July 16, 2018

AHIP Certification Link Available on SPA for MA and PDP

This October Mutual of Omaha will enter the Medicare Advantage (MA) market in two select markets as well as release a Prescription Drug (PDP) product in 49 states (New York excluded).

AHIP CERTIFICATION

One of the first steps in being ready to sell MA or PDP is completion of the 2019 America's Health Insurance Plans (AHIP) certification. The Centers for Medicare & Medicaid Services (CMS) requires that any producer who wants to sell MA or PDP must complete a Medicare and Fraud, Waste, and Abuse training and certification. AHIP provides this training and Mutual will only accept AHIP certification.

Mutual is pleased to announce we now provide access to this certification through our producer website Sales Professional Access (SPA) at a reduced price.

Access

The AHIP certification link can be found on SPA (www.mutualofomaha.com/broker). Click Training and Compliance –under Protect Your Business click View the Tools – then click 2019 AHIP Training under Required Compliance Training.

Cost

Mutual offers a \$50 discount when completing certification through Mutual. The cost will be \$125.

Submitting

Upon successful completion of the AHIP certification, it can be submitted as follows:

 For producers selling MA and/or PDP, send to contractsandappointments@mutualofomaha.com or fax to 402-997-1830.

NEXT STEP

For contracted agents the next step, once you are AHIP certified, is to complete the product specific training for the Mutual MAPD and/or PDP products. More information and a link to this training will be made available on SPA on August 6.

If you are interested in contracting to sell these products contact your marketer.

If you have questions, please call Sales Support at (800) 693-6083.

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