Trusted Insight, Effective Solutions

CREDIT RUN ION RATE SURVEY

Business & Industry Consulting

Market Analysis

Strategic Solutions

Financial Investments

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										31 N	lay 20
	Classic CCd	Unsec 36mo	New Veh	New Veh 60mo	New Veh	Used Veh 48mo	Used Veh 60mo	HE LOC	HE 10vr	FRM 1 Ever	FRM
			48mo	00110	72mo	461110		LUC	10yr	15yr	30yr
Jnited States-											
National Average	10.84%	8.90%	2.77%	2.87%	3.20%	2.96%	3.06%	3.94%	4.73%	2.75%	3.23%
Mid-South-	10.74%	9.01%	2.91%	3.04%	3.38%	3.18%	3.32%	3.60%	4.22%	2.85%	3.34%
Texas	10.97%	8.63%	2.72%	2.87%	3.18%	2.91%	3.05%	4.54%	4.61%	2.99%	3.42%
Oklahoma	9.76%	9.56%	2.84%	2.87%	3.10%	2.91%	2.96%	1.00%	1.00%	2.60%	3.13%
Louisiana	10.81%	9.12%	2.92%	3.12%	3.63%	3.19%	3.35%	4.13%	4.68%	3.07%	3.449
Arkansas	9.47%	8.23%	3.27%	3.40%	3.56%	3.91%	4.13%	3.83%	5.21%	2.93%	3.48%
Missouri	12.68%	9.52%	2.82%	2.94%	3.41%	2.98%	3.11%	4.50%	5.59%	2.68%	3.219
Mountain West-	10.34%	9.32%	2.84%	2.90%	3.14%	2.95%	3.02%	5.07%	4.95%	3.05%	3.00%
Arizona	9.24%	9.86%	2.80%	2.87%	3.11%	2.94%	3.02%	5.66%	4.39%	2.58%	3.14%
New Mexico	12.18%	9.62%	2.80%	2.89%	3.12%	3.06%	3.15%	5.79%	4.37%	2.75%	2.43%
Utah	8.70%	8.81%	2.64%	2.67%	2.93%	2.66%	2.70%	4.00%	4.50%	4.49%	3.039
Colorado	11.00%	8.96%	3.04%	3.09%	3.36%	3.16%	3.23%	5.50%	5.59%	2.75%	3.239
Idaho	10.57%	9.33%	2.91%	2.97%	3.19%	2.94%	3.00%	4.38%	5.89%	2.71%	3.189
West-	10.71%	8.49%	2.84%	2.96%	3.22%	3.02%	3.14%	4.52%	4.88%	3.21%	3.27%
California	11.03%	9.04%	2.77%	2.84%	3.10%	2.92%	3.00%	4.17%	4.51%	2.79%	3.269
Oregon	8.48%	9.82%	3.03%	3.12%	3.24%	3.20%	3.29%	4.29%	4.22%	2.72%	3.269
Washington	10.78%	8.92%	2.81%	2.95%	3.14%	2.88%	3.03%	4.46%	5.59%	2.87%	3.499
Hawaii	12.67%	5.83%	2.80%	2.97%	3.48%	3.17%	3.34%	5.50%	5.59%	2.83%	3.319
Nevada	10.60%	8.84%	2.81%	2.91%	3.13%	2.93%	3.05%	4.16%	4.49%	4.87%	3.029
Midwest-	10.78%	9.07%	2.76%	2.84%	3.17%	2.90%	2.99%	3.31%	4.75%	2.71%	3.229
Illinois	11.38%	9.00%	2.48%	2.58%	3.00%	2.68%	2.79%	3.94%	5.67%	2.76%	3.279
Ohio	8.78%	9.04%	3.00%	3.04%	3.31%	3.13%	3.20%	3.12%	4.26%	2.71%	3.229
Michigan	11.86%	8.73%	2.66%	2.74%	3.08%	2.76%	2.83%	1.99%	3.74%	2.65%	3.179
Wisconsin	10.38%	9.15%	2.72%	2.82%	3.05%	2.89%	3.01%	3.66%	5.47%	2.76%	3.239
Indiana	11.51%	9.44%	2.92%	3.01%	3.40%	3.04%	3.10%	3.83%	4.61%	2.68%	3.20%
South-	9.57%	9.25%	2.76%	2.98%	2.98%	3.07%	3.23%	4.36%	4.53%	2.87%	3.31%
Florida	11.21%	9.01%	2.82%	2.90%	3.12%	3.13%	3.22%	4.04%	4.85%	2.90%	3.339
Georgia	11.43%	9.59%	2.74%	2.84%	3.12%	3.07%	3.16%	4.25%	4.25%	2.85%	3.33%
South Carolina	11.43%	9.59%	2.74%	2.84%	3.12%	3.07%	3.16%	4.25%	4.25%	2.85%	3.339
Alabama	3.75%	8.77%	2.67%	3.41%	2.46%	2.82%	3.32%	4.25%	4.25%	2.89%	3.20%
North Carolina	10.04%	9.31%	2.85%	2.89%	3.06%	3.25%	3.29%	5.00%	5.04%	2.87%	3.35%
Northeast-	10.98%	8.83%	2.77%	2.87%	3.28%	3.03%	3.16%	3.92%	4.84%	2.81%	3.28%
New York	10.70%	8.00%	2.75%	2.86%	3.25%	3.15%	3.23%	4.08%	5.04%	2.83%	3.299
Massachusetts	10.70%	9.73%	2.75%	2.80%	3.40%	2.90%	3.00%	3.38%	4.37%	2.83%	3.297
Pennsylvania	10.82%	9.73% 8.54%	2.81%	2.90%	3.40%	3.12%	3.00%	3.38%	4.37%	2.77%	3.269
•											
New Jersey	11.74%	8.87%	2.79%	2.94%	3.34%	3.20%	3.34%	4.54%	4.86%	2.89%	3.319
Maryland	10.92%	9.02%	2.55%	2.70%	3.07%	2.78%	2.94%	4.38%	5.68%	2.80%	3.26

Business & Industry Consulting

Trusted Insight, Effective Solutions

Market Analysis

Strategic Solutions



Investments Risk Management

Regulatory Expert

31 May 2021

									511	lay 20
	Share Draft	Regular Savings	\$10K MMkt	\$50K MMkt	3MO CD	6MO CD	1YR CD	2YR CD	3YR CD	4YR CD
	Diait	Savings	IVIIVIKU	IVIIVIKU		CD	CD	CD		
United States-										
National Average	0.41%	0.18%	0.16%	0.23%	0.17%	0.26%	0.37%	0.48%	0.67%	0.77%
Mid-South-	1.07%	0.18%	0.21%	0.29%	0.24%	0.35%	0.46%	0.58%	0.68%	0.79%
Texas	0.39%	0.17%	0.20%	0.26%	0.23%	0.33%	0.46%	0.60%	0.71%	0.80%
Oklahoma	1.00%	0.40%	0.24%	0.36%	0.36%	0.47%	0.53%	0.63%	0.73%	0.86%
Louisiana	1.77%	0.15%	0.23%	0.29%	0.29%	0.36%	0.49%	0.64%	0.75%	0.91%
Arkansas	0.84%	0.05%	0.20%	0.29%	0.13%	0.31%	0.44%	0.56%	0.61%	0.729
Missouri	1.33%	0.15%	0.16%	0.24%	0.18%	0.26%	0.37%	0.49%	0.59%	0.67%
Mountain West-	0.29%	0.12%	0.14%	0.19%	0.17%	0.27%	0.38%	0.50%	0.61%	0.69%
Arizona	0.23%	0.15%	0.15%	0.20%	0.15%	0.27%	0.39%	0.51%	0.67%	0.69%
New Mexico	0.08%	0.10%	0.13%	0.22%	0.19%	0.33%	0.48%	0.62%	0.75%	0.85%
Utah	0.06%	0.05%	0.14%	0.15%	0.13%	0.25%	0.35%	0.45%	0.54%	0.629
Colorado	0.78%	0.05%	0.12%	0.13%	0.13%	0.27%	0.37%	0.48%	0.57%	0.68%
Idaho	0.30%	0.25%	0.13%	0.18%	0.17%	0.25%	0.32%	0.44%	0.53%	0.62%
14/	0 170/	0.120/	0.120/	0.100/	0 1 70/	0.20%	0.20%	0 470/	0 55%	0.64%
West-	0.17%	0.13%	0.13%	0.19%	0.17%	0.26%	0.36%	0.47%	0.55%	
California	0.09%	0.15%	0.14%	0.20%	0.16%	0.26%	0.37%	0.49%	0.59%	0.67%
Oregon	0.00%	0.00%	0.10%	0.14%	0.13%	0.18%	0.24%	0.33%	0.41%	0.49%
Washington	0.30%	0.25%	0.14%	0.19%	0.16%	0.23%	0.32%	0.42%	0.50%	0.59%
Hawaii	0.43%	0.05%	0.17%	0.24%	0.22%	0.39%	0.53%	0.64%	0.73%	0.829
Nevada	0.04%	0.19%	0.12%	0.18%	0.18%	0.24%	0.35%	0.46%	0.54%	0.62%
Midwest-	0.58%	0.14%	0.15%	0.24%	0.15%	0.23%	0.32%	0.44%	0.54%	0.64%
Illinois	0.49%	0.18%	0.16%	0.26%	0.16%	0.23%	0.31%	0.42%	0.50%	0.59%
Ohio	0.50%	0.09%	0.13%	0.20%	0.14%	0.21%	0.30%	0.41%	0.49%	0.58%
Michigan	0.00%	0.06%	0.13%	0.20%	0.13%	0.22%	0.33%	0.45%	0.57%	0.68%
Wisconsin	0.67%	0.17%	0.18%	0.29%	0.17%	0.26%	0.38%	0.51%	0.62%	0.70%
Indiana	1.25%	0.20%	0.16%	0.23%	0.13%	0.21%	0.30%	0.43%	0.53%	0.63%
South-	0.14%	0.66%	0.19%	0.26%	0.17%	0.26%	0.37%	0.49%	0.60%	0.72%
Florida	0.08%	0.21%	0.16%	0.23%	0.16%	0.27%	0.38%	0.50%	0.62%	0.73%
Georgia	0.04%	0.06%	0.17%	0.24%	0.16%	0.24%	0.36%	0.47%	0.57%	0.70%
South Carolina	0.04%	0.06%	0.17%	0.24%	0.16%	0.24%	0.36%	0.47%	0.57%	0.70%
Alabama	0.38%	2.29%	0.26%	0.33%	0.19%	0.27%	0.39%	0.53%	0.64%	0.74%
North Carolina	0.17%	0.15%	0.18%	0.22%	0.18%	0.29%	0.39%	0.49%	0.58%	0.689
	0.0404	0.100/	0.1.40/	0.240/	0.15%	0.25%	0.200/	0.000/	0 500/	0.000
Northeast-	0.31%	0.10%	0.14%	0.21%	0.15%	0.25%	0.36%	0.48%	0.58%	0.689
New York	0.30%	0.08%	0.16%	0.23%	0.17%	0.27%	0.37%	0.47%	0.64%	0.749
Massachusetts	0.15%	0.25%	0.14%	0.22%	0.17%	0.23%	0.35%	0.50%	0.60%	0.68%
Pennsylvania	0.04%	0.04%	0.14%	0.20%	0.15%	0.23%	0.35%	0.48%	0.56%	0.64%
New Jersey	0.35%	0.04%	0.13%	0.20%	0.13%	0.26%	0.35%	0.46%	0.54%	0.63%
Maryland	0.71%	0.08%	0.14%	0.20%	0.11%	0.28%	0.37%	0.48%	0.57%	0.699

CREDI RATE SURVEY

MERIDIAN ECONOMICS Trusted Insight, Effective Solutions

Market Analysis

Risk Management Regulatory Expert

31 May 2021

RATE SENSITIVITY AND PRICING SPREAD ANALYS

Business & Industry Consulting

			YTD CHANGE		CYCLICAL CHANGE		RATE SENSITIVITY			,	
	Peak	Dec	Current	Current	Pricing	Current	Pricing	Chg in	Rate		
	2019	2020	Avg Rate	Rate	Spread	Rate	Spread	Benchmk	Sensitivity		
oan Rates-											
48Mo Vehicle Loan	3.66%	2.98%	2.77%	-0.21%	-0.22%	-0.89%	1.84%	-2.73%	33%	Pr	me
60Mo Vehicle Loan	3.78%	3.08%	2.87%	-0.21%	-0.34%	-0.91%	1.72%	-2.63%	35%	FI	ds
15Yr FR Mortgage	4.58%	2.84%	2.75%	-0.09%	-0.68%	-1.83%	0.00%	-1.83%	100%	1	m
30Yr FR Mortgage	5.06%	3.17%	3.23%	0.06%	-0.59%	-1.83%	-0.26%	-1.57%	116%	3	m
										6	m
hare Rates-										1	2m
Share Draft	0.14%	0.38%	0.41%	0.03%	0.07%	0.27%	2.65%	-2.38%	-11%	2	yr
Regular Savings	0.19%	0.15%	0.18%	0.03%	0.07%	-0.01%	2.37%	-2.38%	0%	3	yr
Money Mkt Shares	0.65%	0.27%	0.23%	-0.04%	0.00%	-0.42%	1.96%	-2.38%	18%	4	yr
										5	yr
6Mo Certificate	1.05%	0.30%	0.26%	-0.04%	0.02%	-0.79%	1.72%	-2.51%	31%	7	yr
1Yr Certificate	1.53%	0.44%	0.37%	-0.07%	-0.02%	-1.16%	1.51%	-2.67%	43%	1)yr
2Yr Certificate	1.86%	0.57%	0.48%	-0.09%	-0.10%	-1.38%	1.35%	-2.73%	51%	3)yr
3Yr Certificate	2.25%	0.76%	0.67%	-0.09%	-0.22%	-1.58%	1.05%	-2.63%	60%		

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12 MONTH NATIONAL MARKET RATE HISTORY & PRICING SPREADS

	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21
Fed Funds	0.05%	0.08%	0.10%	0.09%	0.10%	0.10%	0.09%	0.09%	0.07%	0.07%	0.06%	0.05%	0.05%
1yr UST	0.17%	0.16%	0.10%	0.13%	0.12%	0.12%	0.11%	0.10%	0.10%	0.08%	0.07%	0.05%	0.05%
2yr UST	0.16%	0.16%	0.11%	0.14%	0.13%	0.13%	0.16%	0.13%	0.11%	0.14%	0.16%	0.16%	0.14%
3yr UST	0.19%	0.18%	0.11%	0.18%	0.16%	0.16%	0.19%	0.17%	0.19%	0.30%	0.35%	0.35%	0.30%
7yr UST	0.50%	0.49%	0.39%	0.50%	0.48%	0.48%	0.62%	0.65%	0.79%	1.15%	1.40%	1.32%	1.24%
10yr UST	0.65%	0.66%	0.55%	0.72%	0.70%	0.70%	0.84%	0.93%	1.11%	1.44%	1.74%	1.65%	1.58%
5yr Vehicle	3.28%	3.24%	3.21%	3.17%	3.16%	3.16%	3.12%	3.08%	3.04%	3.04%	2.93%	2.87%	2.87%
15yr FLM	3.18%	3.13%	3.02%	2.99%	2.96%	2.96%	2.92%	2.84%	2.81%	2.81%	2.88%	2.77%	2.75%
30yr FLM	3.57%	3.52%	3.39%	3.32%	3.30%	3.30%	3.25%	3.17%	3.17%	3.17%	3.36%	3.25%	3.23%
Reg Savings	0.14%	0.14%	0.14%	0.14%	0.14%	0.14%	0.15%	0.15%	0.15%	0.15%	0.19%	0.19%	0.19%
MoneyMkt	0.38%	0.37%	0.33%	0.31%	0.31%	0.31%	0.29%	0.27%	0.27%	0.27%	0.25%	0.23%	0.23%
1yr CD	0.71%	0.65%	0.58%	0.53%	0.52%	0.52%	0.47%	0.44%	0.40%	0.39%	0.39%	0.37%	0.37%
2yr CD	0.88%	0.82%	0.74%	0.68%	0.66%	0.66%	0.61%	0.57%	0.52%	0.51%	0.51%	0.49%	0.49%
Pricing Spread	ds-												
Veh Loan	3.09%	3.06%	3.10%	2.99%	3.00%	3.00%	2.93%	2.91%	2.85%	2.74%	2.58%	2.52%	2.57%
15yr FLM	2.68%	2.64%	2.63%	2.49%	2.48%	2.48%	2.30%	2.19%	2.02%	1.66%	1.48%	1.45%	1.51%
30yr FLM	2.92%	2.86%	2.84%	2.60%	2.60%	2.60%	2.41%	2.24%	2.06%	1.73%	1.62%	1.60%	1.65%
Reg Svgs	0.09%	0.06%	0.04%	0.05%	0.04%	0.04%	0.06%	0.06%	0.08%	0.08%	0.13%	0.14%	0.14%
MMkt	0.33%	0.29%	0.23%	0.22%	0.21%	0.21%	0.20%	0.18%	0.20%	0.20%	0.19%	0.18%	0.18%
1yrCD	0.54%	0.49%	0.48%	0.40%	0.40%	0.40%	0.36%	0.34%	0.30%	0.31%	0.32%	0.32%	0.32%
2yrCD	0.72%	0.66%	0.63%	0.54%	0.53%	0.53%	0.45%	0.44%	0.41%	0.37%	0.35%	0.33%	0.35%

Trusted Insight, Effective Solutions

Business & Industry Consulting Market Analysis

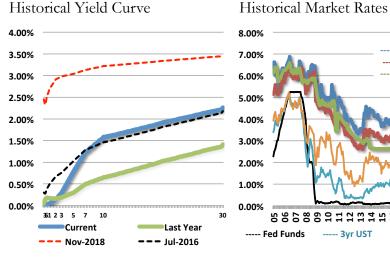
Financial Investments

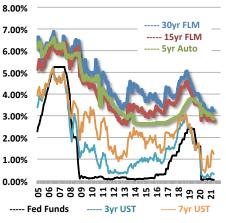
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ION RATE SURVEY

31 May 2021

HISTORICAL NATIONAL MARKET RATES AND RELATIVE PRICING SPREADS

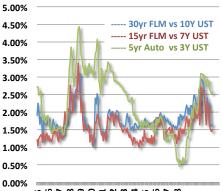




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Historical Pricing Spreads

Management



$\begin{array}{c} 0.6 \\ 0.6 \\ 0.7 \\$

	Dec-09	Dec-10	Dec-11	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19	Dec-20	May-2
		_											
Benchmark an	nd Market	Rates-											
FedFunds	0.05%	0.13%	0.04%	0.09%	0.07%	0.06%	0.20%	0.55%	1.33%	2.40%	1.55%	0.09%	0.05%
1yr UST	0.47%	0.29%	0.12%	0.16%	0.13%	0.25%	0.65%	0.85%	1.76%	2.63%	1.59%	0.10%	0.05%
2yr UST	1.14%	0.61%	0.25%	0.25%	0.38%	0.67%	1.06%	1.20%	1.89%	2.48%	1.58%	0.13%	0.14%
3yr UST	1.70%	1.02%	0.36%	0.36%	0.78%	1.10%	1.31%	1.47%	1.98%	2.46%	1.62%	0.17%	0.30%
7yr UST	3.39%	2.71%	1.35%	1.18%	2.45%	1.97%	2.09%	2.25%	2.33%	2.59%	1.83%	0.65%	1.24%
10yr UST	3.85%	3.30%	1.89%	1.78%	3.04%	2.17%	2.27%	2.45%	2.40%	2.69%	1.92%	0.93%	1.58%
3yr Agy Call	2.25%	1.46%	0.79%	0.69%	1.13%	1.53%	1.81%	2.00%	2.35%	2.67%	1.80%	0.21%	0.38%
3yr Agy MBS	2.33%	2.17%	1.60%	1.26%	1.54%	1.83%	2.21%	2.34%	2.55%	3.00%	1.85%	0.68%	0.64%
5yr Vehicle	4.61%	3.49%	3.54%	3.06%	2.68%	2.68%	2.66%	2.68%	2.94%	3.64%	3.59%	3.08%	2.87%
15yr FLM	4.54%	4.20%	3.24%	2.65%	3.52%	3.31%	3.52%	3.68%	3.68%	4.48%	3.57%	2.84%	2.75%
30yr FLM	4.94%	4.81%	3.95%	3.35%	4.48%	4.07%	4.17%	4.33%	4.17%	4.93%	4.01%	3.17%	3.23%
Reg Svgs	0.50%	0.40%	0.30%	0.20%	0.20%	0.14%	0.14%	0.14%	0.15%	0.18%	0.19%	0.15%	0.19%
1yr CD	1.80%	1.30%	1.00%	0.80%	0.80%	0.45%	0.50%	0.55%	0.75%	1.41%	1.40%	0.44%	0.37%
2yr CD	2.03%	1.53%	1.23%	1.03%	1.03%	0.68%	0.75%	0.81%	1.02%	1.75%	1.64%	0.57%	0.49%
Pricing Spread	ls-												
3yr Agy Call	0.55%	0.44%	0.43%	0.33%	0.35%	0.43%	0.50%	0.53%	0.37%	0.21%	0.18%	0.04%	0.08%
3yr Agy MBS	0.63%	1.15%	1.24%	0.90%	0.76%	0.73%	0.90%	0.87%	0.57%	0.54%	0.23%	0.51%	0.34%
5yr Vehicle	2.91%	2.47%	3.18%	2.70%	1.90%	1.58%	1.35%	1.21%	0.96%	1.18%	1.97%	2.91%	2.57%
15yr FLM	1.15%	1.49%	1.89%	1.47%	1.07%	1.34%	1.43%	1.43%	1.35%	1.89%	1.74%	2.19%	1.51%
30yr FLM	1.09%	1.51%	2.06%	1.57%	1.44%	1.90%	1.90%	1.88%	1.77%	2.24%	2.09%	2.24%	1.65%
Reg Svgs	0.45%	0.27%	0.26%	0.11%	0.13%	0.08%	-0.06%	-0.41%	-1.18%	-2.22%	-1.36%	0.06%	0.14%
1yr CD	1.33%	1.01%	0.88%	0.64%	0.67%	0.20%	-0.15%	-0.30%	-1.01%	-1.22%	-0.19%	0.34%	0.32%
2yr CD	0.89%	0.92%	0.98%	0.78%	0.65%	0.01%	-0.31%	-0.39%	-0.87%	-0.73%	0.06%	0.44%	0.35%

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Regulatory Expert

31 May 2021

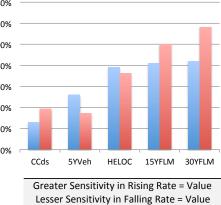
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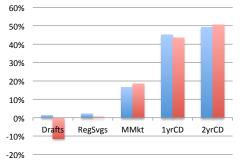
	Ben	chmark Ra	ites	M	larket Rate	s	Rate					
	Beginning	Ending	Change	Beginning	Ending	Change	Sensitivity					
EARNING ASSETS												
2016 - 2018 (Rising)												
Credit Cards	3.50%	5.50%	2.00%	11.19%	11.71%	0.52%	26%	140%				
5yr Vehicle Loans	0.82%	2.93%	2.11%	2.68%	3.78%	1.10%	52%	120%				
HE LOC	3.50%	5.50%	2.00%	4.01%	5.57%	1.56%	78%					
15yr FR FLM	1.31%	3.07%	1.76%	3.14%	4.58%	1.44%	82%	100%				
30yr FR FLM	1.52%	3.15%	1.63%	3.69%	5.06%	1.37%	84%	80%				
2018 - Present (Fallin	a)							60%			_	
Credit Cards	5.50%	3.25%	-2.25%	11.71%	10.84%	-0.87%	39%	40%				
5yr Vehicle Loans	2.93%	0.30%	-2.63%	3.78%	2.87%	-0.91%	35%	40%				
HE LOC	5.50%	3.25%	-2.25%	5.57%	3.94%	-1.63%	72%	20%	_			
15yr FR FLM	3.07%	1.24%	-1.83%	4.58%	2.75%	-1.83%	100%	0%				
30yr FR FLM	3.15%	1.58%	-1.57%	5.06%	3.23%	-1.83%	116%	0%	CCds	5YVeh	HELOC	: 15Y

Strategic Solutions



FUNDING OBLIGATIONS

2016 - 2018 (Rising)							
Share Drafts	0.25%	2.43%	2.18%	0.11%	0.14%	0.03%	1%
Regular Savings	0.25%	2.43%	2.18%	0.14%	0.19%	0.05%	2%
Money Market	0.25%	2.43%	2.18%	0.31%	0.67%	0.36%	17%
1yr Certificate	0.50%	2.72%	2.22%	0.53%	1.53%	1.00%	45%
2yr Certificate	0.67%	2.87%	2.20%	0.78%	1.86%	1.08%	49%
2018 - Present (Fallin	<u>g)</u>						
Share Drafts	2.43%	0.05%	-2.38%	0.14%	0.41%	0.27%	-11%
Regular Savings	2.43%	0.05%	-2.38%	0.19%	0.18%	-0.01%	0%
Money Market	2.43%	0.05%	-2.38%	0.67%	0.23%	-0.44%	18%
1yr Certificate	2.72%	0.05%	-2.67%	1.53%	0.37%	-1.16%	43%



Lesser Sensitivity in Rising Rate = Value Greater Sensitivity in Falling Rate = Value

BRIAN TURNER

President, Chief Economist

972.740.9531

bturner@Meridian-ally.com

www.Meridian-ally.com