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## Supplier Awards

### Amerinet Supplier Awards

The following Amerinet suppliers were recognized during the 2011 Amerinet Member Conference for outstanding performance in 2010.

#### Amerinet Supplier Performance Awards

Recognizing Amerinet suppliers who demonstrate excellence for others to achieve success.

##### Manufacturer Over \$25 Million

Olympus America, Inc.

##### Manufacturer Under \$25 Million

B. Braun Medical, Inc.

##### Services Over \$25 Million

Verizon Wireless

##### Services Under \$25 Million

Vendormate, Inc.

##### Distributor Over \$25 Million

Professional Hospital Supply

##### Distributor Under \$25 Million

Suture Express

##### Amerinet Choice Supplier

Smith & Nephew

##### Amerinet Choice Pharmaceutical Supplier

Pfizer, Inc.

##### Supplier Diversity

SourceMark

##### Small Business Enterprise

Helmer, Inc.

##### Niche/New Technology

Sizewise Rentals

### Amerinet Supplier Growth Leaders

Recognizing suppliers who showed 20%, 50%, and 100% growth of posted sales in 2010.

*Amerinet suppliers with Amerinet contract sales over \$1 million and contract with Amerinet for two years.*

#### 20 Percent Club

3M

Abbott Laboratories, Inc.

Air Liquide Healthcare

Alere

American Health Packaging

Angelica Textile Services, Inc.

Atrium Medical Corporation

B. Braun Medical, Inc.

Baxter Healthcare Corp.-Global

Becton Dickinson & Co.

Blickman, Inc.

C. R. Bard, Inc. (Access System)

Cadwell Laboratories, Inc.

Children's Medical Ventures

Cintas Corporation

Cole Papers, Inc.

Commercial Office Interiors

DeRoyal Industries, Inc.

**Direct Supply, Inc.**

Edwards Lifesciences, LLC

Getinge USA

Grifols Biologicals, Inc.

Gulf South Medical Supply

Herman Miller, Inc.

Hill-Rom Company, Inc.

**I-Flow Corporation**

Independence Medical

Iris Diagnostics

K2M, Inc.

Karl Storz Endoscopy-America

Lyons Magnus

Merit Medical Systems, Inc.

Metrex Research Corporation

Microtek Medical, Inc.

**Nephron Pharmaceuticals Corp.**

**Novartis Pharmaceuticals Corp.**

Olympus America, Inc.

Omnicell, Inc.

Pall Medical

Procter & Gamble Co.

**Professional Hospital Supply**

Purdue Pharma L.P.

Ricoh Americas Corporation

Sammons Preston

**Skytron, A Division of the KMW**

Standard Textile Company, Inc.

Steelcase, Inc.

Systemex America, Inc.

Thoms Proestler Company

xpedx

### **50 Percent Club**

**Baxter Bioscience**

Brady Industries of Utah

CDW Government, LLC

Craneware, Inc.

Diversey, Inc.

Edward Don Company

Hollister, Inc.

Integra LifeSciences Corp.

Kreisers, Inc.

Mylan Pharmaceuticals, Inc.

Par Pharmaceutical Companies

Pedigo Products, Inc.

Sandoz, Inc.

St. Jude Medical

Standard Register

Suture Express

Swisslog Translogic

Vendormate, Inc.

Verizon Wireless

Vital Signs, Inc.

### **100 Percent Club**

**Ameridose, LLC**

Applied Medical Distrib. Corp.

**Minntech Corporation**

Stericycle, Inc.

Cepheid

Charlie's Produce

Greiner Bio-One

Laerdal Medical Corporation

Syntes

Talecris Biotherapeutics, Inc.

Wright Medical Technology

ZymoGenetics

## Amerinet: Reducing healthcare costs. Improving healthcare quality.

As a leading national healthcare solutions organization, Amerinet collaborates with acute and non-acute care providers — hospitals, surgery centers, long-term care facilities, clinics and doctor offices — to create and deliver unique solutions through performance improvement resources, guidance and ongoing support. With better product standardization and utilization, new financial tools beyond contracting and alliances that help lower costs, raise revenue and champion quality, Amerinet enriches healthcare delivery for its members and the communities they serve.

## Why Settle for Someone Else's Solution?

At Amerinet, we believe the only path that's right for your healthcare facility is the one designed *only* for you. We are here to help you create that path and then follow it confidently with the right mix of tools, guidance and ongoing support. We promise a commitment to listen, create and deliver what no other healthcare solutions organization will: An answer as original as each member we serve. In today's complex and ever-changing world of healthcare, there's no one recipe for success. But there is Amerinet.

### Cost Reduction

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