NEW ERA LIFE INSURANCE COMPANY

APPLICATION FOR MEDICARE SUPPLEMENT INSURANCE

For Seniors with Medicare Parts A and B



	SECTION 1 - CH		/ERAGE	
Please check the box for your	choice of coverag	je:		
☐ STANDARD PLAN A	☐ STAN	DARD PLAN F		STANDARD PLAN N
☐ STANDARD PLAN C	☐ STAN	DARD PLAN G		
S A copy of this application will be retu	ECTION 2 – APPL			vou are enrolled
	3	· ·	, , , , , , , , , , , , , , , , , , ,	you are emolied.
Please copy the infor				
NAME OF BENEFICIARY (Ap	pplicant)	CLAIM NUM	BER	SEX
IS ENTITLED TO		EFFECTIVE [DATE	_
HOSPITAL INSURANCE (PART A)			
MEDICAL INSURANCE (F	PART B)			
Requested effective date, or e	nd date of prior Me	dicare supplem	ent, if replacing	//
Name (as it appears on your M	ledicare card)			
Social Security Number				
Home Address, Apt. No., Suite				
City				
E-mail Address:				
Home Telephone Number				
Billing Address, (if different fro	m home address) _			
City	County		State	Zip
Care of/Attention				
	SECTION 3 – BI	LLING INFORI	MATION	
☐ Annual ☐ Semi-Annual	☐ Quarterly	☐ Monthly		
☐ PAC (Checking Account Deduct Please indicate a preferred draft da	• •	30 th , 31 st)		
Affix check her	e. Please make che New Era Life	ck or money ord Insurance Comp		ayable to
		necks are accep	-	

Applicant: Please return application to agent or to the address below:

New Era Life Insurance Company, Underwriting Department P.O. Box 4884 Houston, Texas 77210-4884

SECTION 4 – HEALTH HISTORY

THIS SECTION MUST BE COMPLETED BY APPLICANT

IF APPLYING DURING THE OPEN ENROLLMENT PERIOD OR IF YOU ARE A GUARANTEED ISSUED ELIGIBLE PERSON, DO NOT COMPLETE THIS SECTION (Skip to Section 5)

If the answer to any of the following questions is "Yes", you are not eligible for coverage. Check the box next to any conditions that apply to you. Yes No 1. Are you currently confined, or has confinement been recommended, to a bed, hospital, nursing facility, or other care facility, or do you need the assistance of a wheelchair, cane or walker for any daily activity?..... 2. Within the past 2 years, have you been hospitalized 2 or more times, or been confined to a nursing home for a total of 2 weeks or longer?..... 3. Within the past 2 years, have you been advised to have surgery which has not yet been done? 4. Within the past 5 years, have you ever consulted for treatment, sought treatment, had treatment recommended, received treatment, been hospitalized for, or taken or been advised by a physician to take prescription drugs (excluding drugs for high blood pressure) for the following conditions: a. Heart or vascular conditions including but not limited to heart attack, open heart surgery, placement of a stent, heart valve replacement, angioplasty, aneurysm, congestive heart failure. enlarged heart, cardiovascular heart disease, peripheral vascular disease, coronary artery disease, irregular heartbeat or stroke?..... b. Alzheimer's disease. Parkinson's disease, senile dementia, organic brain disorder, any neurological disorder or other senility disorder?..... c. Any respiratory condition including but not limited to Chronic Obstructive Pulmonary Disease (COPD), asthma, emphysema or use of inhalers, nebulizers or oxygen?..... d. Internal cancer, leukemia, melanoma, Hodgkin's disease, insulin dependent diabetes, Acquired Immune Deficiency Syndrome (AIDS), AIDS-Related Complex (ARC), chronic kidney disease, kidney/renal failure, kidney/renal dialysis, cirrhosis of the liver, organ transplant (except cornea) or amputation?..... 5. In the past 12 months have you had placement of a pacemaker or had a joint replacement? Applicant's Initials: **SECTION 5 – MEDICAL INFORMATION** Name of Primary Care Physician Telephone () Address _____ **SECTION 6 – GENERAL INFORMATION** ANSWER ALL QUESTIONS IN THIS SECTION TO THE BEST OF YOUR KNOWLEDGE Did you turn age 65 in the last 6 months? ☐ Yes □ No Do you meet the definition of an Eligible Person as defined in this application? ☐ Yes □ No Did you enroll in Medicare Part B in the last 6 months? ☐ Yes □ No If yes, what is the effective date? Are you covered for medical assistance through the state Medicaid program? {NOTE: If you are participating in a "Spend-Down Program" and have not met your "Share of Cost," please answer NO to this question.} ☐ Yes □ No If yes; will Medicaid pay your premiums for this Medicare supplement policy? ☐ Yes If yes; do you receive any benefits from Medicaid OTHER THAN payments toward your Medicare Part B premium? ☐ Yes □ No If you had coverage from any Medicare Plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your start and end dates below. If you are still covered under this plan, leave "END" blank. START / / END / / If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare supplement policy? ☐ Yes □ No Was this your first time in this type of Medicare plan? ☐ Yes Did you drop a Medicare supplement policy to enroll in this Medicare plan? ☐ Yes □ No

If so, with what company, and what plan do you have?
If so, do you intend to replace your current Medicare supplement policy with this policy? Yes
Have you had coverage under any other health insurance within the past 63 days? (For example, an employer, union, or individual plan) ☐ Yes ☐ No
If so, with what company and what kind of policy?
If so, what are your dates of coverage under the other policy? START/ /_ END/ /_ (If you are still covered under the other policy, leave "END" blank.)
TOBACCO USAGE
Have you used any form of tobacco within the past 5 years? ☐ Yes ☐ No
I acknowledge that misrepresentation of this information may render the policy null and void.
Date:
Applicant's Signature

SECTION 7 – CONDITIONS OF APPLICATION

Please read the following carefully.

Do you have another Medicare supplement policy in force? \square Ves

- 1. I agree to submit the premium required for the plan requested with this application. Such premium will be returned to me if my application is rejected or if I decide to cancel the policy within the first thirty (30) days. If my application is accepted, the amount paid will be applied to the premium.
- 2. New Era will not reject my application if it is submitted during the six-month period beginning in the first month after I first enrolled in Medicare Part B or when I am an Eligible Person for Guaranteed Issue. If my application is not received during the open enrollment period, New Era has the right to reject my application. If New Era rejects my application, I will be notified in writing and the premium submitted with this application will be refunded. I understand and agree that if New Era rejects my application, under no circumstances will any New Era benefits be payable. Cashing of my check by New Era does not constitute approval of my application.
- 3. If my application is accepted, this application will become part of the agreement between New Era and myself.
- 4. The selling agent has no authority to promise me coverage or to modify New Era underwriting policy or terms of any New Era coverage.
- 5. I alone am responsible for reading and accurately completing this application. I have left nothing out regarding my past or present health. I understand that I am not eligible for any benefits if any information requested on this application, **even information about my Medicare coverage**, is false, incomplete or omitted and that New Era may void all coverage from the original effective date of the policy for intentional material misstatements or omissions.

SECTION 8 – AUTHORIZATION AND AGREEMENTS

Notice to Applicant

- 1. You do not need more than one Medicare supplement policy.
- 2. If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- 3. You may be eligible for benefits under Medicaid and may not need a Medicare supplement policy.
- 4. If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
- 5. If you are eligible for, and have enrolled in a Medicare supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- 6. Counseling services may be available in your state to provide advice concerning your purchase of Medicare supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

Authorization To Obtain or Release Medical Information – You Are Entitled To A Copy of This Signed Authorization for Your Files If Requested. (Read all five paragraphs and sign below)

- I hereby authorize the U.S. Department of Health and Human Services (including the Health Care Financing Administration and any contractors or agents, including Medicare intermediaries), any physician, health care practitioner, hospital, clinic, or other medical or medically related facility to furnish an agent, designee, or representative of New Era any and all records pertaining to claims payments or rejections, medical history, services rendered, or treatment given to anyone enrolled hereunder or added hereafter for purposes of review, investigation, or evaluation of an application or a claim.
- I also authorize New Era, or its agents, designees or representatives to disclose to a hospital or health care service plan, self-insurer, or insurer any such medical information obtained if such a disclosure is necessary to allow the processing of any claim.
- This authorization shall become effective immediately and shall remain in effect as long as is necessary to enable New Era to process claims. A photocopy shall be valid.
- I understand and agree to the Replacement Notification, the Disclosure Statement (only for Medicare SELECT applicants), the Conditions of Application and the Authorization. I acknowledge receipt of the "Guide to Health Insurance for People with Medicare," and "Outline of Medicare Supplement Coverage and Premium Information" as required. I understand that receipt of money with this application does not create New Era coverage. Coverage will come into effect only if this application is approved by New Era.
- I, the applicant, acknowledge that I have read and understand this Application in its entirety and realize that any false statement or intentional material misrepresentation in the Application may result in loss of coverage under the policy.

Warning: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits

x	
Applicant's Signature	Date of Signature

MEDICARE SUPPLEMENT PLAN REPLACEMENT WORKSHEET Agents please complete if replacing other existing Medicare coverage Insured Name SS# **Proposed Plan** Old Plan Company Name **Expiration Date** Contract No. **Benefit Comparison** See reverse side for New Era benefits. Check benefits that apply. New Era **Old Plan** Plan Write in benefits not listed. Part A Deductible Part A Coinsurance Additional Hospital Days Skilled Nursing Facility Coinsurance Hospice Part B Deductible 20% Part B Coinsurance 50% Part B Coinsurance (Nervous and Mental) Part B Excess Charges at 100% **Prescription Drugs** Emergency Travel Benefits Outside the U.S. At-Home Recovery (pre June 1, 2010 Standardized plans) Preventive Medical Care (pre June 1, 2010 Standardized plans) 10% or Greater Premium Savings

Does this plan have benefits clearly and substantially better than those of the old plans? If yes, explain below:		
Agent Signature	Agent No	

OPTIONAL MONTHLY CHECKING ACCOUNT DEDUCTION AUTHORIZATION FOR SENIORS

As a convenience to me, I request and authorize you to pay and charge to my account checks drawn on that account by and payable to the order of New Era Life Insurance Company provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that your rights in respect to each such debt shall be the same as if it were a check drawn on you and signed personally by me. I authorize New Era to initiate debits (and/ or corrections to previous debits) from my account with the financial institution indicated for payment of my New Era premiums. This authority is to remain in effect until revoked by me in writing, and until you actually receive such notice, I agree that you shall be fully protected in honoring any such debt. I further agree that if any such debt be dishonored, whether with or without cause and whether intentionally or inadvertently, you shall be under no obligation whatsoever even though such dishonor results in forfeiture of insurance.

Please attach a blank check marked "VOID".

Insured		Socia	Security Number
		Bank	Name
X	Date	Х	Date

Authorized Signature(s) (as it/they appear in the financial institution's records; all authorized persons must sign)

PRIORITY PROCESSING

COMPLETE THIS FORM TO ENROLL IN THE OPTIONAL MONTHLY CHECKING ACCOUNT DEDUCTION AUTHORIZATION FOR SENIORS.

INCLUDE A BLANK CHECK MARKED "VOID".

A DEPOSIT SLIP IS NOT ACCEPTABLE.

NEW ERA LIFE
INSURANCE COMPANY

SENIOR SERVICES
TOLL-FREE NUMBER



Monday – Friday 8:00 a.m. to 5:00 p.m.

(877) 368-4691

FOR AGENT ONLY

Please list any other health insurance policies or coverages you have sold to the applicant which are still in force, and any other health insurance policies or coverages you have sold to the applicant in the past five years which are no longer in force. Please submit with the application, as required:

Date	Name of Policy	Name and Address of Insu	rance Company	
From: Mo./Yr.		Name:		
To: Mo./Yr.		Address:		
		City/State:		
	(Attach additional sheets if necessary)			
Insurance for People with applied for, and that the aduplicate any health insurance for People with applied for the people with a people with	Medicare," and an outline of capplicant has both Parts A and ance coverage. I have request	ally certify that I have given the coverage and a disclosure state and B of Medicare. The applied ed and received documentation have verified the information	ement for the policy d for policy will not n that indicates that	
		SIGNED AT		
Agent's Signature	Date of Signature	(City and Si	tate)	
Print Agent's Name		Agent No).	
Street Address		Telephone No.		
City		State	ZIP	
E-mail Address:		For split commissions, please add	I name and agent no.	
Premium Amount \$				
		Agent Name		
Send Policy To: ☐ Agent ☐	Insured	Agent No.		

SENIOR SERVICES TOLL-FREE NUMBER

Monday - Friday: 8:00 a.m. to 5:00 p.m. (Central Standard Time)

(877) 368-4691

NEW ERA LIFE INSURANCE COMPANY

PREMIUM RECEIPT		
Date	Amount	
Name		
Account	Check Number	
Policy Description		
Received by		
This is a receipt for cash receive	d only. This receipt does not guarantee insurance	coverage.

ELIGIBLE PERSONS FOR GUARANTEED ISSUE

ELIGIBLE PERSON means an individual who:

Is enrolled under an employee welfare benefit plan that provides health benefits that supplement the benefits under Medicare; and the plan terminates, or the plan ceases to provide all such supplemental health benefits to the individual; or the individual is or the individual is enrolled under an employee welfare benefit plan that is primary to Medicare and the plan terminates or ceases to provide all health benefits to the individual because the individual leaves the plan.

Is enrolled with a Medicare Advantage organization under a Medicare Advantage plan under Part C of Medicare, and any of the following circumstances apply, or the individual is 65 years of age or older and is enrolled with a Program of All-Inclusive Care for the Elderly (PACE) provider under section 1894 of the Social Security Act, and there are circumstances similar to the following that would permit discontinuance of the individual's enrollment with such provider if such individual were enrolled in Medicare Advantage plan:

- (a) The certification of the organization or plan has been terminated; or
- (b) The organization has terminated or otherwise discontinued providing the plan in the area in which the individual resides;
- (c) The individual is no longer eligible to elect the plan because of a change in the individual's place of residence or other change in circumstances specified by the Secretary, but not including termination of the individual's enrollment on the basis described in section 1851(g)(3)(B) of the federal Social Security Act (where the individual has not paid premiums on a timely basis or has engaged in disruptive behavior as specified in standards under section 1856), or the plan is terminated for all individuals within a residence area:
- (d) The individual demonstrates, in accordance with guidelines established by the Secretary, that:
 - (i) The organization offering the plan substantially violated a material provision of the organization's contract under U.S.C. Title 42, Chapter 7, Subchapter XVIII, Part D in relation to the individual, including the failure to provide an enrollee on a timely basis medically necessary care for which benefits are available under the plan or the failure to provide such covered care in accordance with applicable quality standards; or
 - (ii) The organization, or agent or other entity acting on the organization's behalf, materially misrepresented the plan's provisions in marketing the plan to the individual; or
- (e) The individual meets such other exceptional conditions as the Secretary may provide.

Is enrolled with an entity listed in subparagraphs (i) -- (iv) of this paragraph and enrollment ceases under the same circumstances that would permit discontinuance of an individual's election of coverage under Section 12B(2).

- (i) An eligible organization under a contract under Section 1876 of the Social Security Act (Medicare cost);
- (ii) A similar organization operating under demonstration project authority, effective for periods before April 1,1999;
- (iii) An organization under an agreement under Section 1833(a)(1)(A) of the Social Security Act (health care prepayment plan); or
- (iv) An organization under a Medicare Select policy.

Is enrolled under a Medicare Supplement policy and the enrollment ceases because:

- (a) Of the insolvency of the issuer or bankruptcy of the non-issuer organization;
- (b) Of other involuntary termination of coverage or enrollment under the policy; or
- (c) The issuer, or an agent or other entity acting on the issuer's behalf, materially misrepresented the policy's provisions in marketing the policy to the individual;

Is enrolled under a Medicare supplement policy and terminates enrollment and subsequently enrolls, for the first time, with any Medicare Advantage organization under a Medicare Advantage plan under Part C of Medicare, any eligible organization under a contract under section 1876 of the Social Security Act (Medicare cost), any similar organization operating under demonstration project authority, any PACE provider under section 1894 of the Social Security Act, or Medicare Select policy; and the subsequent enrollment is terminated by the enrollee during any period within the first 12 months of such subsequent enrollment (during which the enrollee is permitted to terminate such subsequent enrollment under section 1851(e) of the Social Security Act); or

Upon first becoming enrolled in Medicare Part B for benefits at age 65 or older, enrolls in Medicare Advantage plan under Part C of Medicare, or in a PACE program under section 1894 of the Social Security Act, and disenrolls from the plan or program no later than 12 months after the effective date of enrollment.

Is enrolled in a Medicare Part D plan during the initial enrollment period and, at the time of enrollment in Part D, was enrolled under a Medicare supplement policy that covers outpatient prescription drugs and the individual terminates enrollment in the Medicare supplement policy and submits evidence of enrollment in Medicare part D along with the application for a Medicare Supplement plan of A, B, C, F (including F with high deductible), K or L that is offered and is available for issuance to new enrollees by the same issuer that issued the individual's Medicare supplement policy with outpatient prescription drug coverage.



Signature

NEW ERA LIFE INSURANCE COMPANY NEW ERA LIFE INSURANCE COMPANY of the MIDWEST

P.O. Box 4884 • Houston, Texas 77210 • (800) 713-4680

AUTHORIZATION TO OBTAIN OR RELEASE MEDICAL INFORMATION

Applicant / Primary Insured Name	Policy / Certificate # (if applicable) Phon	e #
Address (Street, City, State, Zip)		
Protected Health Information (PHI) to be Used and history, medical examinations, services rendered, abuse, mental or emotional disorders, AIDS (Acqui	or treatment given, including treatment for	alcohol abuse, substance
Entities or Persons Authorized to Use or Disclose: for Medicare & Medicaid Services and any contra other health care professional, hospital or other hany other medical or medically related facility or professional.	ctors or agents, including Medicare intermealth care facility, counselor, therapist, Pha	ediaries), any physician or
Entities or Persons Authorized to Receive: New Er (NEM) or its agents, employees, designees, or repr		
<u>Purpose of this Authorization</u> : By signing this form Health Information (PHI) to determine if your applied benefits. This authorization is a condition of you benefits.	cation will be approved for health insurance	or that you are eligible for
You also will authorize NEL or NEM to obtain your we may determine payment of a claim for specified		ner covered entities so that
<u>Effect of Declining</u> : If you decide not to sign this insurance or to provide benefits.	authorization, we may decline to approve	your application for health
This authorization may facilitate our consideration processing of a claim.	of a claim. If you decide not to sign this aut	horization, it may delay the
Effect of Granting this Authorization: The PHI to recipient, in which case it would no longer be protected.		ect to re-disclosure by the
Expiration: This authorization will expire upon the te	ermination of any NEL or NEM coverage tha	t may be in effect.
Right to Revoke: I understand that I may revoke the New Era Life Insurance Company or New Era Lif 77210-4884.		
I understand that revocation of this authorizatio authorization before NEL or NEM received my writt		I took in reliance on this
I have had full opportunity to read and consider the authorization, I am confirming my authorization of described in this authorization.		
Print Name of Applicant or Claimant	Signature of Applicant or Claimant (parent if min	or)/
If this authorization is signed by a personal represe		,
Personal Representative: Print Name	Please indicate Representative's relationship to briefly describe Representative's authority to ac	

A photocopy of this authorization is as valid as the original, and you and your NEL or NEM agent or broker are entitled to receive a copy of this form.

HIPAA.AUTH.NEL.NEM REV. 11.11 DOC-7806

NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE

New Era Life Insurance Company P.O. Box 4884 Houston, Texas 77210-4884

Save This Notice! IT May Be Important To You In The Future!

According to your application or information you have furnished, you intend to terminate existing Medicare supplement or Medicare Advantage coverage and replace it with a policy to be issued by New Era Life Insurance Company. Your new policy will provide 30 days within which you may decide without cost whether you desire to keep the policy. For your own information and protection, you should be aware of and seriously consider certain factors which may affect the insurance protection available to you under the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. Terminate your present policy or Medicare Advantage coverage only if, after due consideration and acceptance by the replacing issuer, you find that purchase of this Medicare supplement coverage is a wise decision. You should evaluate the need for other accident and sickness coverage you have that may duplicate the benefits provided under this policy.

STATEMENT TO APPLICANT BY AGENT

I have reviewed your current medical or health coverage. To the best of my knowledge, this Medicare supplement policy will not duplicate your existing Medicare supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare supplement coverage or leave your Medicare Advantage plan. The replacement policy is being purchased for the following reason(s):

(Che	ck one):			
•	☐ Additional benefits,			
	☐ Same benefits but lower premiums,			
	☐ Fewer benefits and lower premiums,			
	☐ My plan has outpatient prescription drug coverage and I am enrolling in Part D.			
	☐ Disenrollment from a Medicare Advantage plan. Please ex			
	☐ Other, (please specify)	·		
(1)		isting conditions) may not be immediately or fully covered under claim for benefits under the new policy, whereas a similar claim		
(2)	State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods or probationary periods. The insurer will reduce any time periods applicable to pre-existing conditions, waiting periods, elimination periods or probationary periods in the new policy to the extent such time was spent under the original policy.			
(3)	If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history. Failure to include all material medical information on an application may provide a basis for the issuer to deny any future claims and to refund your premium as though your policy had never been in force. After the application has been completed and before you signify, read and review it carefully to be certain that all information has been properly recorded.			
(4)	Do not cancel your present policy until you have receive	d your new policy and are sure that you want to keep it.		
	Signature of Agent	Signature of Applicant		
	Print Agent Name	Print Applicant Name		
	Print Agent Address	Date		
	WHITE COPY: To be sent to Home Office with Co	ompleted Application. Yellow: Given to Applicant		

MS.REPL.NEL DOC-7262