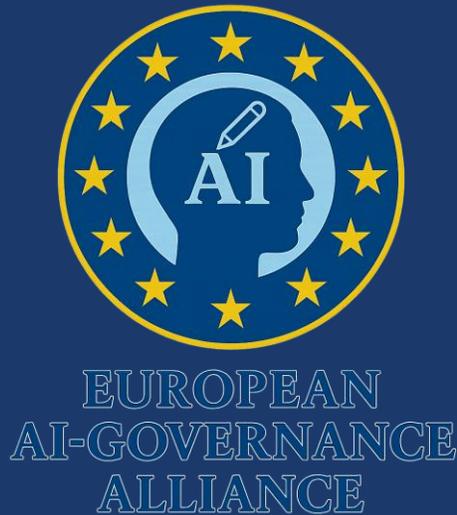


# EUROPEAN AI-GOVERNANCE ALLIANCE



## Founding Member Invitation



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BlackVault™ Sovereign AI Infrastructure · SWIFT-Model European Consortium

**€5–10M**

Founding investment

**20–67×**

10-year ROI range

**10–14**

Founding member seats

**EU AI Act**

Fines active NOW

Confidential · By Invitation Only · February 2026 · Constitutional Valley, Málaga, Spain

## Important Notice

*This document is a Stage 1 pre-NDA disclosure prepared for senior executives at invited European enterprises. It does not constitute an offer to sell securities, an investment prospectus, or a binding commitment of any kind. All financial projections are illustrative and forward-looking; they are subject to material uncertainty and are not guarantees of outcome. Recipients are encouraged to conduct independent due diligence. The full technical specification (1,250+ pages) and financial models are available under NDA as Stage 2 disclosure materials. This document is confidential and is not for onward distribution without the written consent of the Founder.*

## 1. The Opportunity in Summary

This invitation is addressed to the senior leadership of a limited group of European enterprises. We are forming the European AI-Governance Alliance — a SWIFT-model consortium of 10–14 companies that will collectively own and govern BlackVault™, the sovereign AI memory layer for European enterprise.

This is not a startup seeking investors. The technology is already built. A major European infrastructure company — the Anchor Founding Member — has already committed to acquiring the BlackVault™ IP and leading the Alliance. We are now inviting a curated group of European enterprises to join as founding members.

### WHAT YOU ARE JOINING

A European industry consortium modelled on SWIFT. 10–14 founding members collectively own infrastructure that cannot be acquired, does not answer to a single board, and generates distributable commercial revenue.

### WHAT THE TECHNOLOGY DOES

BlackVault™ enables enterprises to deploy AI with 62%+ personalisation enhancement and zero data transmission to AI platforms. EU AI Act compliance by design. Zero-transmission architecture.

## 2. The Problem European Enterprises Cannot Ignore

### 2.1 The EU AI Deadlock

The EU AI Act is in force. From August 2025, enterprises deploying AI at scale face fines of up to €35M or 7% of global revenues for non-compliant AI deployment. Yet every AI personalisation capability — the thing that makes AI genuinely valuable — requires exactly the kind of user-data processing that creates compliance liability.

If you...	The result is...
Use AI generically	Minimal productivity gains. Your workforce uses ungoverned consumer tools instead.
Use AI with personalisation	Data sovereignty is surrendered to OpenAI, Google, or Microsoft. Compliance liability accumulates.
Depend on US Big Tech platforms	Vendor lock-in. Surveillance capitalism. Long-term strategic dependence on infrastructure you do not control.
Build in-house governance	18–24 months minimum. Significant capital. No guarantee of standards alignment with other enterprises or regulators.

*There is no deployed European-owned infrastructure layer that resolves this deadlock today. BlackVault™ was designed specifically to close this gap.*

### 2.2 Why the Window Is Narrow

The infrastructure layer for sovereign AI memory does not yet exist as a deployed European standard. The first credible provider to establish it will define the category, set the technical standards, and occupy the governance leadership position that regulators, enterprise buyers, and governments will anchor to. That position closes when a competitor — or a US platform — fills it first. The Alliance's estimate of the available window is 12–18 months from formation.

## 3. The Technology: BlackVault™

### 3.1 Zero-Transmission Architecture — What It Is

BlackVault™ is enterprise AI governance middleware. It sits between your workforce and any AI platform (ChatGPT, Claude, Gemini, or any LLM). It manages the memory layer: what the AI knows about each user, what it is permitted to do, and what data it can access.

THREE PILLARS	WHAT THEY DELIVER
Hyper-Personalisation	62%+ improvement in AI response quality through user-controlled personality profiles and contextual chat history delivered via structured API context. Demonstrated across 31 empirical comparative tests.
Zero-Transmission Sovereignty	The AI platform receives structured context but never raw personal data. User data never leaves your infrastructure. Compliance liability is eliminated, not managed.
Constitutional Governance	Rules-based architecture with auditable limits enforced at every AI session. Full regulatory audit trail. EU AI Act compliant by design — not retrofitted after the fact.

### 3.2 The Technology Is Already Built

1,250+ pages of production-ready enterprise code have been independently assessed by Claude Opus 4 (Anthropic) and rated “Exceptional – Enterprise Grade.” This is not a concept or a prototype. The Anchor Founding Member is co-funding the MVP build now.

**Founding members are not funding a team to start from scratch. They are joining infrastructure that already exists and is being validated in a live pilot.**

### 3.3 Why Competitors Cannot Replicate Quickly

- **Zero-transmission architecture:** requires 18–24 months for a competitor to build from scratch. This is not a features gap — it is an architectural one.
- **Ecosystem and institutional relationships:** cannot be purchased. The Málaga TechPark, Universidad de Málaga, Junta de Andalucía, and AIR-Andalucía are co-founders of the Alliance ecosystem.
- **SWIFT-model governance structure:** cannot be replicated post-hoc. Once the standard is set and the founding group is closed, the category belongs to the Alliance.

## 4. The Alliance Structure

### 4.1 Two-Entity Model

The Alliance operates through two legal entities:

Entity	Role
Alliance (Non-profit foundation)	Governance body. Owned by 10–14 founding corporate members via Guardian Council. Holds the mission. Cannot be acquired, sold, or commercially captured by any single member or external party.
Operations Ltd (For-profit subsidiary)	Deploys and commercialises BlackVault™. Owned 100% by the Alliance. Generates commercial licensing revenue. Distributes net profits to founding members pro-rata.

## 4.2 The Guardian Council

- **One seat per founding member**, regardless of investment size. Equal representation.
- **Supermajority voting (two-thirds)** for mission-critical decisions. Simple majority for operational matters.
- **Rotating chairmanship**: three-year terms; no consecutive terms. Proposed first Chair: a founding member from the industrial infrastructure sector.
- **Founder's role**: Gregory Malpass serves as permanent non-voting Founding Architect, advising on strategy, mission alignment, and commercial development.

## 4.3 The Anchor Founding Member — Why This Is an Advantage

One major European infrastructure company has already committed as the Anchor Founding Member. They are acquiring the BlackVault™ IP and leading the Alliance formation. This is not a weakness in the structure — it is a strength.

*For subsequent founding members, the Anchor Member's commitment is proof of concept. The technology is being funded and validated by a credible European enterprise. You are joining an already-forming consortium, not a standing offer.*

The Anchor Member leads the Alliance. All subsequent founding members hold identical Guardian Council rights — one vote each, equal access to governance, equal profit participation pro-rata. The Alliance cannot be dominated by any single member.

# 5. Founding Member Economic Model

## 5.1 Investment and Returns

Item	Detail
Capital contribution	€5–10M per founding member — total Alliance capitalisation: €60–140M (10–14 members)
When capital is deployed	Paid into Alliance escrow upon Charter signing; released in tranches aligned to platform development milestones
Immediate cost avoidance	50% pricing discount vs. commercial rates on internal deployment. For enterprises with 50,000+ employees, capital recoverable in Year 1–2 through cost savings alone.
Profit distributions	Pro-rata from Operations Ltd net commercial licensing revenue, beginning when platform reaches profitability (Year 3–5 target)
Governance rights	One Guardian Council seat. Control over technical standards, compliance frameworks, pricing policy, and strategic direction.
<b>10-year projected return</b>	<b>20–67× on founding member investment — cost avoidance + profit distributions (conservative to optimistic scenarios)</b>

## 5.2 Revenue Trajectory

Timeline	Revenue Source	Scale
Years 1–2	Founding member deployments + early commercial pilots	5M+ employee deployment across Alliance members
Years 3–4	Full Alliance deployment + commercial licensing to non-members	8–14 Alliance members live; commercial market opens
Years 5–7	European standard established; PRO tier (individual professionals)	€500M–1B cumulative commercial revenue
Years 8–10	Global expansion; EDU and SHIELD tiers	€1B+ total; distributable profit pool growing

## 5.3 Capital Deployment (Alliance Consolidated)

Year	Capital	Primary Allocation
Year 1	€20M	Platform MVP: €9M · Team (CTO, COO, 20 engineers): €6M · Pilot infrastructure: €3M · Legal/compliance: €2M
Year 2	€25M	Enterprise platform: €12M · PRO model: €6M · Geographic expansion: €4M · Operations: €3M
Year 3	€20M	EDU & SHIELD models: €10M · International expansion: €6M · Operations: €4M
<b>Total</b>	<b>~€65M</b>	<b>Funded from €60–140M founding member capital; balance held as reserve</b>

## 6. Founding Member Candidate Universe

Founding members are being recruited from a universe of 50+ European and globally-operating enterprises, assessed across five criteria: EU data sovereignty alignment, governance appetite, infrastructure footprint, regulatory exposure, and sector diversity. Every organisation listed below has been evaluated for Alliance membership. The founding group of 10–14 will be drawn from this universe; seats are allocated in order of commitment — not by tier, category, or order of appearance in this document.

Candidates are organised by sector to reflect the full breadth of European enterprise — from critical infrastructure and defence through financial services, life sciences, energy, and technology. Every company shown is a first-tier candidate. There is no hierarchy within this list.

## Telecoms & Digital Infrastructure

Company	HQ / Operations	Alliance Rationale
Telefónica	Spain	National champion; 100K+ employees; Málaga TechPark anchor member; senior innovation contacts; warm introduction pathway
Deutsche Telekom / T-Systems	Germany	Network infrastructure leader; sovereign cloud assets; €112Bn revenue base; T-Systems public cloud credentials
Orange	France	Telecom + cloud services; €43Bn revenue; active EU digital sovereignty positioning; Orange Cyberdefense division
BT Group	United Kingdom	Critical national infrastructure operator; government security clearances; AI governance mandate from UK regulator

## Enterprise Technology & Software

Company	HQ / Operations	Alliance Rationale
SAP	Germany	Enterprise software keystone; 108K employees; S/4HANA channel to 400K+ enterprises; EU AI Act compliance integration
IBM Europe	Switzerland (EU HQ)	Neutral technologist; transatlantic bridge; standards leadership (ISO, IEEE, W3C); Watson governance platform
Siemens	Germany	Industrial AI at scale; 311K employees; EU regulatory sophistication; Siemens Digital Industries alignment
Dassault Systèmes	France	3DEXPERIENCE platform; 300K+ enterprise clients; EU digital twin governance; AI compliance architecture
Software AG	Germany	Enterprise integration and IoT platform; EU data governance expertise; ARIS process compliance tools
Capgemini	France	Systems integration at scale; enterprise customer base across all EU sectors; AI Act compliance advisory
OVHcloud	France	European sovereign cloud leader; zero-dependency public cloud infrastructure; GDPR-by-design architecture; natural BlackVault™ deployment partner

Atos / Eviden	France	Digital sovereignty focus; European government infrastructure contracts; EU AI Act and GDPR compliance at scale
Sopra Steria	France	European IT services leader; public sector digital transformation depth; GDPR and AI Act compliance consulting across 30+ countries
ServiceNow	USA (EU operations)	Enterprise workflow and AI automation platform; EU data residency infrastructure; governance integration opportunity across 7,700+ enterprise clients
CGI	Canada (EU operations)	Public sector digital transformation; established European government relationships across defence, health, and civil administration
SAGE Group	United Kingdom	£2 billion multinational enterprise software company specializing in cloud accounting, payroll, and HR solutions for SMEs

## Industrial, Engineering & Automation

Company	HQ / Operations	Alliance Rationale
Bosch	Germany	Industrial/R&D validation; proposed first Alliance Chair; 140-year European engineering heritage; 420K employees
ABB	Switzerland	Industrial automation and electrification; €32Bn revenue; AI-governed robotics and process control
Schneider Electric	France	Energy and industrial automation; €36Bn revenue; EU Green Deal alignment; digital infrastructure scale
Philips	Netherlands	Healthcare technology at scale; EU Medical Device Regulation compliance; patient data sovereignty mandate
Rolls-Royce	United Kingdom	Aerospace and defence engineering; safety-critical AI governance; UK/EU defence procurement alignment
BASF	Germany	Chemical/industrial process AI; €78Bn revenue; proprietary process data sovereignty requirements

## Defence, Security & Aerospace

Company	HQ / Operations	Alliance Rationale
Thales	France	Defence/security systems leader; constitutional governance appetite; deep EU AI regulatory expertise; 77K employees
Airbus	Netherlands (EU HQ)	Aerospace safety culture; critical systems governance; multinational EU footprint; 134K employees
BAE Systems	United Kingdom	Defence and intelligence contractor; highest-security AI deployment requirements; NATO and EU partner
Safran	France	Aerospace propulsion and equipment; safety-critical AI; EU dual-use technology governance expertise
Indra / Minsait	Spain	Defence/government contracts; EU data sovereignty credibility; Spanish ecosystem leadership; public sector AI

## Financial Services & Insurance

Company	HQ / Operations	Alliance Rationale
BNP Paribas	France	Largest EU bank by assets; €48Bn revenue; GDPR and AI Act compliance at enterprise scale; 185K employees
Santander	Spain	Pan-European banking; 200K+ employees; Spanish sovereign alignment; retail AI governance at scale
Grupo ING	Netherlands	Digital-first EU banking; strong data governance culture; 57K employees; fintech AI compliance pathway
Allianz	Germany	Europe's largest insurer; €161Bn revenue; actuarial AI governance requirements; 150K employees
AXA	France	Second-largest EU insurer; 145K employees; healthcare and property AI data sovereignty requirements
Zurich Insurance Group	Switzerland	Global insurer; EU operations at scale; GDPR-compliant AI deployment; risk modelling governance
Munich Re	Germany	Reinsurance and risk modelling at scale; AI-driven underwriting governance; EU regulatory leadership
Swiss Re	Switzerland	Global reinsurance; AI-governed risk analytics; EU data residency requirements; ESG reporting compliance
Prudential	United Kingdom	Long-term savings and insurance; GDPR-governed AI personalisation at scale; UK/EU dual compliance
Legal & General	United Kingdom	Pensions and investment management; fiduciary AI governance; UK/EU regulatory alignment

## Life Sciences & Healthcare

Company	HQ / Operations	Alliance Rationale
Roche	Switzerland	Global pharmaceutical/diagnostics; patient data sovereignty mandate; EU Medical Device Regulation AI compliance
Novartis	Switzerland	Pharmaceutical AI at scale; clinical data governance; EU AI Act high-risk system classification
Sanofi	France	European pharmaceutical leader; AI drug discovery governance; 100K employees; patient data sovereignty
Bayer	Germany	Life sciences and agri-science AI; €48Bn revenue; regulatory compliance DNA; 100K employees

## Energy, Utilities & Climate

Company	HQ / Operations	Alliance Rationale
Enel	Italy	Europe's largest utility; 65K employees; AI grid management governance; EU Green Deal alignment
Ørsted	Denmark	Leading renewable energy operator; AI-governed offshore wind operations; EU climate tech leadership
Vattenfall	Sweden	State-owned EU energy group; AI infrastructure for grid operations; Nordic governance model alignment
EDF (EDF S.A.)	France	Nuclear and renewables; critical infrastructure AI governance; French state alignment; EU energy sovereignty
Schneider Electric	France	Energy management and industrial automation; listed under Industrial also — dual-sector relevance

**Every organisation listed has been assessed as a first-tier Alliance candidate. There is no second tier. 10–14 founding seats will be filled from this universe. Commitment determines allocation — nothing else.**

## 7. The Valle Constitucional Ecosystem

The Alliance is anchored in Málaga, Spain — deliberately. Freepik built a global AI platform from Málaga from first principles. Where Freepik generates infinite synthetic worlds, BlackVault™ protects the real one. The city has proven it can produce world-class technology at scale. The Alliance builds on that precedent and on an established institutional ecosystem:

Institution	Role & Value to Alliance Members
Málaga TechPark	Alliance co-founder. Industrial ecosystem gateway: 600+ member companies including Telefónica, Indra, IBM, Accenture, Vodafone, NTT Data. Physical infrastructure. Regional legitimacy. Enterprise introduction channel.
Universidad de Málaga (UMA)	Alliance co-founder. Academic validation of AI governance research. Talent pipeline for Alliance technical roles. European institutional credibility. Co-authorship of standards publications.
Junta de Andalucía	Regional government alignment. Andalusian digital strategy integration. Political narrative support. EU structural fund facilitation for Alliance infrastructure investment.
AIR-Andalucía (EDIH)	European Digital Innovation Hub. Bridge to EU Commission DG CONNECT. Public sector deployment pathways. Horizon Europe funding access.

*The Anchor Founding Member acquires not just the BlackVault™ technology but an established, multi-institutional ecosystem with relationships that capital alone cannot build. Subsequent founding members benefit from that ecosystem from day one.*

## 8. Why Act Now

Regulatory urgency	EU AI Act fines are active. Your procurement and governance teams are already under pressure. The Alliance provides a credible, auditable solution that eliminates liability rather than managing it.
Technology is already built	You are not funding a team to start from scratch. The code exists and is being validated now. Your risk is dramatically lower than in a conventional founding investment.
Standard-setting window is open	The sovereign AI memory layer does not yet exist as a deployed European standard. The founding group sets the standard. Everyone who comes after licenses it from you.
Seats are genuinely limited	10–14 founding member seats. We are in active dialogue. Commitment is allocated in sequence. Founding member status cannot be purchased once the Charter is signed.
The Anchor Member's commitment de-risks yours	You are not the first. A major European infrastructure company has already committed resources. Their validation of the technology and structure reduces your due diligence burden significantly.

## 9. The Ask and Proposed Next Steps

We ask only for exploratory engagement at this stage. No commitment is required to receive the full Founding Member Invitation materials.

<b>Step 1</b>	Indicate preliminary interest (non-binding) — we share Stage 2 materials under NDA: full Technical Assessment Report (1,250+ pages) and financial projections
<b>Step 2</b>	Exploratory call with Founder and Anchor Founding Member representative: governance structure, technical architecture, financial model
<b>Step 3</b>	Internal stakeholder review: materials available for board, CTO, CFO, and legal assessment
<b>Step 4</b>	Alliance Charter review and founding member terms negotiation
<b>Step 5</b>	Charter signed — capital commitment confirmed — Guardian Council seat secured
<b>Step 6</b>	Alliance formally constituted — public announcement — platform deployment campaign begins

**The infrastructure for European AI governance will be built.**

**The only question is who will own it.**

### **CONTACT THE FOUNDER**

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