Prime Brokerage as well as Foreign Registrants. Developed processes, procedures and supervisory systems for the clearing enterprise.

1999 – 2001 Executive Vice President, Member Executive Committee,

Fiserv Correspondent Services, Inc.

Boca Raton, Florida

Provide execution and clearing services for Introducing Broker Dealers, Prime Brokerage as well as Foreign Registrants.

1983-2001 Executive Vice President, Board of Directors

JW Genesis Financial Corp., Inc.

Executive Vice President, Chief Operations Officer

JW Genesis Clearing Corp., Inc.

Vertically integrated full service broker dealer. Provide execution and Clearing services for Introducing Broker Dealers, Prime Brokerage, Commercial Bank brokerage activities and Non-NASD Securities Dealers. Developed processes and procedures covering all facets of the clearing activities for over 100 introducing broker dealers.

1980-1983 Senior Vice President, Principal, and Stockholder

Allen & Company of Florida

Boca Raton, Florida

1973-1980 Office Manager and Area Vice President

Dean Witter Reynolds Boca Raton, Florida

Professional Designations

Chairman FINRA Regulatory Policy Committee of Board of Governors (2014 - 2015)

Member FINRA Board of Governors (2006 – July 2015)

Chairman, FINRA National Adjudicatory Council (2007-2008)

FINRA National Adjudicatory Council (2005-2008)

Member, FINRA Financial Responsibility Committee (current)

Member, FINRA Uniform Practice Committee (current)

Board Member, Securities Dealers Risk Purchasing Group, Inc. (1998)

Securities Industry Association Clearing Firms Committee (current)(Chairman 1996)

Member, NASD National Membership Committee (1996)

Chairman, NASD District 7 Committee (1995)

Member, NASD Board of Governors Advisory Council (1995)

President, Board of Governors, Florida Securities Dealers Association (1995)

Chairman, Securities Industry Association Membership Committee (1994)

Charter Member, Gold Coast Financial Planners Association

Associate Member, Independent Bankers of America

NASD District 7 Committee (1992-1995)

Member, Florida Council on Economic Education

Military Service

1966-1969 US Army Signal Corps, attaining the rank of Captain. Stationed at the Pentagon, Washington, DC, and Karlsruhe, Germany.

Education

Graduate School Florida Atlantic University, Boca Raton, Florida

(did not degree)

Undergraduate Florida Southern College

BS Economics Lakeland, Florida