



“Time for leadership in UK Construction Consolidation and M&A” **October 25th, 2021**

The question is simple - are you behind this initiative or not? If the answer is “no” please don’t bother to respond. If “yes”, responses will be treated in confidence. The history to the initiative is very much one of frustration and is related below. Most construction companies are in a bad way and future investment is the answer to restoring financial strength to the sector in order to deliver on a £600 billion UK infrastructure plan. “Think Big Partnership” has issued a Press Release dated October 25th, 2021, entitled “Time for Leadership in UK Construction Consolidation and M&A”.

<https://nebula.wsimg.com/b7b6ca901a97fb86ae07aa56e51f4036?AccessKeyId=95B6737F98B38E354D56&disposition=0&alloworigin=1>

Greg Malpass

Managing Partner, Europe

Web: www.thinkbigpartnership.com

Email: ukconstruction@btinternet.com

Tel: **+44 (0)771 565 4280**

“In January 2016 Think Big Partnership issued a 360-page Industry Report (Link Below) highlighting the need for Consolidation in the UK Construction Sector. Its findings were supported in a Foreword written by Industry Veteran Sir Neville Simms, Chairman of Thames Tideway. Approaches were made subsequently to several UK construction company executives, in an attempt to promote national mergers in the sector between 2017-2020 but were universally rebuked by CEOs at the time.

On 30th March 2021 Think Big Partnership re-launched its campaign for ‘Construction M&A and Consolidation in the UK’ in the light of growing financial weakness in the sector, industry bankruptcies, and companies being forced into selling off assets or raising new equity essentially to survive. With no apparent board appetite for merger to achieve consolidation, on 1st October 2021, Think Big Partnership began its search for potential International Investors in top UK Construction Groups, particularly those with exposure to the booming transport, energy, utilities, and housing sectors. On 25th October 2021 a Press Release was issued to that effect.

While Think Big Partnership obviously has no ‘ownership’ over the Industry’s M&A strategy; it is at liberty to act as a lobbyist by soliciting expressions of interest from potential investors, canvassing the interest of potential recipient companies, advise advisors for information, and seek commentary from media commentators. The intent is to facilitate action and to subsequently seek client appointments to make exclusive introductions and help mobilise investment and M&A in the sector where appropriate.

Individual potential investors are being approached independently, in strictest confidence, and we have already received one serious expression of interest in substantial investment from a top-class international infrastructure player.”

Copies of this email have been sent ‘For Information/ Comment’ to:

Government Officials ; UK Construction (Contractor/Consultant) Firms ; European and Other Overseas Construction (Contractor/Consultant) Firms ; Global Private Equity Firms ; Overseas Conglomerates including China, Australasia & Middle East ; Sovereign Wealth Funds ; City Analysts ; Industry Media ; Corporate Advisers ; Corporate Lawyers ; Professional Bodies & Trade Associations.

Information Memorandum:

<https://nebula.wsimg.com/92fd86e75b8473f169b01b085e469737?AccessKeyId=95B6737F98B38E354D56&disposition=0&alloworigin=1>