

## Why do you need to save for retirement?

A secure retirement future doesn't just happen. It takes vision, planning, and determination. Part of the planning you need to do involves understanding why you need to save for retirement in the first place. Read on for some retirement realities you may face after you decide to begin your retirement.

## People are living longer and healthier lives

The good news is that with today's focus on health and fitness, people are living longer and healthier lives. Many people are also retiring earlier. These facts, taken together, mean that you could spend 15, 20, 25 years or more in retirement. Because you want your money to last as long as you do, it's important to make sure you're saving enough today!

## Will you have enough income?

While Social Security is often a significant source of income for most retired people, it was never designed to be the only source. In fact, on average, Social Security will replace less than half of your income in retirement.

Sources of Retirement Income*


* Age 65 and older

Source: Social Security Administration, 2010
"I plan on being here for a long time. I work out, do maybe 100 miles a week on my bike. Retirement? I'm only 23. It's so far away, why should I bother to save money now? I'll tell you why: My employer makes
it really easy. Money goes
from my paycheck into
my retirement account
automatically, and I don't
have to think about it. In
fact, I don't even miss it.
Yeah, I know . . . I have my
whole life ahead of me.
But I want to make sure
I have something to
show for it."

- Vernon Alexander


## Why Save



## You want work to be a choice

Many people find that they may need to work part-time after retirement to supplement their income. If your hoped-for retirement doesn't include work, then you'll have to save more today to generate the extra income you'll need.

## Inflation means things will cost more

Not too long ago - maybe even within your lifetime - a gallon of gas cost less than a dollar and you could buy a new house for less than $\$ 50,000$. Everything costs more today because of inflation. Inflation is the rise in the cost of goods and services over time. It has averaged about 4\% per year for the last 35 years. Take a look at the chart below to see what your future costs might be.

## The Effects of Inflation

## Cost Today Cost in 20 Years

| Fast food for 4 | $\$ 21.96$ | $\$ 48.12$ |
| ---: | ---: | ---: |
| 2 movie tickets | $\$ 20.00$ | $\$ 43.82$ |
| New home | $\$ 194,900$ | $\$ 427,050$ |

Fast food: 4 extra value meals, Jan. 2010.
Movie tickets: Assumes median movie ticket price of $\$ 10.00$
Home: U.S. Census Bureau, New Single Family Home (median price), Oct. 2010.

## You want a great retirement

All of the facts you've read are important. But the most important reason to save is that you want a comfortable retirement. Imagining what you want to do in retirement is an important first step in getting started.

Write your retirement goals here:

1) $\qquad$
2) 
3) $\qquad$


Why your retirement plan is a great way to save
For most people, saving is easier when they are saving for a specific goal and have a specific way to reach that goal. Your retirement plan gives you a simple way to reach your retirement goals, and it offers some special advantages that you can't get with any other type of savings plan.

## You enjoy the convenience of automatic deductions

Your retirement plan is set up to provide you with the convenience of automatic deductions. The money comes out of every paycheck automatically. So even if you've found it hard to save in the past, your retirement plan can make it easy.

## You may be able to roll over money from other plans

If you have had a retirement savings account at another employer, you may be able to consolidate your accounts. Talk to your plan administrator for details on how to roll over your account balance.
"As a single mom, I have to stretch my money every month just to make ends meet. With my mortgage, car payment, and Dot's vet bills, I often wonder how I'm going to send my son to college. When I heard about putting money into a retirement plan, I thought, 'there's no way!' But my plan made it easy to save a few dollars, and the tax savings were great, too. Recently, I even increased my contribution by 2\%, and I hardly feel the difference. I know investing has risks, but I really feel I am doing something positive to take care of myself in retirement."

- Susan Alvarez


## Tax Savings Help

## It costs less than you think

The money that goes into your retirement plan comes out of your paycheck before it is taxed.* Because your gross salary is reduced, you pay less tax on the amount that remains. This advantage is often called pretax savings. So you save two ways - you save on current taxes and you save for your future.

## Tax-deferred compounding grows money faster

In your plan, your money has the chance to grow without being reduced by current taxes. The growth on your account is not taxed until you withdraw it. This special feature is called taxdeferred compounding, and it has the potential to greatly increase your account earnings over time. Take a look at the chart below to compare the returns of a tax-deferred account to a regular taxable account.

The Power of Tax-deferred Compounding Saving \$100 per month


This graph compares the growth of \$100 per month (adjusted for inflation over time) contributed to a tax-deferred retirement account and the same amount contributed to a taxable account. Balance in the tax-deferred account will be subject to income taxes on withdrawal. Assumes 6\% annual return, 4\% annual inflation, and 15\% federal tax rate. From the taxable account, taxes are taken each month on deposits and annually on gains.

* Deferrals are subject to FICA tax.



## Real Life

"We want to start our own
business someday. We both
love to cook, and opening
a bakery down by the
beach is our dream. Once
we figured out how much
we were going to need to
make that dream come true,
we realized we needed to
save more. So whenever we
get a raise at work we
increase our retirement
account contribution by $2 \%$.
Our friends joke that we'll need to raise lots of dough
to open a bakery. But to us,
living our dream is no joke."

- Jack and Merry Skylar


## Start saving early and watch your account grow

Time can be your most important ally when you're saving for retirement. The longer you have to invest, the greater the potential benefits of compounded earnings. With the power of compounding, putting aside even a small amount early in your career can mean big savings at retirement. And saving gradually over several years is less difficult than trying to save a lot when you have less time until retirement.

## Your Personal Savings Planner

## How much will you need?

Experts generally agree that many people will need between $70 \%$ and $85 \%$ of their current income throughout their retirement. However, depending on your financial goals and personal situation, you may need more or less than this. To help determine how much income you will need, take this retirement income quiz.

## Retirement Income Quiz

For each question below, circle the answer that most closely fits your plans for retirement.

1) Do you feel you will have more or less debt at retirement (loans, credit cards, etc.) than you do now?

Less (0) About the same (1) More (2)
2) During retirement, will your mortgage or rent payments be higher or lower than they are now?

Lower (0) About the same (1) Higher (2)
3) During retirement, how much traveling do you plan to do compared to how much you do now?

Less (0) About the same (1) More (2)
4) During retirement, how many major purchases do you plan to make yearly compared to how many you make now?

Fewer (0) About the same (1) More (2)
5) Will your entertainment and recreational activities increase or decrease during retirement?

Decrease (0) Remain the same (1) Increase (2)
6) How will your out-of-pocket costs for medical care and insurance change when you retire?

Decrease (0) Remain the same (1) Increase (2)
Now add up the numbers next to your answers:
$\square$

## -What Does Your Score Tell You?

Use your quiz score to see how much of your current income you may need at retirement.

| Quiz | Approximate <br> \% Needed for <br> Retirement Income |
| :---: | :---: |
| Score | $70 \%$ |
| $0-1$ | $80 \%$ |
| $2-4$ | $90 \%$ |
| $5-7$ | $100 \%$ |
| $8-10$ | $110 \%$ |

Source: Newkirk, 2011

Remember: This worksheet is designed to provide a starting point for retirement planning, not to predict your exact retirement income needs.


## The difference between saving and investing

Saving is putting something aside for use later. Investing is when you put something in with the hope of getting something better out. Understanding how to invest doesn't have to be hard. You just need to learn a few terms and investing strategies.

## What are the major types of investments?

There are three major types of investments - stocks, bonds, and cash equivalents. Each of these investment types has its own characteristics described below:

Stocks represent shares of ownership in a company. Sometimes called "equities," stocks can make you money in one of two ways - by growing in value or by paying dividends.

Bonds are loans made to a government or corporate entity. In return for borrowing money, bonds pay a fixed amount of interest. For this reason, they are often called "fixed income" investments.

Cash equivalents can be turned into cash at any time without losing much, if any, of their original value. Cash equivalent investments include certificates of deposit (CDs), U.S. Treasury bills, and money market funds.

## What is a mutual fund?

In your retirement plan, you usually don't invest in individual stocks or bonds - you invest in mutual funds. A mutual fund pools the money of many investors who share the same investment objective. A professional fund manager then invests this money in stocks, bonds, and/or cash equivalent investments in a way that meets the investment objective.
"I've been an avid gardener ever since I was a child. So many colors, so many choices. That's what I like best. I can plant daisies or snapdragons or tulips - or whatever - and if one plant doesn't do as well as I'd like, something else can take its place. I invest the same way. I never put my retirement money in just one investment, | spread it around. The fancy name for this is diversification, but to
me it means not putting all
my flowers in one basket."

- Sonja Pena


## UUnderstanding Risk

## Greater risk, greater return

Every investment carries risk. In general, the greater the level of risk you're willing to take, the greater the potential return. Listed below are some simple tools that can help you manage risk.

## Diversification helps you manage risk

Diversification is the process of spreading your money around within an investment type. Mutual funds are automatically diversified. Let's say you invest your money in a stock fund. That fund may hold stock in many individual companies. Even if a few of those companies do poorly, those losses may be offset by the stocks that perform better than expected. But be aware that diversification does not ensure a profit or protect against loss in a declining market.

## Time smooths out risk

Stocks have historically been much riskier than investments like bonds or cash equivalents. But as you can see from the chart below, stocks have historically outperformed other types of investments over time.

Historical Performance of Different Investment Types


Chart assumes $\$ 1,000$ invested in different investment types on 01/01/1991 through 12/31/2010. Stocks are represented by the Standard \& Poor's 500 Index (covers 500 large U.S. industrial, utility, transportation, and financial companies). Bonds are represented by the Barclays Capital U.S. Aggregate Bond Index (composed of securities from Barclays Capital government/corporate bond index, mortgage backed securities index, and asset backed securities index). Cash equivalents are represented by 3-month Treasury bills. Inflation is represented by the Consumer Price Index (a government index measuring the increase in inflation). Indexes are unmanaged and do not include fees and expenses an investor would normally incur. Past performance does not guarantee future results. It is not possible to invest directly in an index.
Source: Newkirk Products, Inc., 2011
If you have many years until retirement, you can usually afford to be more aggressive with your investments because you have more time for your money to recover if your investments fall in value. If you are nearing retirement, you may want to take a more cautious approach by investing in more conservative investments.


## Asset allocation helps you manage risk

Asset allocation is a proven investment strategy for managing risk. It takes diversification one step further by spreading your money over different types of investments, or asset classes. By spreading your money across asset classes, you balance risk because different investments do better in different market conditions - stocks may thrive while bonds languish, and vice versa. Asset allocation has been shown to account for more than $90 \%$ of investment performance.*

## Some funds do the work for you

Your plan may offer blended funds that spread the money around for you. These are often called balanced, asset allocation, or lifestyle funds. These funds can make it easy for an investor to get the advantages of a balanced portfolio without having to create a personalized asset allocation strategy. Many investors, however, prefer a more hands-on approach to asset allocation.

## Creating an asset allocation strategy

When you create an asset allocation strategy, you decide how much of your money you want to put into each of the three major asset classes based on your
 time horizon, investor type, and personal goals. Creating an asset allocation strategy can be done in a few simple steps. Get started by taking the quiz on the next page.

* "Does Asset Allocation Policy Explain 40, 90, or 100 Percent of Performance?" by Roger G. Ibbotson and Paul D. Kaplan, Financial Analysts Journal, vol. 56, no. 1 (January/February 2000):26-33.
"When I'm not working,
fly fishing is my life. I enjoy
the challenge of trying to outguess the river.

Depending on the day,
I may need to cast from
the boat or from the shore,
or just put the waders on
and go for it. Investing
is a challenge, too, but I
learned real quick that you can't outguess the markets!

So I played it safe by
dividing my retirement
account among a variety of
investments . . . some in
stocks, some in cash, and some in bonds."
— Walt Davis

Step 1

## Take the investor quiz

After each question, circle the number that best describes you. Then add up the points and match the total with an investor profile on the next page.

1) To obtain above-average returns on my investment, I am willing to accept above-average risk.
```
Disagree
Strongly
```



```
2
```



```
4
```

```
5
```

5
Agree
Strongly

```
2) Staying ahead of inflation is very important to me.

3) If an investment loses money over the course of a year, I can easily resist the temptation to sell it.

4) This money is intended for retirement. I do not plan on taking it out for major financial expenses.
```

Disagree
Strongly
.. }
2
3
4
5\cdots>
Agree
Strongly

```
5) I consider myself knowledgeable about economic issues and personal investing.

\(\square\)

\section*{Find your investor profile}

Now, match your total score from the previous page to an investor profile. Your investor profile may be a good starting point for selecting your investment strategy.


\section*{Score Investor profile}

5-11 Conservative investor
You may not be comfortable with ups and downs in your account value and may wish to seek more stability.

\section*{12-18 Moderate investor}

You may be able to tolerate moderate ups and downs in your account value.

\section*{19-25 Aggressive investor}

You may be able to tolerate significant ups and downs in your account value to enjoy potentially higher returns.

\section*{Step 3}

\section*{Understand your time horizon}

Your time horizon plays an important part in creating your personal investment strategy. Your time horizon is simply the amount of time you have before you need to begin withdrawing money from your retirement account.

The more time you have before retirement, the greater the risk you may be willing to take with your money, and the more aggressive you can be. As you approach retirement, you may consider becoming more conservative in your choices in order to enjoy more stable returns.

Circle your time horizon >>> \(0-5\) years \(\quad 6-14\) years \(\quad 15+\) years
"I paint strictly for me. When
I look at my palette, I can
pick whatever colors I want.
| can also pick any medium
I choose: oil or pastel or
watercolor - whatever suits my mood and my style. I have complete freedom to paint life as I see it and it is a great feeling. At work,
my retirement plan gives
me freedom, too. I can
choose the investments that
feel right for me. I decide
where my money will work
best. This will probably
change over time. Just like
my paintings."
- Amy Lin

\section*{Step 4}

\section*{Select a sample asset allocation}

Your asset allocation is an important part of your investing strategy. The following sample asset allocations show how you may want to diversify your investments across the different classes of investments.

Circle the sample asset allocation pie that matches your investor profile and time horizon. Remember that these pies are meant as samples only. If you feel you need more information, you may wish to contact a personal financial advisor.*

Investor Profile

* In applying any asset allocation model to your individual situation, you should consider your other assets, income, and investments (for example, your home equity, IRA investments, savings accounts, and other retirement accounts), in addition to the balance in this plan.

\section*{Step 5}

\section*{Select your investments}

The last step is to choose your investment options. You may want to start with your sample asset allocation as a guide.

\title{
PLAN HIGHLIGHTS ATTACHMENT
}

\section*{Demo Company}
\begin{tabular}{llll} 
Employer: & Demo Company & Plan Year End: & December 31 \\
TIN: & \(11-1111119\) & Plan Effective Date: & January 1, 2003 \\
Plan Number: & 001 & Amendment Date: &
\end{tabular}

\section*{Who Can Participate?}

If you are an employee age 18 or over then you have met the plan's eligibility requirements.
You will join the plan immediately after meeting the eligibility requirements. See information below regarding your initial login and access to your account to complete the plan enrollment process.

\section*{How Do I Contribute to the Plan?}

You may elect to defer as much as \(100 \%\) of your gross wages ("compensation") up to a maximum of \(\$ 18,500\) per year (annual maximum for 2018). If you are age 50.0 or older during the year there is a "catch-up" provision to contribute an additional \$6,000. All contributions are pre-tax (federal and state income taxes) but post-tax for FICA and FUTA.

\section*{Does My Employer Contribute to the Plan?}

Yes. Your Employer makes the following contributions to the Plan on your behalf.
- A matching contribution of \(50 \%\) of your elective deferral contributions.
- This applies to deferral contributions up to \(6 \%\) of your compensation.
- Up to \(\$ 10000.00\) per year.
- A pro-rata non-elective or "profit-sharing" contribution.

To receive these contributions you must:
- Be employed on the last day of the Plan year; or
- Work more than 500 hours during the Plan year.

\section*{How Do I Become "Vested" In My Plan Account?}

Vesting is your ownership in your account balance. You are always \(100 \%\) vested in your deferral account balance and rollover account balance.

The account balance from employer contributions vest according to the schedule below:
\begin{tabular}{l|ccccccc}
\multicolumn{8}{|c}{ Years of Vesting Service } \\
Contribution Type & 0 & 1 & 2 & 3 & 4 & 5 & 6 \\
\hline Match & \(0 \%\) & \(25 \%\) & \(50 \%\) & \(75 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) \\
Profit Sharing & \(0 \%\) & \(25 \%\) & \(50 \%\) & \(75 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) \\
Regular Deferral & \(100 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) \\
Regular Rollover & \(100 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\) & \(100 \%\)
\end{tabular}

Note: You earn a Year of Vesting Service for any Plan year that you worked at least 1,000 hours.

\section*{Can I Borrow Money From My Account?}

Yes. You may borrow as much as \(50 \%\) of your vested account balance up to a maximum of \(\$ 50,000\). Generally, you must pay back the loan over a period of one to five years. The loan interest rate is \(2 \%\) over the Prime Rate in effect at the beginning of the month in which the loan is approved. A loan application fee ( \(\$ 150\) ) is debited from your account.

Your employer will collect the loan payments with after-tax payroll deductions. If continual and timely loan payments are not made you will owe income tax on the amount of the loan balance.

When Can Money be Withdrawn From My Account?

Money may be withdrawn from your Plan account in these events:
- Retirement at age 65.0
- Termination of employment, disability or death
- After reaching age 59.5 while still employed
- Upon certain immediate and heavy financial needs

See the Summary Plan Description for more details regarding the tax implications of any withdrawal from your account.

\section*{How Do I Obtain Information About My Account?}

You may access your account \(24 / 7\) using either of the following methods:
Internet: www:fast401k.com
- Initial Username: Social Security Number (no dashes)
- Initial Password: Last 4 Digits of SSN

Note: You will be prompted to change both your username and password immediately upon log-in. User names and passwords must be at least 8 and up to 16 letters and/or n umbers and are case sensitive.

Voice Response System (available in English and Spanish): (866) 797-4015
In addition, you may contact Customer Service at 888-827-4749 Monday through Friday between the hours of 7:00 am and 5:00 pm Mountain Time.

\section*{Who Do I Contact At My Company To Obtain Additional Information About The Plan?}

Employer
Demo Company
123 Main St.
SUITE 101
Denver, CO 80202

Trustee(s)
John Smith
\begin{tabular}{lll} 
Contact Name & Phone Number & eMail Address \\
\hline Jones, Bill B & \(303-333-3333\) & trevor.sterritt@eplanservices.com \\
\hline Williams, Mary W & \(303-333-3333\) & mary.williams@eplanservices.com
\end{tabular}

Trustee Address(es) are the same as Employer Address referenced above.

Investment Performance Information and Disclosure \({ }^{1}\) (AS OF 09-30-2018)

\section*{Demo Company 401k Plan}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{Fund Information} & \multirow[t]{2}{*}{Ticker} & \multirow[t]{2}{*}{Category} & \multicolumn{2}{|l|}{Total Return} & \multicolumn{5}{|c|}{Average Annual Total Return} & \multirow[t]{2}{*}{Expense(\%) \({ }^{\text {2,3 }}\)} & \multirow[t]{2}{*}{Concession(\%) \({ }^{6}\)} \\
\hline & & & YTD & 3 mos . & 1 & 3 & 5 & 10 & ITD & & \\
\hline BANC Master Deposit Account B \({ }^{4}\) www.bancofcal.com & BMBXO & Cash Account & 0.41 & 0.18 & 0.51 & 0.99 & - & - & 1.09 & \[
\$ 0.00
\] & - \\
\hline Crane Money Fund Average (benchmark) & & & & & 1.19 & 0.57 & 0.36 & - & - & & \\
\hline PIMCO Total Return A \({ }^{\text {s }}\) www.allianzinvestors.com & PTTAX & Intermediate-Term Bond & -1.87 & 0.00 & -1.85 & 1.78 & 1.88 & 4.66 & - & \[
\begin{array}{r}
0.89 \\
\$ 8.90
\end{array}
\] & - \\
\hline BBgBarc US Agg Bond TR USD (benchmark) & & & & & -1.22 & 1.31 & 2.16 & 3.77 & 4.98 & & \\
\hline Goldman Sachs High Yield A \({ }^{\text {S }}\) www.gs.com & GSHAX & High Yield Bond & 1.80 & 2.75 & 1.80 & 6.10 & 4.14 & 7.51 & - & \[
\begin{array}{r}
1.09 \\
\$ 10.90
\end{array}
\] & - \\
\hline ICE BofAML US High Yield TR USD (benchmark) & & & & & 2.94 & 8.19 & 5.54 & 9.38 & 6.66 & & \\
\hline MainStay Large Cap Growth I \({ }^{\text {s }}\) www.nylim.com & MLAIX & Large Growth & 23.44 & 8.18 & 30.68 & 20.13 & 15.79 & 13.77 & - & \[
\begin{array}{r}
0.75 \\
\$ 7.50
\end{array}
\] & - \\
\hline Russell 1000 Growth TR USD (benchmark) & & & & & 26.30 & 20.55 & 16.58 & 14.31 & 11.02 & & \\
\hline Fidelity Advisor New Insights Fund Class A \({ }^{\text {s }}\) www.fidelity.com & FNIAX & Large Growth & 13.81 & 5.56 & 21.29 & 17.75 & 13.49 & 12.05 & - & \[
\begin{array}{r}
0.94 \\
\$ 9.40
\end{array}
\] & - \\
\hline Russell 1000 Growth TR USD (benchmark) & & & & & 26.30 & 20.55 & 16.58 & 14.31 & 10.65 & & \\
\hline American Century Equity Growth \(\mathrm{A}^{\text {s }}\) www.americancentury.com & BEQAX & Large Blend & 10.05 & 6.58 & 17.39 & 15.36 & 11.96 & 10.54 & - & \[
\begin{array}{r}
0.92 \\
\$ 9.20
\end{array}
\] & - \\
\hline Russell 1000 TR USD (benchmark) & & & & & 17.76 & 17.07 & 13.67 & 12.09 & 7.57 & & \\
\hline T. Rowe Price Eqty Inc \({ }^{\text {s }}\) www.troweprice.com & PRFDX & Large Value & 3.47 & 3.99 & 9.10 & 14.86 & 9.36 & 9.36 & - & \[
\begin{array}{r}
0.65 \\
\$ 6.50
\end{array}
\] & - \\
\hline Russell 1000 Value TR USD (benchmark) & & & & & 9.45 & 13.55 & 10.72 & 9.79 & 10.90 & & \\
\hline Invesco Small Cap Growth Fund A \({ }^{\$}\) www.aiminvestments.com & GTSAX & Small Growth & 15.44 & 5.54 & 23.09 & 17.88 & 13.19 & 13.19 & - & \[
\begin{array}{r}
1.20 \\
\$ 12.00
\end{array}
\] & - \\
\hline Russell 2000 Growth TR USD (benchmark) & & & & & 21.06 & 17.98 & 12.14 & 12.65 & 7.78 & & \\
\hline Janus Henderson Overseas Fund I Shares \({ }^{\text { }}\) www.janus.com & JIGFX & Foreign Large Growth & -1.47 & -0.28 & 2.54 & 8.67 & 0.57 & 2.23 & 2.45 & \[
\begin{array}{r}
0.57 \\
\$ 5.70
\end{array}
\] & - \\
\hline MSCI ACWI Ex USA NR USD (benchmark) & & & & & 1.76 & 9.97 & 4.12 & 5.18 & 7.29 & & \\
\hline MFS International Value R3 \({ }^{\text {\$ }}\) www.mfs.com & MINGX & Foreign Large Value & 1.89 & 2.34 & 7.84 & 12.28 & 8.74 & 9.54 & - & \[
\begin{array}{r}
0.98 \\
\$ 9.80
\end{array}
\] & - \\
\hline MSCI ACWI Ex USA NR USD (benchmark) & & & & & 1.76 & 9.97 & 4.12 & 5.18 & 5.11 & & \\
\hline Wells Fargo Emerging Markets Equity Adm \({ }^{\text {\$ }}\) www.wellsfargoadvantagefunds.com & EMGYX & Diversified Emerging Mkts & -9.26 & -3.83 & -5.80 & 11.96 & 2.38 & 5.48 & - & \[
\begin{array}{r}
1.52 \\
\$ 15.20
\end{array}
\] & - \\
\hline MSCI EM NR USD (benchmark) & & & & & -0.81 & 12.36 & 3.61 & 5.40 & - & & \\
\hline
\end{tabular}

\section*{Footnotes}
 services to a qualified retirement plan. This disclosure provides a portion of that required information.
 the Gross Expense Ratio displayed. Please see the prospectus for more details.
\({ }^{3}\) The Expense dollar amount reflects the cost impact of the Gross Expense Ratio upon a \(\$ 1,000.00\) investment over a one year period.
 "Default Fund").
\({ }^{6}\) The Concession rates indicate a shareholder service fee that the custodian of the plan assets pays as revenue to ePlan Services, Inc.
\$The following funds indicate a possible redemption fee as described. Please see the fund prospectus for more information.
PIMCO Total Return A: 0\% deferred sales charge subtracted from amounts withdrawn within null of purchase.
Goldman Sachs High Yield A: 2\% deferred sales charge subtracted from amounts withdrawn within 60 days of purchase
MainStay Large Cap Growth I: \(0 \%\) deferred sales charge subtracted from amounts withdrawn within null of purchase
Fidelity Advisor New Insights Fund Class A: 0\% deferred sales charge subtracted from amounts withdrawn within null of purchase.
American Century Equity Growth A: 0\% deferred sales charge subtracted from amounts withdrawn within null of purchase
T. Rowe Price Eqty Inc: \(0 \%\) deferred sales charge subtracted from amounts withdrawn within null of purchase.

Invesco Small Cap Growth Fund A: 0\% deferred sales charge subtracted from amounts withdrawn within null of purchase
Janus Henderson Overseas Fund I Shares: 0\% deferred sales charge subtracted from amounts withdrawn within null of purchase
MFS International Value R3: \(0 \%\) deferred sales charge subtracted from amounts withdrawn within null of purchase.
Wells Fargo Emerging Markets Equity Adm: 0\% deferred sales charge subtracted from amounts withdrawn within null of purchase.

\section*{Legal Disclosure}
 and expenses. These returns do not reflect any asset based fees, which may be assessed to each client's account. These fees would have reduced the performance shown.

 funds and high yield bonds.
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the value of a share of each fund Please read this information before investing
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The cumulative effect of fees and expenses can substantially reduce the growth of your retirement savings. Visit the Department of Labor's Web site for an example showing the long-term effect of fees and expenses at
 option, along with your other investments, will help you achieve your financial goals.

\section*{American Century Equity Growth Fund (A)}

The Fund seeks long-term capital growth by investing in common stocks. The Fund normally invests primarily in equity securities. In selecting stocks for the Fund, the advisor uses quantitative management techniques in a two-step process. First, the managers rank stocks, primarily large capitalization, publicly traded U.S. companies with a market capitalization greater than \(\$ 2\) billion. Second, the advisor uses a quantitative model to build a portfolio of stocks from the ranking that they believe will provide the optimal balance between risk and expected return.


\section*{Characteristics}
Asset Class ...................................... STOCK
Category ............................ Large Blend
Ticker................................. BEQAX
Fund Inception .................... 05/09/1991
Share Class Inception............ 10/09/1997
Manager ..................... Claudia Musat
Manager Tenure (yrs.) ..................... 8.02
Turnover (\%) ........................ 8500
Total Net Assets (\$mil.) ........... \(\$ 3,132.37\)
Avg. Market Cap (\$mil.) ..................... 149

No. of Securities

\section*{Fee Summary}

Total Annual Operating Expenses (11/01/2017) ........................... 0.92\%
Total Annual Operating Expenses (per \(\$ 1,000\) ) ................................. \(\$ 9.20\)
Net Expense Ratio ...................................................................... 0.92\%

\section*{Shareholder-type Fees}

Redemption Fee ............................................................................. N/A
Purchase Fee .................................................................................... N/A
Maximum Sales Charge ............................................................... 5.75\%
Maximum Deferred Sales Charge ..................................................... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{3}{c}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(2.82 \%\) & \(15.32 \%\) & \(9.59 \%\) & \(11.63 \%\) & \(8.91 \%\) \\
\hline Benchmark \(^{*}\) & \(3.43 \%\) & \(14.37 \%\) & \(11.92 \%\) & \(13.42 \%\) & \(10.17 \%\) \\
\hline
\end{tabular}

\section*{Largest Holdings (as of 06/30/2018)}


\section*{Asset Allocation}
Domestic Stock ..... 95.45\%
Foreign Stock ..... 1.85\%
Cash ..... 2.70\%
\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-34.89 \%\) & \(19.75 \%\) & \(\mathbf{1 4 . 5 7 \%}\) & \(3.85 \%\) & \(15.99 \%\) & \(32.64 \%\) & \(\mathbf{1 3 . 0 4 \%}\) & \(-4.39 \%\) & \(9.68 \%\) & \(21.54 \%\) \\
\hline Benchmark & \({ }^{*}\) & \(-37.00 \%\) & \(26.46 \%\) & \(15.06 \%\) & \(2.11 \%\) & \(16.00 \%\) & \(32.39 \%\) & \(13.69 \%\) & \(1.38 \%\) & \(11.96 \%\) \\
\hline
\end{tabular}
* The S\&P 500 Index includes 500 leading companies in leading industries of the U.S. economy, capturing \(75 \%\) coverage of U.S. equities. You cannot invest in an index.

\section*{Investors may obtain performance current to the most recent month end at www.americancentury.com.}

Performance quoted represents past performance and cannot guarantee future results. Current performance may be lower or higher than the performance shown. Investment return and principal value will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original purchase price. Performance includes the reinvestment of dividends and capital gains. Investments in money market funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve the value of your investment at \(\$ 1.00\) per share, it is possible to lose money by investing in a money market fund. The 7-day yield more closely reflects the Fund's current earning than the quotation of total return.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at www.americancentury.com.
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\section*{BANC MASTER DEPOSIT ACCOUNT B CUSIP=05961SDK7}

\section*{Product Description}

The Master Deposit Account (MDA) is a unique capital preservation option that offers investors the highest degree of safety, freedom and performance. Great for employee benefit plans, the MDA provides participants FDIC* insurance up to \(\$ 250,000\).

In addition to safety, the MDA offers complete liquidity to participants and financial intermediaries alike, as it transacts daily via CUSIP through the NSCC, without any redemption restrictions. Coupled with competitive performance greater than traditional Money Market Mutual Funds, the MDA is a valuable addition to employee benefit plans.

\section*{Highlights}
- Capital Preservation investment
- FDIC insured*
- Fully liquid
- Competitive performance
- ERISA recapture funds available
- Trades via CUSIP through NSCC
- No minimum investment
- Exempt from SEC Rule 2a-7
- No "gates" or "fees"

\section*{About Banc of California}

Banc of California (NYSE: BANC) provides full-service banking with more than \(\$ 10\) billion in assets and over 30 banking and lending locations.

Our Specialty Markets division offers a higher level of personalized banking partnerships and specialized financial products. Our precise focus is to simplify complex financial challenges by providing financial liquidity and unrestricted access to financial instruments.

For investor relations: bancofcal.com/investor

\section*{Key Facts}
\begin{tabular}{|ll|}
\hline Issuing Bank & \begin{tabular}{l} 
Banc of California \\
(NYSE: BANC)
\end{tabular} \\
\hline Product Category & Cash
\end{tabular}

\section*{Performance}

BANC MDA (B) vs. Crane Money Fund Average


For more information, please contact:
```

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```
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Visit us on the web

\section*{Master Deposit Account Disclosure Statement}

\section*{DISCLOSURE STATEMENT FOR MASTER DEPOSIT ACCOUNT A, B, C AND Z}

Welcome to Banc of California, National Association ("Bank"). This Disclosure Statement, together with our Deposit Account Agreement and other materials that are listed and described in the Deposit Account Agreement, discloses the terms upon which we offer our Master Deposit Accounts A, B, C and Z (the "Accounts") to eligible depositors. A copy of our Deposit Account Agreement is available from our Bank.

\section*{OWNERSHIP OF ACCOUNTS}

Eligible Depositors. The Accounts are available only to those who qualify as eligible depositors or who are brokers or other entities acting as agents, custodians or nominees for deposits beneficially owned by eligible depositors. To be eligible, a depositor must be an employee benefit plan or fund established by an employer or employer organization. Eligible depositors include \(401(\mathrm{k})\) and other defined contribution pension plans, defined benefit pension plans, medical benefit plans and other welfare benefit plans, and deferred compensation plans under Section 457 of the Internal Revenue Code.

Indirect Ownership. The Accounts are established in the name of "Banc of California, as agent for depositors named on the records of such agent, including depositors acting as agents or fiduciaries for others." (In our capacity as the agent for depositors, we are sometimes referred to as the deposit agent.) Interests in the Accounts are held through intermediaries, such as brokers, agents, custodians or nominees that have direct access to the automated clearance and settlement systems of the National Securities Clearing Corporation. The interests in the Accounts represented by the funds deposited to the Accounts will be evidenced by book entries on the account records that we hold for the Accounts, in our capacity as the deposit agent, of these intermediaries, and that those intermediaries hold in their respective capacities as agents or fiduciaries for the beneficial owners of the funds in the Accounts.
Intermediaries. In our role as the deposit agent, we require each intermediary to represent to us (and to us in our role as the depository institution) that the beneficial owners of all deposits by that intermediary in the Accounts are eligible depositors or to otherwise establish to our satisfaction that the beneficial owners of all deposits by that intermediary to the Accounts are eligible depositors.

Depository and Deposit Agent. In our capacity as depository or deposit agent, we may retain an agent to provide recordkeeping services and transaction-processing services for the Accounts on our behalf. Transactions and duties between the intermediaries and any depositor or agent for depositors on behalf of which the intermediaries hold interests in the Accounts, and recordkeeping and safekeeping by the intermediaries with respect to moneys deposited or to be deposited to the Accounts, or withdrawn or to be withdrawn from the Accounts, are governed by the agreement between the applicable intermediary and the applicable depositor or agent for such depositor. We, in our capacities as depository and as deposit agent, have no responsibility to any depositor with interests in the Accounts that are held directly or indirectly by an intermediary or as to compliance by any intermediary or other broker, nominee, custodian or agent for that depositor. In our capacity as the depository of the Accounts, we have the obligations of a depository institution, in accordance with the terms and conditions applicable to the Accounts, as described in the Deposit Account Agreement. In our capacity as the deposit agent, we have the obligation of an agent to hold and distribute the Accounts funds to the intermediaries or other depositors on behalf of which it holds such amounts as an agent. Except for our obligations as depository and deposit agent, we have no obligations with respect to the Accounts.

\section*{INTEREST AND YIELD}

Calculation of Interest. Deposits to the Accounts will bear interest from the business day we receive credit for the deposit, if the funds are received by the Bank before the close of the Fedwire Fund Service ("Fedwire") on that business day (and otherwise from the business day following the date the funds are received by our Bank), up to the date such contributions are withdrawn from the Accounts at an interest rate established by our Bank. Interest on the Accounts is calculated using the daily balance method. The daily balance method applies a daily periodic rate to the principal in the account each day. A daily periodic rate is the interest rate paid on the Accounts divided by 365 days ( 366 days in a leap year). Interest is credited to the Accounts monthly.

In the event of a conflict between this paragraph and the Deposit Account Agreement, the interest provisions in this paragraph shall govern

Annual Percentage Yield. As described in the Deposit Account Agreement, the return on deposits to the Accounts is expressed as an Annual Percentage Yield. This is determined using the interest rate and frequency of compounding applicable to the Accounts and assuming that the funds remain on deposit in the Accounts for 365 calendar days. The Annual Percentage Yield for the Accounts is available at the following website: www.bancofcal.com/institutional-banking/master-deposit-account. We may change the Annual Percentage Yield in the future at any time, in our sole discretion. We may offer different rates for other deposit accounts at our Bank. Other account types, including demand deposits, could have Annual Percentage Yields that are higher than that of the Accounts.

\section*{DEPOSIT INSURANCE}

FDIC Insurance Coverage. Amounts on deposit in the Accounts will be insured by the Federal Deposit Insurance Corporation ("FDIC") in accordance with applicable law. Under current law, FDIC deposit insurance is generally limited to \(\$ 250,000\) for all deposits held by a depositor in the same ownership right and capacity at the same depository institution.
"Pass-Through" Insurance. Under current FDIC rules, a depositor to the Accounts can be considered separately for purposes of FDIC deposit insurance, to the extent of the non-contingent portion of the Account that is attributable to that depositor. This is sometimes referred to as "pass-through" insurance. "Pass-through" insurance is applicable only to the portion of the depositor's interest in the Accounts that is non-contingent (meaning not forfeitable under the terms of the applicable employee benefit plan) and only if the direct and indirect holders of the Accounts maintain adequate records of the depositors and their interests. The deposit agent has undertaken the duty to maintain the Accounts and their books and records with respect to the Accounts in compliance with the procedures specified in these rules of the FDIC. Each intermediary, and each other broker, nominee, custodian or
agent through which interests in the Accounts are held on behalf of other depositors, is responsible for its own compliance with the FDIC rules, procedures and requirements relating to the "pass-through" of FDIC deposit insurance to depositors on behalf of which it holds interests in the Accounts. The extent, if any, to which particular amounts on deposit in the Accounts are insured by the FDIC will depend on compliance with these rules, procedures and requirements by the deposit agent, the intermediaries and any other broker, nominee, custodian or other agent holding deposits on behalf of the person claiming such insurance.

Aggregation with Other Accounts. If you have other retirement funds on deposit with our Bank, the "pass-through" insurance rules may aggregate those accounts with your interest in the Accounts, for purposes of applying the \(\$ 250,000\) insurance limit. This aggregation is required for deposit accounts of individual retirement accounts, deferred compensation plans and individual account plans over which you have investment control and discretion.
FDIC Rules. The rules currently applicable to FDIC deposit insurance may be obtained by visiting the FDIC website at www.fdic.gov.

\section*{FEATURES OF ACCOUNTS}

Access. The Accounts do not provide checking or automated teller machine (ATM) privileges or provide for transfers of amounts on deposit in the Accounts to third parties. Withdrawals from the Accounts will be made by wire transfer or other electronic means on the business day that the withdrawal request is received by the Bank, provided that the request is received by our Bank prior to the close of the Fedwire on that business day or, otherwise, on the next business day.

Deposits and Withdrawals. All deposits to and withdrawals from the Accounts must be initiated by the applicable intermediary. Your intermediary may have its own deadlines for processing deposit or withdrawal requests from a depositor on behalf of whom the intermediary makes deposits to or withdrawals from the Accounts. Those deadlines are governed by the agreement between you and the intermediary.
Minimum and Maximum. There is no minimum deposit or minimum balance requirement for the Accounts. The Bank reserves the right to limit the maximum amount deposited to the Accounts.

Direct Enforcement. If our Bank fails to pay any withdrawal or other amount when required to do so under the terms of the Accounts, a depositor to the Accounts may enforce the depositor's interest in the Accounts as to the applicable required payment directly and individually against our Bank.

\section*{FEES}

Our Bank does not charge any account fees for the Accounts. Fees, if any, charged to any depositor to the Accounts by any other party (such as an intermediary or the service providers to your employee benefit plan) are governed by the agreements with that other party. Our Bank may pay certain fees to its recordkeeping and transaction-processing agent, as agreed upon from time to time by us and such other parties. Those fees are part of our Bank's expenses of operation. They are not paid out of the Accounts and do not affect the interest or yield on the Accounts, as disclosed on our website and described above under "Interest and Yield."

For Accounts B, C and Z, we will also make payments, sometimes referred to as "ERISA recapture payments," to the trustee or administrator of each retirement plan whose funds are on deposit in the Accounts, for use in connection with the maintenance of that plan. The ERISA recapture payments do not enhance or detract from the interest rate paid and the Annual Percentage Yield reported with respect to the Accounts. The Bank is not responsible for monitoring or collecting the use of the ERISA recapture payments by the trustee or administrator

\section*{ABOUT BANC OF CALIFORNIA, NATIONAL ASSOCIATION}

Banc of California, National Association, is an FDIC-insured national banking association that delivers a full array of financial services and products. Our Bank is a wholly owned subsidiary of Banc of California, Inc. (the "Holding Company"). The Holding Company's common stock trades on the New York Stock Exchange under the symbol "BANC."

The Account is an obligation of the Bank and not of the Holding Company or any other affiliate. This Disclosure Statement does not contain financial information with respect to our Bank. Upon request, we will provide copies of our most recent annual report to any current or prospective depositor. If you have any questions or comments, you can call us at 1-877-770-2262 or write to us at Banc of California, N.A, Attn: Customer Care Center, 3 MacArthur Place, Santa Ana, California 92707.

The Holding Company is subject to the information requirements of the Securities and Exchange Act of 1934, as amended, and, in accordance therewith, files annual, quarterly and special reports, proxy statements and other information with the Securities and Exchange Commission (the "SEC"), which may include certain information about the Bank. You may read and copy any reports, statements or other information filed by the Holding Company at the SEC Public Reference Room, 450 Fifth Street, N.W., Washington, D.C. 20549, phone: 1-800-SEC-0330. You may also obtain copies of this information by mail from the Public Reference Section of the SEC, 450 Fifth Street, N.W., Room 1024, Washington, D.C. 20549, at prescribed rates, or from commercial document retrieval services. The SEC maintains a website that contains reports, proxy statements and other information, including those filed by the Holding Company, at www.sec.gov. You may also access the SEC filings and obtain other information about the Holding Company and the Bank through the Bank's website at www.bancofcal.com.

\section*{Wells Fargo Emerging Mkts. Equity Fund (Adm)}

The Fund seeks long-term capital appreciation. The Fund normally invests primarily in emerging market equity securities. It invests principally in equity or other listed securities of emerging market companies which include companies that are traded in, have their primary operations in, are domiciled in or derive a majority of their revenue from emerging market countries as defined by the MSCI Emerging Markets Index. It may have exposure to stocks across any capitalizations and styles and will be diversified across countries and sectors.


\section*{Characteristics}
Asset Class .................................... STOCK
Category .......... Diversified Emerging Mkts
Ticker ................................... EMGYX
Fund Inception ..................... 09/06/1994
Manager .................. Yi (Jerry) Zhang
Manager Tenure (yrs.) ................... 11.82
Turnover (\%) ......................... \(13.00 \%\)
Total Net Assets (\$mil.) ........... \(\$ 3,810.71\)
Avg. Market Cap (\$mil.) ....................... 1423

\section*{Region (as of 05/31/2018)}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{United States ............................................... 1.90\%} \\
\hline \multicolumn{2}{|l|}{Latin America ............................................ 17.27\%} \\
\hline \multicolumn{2}{|l|}{United Kingdom ............................................ 0.74\%} \\
\hline \multicolumn{2}{|l|}{Europe........................................................ 3.27\%} \\
\hline \multicolumn{2}{|l|}{Africa ......................................................... 3.80\%} \\
\hline \multicolumn{2}{|l|}{Mideast ...................................................... 0.06\%} \\
\hline \multicolumn{2}{|l|}{Asia ex-Japan ............................................ 72.98\%} \\
\hline Fund investme & \\
\hline
\end{tabular}

\section*{Asset Allocation}

\section*{Fee Summary}

Total Annual Operating Expenses (03/01/2018) ............................ 1.52\%
Total Annual Operating Expenses (per \$1,000) ............................ \$15.20
Net Expense Ratio .......................................................................... 1.46\%

\section*{Shareholder-type Fees}

Redemption Fee ............................................................................ N/A
Purchase Fee .................................................................................... N/A
Maximum Sales Charge .................................................................. N/A
Maximum Deferred Sales Charge ..................................................... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{3}{c}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(-7.18 \%\) & \(5.54 \%\) & \(6.49 \%\) & \(4.31 \%\) & \(2.93 \%\) \\
\hline Benchmark & & \(-7.96 \%\) & \(8.20 \%\) & \(5.59 \%\) & \(5.01 \%\) \\
\hline
\end{tabular}

The Fee Summary shows fee and expense information for the fund. Total Annual Operating Expenses ("gross expense ratio") are expenses that reduce the rate of return for the fund. Total Annual Operating Expenses do not reflect any fee waivers or reimbursements that may be in effect at the time the expenses are calculated. The net expense ratio reflects the expenses being charged by the fund at the time the expenses are calculated after taking into account any applicable waivers or reimbursements, without which performance would have been less. The Fee Summary also shows Shareholdertype Fees. These fees are in addition to Total Annual Operating Expenses.

The cumulative effect of fees and expenses can substantially reduce the growth of your retirement savings. Visit the Employee Benefits Security Administration's web site for an example showing the longterm effect of fees and expenses. Fees and expenses are only one of many factors to consider when you decide to invest in an option. You may also want to think about whether an investment in a particular option, along with your other investments, will help you achieve your financial goals.
\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-47.47 \%\) & \(73.25 \%\) & \(22.52 \%\) & \(-14.00 \%\) & \(12.68 \%\) & \(-2.40 \%\) & \(-5.12 \%\) & \(-13.25 \%\) & \(11.78 \%\) & \(34.51 \%\) \\
\hline Benchmark* & \(-53.33 \%\) & \(78.51 \%\) & \(18.88 \%\) & \(-18.42 \%\) & \(18.22 \%\) & \(-2.60 \%\) & \(-2.19 \%\) & \(-14.92 \%\) & \(11.19 \%\) & \(37.28 \%\) \\
\hline
\end{tabular}
* The MSCI Emerging Markets Index is a free float-adjusted market capitalization index that is designed to measure equity market performance of emerging markets. You cannot invest in an index.
Investors may obtain performance current to the most recent month end at https://www.wellsfargofunds.com/.
Performance quoted represents past performance and cannot guarantee future results. Current performance may be lower or higher than the performance shown. Investment return and principal value will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original purchase price. Performance includes the reinvestment of dividends and capital gains. Investments in money market funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve the value of your investment at \(\$ 1.00\) per share, it is possible to lose money by investing in a money market fund. The 7-day yield more closely reflects the Fund's current earning than the quotation of total return.
Foreign investing involves additional risks, including currency fluctuations and political uncertainty. These risks are magnified for stocks of companies in emerging markets.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at https://www.wellsfargofunds.com/.
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\section*{NOT FDIC INSURED - MAY LOSE VALUE - NO BANK GUARANTEE}

\section*{Fidelity Advisor New Insights Fund (A)}

The Fund seeks capital appreciation. The Fund invests primarily in common stocks. It invests in domestic and foreign issuers. The Fund invests in securities of companies whose value the Adviser believes is not fully recognized by the public. It invests in either growth stocks or value stocks or both. The Fund uses fundamental analysis of factors such as each issuer's financial condition and industry position, as well as market and economic conditions to select investments.

\section*{Characteristics}
\begin{tabular}{|c|}
\hline \multirow{10}{*}{ker ......................................................71/31/2003} \\
\hline \\
\hline \\
\hline \\
\hline \\
\hline \\
\hline \\
\hline \\
\hline \\
\hline \\
\hline
\end{tabular}

\section*{Largest Holdings (as of 05/31/2018)}


The Fee Summary shows fee and expense information for the fund. Total Annual Operating Expenses ("gross expense ratio") are expenses that reduce the rate of return for the fund. Total Annual Operating Expenses do not reflect any fee waivers or reimbursements that may be in effect at the time the expenses are calculated. The net expense ratio reflects the expenses being charged by the fund at the time the expenses are calculated after taking into account any applicable waivers or reimbursements, without which performance would have been less. The Fee Summary also shows Shareholdertype Fees. These fees are in addition to Total Annual Operating Expenses.
The cumulative effect of fees and expenses can substantially reduce the growth of your retirement savings. Visit the Employee Benefits Security Administration's web site for an example showing the longterm effect of fees and expenses. Fees and expenses are only one of many factors to consider when you decide to invest in an option. You may also want to think about whether an investment in a particular option, along with your other investments, will help you achieve your financial goals.

\section*{Fee Summary}

Total Annual Operating Expenses (03/01/2018) .................................................. \(\$ 9.40\)
Total Annual Operating Expenses (per \(\$ 1,000\) ) ................
Net Expense Ratio ....................................................................... 0.94\%

\section*{Shareholder-type Fees}

Redemption Fee ........................................................................... N/A
Purchase Fee ............................................................................... N/A
Maximum Sales Charge ............................................................. 5.75\%
Maximum Deferred Sales Charge .................................................... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{3}{c}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(5.45 \%\) & \(21.30 \%\) & \(13.04 \%\) & \(14.28 \%\) & \(9.69 \%\) \\
\hline Benchmark & & \(5.25 \%\) & \(20.63 \%\) & \(14.46 \%\) & \(15.99 \%\) \\
\hline
\end{tabular}


\section*{Asset Allocation}
Domestic Stock ........................... 86.51\% Foreign Stock ............................. 10.03\% Domestic Bond ............................. 0.08\%
Foreign Bond ................................ 0.16\%
Preferreds .................................... 1.54\%
Cash ............................................ 1.68\%
\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-37.91 \%\) & \(29.12 \%\) & \(\mathbf{1 6 . 0 7 \%}\) & \(-1.04 \%\) & \(15.84 \%\) & \(32.36 \%\) & \(9.20 \%\) & \(2.39 \%\) & \(6.31 \%\) & \(27.98 \%\) \\
\hline Benchmark & & \(-34.92 \%\) & \(31.57 \%\) & \(15.05 \%\) & \(4.65 \%\) & \(14.61 \%\) & \(32.75 \%\) & \(14.89 \%\) & \(5.52 \%\) & \(6.89 \%\) \\
\hline
\end{tabular}
* The S\&P 500 Growth Index measures growth stocks in the S\&P 500 Index using three factors: sales growth, the ratio of earnings change to price, and momentum. You cannot invest in an index.
Investors may obtain performance current to the most recent month end at www.institutional.fidelity.com.
Performance quoted represents past performance and cannot guarantee future results. Current performance may be lower or higher than the performance shown. Investment return and principal value will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original purchase price. Performance includes the reinvestment of dividends and capital gains. Investments in money market funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve the value of your investment at \(\$ 1.00\) per share, it is possible to lose money by investing in a money market fund. The 7-day yield more closely reflects the Fund's current earning than the quotation of total return.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at www.institutional.fidelity.com.
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\section*{Goldman Sachs High Yield Fund (A)}

The Fund seeks a high level of current income and may also consider the potential for capital appreciation. The Fund normally invests primarily in high-yield, fixed income securities that, at the time of purchase, are non-investment grade securities. It may invest up to \(25 \%\) of its total assets in obligations of domestic and foreign issuers which are denominated in currencies other than the U.S. dollar and in securities of issuers located in emerging countries denominated in any currency.

\section*{Characteristics}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{sset Class ................................... BOND} \\
\hline \multicolumn{2}{|l|}{Category} \\
\hline Ticke & GSHAX \\
\hline Fund Incepti & 08/01/1997 \\
\hline Manager & Rachel Golder \\
\hline Manager Tenure (yrs.) & 9.15 \\
\hline Turnover (\%) & 69.00\% \\
\hline Total Net Assets (\$mil & \$2,524.83 \\
\hline 30-day Yield (\%) & 4.91\% \\
\hline Duration & ... N/A \\
\hline
\end{tabular}

\section*{Fee Summary}

Total Annual Operating Expenses (11/30/2017) ............................ 1.08\%
Total Annual Operating Expenses (per \$1,000) ............................ \$10.80
Net Expense Ratio .......................................................................... 1.05\%

\section*{Shareholder-type Fees}

Redemption Fee (for sales within 60 day(s) of purchase) .............. 2.00\%
Purchase Fee ..................................................................................... N/A
Maximum Sales Charge ............................................................... 4.50\%
Maximum Deferred Sales Charge ..................................................... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{3}{c}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(0.67 \%\) & \(0.77 \%\) & \(3.38 \%\) & \(4.01 \%\) & \(6.33 \%\) \\
\hline Benchmark* & \(1.03 \%\) & \(2.62 \%\) & \(5.52 \%\) & \(5.51 \%\) & \(8.19 \%\) \\
\hline
\end{tabular}

\section*{Asset Allocation}
\begin{tabular}{|c|c|}
\hline Domestic Stock & 0.84\% \\
\hline Foreign Stock & 0.07\% \\
\hline Domestic Bond & 77.75\% \\
\hline Foreign Bond & 14.16\% \\
\hline Preferreds & 0.46\% \\
\hline Convertibles & 1.49\% \\
\hline Cash & 5.19\% \\
\hline Other & 0.03\% \\
\hline
\end{tabular}
\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-27.56 \%\) & \(50.03 \%\) & \(13.33 \%\) & \(2.23 \%\) & \(15.44 \%\) & \(7.50 \%\) & \(1.71 \%\) & \(-5.22 \%\) & \(13.62 \%\) & \(5.65 \%\) \\
\hline Benchmark* & \(-26.16 \%\) & \(58.21 \%\) & \(15.12 \%\) & \(4.98 \%\) & \(15.81 \%\) & \(7.44 \%\) & \(2.45 \%\) & \(-4.47 \%\) & \(17.13 \%\) & \(7.50 \%\) \\
\hline
\end{tabular}
* The Bloomberg Barclays U.S. Corporate High-Yield Index measures the market of USD-denominated, non-investment grade, fixed-rate, taxable corporate bonds. You cannot invest in an index.
Investors may obtain performance current to the most recent month end at www.gsamfunds.com.
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Bond funds contain interest rate risk, the risk of issuer default, and inflation risk. Because high-yield bonds are considered speculative, investors should be prepared to assume a substantially greater level of credit risk than with other types of bonds.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at www.gsamfunds.com.
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\section*{NOT FDIC INSURED - MAY LOSE VALUE - NO BANK GUARANTEE}

\section*{Invesco Small Cap Growth Fund (A)}

The Fund seeks long-term growth of capital. The Fund normally invests primarily in securities of small-capitalization issuers. It invests primarily in equity securities. The principal type of equity security in which the Fund invests is common stock.


\section*{Characteristics}
Asset Class ..................................... STOCK
Category ........................... Small Growth
Ticker .................................. GTSAX
Fund Inception ...................... 10/18/1995
Manager ................... Juan Hartsfield
Manager Tenure (yrs.) ................... 13.82
Turnover (\%) .......................... \(21.00 \%\)
Total Net Assets (\$mil.) ........... \(\$ 3,162.83\)
Avg. Market Cap (\$mil.) ....................... 126

\section*{Largest Holdings (as of 03/31/2018)}


\section*{Asset Allocation}
Domestic Stock ..... 96.28\%
Foreign Stock ..... 0.62\%

\section*{Fee Summary}

Total Annual Operating Expenses (04/30/2018) ........................... 1.20\%
Total Annual Operating Expenses (per \$1,000) ............................ \$12.00
Net Expense Ratio
1.20\%

\section*{Shareholder-type Fees}

Redemption Fee ........................................................................... N/A
Purchase Fee ................................................................................ N/A
Maximum Sales Charge ............................................................. 5.50\%
Maximum Deferred Sales Charge .................................................... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{4}{c|}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(6.44 \%\) & \(23.71 \%\) & \(11.16 \%\) & \(14.35 \%\) & \(11.86 \%\) \\
\hline Benchmark & & \(8.97 \%\) & \(22.50 \%\) & \(14.35 \%\) & \(15.54 \%\) \\
\hline
\end{tabular}

The Fee Summary shows fee and expense information for the fund. Total Annual Operating Expenses ("gross expense ratio") are expenses that reduce the rate of return for the fund. Total Annual Operating Expenses do not reflect any fee waivers or reimbursements that may be in effect at the time the expenses are calculated. The net expense ratio reflects the expenses being charged by the fund at the time the expenses are calculated after taking into account any applicable waivers or reimbursements, without which performance would have been less. The Fee Summary also shows Shareholdertype Fees. These fees are in addition to Total Annual Operating Expenses.

The cumulative effect of fees and expenses can substantially reduce the growth of your retirement savings. Visit the Employee Benefits Security Administration's web site for an example showing the longterm effect of fees and expenses. Fees and expenses are only one of many factors to consider when you decide to invest in an option. You may also want to think about whether an investment in a particular option, along with your other investments, will help you achieve your financial goals.
\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-38.77 \%\) & \(34.52 \%\) & \(26.28 \%\) & \(-1.27 \%\) & \(18.35 \%\) & \(39.90 \%\) & \(7.67 \%\) & \(-1.84 \%\) & \(11.30 \%\) & \(24.91 \%\) \\
\hline Benchmark* & \(-32.94 \%\) & \(28.35 \%\) & \(27.99 \%\) & \(3.62 \%\) & \(14.56 \%\) & \(42.69 \%\) & \(3.87 \%\) & \(2.78 \%\) & \(22.16 \%\) & \(14.79 \%\) \\
\hline
\end{tabular}
* The S\&P SmallCap 600 Growth Index represents the small cap segment of the US equity market with a focus on the "growth" style of investing. You cannot invest directly in an index.
Investors may obtain performance current to the most recent month end at www.invesco.com/us.
Performance quoted represents past performance and cannot guarantee future results. Current performance may be lower or higher than the performance shown. Investment return and principal value will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original purchase price. Performance includes the reinvestment of dividends and capital gains. Investments in money market funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve the value of your investment at \(\$ 1.00\) per share, it is possible to lose money by investing in a money market fund. The 7-day yield more closely reflects the Fund's current earning than the quotation of total return.
Prices of small-cap stocks often fluctuate more than those of large-company stocks.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at www.invesco.com/us.

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\section*{Janus Henderson Overseas Fund (I)}

The Fund seeks long-term growth of capital. The Fund normally invests primarily in securities of issuers or companies from countries outside of the United States. It also may normally invest up to \(20 \%\) of its net assets, measured at the time of purchase, in U.S. issuers, and it may, under unusual circumstances, invest all or substantially all of its assets in a single country. The Fund may have significant exposure to emerging markets. It may also invest in U.S. and foreign debt securities.


\section*{Characteristics}
Asset Class ..................................... STOCK
Category ................. Foreign Large Blend
Ticker ................................... JIGFX
Fund Inception ................... 05/02/1994
Share Class Inception............. \(07 / 06 / 2009\)
Manager ..................... George Maris
Manager Tenure (yrs.) .................... 2.50
Turnover (\%) ........................ \(39.00 \%\)
Total Net Assets (\$mil.) ........... \(\$ 1,612.42\)
Avg. Market Cap (\$mil.)........... \(\$ 47,852.58\)
No. of Securities ........................ 51

\section*{Fee Summary}

Total Annual Operating Expenses (01/26/2018) ............................ 0.57\%
Total Annual Operating Expenses (per \$1,000) .............................. \$5.70
Net Expense Ratio .......................................................................... 0.57\%

\section*{Shareholder-type Fees}

Redemption Fee ............................................................................ N/A
Purchase Fee ................................................................................... N/A
Maximum Sales Charge .................................................................. N/A
Maximum Deferred Sales Charge ..................................................... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{3}{c|}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(-2.82 \%\) & \(8.58 \%\) & \(1.56 \%\) & \(2.16 \%\) & \(-0.73 \%\) \\
\hline Benchmark & * & \(-2.61 \%\) & \(7.28 \%\) & \(5.06 \%\) & \(5.99 \%\) \\
\hline
\end{tabular}

The Fee Summary shows fee and expense information for the fund. Total Annual Operating Expenses ("gross expense ratio") are expenses that reduce the rate of return for the fund. Total Annual Operating Expenses do not reflect any fee waivers or reimbursements that may be in effect at the time the expenses are calculated. The net expense ratio reflects the expenses being charged by the fund at the time the expenses are calculated after taking into account any applicable waivers or reimbursements, without which performance would have been less. The Fee Summary also shows Shareholdertype Fees. These fees are in addition to Total Annual Operating Expenses.

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\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-52.75 \%\) & \(78.32 \%\) & \(19.58 \%\) & \(-32.70 \%\) & \(12.53 \%\) & \(12.28 \%\) & \(-13.57 \%\) & \(-8.44 \%\) & \(-6.86 \%\) & \(31.36 \%\) \\
\hline Benchmark* & \(-45.53 \%\) & \(41.45 \%\) & \(11.15 \%\) & \(-13.71 \%\) & \(16.83 \%\) & \(15.29 \%\) & \(-3.87 \%\) & \(-5.66 \%\) & \(4.50 \%\) & \(27.19 \%\) \\
\hline
\end{tabular}
* The MSCI All Country World ex US Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets, excluding the U.S. You cannot invest in an index.
Returns for periods prior to share class inception are hypothetical returns from an older share class and have been restated to reflect any expense differences between the share classes. Investors may obtain performance current to the most recent month end at www.janus.com.
Performance quoted represents past performance and cannot guarantee future results. Current performance may be lower or higher than the performance shown. Investment return and principal value will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original purchase price. Performance includes the reinvestment of dividends and capital gains. Investments in money market funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve the value of your investment at \(\$ 1.00\) per share, it is possible to lose money by investing in a money market fund. The 7-day yield more closely reflects the Fund's current earning than the quotation of total return.
Foreign investing involves additional risks, including currency fluctuations and political uncertainty. These risks are magnified for stocks of companies in emerging markets.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at www.janus.com.
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\section*{MFS International Value Fund (R3)}

The Fund seeks capital appreciation. The Fund normally invests primarily in foreign equity securities, including emerging market equity securities. Equity securities include common stocks and other securities that represent an ownership interest (or right to acquire an ownership interest) in a company or other issuer. The advisor focuses on investing the Fund's assets in the stocks of companies it believes are undervalued compared to their intrinsic value (value companies).


\section*{Characteristics}
Asset Class ..................................... STOCK
Category ................. Foreign Large Blend
Ticker .................................. MINGX
Fund Inception ................... 10/24/1995
Share Class Inception............ 10/01/2008
Manager ................... Benjamin Stone
Manager Tenure (yrs.) ..................... 9.61
Turnover (\%) .......................... \(7.00 \%\)
Total Net Assets (\$mil.) .......... \(\$ 29,314.94\)
Avg. Market Cap (\$mil.) ...................... 110
No. of Securities
Fee Summary
Total Annual Operating Expenses (09/28/2017) ..... 1.01\%
Total Annual Operating Expenses (per \$1,000) ..... \$10.10
Net Expense Ratio ..... 1.01\%
Shareholder-type Fees
Redemption Fee ..... N/A
Purchase Fee ..... N/A
Maximum Sales Charge ..... N/A
Maximum Deferred Sales Charge ..... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{3}{c}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(0.33 \%\) & \(8.72 \%\) & \(9.71 \%\) & \(9.91 \%\) & \(7.36 \%\) \\
\hline Benchmark & * & \(-2.61 \%\) & \(7.28 \%\) & \(5.06 \%\) & \(5.99 \%\) \\
\hline
\end{tabular}

\section*{Region (as of 05/31/2018)}
\begin{tabular}{|c|}
\hline United States .............................................. 10.98\% \\
\hline Canada ....................................................... 1.48\% \\
\hline United Kingdom .......................................... 14.58\% \\
\hline Europe...................................................... 47.02\% \\
\hline Mideast ...................................................... 0.50\% \\
\hline Japan ...................................................... 21.33\% \\
\hline Australia \& New Zealand ................................ 1.07\% \\
\hline Asia ex-Japan .............................................. 3.04\% \\
\hline Fund investments change daily and may differ. \\
\hline
\end{tabular}

\section*{Asset Allocation}
Domestic Stock ............................. \(10.31 \%\)
Foreign Stock ....................... \(83.52 \%\)
Cash .................................. \(6.18 \%\)

The Fee Summary shows fee and expense information for the fund. Total Annual Operating Expenses ("gross expense ratio") are expenses that reduce the rate of return for the fund. Total Annual Operating Expenses do not reflect any fee waivers or reimbursements that may be in effect at the time the expenses are calculated. The net expense ratio reflects the expenses being charged by the fund at the time the expenses are calculated after taking into account any applicable waivers or reimbursements, without which performance would have been less. The Fee Summary also shows Shareholdertype Fees. These fees are in addition to Total Annual Operating Expenses.

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\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-31.92 \%\) & \(24.63 \%\) & \(9.14 \%\) & \(-1.92 \%\) & \(15.78 \%\) & \(27.37 \%\) & \(1.30 \%\) & \(6.46 \%\) & \(3.96 \%\) & \(26.80 \%\) \\
\hline Benchmark* & \(-45.53 \%\) & \(41.45 \%\) & \(11.15 \%\) & \(-13.71 \%\) & \(16.83 \%\) & \(15.29 \%\) & \(-3.87 \%\) & \(-5.66 \%\) & \(4.50 \%\) & \(27.19 \%\) \\
\hline
\end{tabular}
* The MSCI All Country World ex US Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets, excluding the U.S. You cannot invest in an index.
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\section*{MainStay Large Cap Growth Fund (I)}

The Fund seeks long-term growth of capital. The Fund normally invests primarily in large capitalization companies, which are companies having a market capitalization in excess of \(\$ 4\) billion at the time of purchase. The Fund invests substantially all of its investable assets in domestic securities. The Fund is permitted to invest up to \(20 \%\) of its net assets in foreign securities, which are generally securities issued by companies organized outside the U.S. or that trade primarily in non-U.S. securities markets.


\section*{Characteristics}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Asset Class ................................. STOCK} \\
\hline \multicolumn{2}{|l|}{Category ............................ Large Growth} \\
\hline cke & MLAIX \\
\hline Fund Inception & 07/03/1995 \\
\hline Share Class Inception & 04/01/2005 \\
\hline Manager & Justin Kelly \\
\hline Manager Tenure (yrs.) & 12.68 \\
\hline Turnover (\%) & 61.00\% \\
\hline Total Net Assets (\$mil.) & \$12,592.68 \\
\hline Avg. Market Cap (\$m & \$116,109.91 \\
\hline o. of Securities & \\
\hline
\end{tabular}

\section*{Largest Holdings (as of 05/31/2018)}
\begin{tabular}{|c|c|}
\hline Amazon.com & 6.23\% \\
\hline Microsoft & 5.79\% \\
\hline Visa & 4.51\% \\
\hline Facebook & 4.26\% \\
\hline Salesforce.com & 3.89\% \\
\hline UnitedHealth Group & 3.41\% \\
\hline Adobe Systems & 2.61\% \\
\hline Alibaba Group Holding Ltd ADR. & 2.60\% \\
\hline Alphabet. & 2.54\% \\
\hline Mastercard & 2.53\% \\
\hline Fund investments change daily and & \\
\hline
\end{tabular}

\section*{Asset Allocation}

Domestic Stock ........................... 94.41\%
Foreign Stock ............................... 5.11\%
Cash ............................................ 0.48\%

The Fee Summary shows fee and expense information for the fund. Total Annual Operating Expenses ("gross expense ratio") are expenses that reduce the rate of return for the fund. Total Annual Operating Expenses do not reflect any fee waivers or reimbursements that may be in effect at the time the expenses are calculated. The net expense ratio reflects the expenses being charged by the fund at the time the expenses are calculated after taking into account any applicable waivers or reimbursements, without which performance would have been less. The Fee Summary also shows Shareholdertype Fees. These fees are in addition to Total Annual Operating Expenses.

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\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-38.38 \%\) & \(39.73 \%\) & \(15.65 \%\) & \(-0.19 \%\) & \(13.21 \%\) & \(36.94 \%\) & \(10.54 \%\) & \(6.17 \%\) & \(-2.28 \%\) & \(32.39 \%\) \\
\hline Benchmark* & \(-34.92 \%\) & \(31.57 \%\) & \(15.05 \%\) & \(4.65 \%\) & \(14.61 \%\) & \(32.75 \%\) & \(14.89 \%\) & \(5.52 \%\) & \(6.89 \%\) & \(27.44 \%\) \\
\hline
\end{tabular}
* The S\&P 500 Growth Index measures growth stocks in the S\&P 500 Index using three factors: sales growth, the ratio of earnings change to price, and momentum. You cannot invest in an index.

\section*{Investors may obtain performance current to the most recent month end at http://mainstayinvestments.com/.}

Performance quoted represents past performance and cannot guarantee future results. Current performance may be lower or higher than the performance shown. Investment return and principal value will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original purchase price. Performance includes the reinvestment of dividends and capital gains. Investments in money market funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve the value of your investment at \(\$ 1.00\) per share, it is possible to lose money by investing in a money market fund. The 7-day yield more closely reflects the Fund's current earning than the quotation of total return.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at http://mainstayinvestments.com/.
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\section*{T. Rowe Price Equity Income Fund}

The Fund seeks a high level of dividend income and long-term capital growth primarily through investments in stocks. The Fund will normally invest primarily in common stocks, with an emphasis on large-capitalization stocks that have a strong track record of paying dividends or that are believed to be undervalued. The adviser generally seeks investments in large-capitalization companies and the Fund's yield, which reflects the level of dividends paid by the Fund, is expected to normally exceed the yield of the Russell 1000 Value Index.


\section*{Characteristics}
Asset Class ..................................... STOCK
Category ............................. Large Value
Ticker .................................. PRFDX
Fund Inception ...................... \(10 / 31 / 1985\)
Manager ................................ 2.66
Manager Tenure (yrs.) ................... \(20.20 \%\)
Turnover (\%) ........................
Total Net Assets (\$mil.) .......... \(\$ 21,212.63\)
Avg. Market Cap (\$mil.)....................... 109

\section*{Largest Holdings (as of 03/31/2018)}
\begin{tabular}{|c|c|}
\hline JP Morgan Chase & 05\% \\
\hline Wells Fargo & 2.81\% \\
\hline Exxon Mobil & 2.40\% \\
\hline Microsoft & 2.25\% \\
\hline Morgan Stanley & 2.21\% \\
\hline Total SA & 2.03\% \\
\hline Verizon Communications & 1.91\% \\
\hline Harris & .. 1.88\% \\
\hline DowDuPont & .. 1.86\% \\
\hline Johnson \& Johnson & 1.82\% \\
\hline Fund investments change & \\
\hline
\end{tabular}

\section*{Asset Allocation}
\begin{tabular}{|c|c|}
\hline Domestic Stock & 88.76\% \\
\hline Foreign Stock & 6.62\% \\
\hline Domestic Bond & . 0.71\% \\
\hline Foreign Bond & 0.04\% \\
\hline Preferreds & . 1.22\% \\
\hline Convertibles & 0.95\% \\
\hline Cash & 1.66\% \\
\hline & 0.04\% \\
\hline
\end{tabular}

\section*{Fee Summary}

Total Annual Operating Expenses (05/01/2018) ................................ \(0.65 \%\)
Total Annual Operating Expenses (per \(\$ 1,000\) ) ...................... \(\$ 6.50\)
Net Expense Ratio 0.65\%

\section*{Shareholder-type Fees}

Redemption Fee ........................................................................... N/A
Purchase Fee ................................................................................... N/A
Maximum Sales Charge ................................................................. N/A
Maximum Deferred Sales Charge ..................................................... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{4}{c|}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(1.79 \%\) & \(9.51 \%\) & \(9.36 \%\) & \(9.48 \%\) & \(8.42 \%\) \\
\hline Benchmark \(^{\star}\) & \(1.40 \%\) & \(7.58 \%\) & \(8.81 \%\) & \(10.45 \%\) & \(8.44 \%\) \\
\hline
\end{tabular}

The Fee Summary shows fee and expense information for the fund. Total Annual Operating Expenses ("gross expense ratio") are expenses that reduce the rate of return for the fund. Total Annual Operating Expenses do not reflect any fee waivers or reimbursements that may be in effect at the time the expenses are calculated. The net expense ratio reflects the expenses being charged by the fund at the time the expenses are calculated after taking into account any applicable waivers or reimbursements, without which performance would have been less. The Fee Summary also shows Shareholdertype Fees. These fees are in addition to Total Annual Operating Expenses.

The cumulative effect of fees and expenses can substantially reduce the growth of your retirement savings. Visit the Employee Benefits Security Administration's web site for an example showing the longterm effect of fees and expenses. Fees and expenses are only one of many factors to consider when you decide to invest in an option. You may also want to think about whether an investment in a particular option, along with your other investments, will help you achieve your financial goals.
\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(-35.75 \%\) & \(25.62 \%\) & \(15.15 \%\) & \(-0.72 \%\) & \(17.25 \%\) & \(29.75 \%\) & \(7.49 \%\) & \(-6.66 \%\) & \(19.28 \%\) & \(16.18 \%\) \\
\hline Benchmark* & \(-39.22 \%\) & \(21.18 \%\) & \(15.10 \%\) & \(-0.48 \%\) & \(17.68 \%\) & \(31.99 \%\) & \(12.36 \%\) & \(-3.13 \%\) & \(17.40 \%\) & \(15.36 \%\) \\
\hline
\end{tabular}
* The S\&P 500 Value Index represents the large cap segment of the US equity market with a focus on the "value" style of investing. You cannot invest directly in an index.

\section*{Investors may obtain performance current to the most recent month end at www.troweprice.com.}

Performance quoted represents past performance and cannot guarantee future results. Current performance may be lower or higher than the performance shown. Investment return and principal value will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original purchase price. Performance includes the reinvestment of dividends and capital gains. Investments in money market funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve the value of your investment at \(\$ 1.00\) per share, it is possible to lose money by investing in a money market fund. The 7-day yield more closely reflects the Fund's current earning than the quotation of total return.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at www.troweprice.com.
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\section*{PIMCO Total Return Fund (A)}

The Fund seeks maximum total return, consistent with preservation of capital and prudent investment management. The Fund invests at least \(65 \%\) of its total assets in a diversified portfolio of Fixed Income Instruments of varying maturities, which may be represented by forwards or derivatives such as options, futures contracts, or swap agreements. It may invest up to \(20 \%\) of its total assets in high yield securities.

\section*{Characteristics}
\begin{tabular}{|c|}
\hline Asset Class ...................................... BOND \\
\hline ategory ............. Intermediate-Term B \\
\hline Tic \\
\hline Fund Inception ........................ 05/11/1987 \\
\hline Share Class Inception.............. 01/13/1997 \\
\hline Manager .................. Worah/Kiesel/Mather \\
\hline Manager Tenure (yrs.) ...................... 3.76 \\
\hline Turnover (\%) ............................. 635.00\% \\
\hline \multirow[t]{2}{*}{Total Net Assets (\$mil.) ............ \$70,555.04 30-day Yield (\%) .............................. 2.10\%} \\
\hline \\
\hline \\
\hline
\end{tabular}

\section*{Bond Sector (as of 03/31/2018)}


\section*{Fee Summary}

Total Annual Operating Expenses (06/08/2018) ............................ 0.85\%
Total Annual Operating Expenses (per \$1,000) .............................. \$8.50
Net Expense Ratio ......................................................................... 0.80\%

\section*{Shareholder-type Fees}

Redemption Fee ............................................................................ N/A
Purchase Fee ..................................................................................... N/A
Maximum Sales Charge ................................................................. 3.75\%
Maximum Deferred Sales Charge ..................................................... N/A

\section*{Performance at NAV (as of 06/30/2018)}
\begin{tabular}{|l|c|c|c|c|c|}
\multicolumn{3}{c}{ Total Return } & \multicolumn{4}{c|}{ Annualized Total Return } \\
\hline & 3-Month & 1-Year & 3-Year & 5-Year & 10-Year \\
\hline Fund & \(-0.52 \%\) & \(-0.47 \%\) & \(1.72 \%\) & \(2.10 \%\) & \(4.43 \%\) \\
\hline Benchmark & \(-0.16 \%\) & \(-0.40 \%\) & \(1.72 \%\) & \(2.27 \%\) & \(3.72 \%\) \\
\hline
\end{tabular}

The Fee Summary shows fee and expense information for the fund. Total Annual Operating Expenses ("gross expense ratio") are expenses that reduce the rate of return for the fund. Total Annual Operating Expenses do not reflect any fee waivers or reimbursements that may be in effect at the time the expenses are calculated. The net expense ratio reflects the expenses being charged by the fund at the time the expenses are calculated after taking into account any applicable waivers or reimbursements, without which performance would have been less. The Fee Summary also shows Shareholdertype Fees. These fees are in addition to Total Annual Operating Expenses.

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\begin{tabular}{|l|c|c|c|c|c|c|c|c|c|c|}
\hline Calendar Yr. Returns & \(\mathbf{2 0 0 8}\) & \(\mathbf{2 0 0 9}\) & \(\mathbf{2 0 1 0}\) & \(\mathbf{2 0 1 1}\) & \(\mathbf{2 0 1 2}\) & \(\mathbf{2 0 1 3}\) & \(\mathbf{2 0 1 4}\) & \(\mathbf{2 0 1 5}\) & \(\mathbf{2 0 1 6}\) & \(\mathbf{2 0 1 7}\) \\
\hline Fund & \(4.32 \%\) & \(13.33 \%\) & \(8.36 \%\) & \(3.74 \%\) & \(9.93 \%\) & \(-2.30 \%\) & \(4.29 \%\) & \(0.34 \%\) & \(2.20 \%\) & \(\mathbf{4 . 7 3} \%\) \\
\hline Benchmark* & \(5.24 \%\) & \(5.93 \%\) & \(6.54 \%\) & \(7.84 \%\) & \(4.21 \%\) & \(-2.02 \%\) & \(5.97 \%\) & \(0.55 \%\) & \(2.65 \%\) & \(3.54 \%\) \\
\hline
\end{tabular}
* The Bloomberg Barclays U.S. Aggregate Bond Index is a broad-based benchmark measuring investment grade, U.S. dollar-denominated, fixed-rate taxable bond market, including Treasuries, government-related and corporate securities. You cannot invest in an index.
Investors may obtain performance current to the most recent month end at www.pimco.com.
Performance quoted represents past performance and cannot guarantee future results. Current performance may be lower or higher than the performance shown. Investment return and principal value will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original purchase price. Performance includes the reinvestment of dividends and capital gains. Investments in money market funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve the value of your investment at \(\$ 1.00\) per share, it is possible to lose money by investing in a money market fund. The 7-day yield more closely reflects the Fund's current earning than the quotation of total return.
Bond funds contain interest rate risk, the risk of issuer default, and inflation risk.
This material must be preceded or accompanied by a current prospectus for the fund which contains information about the fund's investment objectives, risks, fees, and expenses. Investors should consider this information carefully before investing. A prospectus may be obtained at www.pimco.com.

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\section*{Employee Enrollment Guide}

Congratulations! You are about to take the first steps toward a financially secure retirement by choosing to participate in your employer's workplace retirement savings plan. Follow the simple instructions below to get started.
Once you are logged in, we will step you through this process online.

\section*{Required Steps}

1: Log In Online
Website: www.fast401k.com
Username: Your Social Security Number (SSN)
Password: Last 4 digits of your SSN

\section*{2: Set Up Your Account}
- Create a new Username and Password
- Create a custom Security Question
- Provide your Email Address

After creating an account, you will have immediate access to:
- Details about your 401(k) plan and the benefits available to you
- Visibility into your account balance, funds, performance, and transactions
- Free retirement planning tools and resources

\section*{Recommended Steps}

\section*{3: Retirement Savings Goal/Outlook}

Provide minimal information to use our simple retirement outlook calculator.

\section*{4: Set a Contribution Rate}

Decide how much money you would like to contribute to your 401(k) account each pay period either as a dollar amount or a percentage of your gross pay.

\section*{5: Add a Beneficiary}

Provide basic information about the individual(s) you wish to receive the funds in your 401(k) account in the event of your passing. This can give you the peace of mind that your finances are in order.

6: Review your Investments and Allocation
Familiarize yourself with how your money will be invested and make immediate changes if needed.

Optional Setup 2 of 4: Contribution Rate

Ready to start saving? Set your contribution rate.
Because your employer offers a 3\% match, if you set your contribution rate to \(3 \%\) or more
you will receive the full dollar amount your employer will contribute to your \(401(\mathrm{k})\).
- \(\% \bigcirc \$ \quad\) of your compensation each pay period

You've created your account! If you have a minute, there's a few more things you can do to finish setting up your account. If you'd like to do this another time, select the "skip" option.

\section*{Optional Setup 1 of 4: Retirement} Outlook

Get a retirement savings outlook and recommendation. Annual salary/compensation \(\square\)```

