

tst Nationwice Sank A Federal Savings Bank 625 The City Drive, Suite 260 Grange, CA 92068

Totaphone 714 634-4622

May 30, 1990

Mr. Jack Webster Vice President Union Bank 4660 Le Jolla Village Drive Suite 930 San Diego, California 92122

Dear Mr. Webster:

Dr. Khaloghli has been a Development Hanagement Agreement builder with First Nationwide Bank since early 1986. The Bank has enjoyed a successful relationship with Dr. Khaloghli in our Real Estate Development program. He has successfully completed on time and within budget, 112 single family residences in Redlands. CA., 184 single family residences in Perris, CA., and 63 single family residences in Horeno Valley, CA. Currently under development and selling are the following projects:

172 SFR San Bernardino, CA.

269 SFR Hemet, CA.

214 SFR Menifee, CA.

Combined these represent six projects totaling 1,014 SFR units with some \$125 million in project costs.

Each of the existing projects are performing well and the Bank looks to continue this professional relationship with Dr. Khaloghli.

Yours truj

Seniby Vice

JDF/clm