



**Interested in a LED Lighting Upgrade for  
Your Small Business?**

**Fill Out the Application Below and Submit  
to: [fnorth@greenenergyguys.net](mailto:fnorth@greenenergyguys.net)**

**You Will Be Contacted Within 1-3 Business  
Days Following Your Submitted  
Application**

# SRP SMALL BUSINESS *Solutions*

## NO-COST ASSESSMENT, DISCOUNTED EQUIPMENT

A lighting upgrade is one of the easiest ways to save on energy costs, but most small businesses don't know what type of lighting they have or if they could benefit from an upgrade. That's why SRP created the Small Business Solutions program. It offers small commercial and industrial business customers like you no-cost lighting system walk-through assessments and instant discounts that generally cover 75% or more of the costs for new energy-efficient equipment. In addition, customers who perform a lighting retrofit have the option to receive a discounted Wi-Fi-enabled smart thermostat, installed and configured by the participating contractor. To receive the no-cost assessment and instant discounts, customers must work with an approved Small Business Solutions Alliance participant (a local contractor partnering with the program).

## BENEFITS

- › Reduces lighting energy costs by as much as 35%
- › Has an average payback of less than one year
- › Results in less maintenance and repair
- › Improves occupant comfort and productivity with better-quality light
- › Enhances the appearance of your facility and products
- › Automates the control of your HVAC system to reduce heating and cooling costs (when you choose the optional smart thermostat)

## IDEAL FACILITIES

- › Facilities built more than four years ago
- › Facilities originally built for a different end use
- › Facilities that have not had a lighting system upgrade within the past four years
- › Facilities that have high-intensity discharge (HID) or fluorescent lighting
- › Facilities that have lighting equipment with long operating times
- › Facilities with lighting systems that emit excessive noise or heat

## WHAT QUALIFIES?

SRP offers instant discounts through approved Small Business Solutions Alliance participants for the purchase and installation of qualifying equipment in existing facilities. Qualifying measures include:

### LIGHTING

- › ENERGY STAR®, DesignLights™ Consortium or Lighting Design Labs approved LED fixtures and lamps
- › Wall, ceiling-mounted and integrated occupancy sensors, vacancy sensors and daylighting controls
- › LED exit signs

### HVAC

- › Wi-Fi-enabled smart thermostat\*

\*Must perform a lighting retrofit to qualify for the discounted thermostat.

## INSTANT DISCOUNTS

SRP Small Business Solutions provides instant discounts through approved Small Business Solutions Alliance participants that generally cover 75% or more of the typical installation costs for qualifying equipment. Customers are subject to a maximum discount of \$300,000 for all SRP energy efficiency programs.

**FIND OUT MORE ON THE NEXT PAGE.**

## ELIGIBILITY

Any current SRP small commercial retail electric customer who satisfies the following criteria is eligible:

- › In a facility served by a qualifying SRP nonresidential retail electric price plan
- › Customer's cumulative 12-month energy consumption across all accounts must be less than or equal to 145,000 kilowatt-hours of total energy usage

Call the program administrator at **(602) 236-3054** to find out if you qualify.

## HOW TO PARTICIPATE

Follow these simple steps to apply for Small Business Solutions discounts. All applicable forms are available at [savewithsrpbiz.com](http://savewithsrpbiz.com).

1. Submit a completed customer application.
2. If approved, you will be contacted by a Small Business Solutions Alliance participant to schedule an audit of your facility's lighting system.
3. Review the free audit results, which will identify your discounted price and estimated savings.
4. Contract with the Small Business Solutions Alliance participant for the purchase and installation of qualified lighting equipment at the discounted price.

Discount funds are limited and available on a first-come, first-served basis. Check the availability of funds on the website or contact the program administrator at **(602) 236-3054**.

## SRP BUSINESS SOLUTIONS

SRP is committed to helping you save energy and money. We offer a rebate program for every size and type of business.

- › Standard Business Solutions
- › Small Business Solutions
- › Custom Business Solutions

Find out which rebate programs are for you:

- › [savewithsrpbiz.com/rebates](http://savewithsrpbiz.com/rebates)
- › Program administrator, (602) 236-3054



Delivering more than power.™



## IER's What's Next and Project Disclaimer SRB SB Program

IER will be contacting your company a week prior to installation to go over your project information:

1. Access needed to your facility.
2. Any project installation information still needed.
5. To Schedule the installation.
6. Verify the interior and exterior lighting types and units counts of all lighting fixtures included in your project.

Please understand that any delay in facility access, project rescheduling, special requests for night time or weekend installation will have a customer cost that is not a part of your at no cost project.

**Interior Lighting Projects:** In most cases the installation will be done with the power on. Most 4ft. fixtures take approximately 10 minutes, 8ft. take approximately 20 minutes to retrofit to your new LED lighting system for fixtures at 10ft. Higher ceiling areas will take longer.

Emergency lighting will be modified as needed. Dimming, occupancy sensors and Bi-level may be modified or eliminated. Additional project costs may be applied to your customer co-payment for these items. All project decisions will be discussed with you prior to any changes to your lighting control's.

IER is not responsible for repairing any lighting electrical circuits or controllers, not in operation at the time of the project.

The installation crew is not responsible for moving any items in the way of the fixtures. Anything that can be damaged/broken and or in the way of lighting fixtures needs to be moved appropriately before the start of the project. In addition, IER is not responsible for any old light lenses that crack from accessing the fixture.

**Exterior Lighting Projects:** Access to all parking stalls and breaker panels. In most cases the exterior installation will be done with the power off. IER is not responsible for repairing any lighting electrical circuits or controllers, not in operation at the time of the project. IER is not responsible for any landscaping damage created by accessing your fixtures.

Project Name \_\_\_\_\_

Customer signature \_\_\_\_\_ Date \_\_\_\_\_

2127 South Priest Drive, Suite 405  
Phone 602-275-5245  
E-Fax: 602-297-6611  
Arizona Electrical Commercial Contractors Unlimited License  
Arizona General Contractor Dual Residence and Small Commercial

Tempe, AZ 85282  
Fax 602-685-9788  
#ROC143732  
#ROC312431



General Information

Important: This Customer Application must be submitted and approved by SRP to request a no-cost walk-through lighting system assessment and to be eligible for discounted lighting system improvement costs offered by pre-approved Small Business Program Alliance Participants. Please allow seven (7) days for this application to be processed. Ineligible or incomplete applications will not be accepted. Complete program rules and eligibility requirements are provided in the FY18 SRP Business Solutions Small Business Program Manual available at on SRP’s website here.

Business Name (as it appears on SRP Bill) Project (“dba”) Name

SRP Account Number(s) where assessment will be performed and measure(s) to be installed

Address where assessment will be performed and measure(s) to be installed City State Zip

Customer Contact Name Contact Phone Number Contact Email (Required)

Building Owner (if different) Owner Phone Number Owner Email

Ownership status: [ ] Own [ ] Lease/Rent If lease or rent, remaining term length: \_\_\_\_\_

Occupied last 12 months: [ ] Yes [ ] No If no, number of months vacant : \_\_\_\_\_

Preferred Small Business Program Alliance Participant (leave blank if none): \_\_\_\_\_

How did you hear about SRP’s Business Solutions Small Business Program? If other, please specify: \_\_\_\_\_

Building Information

Has the facility ever had a lighting upgrade: [ ] Yes [ ] No [ ] Don’t know

If yes, how many years ago : \_\_\_\_\_

Building size (sq. ft): \_\_\_\_\_

Year built: \_\_\_\_\_

Primary building use (select ONLY one):

- [ ] Automotive Facility [ ] Hotel [ ] Police/Fire Station
[ ] Convention Center [ ] Library [ ] Post Office
[ ] Court House [ ] Manufacturing Facility [ ] Religious Building
[ ] Dining: Bar Lounge/Leisure [ ] Motel [ ] Retail
[ ] Dining: Cafeteria/Fast Food [ ] Motion Picture Theater [ ] School/University
[ ] Dining: Family [ ] Multifamily Housing [ ] Sports Arena
[ ] Dormitory [ ] Museum [ ] Town Hall
[ ] Exercise Center [ ] Office [ ] Transportation
[ ] Gymnasium [ ] Parking Garage [ ] Warehouse
[ ] Health Care – clinic [ ] Penitentiary [ ] Workshop
[ ] Hospital [ ] Performing Arts Theater [ ] Other: \_\_\_\_\_

## Terms and Conditions

Salt River Project offers the SRP Business Solutions Small Business Program (“Program”) to provide qualifying customers a no-cost walk-through assessment of their lighting system and rebates paid to participating Small Business Program Alliance Participants to reduce the cost of eligible lighting equipment. The following terms and conditions apply to the program:

1. SRP has contracted Nexant, Inc. (“Nexant”) to act as the Program Administrator and authorizes Nexant to administer the SRP Business Solutions programs including such activities, but not limited to; review, processing, and approval of customer applications; pre and post inspections of customer facilities and project information requests from customer; measurement and verification activities; and issuing rebate checks.
2. Funds are limited and Program applications are accepted on a first-come, first-served basis. The FY18 Program is effective from May 1, 2017 through April 30, 2018 (“Effective Period”).
3. SRP allows customers to participate in multiple programs subject to an annual rebate cap, which is the maximum rebate amount a customer is eligible to be paid for the program year. For FY18, the rebate cap is \$300,000 per customer for all SRP Business Solutions programs in aggregate. A customer is defined as a holder of a single account, multiple accounts in aggregate or corporate accounts. For purposes of rebate caps, a customer who is the holder of multiple accounts or corporate accounts with a single SRP customer identification number will be considered a single customer.
4. Rebates pursuant to participation in the Program may result in taxable income to the Customer, even if Customer does not directly receive a payment. Customer should consult his or her own tax advisor with respect to the tax treatment of rebates provided pursuant to participation in the Program.
5. The SRP Business Solutions Small Business Program Manual (“Program Manual”) describes the customer and equipment eligibility requirements, rebate information, and program participation process for customers participating in the Program. Customer must read and comply with the Program Manual available at [www.SaveWithSRPBiz.com](http://www.SaveWithSRPBiz.com) and incorporated herein by reference.
6. To be eligible for rebates through the Program, the customer must:
  - a. Be a current SRP non-residential retail electric customer on an eligible price plan with a total energy consumption, across all accounts, of  $\leq 145,000$  kWh over the last 12 monthly billing cycles.
  - b. Submit a completed FY18 SRP Business Solutions Small Business Customer Application (“Customer Application”) and any supplemental documentation that may be requested to verify energy efficiency measures.
  - c. Purchase and install qualifying equipment as defined in the SRP Business Solutions Small Business Program Manual from one of the approved Small Business Program Alliance Participants.
  - d. Abide by the Program rules, eligibility requirements, and rebate levels in effect at the date of equipment installation.
7. Qualifying equipment as defined in the SRP Business Solutions Small Business Program Manual must be purchased on or after May 1, 2017
8. Discounted pricing offered by Small Business Program Alliance Participants will be valid for sixty (60) days following SRP’s written approval of a Customer Application. Failure to provide any of the required information, including signatures, forms, or other requested documentation, will result in the return of the Customer Application.
9. Rebates requested by the Customer Application may exceed the amount reserved by the Rebate Reservation Request only when funds remain in the program budget and no projects have been placed on a waitlist for program participation. In no instance will the rebate amount issued exceed the rebate amount reserved by more than 120%.
10. Rebate checks will be issued per approved Customer Application to the Small Business Program Alliance Participant.
11. Qualifying equipment as defined in the Program Manual receiving rebates under the Program may not receive purchase and installation rebates or credits under any other SRP programs.
12. SRP reserves the right to inspect the installed equipment for compliance with the Program requirements. Inspection may include a telephone survey, site visit, and/or the installation of temporary monitoring equipment at any time up to two years after installation for quality control. Within 14 days of the request, Customer shall allow SRP and Nexant reasonable access to and egress from the installation site during normal business hours, and make available at least one person familiar with the facility and measures installed. If selected for inspection, the rebate will be withheld pending outcome of the inspection. If the equipment is found to be in compliance with the Program requirements, the rebate will be paid. If the equipment is not in compliance, the customer will be notified.
13. In exchange for any approved equipment and/or service rebates for energy efficiency measures, the Customer hereby sells, transfers and conveys to SRP all Environmental Attributes and Environmental Attributes Reporting Rights, as such terms are defined below, associated with the energy savings attributable to the qualifying measure(s) or its operation. “Environmental Attributes” means those aspects, claims, characteristics and benefits of avoided energy use associated with the measure(s), as well as any and all fuel, emissions, air quality, or other environmental characteristics, including, but not limited to, white and green energy tags, renewable energy credits, energy efficiency credits, carbon credits, or certificates attributable to the energy

- savings or avoided use associated with the qualifying measure(s). "Environmental Attributes Reporting Rights" means all rights to report ownership of the Environmental Attributes to any person or entity under Section 1605(b) of the Energy Policy Act of 1992, any successor or replacement statutes, or otherwise.
14. As a convenience to customers, SRP provides a list of contractors, distributors, manufacturers, and other organizations ("Alliance Participants") who may assist customers with SRP programs. Customer acknowledges that Alliance Participants are independent contractors with respect to the Program, and that Alliance Participants are not authorized to make representations or incur obligations on behalf of SRP. Participation in the Program as an Alliance Participant does not constitute an endorsement by SRP, nor does it certify or guarantee the quality of work performed.
  15. Customer is solely responsible for the selection of equipment or measures to be installed or implemented and for the selection of a third party service provider or Alliance Participant ("Customer Contractor") to complete the installation and implementation of any eligible equipment or measures as required by the Program. SRP and Nexant make no representations and provide no warranty or guaranty with respect to the design, manufacture, construction, safety, performance or effectiveness of the newly installed equipment, including any warranties of merchantability or fitness for a particular purpose. Responsibility for delivery and workmanship related to any equipment or services the customer procures exclusively rests with the contractor or retailer selected by the customer. SRP and Nexant assume no responsibility for oversight of contractor services or for any claims the Customer might have against the Customer Contractor, the manufacturer, or the retailer with regard to the energy efficiency services or measures implemented under the Program.
  16. Customer hereby authorizes and acknowledges that SRP may disclose Customer's information relating to a Customer Application (including the entirety of its contents), and any other information related to the Customer's participation in the Program to Nexant and Alliance Participants, as applicable, and any other third party utilized by SRP for the purposes of processing the Customer Application, to verify or assessment program records or system installation, operation and results, or as required to comply with state and/or federal law, fraud prevention, regulation, and other legal action. In those cases, SRP, Nexant, and authorized third parties shall comply with all legal requirements of the jurisdiction of the individual whose Customer data would be disclosed before making such disclosure.
  17. Any person who knowingly files an application containing any materially false information or who purposely or misleadingly conceals information subjects such person to criminal and civil penalties. Any and all funds determined to have been acquired on the basis of inaccurate or fraudulent information must be returned to SRP. Any customer found to be engaged in fraudulent activity or misrepresentation of any kind will be removed from the Program. This section shall not limit other remedies that may be available for the filing of a false or fraudulent application, including, but not limited to, referral to law enforcement authorities.
  18. Notwithstanding anything in these Terms and Conditions to the contrary, in no event will SRP, Nexant, or their agents, consultants or subcontractors be liable hereunder for any type of damages, whether indirect, special, incidental, consequential, exemplary, reliance or punitive (even if advised of the possibility of such damages), including, without limitation, loss of use or loss of profits, whether in contract, indemnity, warranty, strict liability or tort, including negligence of any kind. Customer waives any claims it might have against SRP or Nexant.
  19. Customer shall defend, protect, indemnify and hold harmless SRP, Nexant and their respective parent company, subsidiaries, board members, employees, subcontractors, and agents (collectively, the "Indemnified Parties") against all claims, losses, costs, expenses, attorney's fees, damages, demands, judgments, causes of action, suits, and liability of every kind and character whatsoever ("Claims") arising out of or incident to, or related in any way to, directly or indirectly, Customer's participation in the Program; provided however, that Customer shall not be required to indemnify and hold harmless any Indemnified Party member against claims adjudicated to have been caused by an Indemnified Party's gross negligence or willful misconduct.
  20. SRP, Nexant, or their respective agents, consultants, and subcontractors shall not have any responsibility for the discovery, presence, handling, removal, or disposal of or exposure of persons to hazardous materials of any kind in connection with Customer's facility, including without limitation, asbestos, asbestos products, PCBs, or other toxic substances. Replaced equipment must be disposed of or recycled in accordance with local, state, or federal laws and regulations and cannot be resold or reinstalled.
  21. The terms and conditions set forth herein constitute a complete statement of the Terms and Conditions applicable to this promotion, and supersede all prior representations or understandings, whether written or oral. SRP shall not be bound by or be liable for any statement, representation, promise, inducement or understanding of any kind that is not set forth herein. SRP reserves the right to change or cancel this promotion or its terms and conditions at any time. The terms and conditions set forth herein constitute a complete statement of the Terms and Conditions applicable to this promotion, and supersede all prior representations or understandings, whether written or oral. SRP shall not be bound by or be liable for any statement, representation, promise, inducement or understanding of any kind that is not set forth herein. SRP reserves the right to change or cancel this promotion or its terms and conditions at any time.

**Customer Signature**

By signing below, I certify that:

1. As the Customer Representative, I have the authority to bind the Customer to the terms of this Terms and Conditions;
2. I have read, understand, and agree to be bound by and comply with the terms set forth, herein and the FY18 SRP Business Solutions Small Business Program Manual;
3. All information provided by Customer in the FY18 SRP Business Solutions Small Business Customer Application, including attachments, is accurate and complete and I will notify SRP and Nexant immediately of any changes to the information.

Customer Company Name \_\_\_\_\_

Customer Representative  
Signature  \_\_\_\_\_

Date \_\_\_\_\_

Printed Name \_\_\_\_\_

Title \_\_\_\_\_

**For More Information:** For more information about the SRP Business Solutions Small Business Program, customer or measure eligibility, rebates, or other SRP programs please contact us:

- Online at [www.savewithsrpbiz.com](http://www.savewithsrpbiz.com)
- By phone at (602) 236-3054
- By email at [SmallBusinessSolutions@srpnet.com](mailto:SmallBusinessSolutions@srpnet.com)

**SEND COMPLETED CUSTOMER APPLICATIONS TO:**

SRP Business Solutions Small Business Program  
4802 E Ray Rd Ste 23, PMB 192  
Phoenix, AZ 85044-6417  
Fax: (480) 345-7601

Email: [SmallBusinessSolutions@srpnet.com](mailto:SmallBusinessSolutions@srpnet.com)