

LIONEL P. BOCHURBERG, ESQ.

4445 Eastgate Mall | Suite 200 | San Diego, CA 92131 | (858) 342-1637 | lionel@directeurjuridique.com

- ✓ A qualified Senior-Level Counsel with experience in software, wireless, telecom, semiconductor, biotech, and renewable energy industries.
- ✓ Possesses a broad domestic and international transactional experience.
- ✓ Successful championed leadership initiatives by prioritizing objectives and aligned specific talent for cross-functional projects.
- ✓ Conducted domestic and international corporate entity formation in 28 countries.

Areas of Expertise include:

- Transactional Experience:**
 - R&D Co-Development Agreements, Stock & Assets Purchase Agreements, Franchise, Distribution Agreements & Equipment Sales Agreements, Supply Agreements; Loans, Promissory Notes & Security Agreements, Commercial Leases, Patent License Agreements, IT & Software License Agreements
- Renewable Energy Experience:**
 - Represented several client's Solar and Energy Storage activities
 - BOPI and EPC Agreements, Consulting Agreements, O&M Agreements, Consortium Agreements; sale of solar projects; sale of solar equipment; option agreements to purchase land and various easements.
- Software Experience:**
 - Represented several clients in different software activities
 - Software License Agreements, Database License Agreement, Distribution Agreements (including SaaS mode).
- Core Competencies:**
 - M&A, Risk Management, Corporate Governance & Compliance, Organization Of Board Meetings, SEC Filings, IP strategy, data privacy
- Languages:**
 - French (Fluent), Spanish (Proficient), English (Fluent)

NOTABLE ACCOLADES

Recognized by the Daily Transcript and the San Diego Chapter of the Association of Corporate Counsel as one of San Diego's top in-house Corporate Counsel in 2010.

EXPERIENCE & NOTABLE CONTRIBUTIONS PRIOR TO DIRECTEURJURIDIQUE.COM

SOITEC SOLAR INC • San Diego, CA • 2012-2016

Senior attorney for the solar division of Soitec SA, a publicly-traded group (Euronext)

CORPORATE COUNSEL

Draft and negotiate the following: procurement agreements, engineering procurement and construction agreements, consortium agreements, equipment sales agreements, operation and maintenance agreements, international agency agreements, co-development agreements, joint venture agreements, power purchase agreements, interconnection agreements, and license agreements (equipment and software) for various projects totaling 34 MW.

- Contributed to the sale of an 8.93 MW solar power plant fully equipped with the company's equipment.
- Formed foreign entities in Saudi Arabia and Chile.

WALRAVEN & LEHMAN LLP • Aliso Viejo, CA • 2010-2012

Assisted clients with intricate business transactions and international matters

OF COUNSEL

Negotiated licensing and commercial transactions, including drafting and discussing: software licenses, distribution agreements, franchise, international agency agreements, OEM Agreements, transfer of technology agreements, and collaborative business transactions. Counseled clients on the formation of foreign entities.

EXPERIENCE & NOTABLE CONTRIBUTIONS CONTINUED

NEXTWAVE BROADBAND, INC. • San Diego, CA • 2007-2010

Senior executive for a US publicly-traded telecommunication company (NASDAQ)

VICE PRESIDENT INTERNATIONAL LEGAL OPERATIONS

Administrated several divestitures and M&A initiatives for the Latin America and Europe operations.

- Primary counsel for IPWireless (a NextWave UK subsidiary [TDCdma equipment & mobile television]).
 - ↳ Governed all legal matters, including technology agreements (software and components license agreements) and negotiated the sale to the senior management team.
- Successfully negotiated the sale of the Semiconductor Division's patent portfolio and the licensing of its semiconductor technologies.

INFOVISTA SA • Les Ulis (Greater Paris), France, & Herndon, VA • 2006-2007

Senior executive for a publicly-traded software company (NASDAQ, until 2007 & Euronext)

VICE PRESIDENT OF HUMAN CAPITAL & GENERAL COUNSEL

Directed a team of nine professionals within the Legal and Human Resources Departments. Coordinated the delisting of the company from the NASDAQ. Arranged board meetings, committees of the board, and shareholders meetings.

- Successfully negotiated:
 - ↳ a \$15M licensing trademark transaction with Microsoft,
 - ↳ a major outsourcing agreement with an Indian Company and
 - ↳ significant software license agreements with banks and telecommunication companies.

QUORIS, LLC • San Diego, CA • 2005-2006

Business consultant for a consulting firm

VICE PRESIDENT

Delivered business consulting services to technology start-up companies.

- Championed direction for the due diligence process and administration of the overall coordination with Outside Attorneys and Bankers in the acquisition of CommASIC, Inc. (San Diego based) by Freescale Semiconductor.

WAVECOM, SA • Issy-les-Moulineaux, France • 2000-2004

Senior executive for a publicly-traded wireless equipment company (Euronext & NASDAQ)

GENERAL COUNSEL

Constructed and administrated six members within the legal department, including a Risk Manager during company's growth from 200 employees to over 950 worldwide.

- Established the corporate governance and risk management policies for the company under French and U.S. SOX requirements.
- Negotiated and drafted major manufacturing agreements; established the contractual policies (templates of sales, licensing, distribution, and supply agreements).
- Managed the trademark and patent portfolio with outside counsel.
- Implemented subsidiaries and branch offices worldwide (Japan, Germany, U.K., U.S., Seoul, Hong Kong, and China).
- Negotiated GSM and CDMA Essential IPRS license agreements; settled several patent infringement cases.

CAREER NOTE:

- **MANDEL & BOCHURBERG • PARTNER** • Paris, France & London, UK • 1996-2000
- **MANDEL, NGO, & ASSOCIES • ASSOCIATE** • Paris, France • 1990-1995

EDUCATION & PROFESSIONAL CERTIFICATES

PhD (Sum Cum Laude)

LLM Business Law (Magna Cum Laude)

LA SORBONNE PARIS I | Paris, France

Professional Certificate in Mergers & Acquisitions

New York Institute of Finance | NYC, NY

AFFILIATIONS

State Bar of California (Active)

Paris Bar (Inactive)

PUBLICATIONS**Books:**

“Cent tendres”, poems in Haiku form, l’Harmattan, 2005

“Internet and Right of Privacy at the Workplace”, Delmas, 1st edition 2001

“Internet and E-Commerce”, Delmas, 2^d edition 2001 and 1st edition 1999

“The Right of Quotation”, Masson, 1994

Articles:

“Copyright and Information society Directive”, Revue Commerce électronique, 2000

“Auction sales via internet”, Revue Legicom, 2000

“Electronic commerce Directive”, Revue Legipresse, 2000

“Icann’s role against cybersquatting”, La Revue des Marques, 2000

“Right of quotation and work of art”, La Semaine Juridique and Cahiers du droit d’auteur, 1991

Speaking Engagements:

“Common Issues When Licensing Intellectual Property”, copresenter, MCLE credit, Attorneys credit, October 2013

“A Guide to IP Protection in the EU for U.S. Attorneys”, copresenter, MCLE credit, Attorneys credit, April 2012

“Essential US Employment & Labor Law for the French Entrepreneur”, moderator, Thomas Jefferson Law School & SDFACC, April 2012

“Global comparison between the US and French legal Systems”, panelist, Thomas Jefferson Law School & SDFACC, August 2011

“Corporate Law roundtable”, participant, The Daily Transcript, San Diego, May 2010

“Anatomy of a License Agreement”, panelist, San Diego County Bar Association, June 2009

“Doing Business in France”, Japan External Trade Organization, Tokyo, 1999

“How to draft agreements in Research and Development field”, Paris 1994

“New Developments in Intellectual Property Law”, San Francisco French-American Chamber of commerce, 1994

“Specific agreements to put in place in a partnership relationship”, Paris 1994

“How to negotiate and draft license and assignments agreements in the field of industrial rights”, Paris 1993

“Multimedia agreements”, University of Bordeaux, Dess Propriete Intellectuelle, 1997-2000. (LLM Program)