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Sarasota School of Arts & Sciences

September 10, 2007

Southern Cross Contracting  
John Proctor  
6000 Deacon Place  
Sarasota, Florida 34238

Re: Quality of Construction

Dear John:

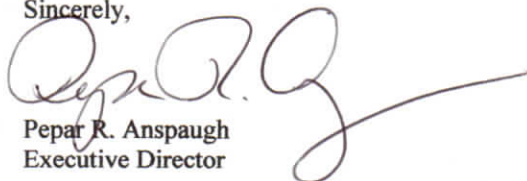
It is always an honor to give credit where credit is due. Therefore, I am happy to commend you, the employees of Southern Cross, and your sub-contractors on another job well done. The completion of the Visual Arts Building is one I will always remember. The quality of the construction itself, completing the Visual Arts/Classroom building within the time line that had been established, coupled with the discounts that we were awarded by you (and because of you the discounts awarded by the sub-contractors) was again beyond the call-of-duty. This new facility was critical in that our students no longer had to cross Central Avenue to reach their Art class.

Although the Visual Arts building had been completed, we still needed to enlarge the lunchroom facility, and have it completed before the first day, of the 2007-2008 school year. The lunchroom construction had to be completed within a few weeks. I cannot tell you how many "well-wishers," said it would never be done! I told them to "hide and watch." Because of your professionalism and effective leadership, coupled with the expeditious and efficient modus operandi of Henry Marsh, as well as others at Southern Cross, the City Permit was processed in record time and work commenced immediately. Southern Cross articulated well with me and the architect, ameliorated any concerns that arose, and effectively addressed new specifications presented that resulted in "change orders," and yet, still achieved the impossible! The students at SSA+S were able to utilize this facility the very first day of school. This achievement was critical to the safe and orderly manner in which we operate SSA+S; moreover, the entire schedule for 620 students would have been in jeopardy without the completion of this lunchroom augmentation. I am still amazed at what you accomplished within a very few weeks.

Southern Cross accepts responsibility readily and carries out their duties with efficiency and dispatch. The administrators at Southern Cross seem to have the ability to sense the needs and feelings of all stakeholders involved in a construction venture and while making them feel that they are a contributing part of the whole picture.

It is without reservation that I will be happy to recommend Southern Cross to anyone that may be investigating construction companies, as you have proven time and time again to be capable, efficient, reasonably priced, and willing to build to meet the needs of our unique educational institution.

Sincerely,

  
Pepar R. Anspaugh  
Executive Director