



Annual Membership Meeting October 11, 2018

- 7:30am Registration and Breakfast Buffet
- 8:30 am Welcome and Introductions
Jackson White, President
- 8:45 – 9:00 am Legal and Legislative Update
Todd Mackintosh, COSSA Legal Counsel
- 9:00 – 9:45am State of State of Colorado Self Storage Update
*Jeffrey R. Shouse MAI, CRE - National Self Storage Director
Colliers International
Valuation & Advisory Services*
- 9:45 – 10:30am “Traditional vs. Multi-Story – Pro and Con” - *Panel Discussion*
- 10:30 – 11:00am Refreshments and Break
- 11:00 – 11:45 Are You Considering Boat & RV Storage In Your Future?
-Do I need a feasibility study? What will it tell me?
-Development: Site layout, shape, what type of space and more.
Presenters: *THK Associates, Inc. and Wayne Woolsey, KIWI II
Construction*
- 11:45 – 12:00 Financing Options in Today’s Market – *Dale Stewart, NorthMarq
Capital*
- 12:00pm Closing Comments
Jackson White, President
- 12:15 -1:00 pm “Ask the Attorney”, *Todd Mackintosh, Hatch Ray Olsen Conant LLC*