

# Sponsorship and Exhibit Sales

open November 1<sup>st</sup>, 2019, at 10:00 am sharp!

*See the following pages for more information.*

Utility leaders will share insights and lessons learned on some of today's most important topics:

- **Digital Utilities**
- **Emergency Preparedness/Response**
- **Construction Management**
- **Integrated Planning**
- **Source Water Resiliency**
- **Finance for Large Utilities**
- **Innovation/Technology**
- **Finance for Small Utilities**
- **Pipe Evaluation**

Stay tuned for more details, and plan to **BE THERE!!**

## Our Program is set to rival the 2018 conference, with the following participants confirmed *(listed alphabetically)*

Bob Beringer, Howard County Bureau of Utilities (retired)  
Troy Brogden, City of Baltimore DPW  
Chein-Chi Chang, DC Water  
Rudy Chow, City of Baltimore DPW  
Steve Cooper, PVC Pipe Association (Uni-Bell)  
Allen Cox, Ductile Iron Pipe Research Association  
Steve de Mik, HRSD  
Calvin Farr, City of Richmond  
Eric Hatcher, Cape Fear Public Utilities Authority  
Ted Henifin, Hampton Roads Sanitation District  
Thomas C. Hilton, WSSC Water  
Thomas P. Jacobus, Washington Aqueduct  
Pam Kenel, Loudoun Water  
Tom Kiefer, Baltimore County DPW  
Rob Penman, Artesian Water  
Chris Phipps, Anne Arundel County  
Jay Price, WSSC Water  
Alberto Quiroz, SUEZ  
Matt Ries, DC Water  
Mathew Rowe, Maryland Department of the Environment  
Camille Rubeiz, Plastic Pipe Institute  
Nicole Schindler, US Department of Agriculture  
Art Shapiro, Howard County Bureau of Utilities  
Dave Spacht, Artesian Resources  
Heather Warren, Delaware Health and Social Services, State Revolving Fund

### Special Events:

Field Tour of the new *Little Patuxent Water Reclamation Plant*  
*Biosolids Processing Facilities*

AWWA-USDA Small Systems Workshop on  
*Optimizing Performance and Accessing Funding*

Registration opens January 1, 2020.  
MD PE Credits are approved,  
Check with neighboring jurisdictions for reciprocity.

## Sponsorships

CSAWWA is offering unique and exclusive sponsorship opportunities for this event. Don't miss your chance to get your name in front of utility and industry leaders!

**Conference Lanyard:** Your company's brand is prime-time! One available: \$2,000



**Tote Bag:** All conference attendees receive a tote bag, and one sponsor's logo will be added to each side. Two available: \$1,500 each



**Tote Bag Swag:** Sponsors can provide branded items to be included in the conference tote bag. \$500, plus items (*final count of items to be provided*). Limit 10 sponsors



**Advertise in the Conference Program:** All conference attendees will receive a Conference Program, to include the Agenda, speaker bios, and other information. Program ads are available as follows:

Outside Back Cover: One, \$1,500  
Inside Front and Back Covers, One each, \$1,000  
Full-page ad (interior) - \$750  
Half-page ad (interior) - \$500  
Business-card (interior) - \$250

**Sponsorships are available on a first-come basis, beginning November 1<sup>st</sup>, 2019 at 10:00 am (sharp!) and can only be purchased online with a credit card through our website:**

[www.csawwa.org](http://www.csawwa.org)

**Event Sponsorships:** Sponsorships are available for meals, breaks, and the reception. All event sponsor logos will be displayed on our website, event signage, and promotional materials as shown below:

**Reception Tuesday Evening:** Half-page ad in program, logo on conference folder front: Two available, \$1,000

**Dinner Tuesday:** Half-page ad in program, logo on conference folder front: One available, \$1,000

**Lunch Tuesday:** Half-page ad in program, logo on conference folder front: Two available, \$1,000

**Lunch Wednesday:** Half-page ad in program, logo on conference folder front: Two available, \$1,000

**Breaks and Breakfasts:** logo in program and on conference folder back: \$500 Options include one each of the following:

*Tuesday breakfast*

*Tuesday breaks*

*Wednesday breakfast*

*Wednesday break*

*All conference attendees receive a folder with note paper for use during the conference.*



**Event Sponsors** will have their logos printed on the folder as shown above.

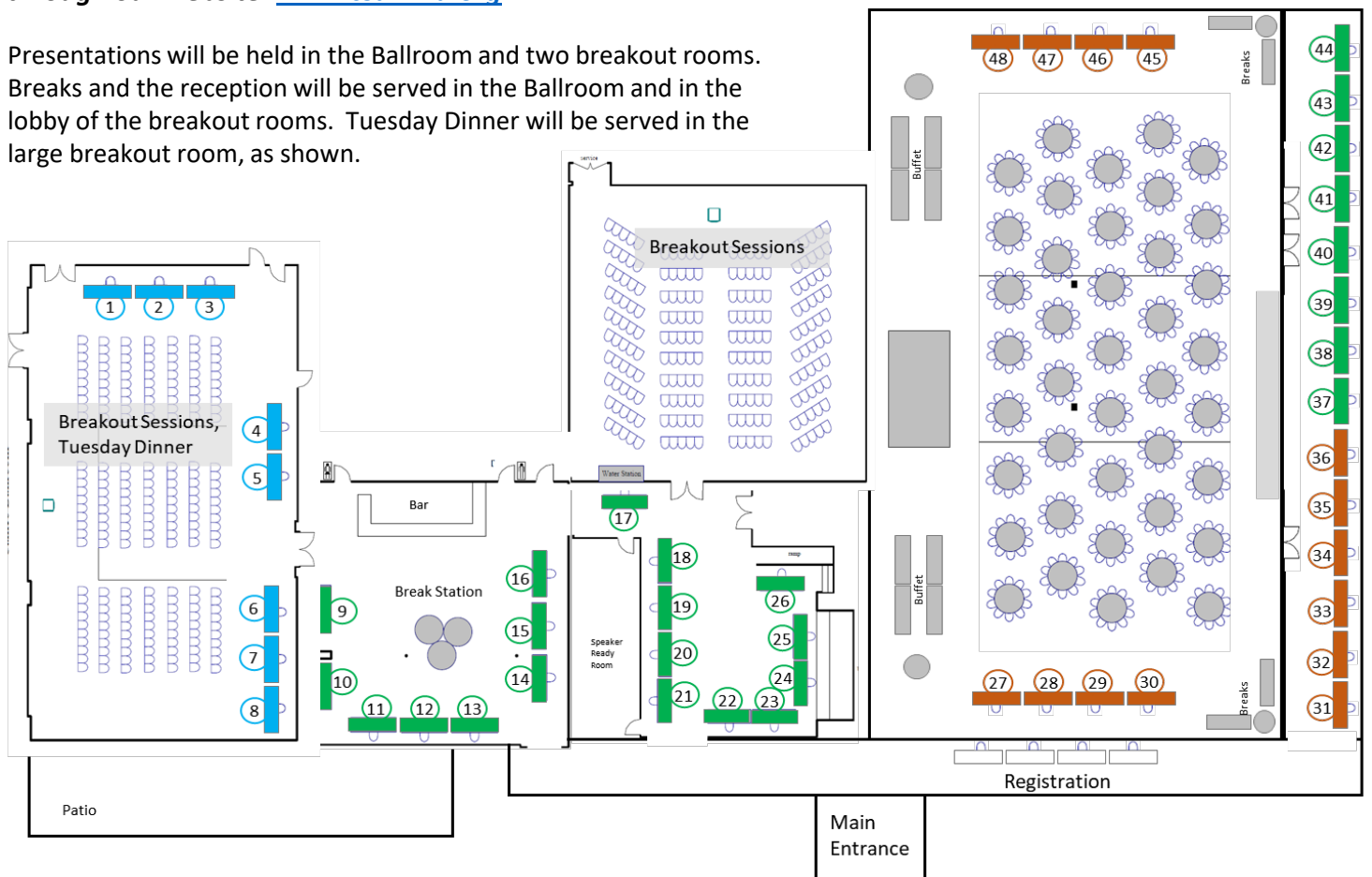
## Exhibitor Displays

The 2020 Mid-Atlantic Utility conference will offer a maximum 48 table-top spaces for vendor displays.

Tables are 8' long x 30" deep. Meals and breaks will maximize networking and exposure for all vendors. Display spaces are available at a range of prices, as shown below. Each table comes with two full registrations, which include all meals and the Tuesday dinner.

**Exhibit spaces go on sale November 1<sup>st</sup>, at 10:00 am sharp, and can only be purchased online with a credit card, through our website: [www.csawwa.org](http://www.csawwa.org)**

Presentations will be held in the Ballroom and two breakout rooms. Breaks and the reception will be served in the Ballroom and in the lobby of the breakout rooms. Tuesday Dinner will be served in the large breakout room, as shown.



■ \$700, two registrations (8 available)
 ■ \$900, two registrations (26 available)
 ■ \$1,100, two registrations (14 available)

Table tops must be set up by 8am on Tuesday, April 7th, and cannot be broken down until after the final Panel Discussion on April 8th, 4pm. Refunds must be requested in writing to [info@csawwa.org](mailto:info@csawwa.org) no later than March 1, 2020, and a \$50 administrative fee will be charged.