

**Business Exhibitor Application**  
**21<sup>st</sup> Annual Vancouver Wine & Jazz Festival / August 24-26, 2018**



**Choose one to Sell and promote your products and services at the Festival!**

**3-Day Northwest Marketplace Space: \$1,000 After August 20**

This Includes:

- 10 X 10 Northwest Marketplace Space
- Location: NW Section / NE Section / Entrance & Exit Section
- 4 \$25 Exhibitor Wrist Bands PER DAY for your Company Staff (\$300 VALUE)\*
- Linked to [www.vancouverwinejazz.com](http://www.vancouverwinejazz.com)
- Listing in the 2018 Festival Program
- Create an “enter-to-win” drawing, “giveaways” or other perks for customers
- **Electricity is NOT included.**

**3-Day Premium Space: NOT AVAILABLE AFTER AUGUST 20**

This Includes:

- 10 X 10 Premium Space
- Location: Food & Wine Court / Brick Plaza / VIP Circle
- 8 \$25 Exhibitor Wrist Bands PER DAY for your Company Staff (\$600 VALUE)\*
- Linked to [www.vancouverwinejazz.com](http://www.vancouverwinejazz.com)
- Listing in the 2018 Festival Program
- Create an “enter-to-win” drawing, “giveaways” or other perks for customers
- **Electricity is included if requested: 600 watts, 5 amps / 120 volts outlet**

We do not need electricity  **Please INCLUDE Electricity for no extra fee**

PLEASE PRINT—include ALL information!

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/St/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell: \_\_\_\_\_

Website: \_\_\_\_\_

Email: \_\_\_\_\_

Contact Person: \_\_\_\_\_

**Amount Enclosed. (Please include Electricity Fee if applicable)**

**TOTAL: \$** \_\_\_\_\_

**Questions? Call: 360-906-0441**

**DISCOUNT Deadline: April 30, 2018**

1. **FILL OUT:** Application and Agreement.
2. **RETURN forms with payment to:**  
Vancouver Wine & Jazz Festival  
PO Box 118  
Vancouver, WA 98666-0118
3. **OR Email forms to:** [exhibitors@vancouverwinejazz.com](mailto:exhibitors@vancouverwinejazz.com)
4. **PAY:** with Check or PayPal Online

**Checks Payable:** Vancouver Wine & Jazz Festival

**Pay Online:** [www.vancouverwinejazz.com/exhibitors.html](http://www.vancouverwinejazz.com/exhibitors.html)

# Exhibitor Agreement 2018 Vancouver Wine & Jazz Festival® - Please sign and return with your Exhibitor Fee

**1. Agreement:** This Exhibitor Agreement is between Bravo! Vancouver/Vancouver Wine & Jazz Festival® herein called "Festival" and (COMPANY NAME): \_\_\_\_\_ herein called "Exhibitor." The Festival and Exhibitor are mutually entering into an Agreement for the Vancouver Wine & Jazz Festival. Dates for the 2018 Festival are Friday, Saturday and Sunday, August 24, 25, 26, 2018. Hours are scheduled for 4:00 PM to 10:00 PM Friday; 11:00 AM to 10:00 PM Saturday; and 11:00 AM to 9:00 PM Sunday. Dates / Hours are subject to change, and do not affect this Agreement.

**2. Exhibitor:** Exhibitor agrees to purchase space as selected in the attached NW Business Exhibitor Application. Exhibitor will sell or promote the following products and/or services (PLEASE PRINT OR ATTACH LIST): \_\_\_\_\_

**3. Festival:** Festival agrees to provide items as selected (**3-Day Northwest Marketplace Exhibitor OR 3-Day Premium Exhibitor**) Exhibitor Package.

**4. Sales, Setup & Security:** Exhibitor sales, and any/all local or state sales taxes are the sole responsibility of the Exhibitor. Exhibitor and Exhibitor staff will be issued an Exhibitor Wristband for identification and security purposes. Wristband must be worn at all times. Exhibitor or Exhibitor staff must remain at the booth during the Festival. Setup begins on Thursday, August 23<sup>rd</sup> at 9:00 AM to 5:00 PM. Festival will provide Exhibitor with setup & breakdown times and other details. The Festival is fenced, and security will be provided beginning Thursday, August 23<sup>rd</sup> at 9:00 AM through the official close of Festival, August 26, 2018. However, ANY damage or theft of materials or products of Exhibitor or assignee; or theft or damage of any personal belongings of Exhibitor or Exhibitor assignee during the hours of the Festival beginning Thursday, August 23<sup>rd</sup> at 9:00 AM through the official close of Festival, August 26, 2018; overnight, or at setup or breakdown is the sole responsibility of the Exhibitor and is not the responsibility of the Festival, Bravo! Vancouver, nor the respective Board, employees, managers, volunteers, staff, agents or assigns; nor the City of Vancouver, its employees, staff, agents or assigns. For liability purposes, Exhibitor is solely responsible for setup and breakdown. All Exhibitors shall act in a manner in accordance with accepted industry and community standards, and will adhere to all local, state and federal laws. Management reserves the right to remove any person from the Festival for any reason.

**5. Cancellation / Force Majeure:** The Festival is a "rain or shine" event. If any portion of the Festival is actually prevented or rendered impossible or unfeasible by any act of governmental authority, civil tumult, labor disputes, epidemics, extraordinary interruptions in or delay of transportation services, conditions of emergency, any act of God, war, natural disaster or any other cause beyond the control of the Festival; it is understood and agreed that there shall be no claim for damages by either party arising there from. In such cases, the Festival shall use its best effort to reschedule on the terms and conditions of this agreement, as soon as is practicable, after the date therefore specified in the agreement. In the event of a cancellation due to Force Majeure, no fees shall be refunded to Exhibitor; and the Festival shall be rescheduled as soon as practical.

**6. Alcoholic Beverages & Food:** No Exhibitor may serve, sell, distribute or give away wine, beer or alcoholic beverages. Only official Festival wineries or beer vendors may sell or serve alcoholic beverages. No Exhibitor may serve or sell food or beverages. Only Festival restaurants are authorized to serve or sell food or beverages. Exhibitor may only sell, market or promote the specific products or services listed on this Agreement.

**7. Exhibitor Fees:** Exhibitor fees are due in full with this Agreement. The Festival does not charge a commission on Exhibitor sales. The Exhibitor shall participate throughout the duration of the Festival, and agrees to remain in operation until the close of the Festival. Once accepted, fees are nonrefundable. If Exhibitor is accepted and then cancels or fails to attend for any reason, all fees are nonrefundable. This Agreement may be canceled for any reason at the sole discretion of the Festival. Exhibitors are accepted on a Space Available Basis, and only if products/services are in compliance with the Mission of Bravo! Vancouver and the Festival; this is at the sole discretion of the Festival.

**8. Liability and Hold Harmless:** All work is done at Exhibitor's risk. Exhibitor shall take all necessary precautions and shall be solely responsible for the safety of Exhibitor, Exhibitor employees, agents, assigns, and subcontractors in the performance of the work hereunder. Any intentional breach of this Agreement, any personal injury or damage to City property or personal property, or any damage or injury to Bravo! Vancouver or the Festival due to negligent or intentional acts on the part of Exhibitor or his assign and sustained by any organization or individual including but not limited to Bravo! Vancouver, the Festival, the City of Vancouver, the Exhibitor, Exhibitor employees, his agents and assigns, Festival patrons, volunteers, staff, subcontractors, or any other individual shall be the sole responsibility and liability of Exhibitor. Any damages attributed to Exhibitor and assessed by the City or the Festival shall be paid directly by the Exhibitor to the Festival. Exhibitor shall maintain general liability insurance, and is responsible for insuring equipment, employees, agents, assigns, and subcontractors in the performance of the work hereunder. Exhibitor must include "Bravo! Vancouver/Vancouver Wine & Jazz Festival" as "Additional Insured" on their general liability insurance. General Liability insurance should include a minimum of \$1,000,000 for: General Aggregate Limit, Products Limit, Personal and Advertising Injury Limit, and Each Occurrence Limit. Exhibitor must provide proof of insurance and Additional Insured form by August 1, 2018. Any Exhibitor not providing Additional Insured forms to the Festival; and/or not holding valid liability insurance performs all work at their sole risk, and assumes all liability at the Festival; further, if Exhibitor does not provide Additional Insured forms to the Festival, the Festival reserves the right to terminate this Agreement with the Exhibitor, and Exhibitor shall not receive a refund of any fees in such case. The Exhibitor shall defend, save & hold harmless Bravo! Vancouver, the Festival and the City of Vancouver, & their respective officers, agents, employees, staff, volunteers, Exhibitors and assigns from any claims, damages, losses, liability or expenses (including all attorney fees) which may arise from the negligent performance or intentional breach by the Exhibitor of this Agreement. The laws of the State of Washington shall govern the rights and liabilities of the parties. Any lawsuit must be brought in Clark County District or Superior Court in Vancouver, Washington, and the prevailing party shall be entitled to an award of reasonable attorney fees against the other party. In consideration of the mutual covenants contained herein, the representatives sign below:

\_\_\_\_\_  
Festival Management

\_\_\_\_\_  
Date

\_\_\_\_\_  
Company Representative

\_\_\_\_\_  
Date

**Festival Use Only:** 2018 Approved by Festival: \_\_\_\_\_ YES \_\_\_\_\_ NO

Exhibitor Booth Paid Amount: \$ \_\_\_\_\_