



SMSF ADVISERS NETWORK PTY LTD

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FINANCIAL SERVICES GUIDE

ADVISER PROFILE & FEE SCHEDULE

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FSG Part 2 of 2

Who Are We?

Business Name: Essic Advisory
Address: 100 Margaret Street
East Toowoomba QLD 4350
Postal Address: PO Box 3636
Toowoomba QLD 4350
Phone Number: 0457 700 332
Website: www.essicadvisory.com
Email: kent.burling@essicadvisory.com

ESSIC PTY LTD T/A Essic Advisory (ABN 85 604 518 532) is a Corporate Authorised Representative No. 1263271 of SMSF Advisers Network Pty Ltd.

Essic Advisory provides a range of advisory, accounting, tax and SMSF services specialising in small to medium business clients, retirees and high net wealth individuals. We pride ourselves on taking the time to get to know our clients, and always being responsive to their needs. All staff live and work in the region and are proud to immerse themselves in the local community.

Please be aware that *Essic Advisory* is a business that may be associated with the provision of our advice to you. As a result of this association, the below listed Authorised Representatives may benefit from the payment of fees to *Essic Advisory* in addition to the fees charged for advice provided under SMSF Advisers Network Pty Ltd. Confirmation and details of the fees involved where this arrangement is applicable, will be included in your Statement of Advice.

Details of Authorised Representatives of the SMSF Advisers Network Pty Ltd who can provide you with financial advice within our office are as follows:

Mrs Dianne McFadden CPA, Dip FP, MBA

SMSF Specialist

Authorised Representative No: 126 3272

Email: super@essicadvisory.com

Dianne has been involved in the SMSF services industry for over 15 years. After graduating from the University of Southern Queensland with a Bachelor of Commerce, Dianne qualified as a CPA. Dianne undertook further studies with Deakin University and completed her MBA in 2014. Having completed studies in superannuation and Self Managed Superannuation to meet the ASIC criteria to provide personal advice, Dianne looks forward to continuing to provide her clients with advice regarding their superannuation needs.

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Wholly owned subsidiary of the
National Tax & Accountants'
Association

Mrs Dianne McFadden is remunerated by means of salary.

Please note that no commissions from product providers are received by any Authorised Representative of the SMSF Advisers Network Pty Ltd.

Your Adviser, as detailed above can provide strategic advice in the following areas:

- Basic Deposit Products; and
- Superannuation (including Self-Managed Superannuation Funds).

How we charge

Fees are charged according to the work undertaken by your adviser and may be charged on an hourly basis or as a flat fee, or as a combination of both. A fee may be charged for the initial work in developing and implementing a strategy, as well as for ongoing monitoring and reviews.

Hourly Rates

A typical rate for fee for service arrangements is between \$250 and \$350 per hour plus GST.

Advice Preparation Fee

This is a one-off fee charged for the preparation of the advice provided. Professional Advice Fees can range from \$600 to \$1,500 plus GST. The cost will be determined by the advice provided and your advice requirements. This fee is applicable even if you decide not to proceed with the advice provided.

Implementation Fees

To implement our advice, we may charge a fee. This fee is typically between \$300 to \$1,100 plus GST depending on the advice, strategies and time involved.

Ongoing Advice Fees

We offer an ongoing review service to ensure you are on track to achieving your goals and objectives as well as addressing any issues that may arise. The cost of this service will vary depending on your level of service required or selected. This fee can range between \$1,200 and \$3,500 plus GST per annum.

Details of all fees will be clearly documented in the Statement of Advice you receive.

All fees are paid directly to SMSF Advisers Network who then pays the income to the Authorised Representative on a bi-monthly basis.

Referral Fees

SMSF Advisers Network Pty Ltd and its Authorised Representatives may work closely with many professional people and organisations such as solicitors and clubs to assist in providing you with advice.

Where we receive referrals from these sources, there may be a referral fee paid or received. Referral fees are not a separate charge to you. Referral fees will be disclosed to you at the time of referral and/or will be detailed in your Statement of Advice.

We currently do not have any referrals in place.