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ANALYSIS

ECONOMIC UPDATE

Market Analysis

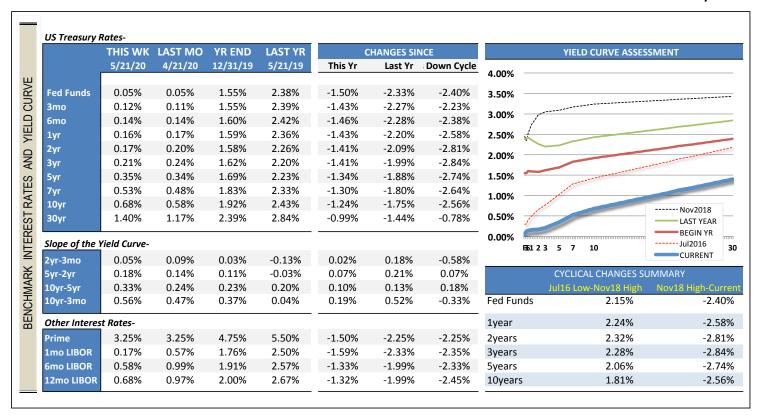
Strategic Solutions

Financial Investments

Risk Management

Regulatory Expert

22 May 2020



FOMC MINUTES: FED PREPARED TO PUMP IN EXTRA STIMULUS

According to the latest minutes from the Free Open Market Committee (FOMC) meeting on April 28-29th, US central bankers were concerned about the economic threat and the risks to financial stability due to the coronavirus pandemic and the measures taken to protect public health.

The committee provided a sobering assessment about the consumer spending, the jobs market, business activity, investment spending, manufacturing, small businesses, and the energy sector. Meanwhile, the overall effect of COVID-19 is seen as disinflationary and the FOMC expects the return of 2% inflation objective to be further delayed.

The FOMC participants were supportive of the fiscal policies that were seen as 'crucial for limiting the severity of the economic downturn' but acknowledged that even greater fiscal support may be necessary if the economic downturn persists.

Going forward, the Fed will do more especially when the expectations of an 'unprecedented' 2Q come to pass. To date, the Fed has launched 5 lending programs and it is expected to launch another four more. We continue to believe the Fed is willing to do more but negative policy rate remains low on their hierarchy of options.

Key Economic Indicators for Banks, Thrifts & Credit Unions-										
		LATEST	CURRENT	PREV						
GDP	QoQ	Q1-1st	-4.8%	2.1%						
GDP - YTD	Annl	Q1-1st	-4.8%	2.4%						
Consumer Spending	QoQ	Q1-1st	-7.6%	1.8%						
Consumer Spending	Annl	Q1-1st	-7.6%	3.0%						
Unemployment	Мо	Apr	14.7%	4.4%						
Consumer Inflation	YoY	Apr	0.3%	1.5%						
Core Inflation	YoY	Apr	1.4%	2.1%						
Consumer Credit	Annual	Mar	-3.4%	5.7%						
Retail Sales	YoY	Apr	-4.3%	1.7%						
Vehicle Sales	Annl (Mil)	Apr	8.8	11.7						
Home Sales	Annl (Mil)	Apr	4.957	6.035						
Home Prices	YoY	Feb	3.5%	3.1%						

	THIS WK	YR END	PCT CHANGES			
	5/21/20	12/31/19	YTD	12Mos		
DJIA	24,474	28,538	-14.2%	-4.9%		
S&P 500	2,949	3,231	-8.7%	4.0%		
NASDAQ	9,285	8,973	3.5%	21.4%		
Crude Oil	33.92	61.06	-44.4%	-45.0%		
Avg Gasoline	1.87	2.57	-27.3%	-37.9%		
Gold	1,721.9	1,523.1	13.1%	35.3%		



RESOURCES

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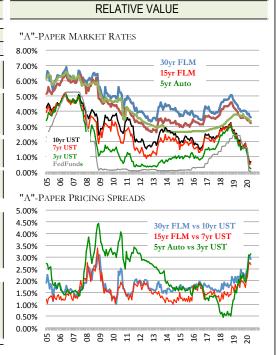
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AVERAGE CREDIT UNION RATES AND RATE SENSITIVITY

	THIS WK	YTD (Change	Chg in Cu	rrent Cycle*	Rate Sensitivity	
	5/21/20	Rate	Benchmark	Rate	Benchmark	YTD	Cycle
Classic CC	10.93%	-0.52%	-1.50%	-0.76%	-2.25%	35%	34%
Platinum CC	9.12%	-0.80%	-1.50%	-1.15%	-2.25%	53%	51%
48mo Veh	3.24%	-0.23%	-1.41%	-0.42%	-2.81%	16%	15%
	3.35%	-0.24%	-1.41%	-0.42%	-2.84%	17%	15%
72mo Veh	3.68%	-0.23%	-1.38%	-0.44%	-2.79%	17%	16%
HE LOC	4.09%	-0.91%	-1.50%	-1.47%	-2.25%	61%	65%
10yr HE	5.07%	-0.21%	-1.34%	-0.45%	-2.81%	16%	16%
15yr FRM	3.21%	-0.36%	-1.29%	-1.37%	-2.69%	28%	51%
30yr FRM	3.59%	-0.42%	-1.24%	-1.47%	-2.56%	34%	57%
Sh Drafts	0.12%	-0.02%	-1.50%	-0.02%	-2.40%	1%	1%
Reg Svgs	0.14%	-0.05%	-1.50%	-0.05%	-2.40%	3%	2%
MMkt-10k	0.29%	-0.16%	-1.50%	-0.19%	-2.40%	11%	8%
MMkt-50k	0.40%	-0.22%	-1.50%	-0.25%	-2.40%	15%	10%
6mo CD	0.51%	-0.48%	-1.46%	-0.52%	-2.38%	33%	22%
1yr CD	0.75%	-0.65%	-1.43%	-0.76%	-2.58%	45%	29%
2yr CD	0.93%	-0.71%	-1.41%	-0.92%	-2.81%	50%	33%
3yr CD	1.05%	-0.74%	-1.41%	-1.01%	-2.84%	52%	36%



STRATEGICALLY FOR CREDIT UNIONS

The minutes noted that "The ongoing public health crisis will weigh heavily on economic activity, employment, and inflation in the near term, and poses considerable risks to the economic outlook over the medium term. In light of these developments, the Committee decided to maintain the target range for the federal funds rate at 0 to 1/4 percent. The Committee expects to maintain this target range until it is confident that the economy has weathered recent events and is on track to achieve its maximum employment and price stability goals."

It further stated that the "Committee will continue to monitor the implications of incoming information for the economic outlook, including information related to public health, as well as global developments and muted inflation pressures, and will use its tools and act as appropriate to support the economy. In determining the timing and size of future adjustments to the stance of monetary policy, the Committee will assess realized and expected economic conditions relative to its maximum employment objective and its symmetric 2 percent inflation objective."

The voting was unanimous.

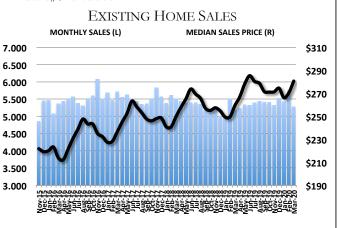
Additional information and other market-related reports can be viewed at www.Meridian-ally.com

RELEASES THIS WEEK:	Current	Previous
FOMC Minutes	Broad economic	weakness
Existing Home Sales	4.33M	5.27M
RELEASES FOR UPCOMING WEEK:	Projected	Previous
RELEASES FOR UPCOMING WEEK: Home Prices (Mar, YoY)	Projected 3.0%	Previous 3.5%



GDP (Q1-2nd)

ECONOMIC RELEASES



Brian Turner

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-5.0%

-4.8%

^{*}Since Nov 2018





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											April 202
											•
		2019			20	20			20	021	
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
ECONOMIC OUTLOOK											
Gross Domestic Product	2.00/	2 10/	2 10/	4 99/	12.00/	1 00/	F 40/	8.8%	F 00/	2 10/	2.00/
Consumer Spending	2.0% 4.6%	2.1% 3.2%	2.1% 1.8%	-4.8% -7.6%	-12.9% -16.4%	-1.9% 0.7%	5.4% 7.8%	5.5%	5.9% 3.4%	3.1% 1.9%	2.0% 2.2%
Government Spending	4.8%	1.7%	2.5%	0.7%	1.4%	1.0%	1.1%	2.2%	3.4% 1.4%	1.2%	0.7%
Government Spending	4.8%	1.7%	2.5%	0.7%	1.4%	1.0%	1.1%	2.2%	1.4%	1.2%	0.7%
Consumer Inflation	1.8%	1.8%	2.0%	2.1%	0.0%	0.4%	0.7%	1.0%	3.1%	2.5%	2.1%
Unemployment Rate	3.6%	2.6%	3.5%	3.6%	7.6%	8.7%	9.1%	7.8%	6.6%	5.7%	5.0%
Home Prices	2.0%	2.1%	2.5%	2.9%	3.0%	2.9%	2.4%	2.2%	2.3%	2.5%	2.7%
HOME & VEHICLE LOAN M.	ARKETS										
Гotal Home Sales (Mil)	5.948	6.126	6.137	6.181	5.542	5.796	6.306	6.450	6.511	6.564	6.65
Existing Homes (Mil)	5.287	5.427	5.414	5.416	4.853	5.095	5.559	5.686	5.741	5.790	5.86
New Homes (Mils)	0.661	0.699	0.723	0.765	0.689	0.701	0.747	0.764	0.770	0.774	0.78
Single Family Origs (B\$)	501	651	696	563	768	600	495	420	505	507	467
		375	314	257	350	300	335	290	380	380	347
Purchase	355										
Purchase Refinancing	146	276	382	306	418	300	160	130	125	127	120
Purchase			382 55%	306 54%		300 50%	160 32%	130 31%	125 25%	127 25%	
Purchase Refinancing	146	276			418						26%
Purchase Refinancing Refi Share (%)	146 29%	276 42%	55%	54%	418 54%	50%	32%	31%	25%	25%	26%
Purchase Refinancing Refi Share (%) Vehicle Loans Sales (Mil)	146 29%	276 42%	55%	54%	418 54%	50%	32%	31%	25%	25%	120 26% 16.0
Purchase Refinancing Refi Share (%) Vehicle Loans Sales (Mil) MARKET RATE OUTLOOK	146 29% 17.5	276 42% 17.5	55% 17.2	54% 15.4	418 54% 10.6	50% 7.1	32% 8.7	31% 9.5	25%	25% 16.2	16.0
Purchase Refinancing Refi Share (%) Vehicle Loans Sales (Mil) MARKET RATE OUTLOOK Fed Funds	146 29% 17.5	276 42% 17.5	1.6%	54% 15.4 0.1%	418 54% 10.6	50% 7.1 0.1%	32% 8.7 0.1%	9.5 0.1%	25% 11.6	25% 16.2 0.1%	26% 16.0
Purchase Refinancing Refi Share (%) Vehicle Loans Sales (Mil) MARKET RATE OUTLOOK Fed Funds 2-year US Treasury	146 29% 17.5 2.4% 1.8%	276 42% 17.5 1.9% 1.8%	1.6% 1.6%	54% 15.4 0.1% 1.4%	418 54% 10.6 0.1% 0.3%	50% 7.1 0.1% 0.3%	32% 8.7 0.1% 0.3%	9.5 0.1% 0.4%	25% 11.6 0.1% 0.4%	25% 16.2 0.1% 0.5%	26% 16.0 0.1% 0.6%
Purchase Refinancing Refi Share (%) Vehicle Loans Sales (Mil) MARKET RATE OUTLOOK Fed Funds 2-year US Treasury 3-year US Treasury	146 29% 17.5 2.4% 1.8% 1.7%	276 42% 17.5 1.9% 1.8% 1.7%	1.6% 1.6% 1.6%	54% 15.4 0.1% 1.4% 1.5%	418 54% 10.6 0.1% 0.3% 0.3%	50% 7.1 0.1% 0.3% 0.3%	32% 8.7 0.1% 0.3% 0.3%	31% 9.5 0.1% 0.4% 0.4%	25% 11.6 0.1% 0.4% 0.4%	25% 16.2 0.1% 0.5% 0.5%	26% 16.0 0.1% 0.6% 0.6%
Purchase Refinancing Refi Share (%) Vehicle Loans Sales (Mil) MARKET RATE OUTLOOK Fed Funds 2-year US Treasury 3-years US Treasury	146 29% 17.5 2.4% 1.8% 1.7% 1.9%	276 42% 17.5 1.9% 1.8% 1.7% 1.8%	1.6% 1.6% 1.6% 1.6%	0.1% 1.4% 1.5% 1.6%	418 54% 10.6 0.1% 0.3% 0.3% 0.6%	50% 7.1 0.1% 0.3% 0.3% 0.6%	32% 8.7 0.1% 0.3% 0.3% 0.7%	0.1% 0.4% 0.4% 0.8%	25% 11.6 0.1% 0.4% 0.4% 0.8%	25% 16.2 0.1% 0.5% 0.5% 0.9%	0.1% 0.6% 0.6%
Purchase Refinancing Refi Share (%) Vehicle Loans Sales (Mil) MARKET RATE OUTLOOK Fed Funds 2-year US Treasury 3-years US Treasury	146 29% 17.5 2.4% 1.8% 1.7%	276 42% 17.5 1.9% 1.8% 1.7%	1.6% 1.6% 1.6%	54% 15.4 0.1% 1.4% 1.5%	418 54% 10.6 0.1% 0.3% 0.3%	50% 7.1 0.1% 0.3% 0.3%	32% 8.7 0.1% 0.3% 0.3%	31% 9.5 0.1% 0.4% 0.4%	25% 11.6 0.1% 0.4% 0.4%	25% 16.2 0.1% 0.5% 0.5%	0.1% 0.6% 0.6%
Purchase Refinancing Refi Share (%)	146 29% 17.5 2.4% 1.8% 1.7% 1.9%	276 42% 17.5 1.9% 1.8% 1.7% 1.8%	1.6% 1.6% 1.6% 1.6%	0.1% 1.4% 1.5% 1.6%	418 54% 10.6 0.1% 0.3% 0.3% 0.6%	50% 7.1 0.1% 0.3% 0.3% 0.6%	32% 8.7 0.1% 0.3% 0.3% 0.7%	0.1% 0.4% 0.4% 0.8%	25% 11.6 0.1% 0.4% 0.4% 0.8%	25% 16.2 0.1% 0.5% 0.5% 0.9%	26% 16.0 0.1% 0.6%
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ECONOMIC CALENDAR

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Mar 20	21 ExistingHomes 5.27M	22	23 Jobless Claims 4.427k	24 Durable Goods -14.4%	25
	J		New Homes 627k		
27	28 Home Prices 3.5%	29 GDP (Q1-1st) -4.8%	30 Jobless Claims 3.839M	May 1 Constr Spending 0.9%	2
		02. (42 20.)	3031030 310033111	construction of the constr	
4	5	6	7 Jobless Claims 3.169M	8 Unemployment 14.7%	9
			Consumer Credit -3.4%		
11	12 Consumer Infl 0.3%	13 Wholesale Infl -1.2%	14 Jobless Claims 2.981M	15 Retail Sales -4.3%	16
	consumer mm 0.5%	Wholesale IIII 1.2%	3051C33 Clumi3 2.501W	Retuil Suites 4.5%	
18	19	20	21	22	23
		FOMC Minutes	Jobless Claims 2.438M Exist Home Sales 4.33M		
25	26	27	28	29	30
	Home Prices Consumer Confidence New Home Sales	FRB Beige Book	Jobless Claims GDP (Q1-2nd) Consumer Inflation		
Jun 1	2	3	4	5	6
Construction Spending	Factory Orders		Jobless Claims	Unemployment Rate Consumer Credit	
8	9	10	11	12	13
		Consumer Inflation FOMC Meeting	Jobless Claims Wholesale Inflation		
15	16 Retail Sales	17	18	19	20
	Industrial Production		Jobless Claims		

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O4-2019	<\$2 Million	\$2-10 Million	\$10-50 <million< th=""><th>\$50-100 Million</th><th>\$100-500 Million</th><th>\$500> Million</th><th>TOTAL</th><th><\$10 Million</th><th><\$50 Million</th><th><\$100 Million</th><th><\$500 Million</th></million<>	\$50-100 Million	\$100-500 Million	\$500> Million	TOTAL	<\$10 Million	<\$50 Million	<\$100 Million	<\$500 Million
X . 2325											
DEMOGRAPHICS	I							T.			
Number of Credit Unions	402	927	1,635	677	1,018	577	5,236	1,329	2,964	3,641	4,659
Average Assets (\$Mil)	\$1.0	\$6.0	\$26.1	\$72.8	\$226.8	\$1,949.0	\$277.6	\$4.5	\$16.4	\$26.9	\$70.6
Pct of Credit Unions	8%	18%	31%	13%	19%	11%	100%	25%	57%	70%	89%
Pct of Industry Assets	0%	0%	3%	3%	15%	79%	100%	0%	3%	6%	21%
GROWTH RATES (YTD)											
Total Assets	-9.6%	-7.2%	-3.3%	-1.5%	-1.4%	10.6%	7.8%	-7.4%	-3.8%	-2.7%	-1.7%
Total Loans	-8.1%	-7.0%	-3.0%	-2.4%	-3.0%	8.5%	6.2%	-7.0%	-3.5%	-2.9%	-3.0%
Total Shares	-8.0%	-6.4%	-3.1%	-1.6%	-1.2%	9.4%	6.9%	-6.5%	-3.6%	-2.6%	-1.6%
Net Worth	-7.7%	-4.4%	-1.1%	1.1%	0.5%	11.0%	8.5%	-4.7%	-1.6%	-0.3%	0.3%
BALANCE SHEET ALLOCATIO	N										
Net Worth-to-Total Assets	19.1%	16.3%	13.2%	12.3%	11.6%	11.2%	11.4%	16.5%	13.6%	12.9%	12.0%
Cash & Inv-to-Total Assets	50%	46%	43%	37%	27%	23%	25%	46%	43%	40%	31%
Loans-to-Total Assets	50%	52%	54%	59%	68%	72%	71%	52%	54%	56%	64%
Vehicle-to-Total Loans	60%	63%	49%	43%	39%	32%	34%	62%	50%	46%	41%
REL-to-Total Loans	1%	8%	30%	39%	45%	52%	50%	8%	28%	34%	42%
REL-to-Net Worth	2%	27%	123%	185%	262%	337%	313%	25%	109%	146%	225%
Indirect-to-Total Loans	0%	0%	5%	12%	19%	22%	21%	0%	4%	8%	16%
Loans-to-Total Shares	62%	63%	63%	68%	78%	87%	84%	63%	63%	65%	74%
Nonterm-to-Total Shares	92%	85%	80%	77%	74%	69%	70%	85%	81%	79%	75%
Short-term Funding Ratio	39.8%	30.7%	24.4%	20.5%	14.9%	11.7%	12.8%	25.1%	22.8%	17.3%	12.9%
Net Long-term Asset Ratio	3.5%	7.8%	18.2%	24.1%	30.5%	35.6%	34.0%	17.0%	20.6%	27.6%	33.8%
LOAN QUALITY											
Loan Delinquency Ratio	3.35%	1.80%	1.06%	0.84%	0.75%	0.68%	0.70%	1.14%	0.98%	0.81%	0.71%
Net Charge-off Ratio	0.86%	0.57%	0.46%	0.46%	0.47%	0.59%	0.57%	0.47%	0.47%	0.47%	0.57%
"Misery" Index	4.21%	2.37%	1.52%	1.30%	1.22%	1.27%	1.27%	1.62%	1.45%	1.28%	1.27%
RE Loan Delinquency	1.63%	1.62%	0.99%	0.72%	0.65%	0.52%	0.55%	1.62%	1.01%	0.83%	0.69%
• •											
Vehicle Loan Delinquency	2.80%	1.75%	1.00%	0.82%	0.71%	0.61%	0.65%	1.81%	1.12%	0.97%	0.79%
Direct Loans	2.80%	1.75%	0.98%	0.78%	0.66%	0.55%	0.63%	1.81%	1.11%	0.96%	0.78%
Indirect Loans	0.00%	1.46%	1.22%	0.93%	0.76%	0.64%	0.66%	1.46%	1.22%	1.00%	0.79%
Loss Allow as % of Loans	2.75%	1.33%	0.89%	0.82%	0.79%	0.88%	0.86%	1.42%	0.95%	0.88%	0.81%
Current Loss Exposure	1.53%	0.92%	0.65%	0.55%	0.54%	0.48%	0.49%	0.96%	0.68%	0.61%	0.56%
EARNINGS	I							I			
Gross Asset Yield	4.11%	4.01%	3.78%	3.81%	3.85%	4.12%	4.06%	4.02%	3.81%	3.81%	3.84%
Cost of Funds	0.55%	0.44%	0.43%	0.48%	0.61%	0.99%	0.90%	0.45%	0.43%	0.45%	0.56%
Gross Interest Margin	3.55%	3.57%	3.36%	3.33%	3.24%	3.13%	3.16%	3.57%	3.38%	3.36%	3.27%
Provision Expense	0.38%	0.33%	0.25%	0.27%	0.31%	0.47%	0.43%	0.34%	0.26%	0.27%	0.30%
Net Interest Margin	3.17%	3.23%	3.11%	3.05%	2.93%	2.67%	2.73%	3.23%	3.12%	3.09%	2.98%
Non-Interest Income	0.55%	0.73%	1.02%	1.28%	1.44%	1.36%	1.36%	0.72%	0.98%	1.13%	1.35%
Non-Interest Expense	4.19%	3.67%	3.62%	3.72%	3.69%	3.07%	3.20%	3.70%	3.63%	3.67%	3.69%
Net Operating Expense	3.65%	2.94%	2.60%	2.44%	2.25%	1.71%	1.85%	2.99%	2.64%	2.54%	2.34%
Net Operating Return	-0.48%	0.29%	0.51%	0.61%	0.68%	0.95%	0.89%	0.24%	0.48%	0.55%	0.64%
Non-recurring Inc(Exp)	0.41%	0.03%	0.05%	0.02%	0.04%	0.05%	0.05%	0.05%	0.05%	0.03%	0.04%
Net Income	-0.06%	0.32%	0.56%	0.63%	0.72%	1.01%	0.94%	0.29%	0.53%	0.58%	0.68%
Return on Net Worth	-0.4%	2.0%	4.3%	5.2%	6.2%	8.5%	7.9%	1.9%	4.0%	4.6%	5.7%

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Q4-2019	<\$2 Million	\$2-10 Million	\$10-50 <million< th=""><th>\$50-100 Million</th><th>\$100-500 Million</th><th>\$500> Million</th><th>TOTAL</th><th><\$10 Million</th><th><\$50 Million</th><th><\$100 Million</th><th><\$500 Million</th></million<>	\$50-100 Million	\$100-500 Million	\$500> Million	TOTAL	<\$10 Million	<\$50 Million	<\$100 Million	<\$500 Million
OPERATING EFFICIENCIES:											
Loans & Shares-											
Avg Loan Balance Avg Loan Rate Avg Loan Yield, net	\$4,312 7% 7%	\$7,450 6% 6%	\$8,344 5% 5%	\$10,252 5% 5%	\$13,299 5% 5%	\$16,896 5% 4%	\$15,668 5% 4%	\$7,260 6% 6%	\$8,215 5% 5%	\$9,291 5% 5%	\$12,265 5% 5%
Avg Share Balance Avg Share Rate	\$2,268 0.69%	\$4,741 0.53%	\$7,270 0.49%	\$8,360 0.55%	\$9,463 0.71%	\$11,743 1.18%	\$10,963 1.06%	\$4,447 0.54%	\$6,778 0.50%	\$7,505 0.53%	\$8,788 0.65%
NM Deposit Ratio	1.7%	1.2%	1.0%	0.9%	1.1%	0.9%	1.0%	1.2%	1.0%	1.0%	1.1%
Net Operating Profitability	/-										
Earning Asset/Funding Avg Revenue per FTE	124% \$47,525	118% \$111,845	112% \$166,194	109% \$180,185	108% \$196,430	109% \$292,787	109% \$262,191	119% \$103,118	113% \$154,925	111% \$167,133	109% \$187,159
Avg OpExpense per FTE Avg Int & Prov Exp per FTE	\$42,841 \$9,553	\$86,654 \$18,329	\$125,116 \$23,389	\$131,750 \$26,690	\$137,099 \$34,188	\$164,109 \$77,693	\$155,105 \$64,194	\$80,709 \$17,139	\$117,183 \$22,272	\$124,223 \$24,408	\$133,025 \$31,093
Avg OpReturn per FTE Net OpExp-to-Total Exp	-\$4,869 87%	\$6,861 80%	\$17,688 72%	\$21,744 66%	\$25,143 61%	\$50,986 56%	\$42,892 58%	\$5,270 81%	\$15,470 73%	\$18,502 69%	\$23,042 63%
Operating Revenue-											
Non-Int Inc-to-Total Rev Interest Inc per FTE Non-Int Inc per FTE	12% \$32,397 \$5,575	15% \$76,330 \$17,186	21% \$107,482 \$35,323	25% \$108,195 \$45,300	27% \$108,808 \$53,434	25% \$142,485 \$72,609	25% \$132,326 \$65,671	15% \$70,369 \$15,610	21% \$100,851 \$31,801	23% \$104,400 \$38,325	26% \$107,413 \$48,653
Operating Expenses-											
C&B Expense Ratio Pct of Total Op Exp Avg C&B per FTE	2.05% 49% \$20,964	1.92% 52% \$45,436	1.73% 48% \$59,838	1.79% 48% \$63,226	1.86% 50% \$69,020	1.60% 52% \$85,319	1.65% 51% \$79,757	1.93% 52% \$42,115	1.75% 48% \$56,671	1.77% 48% \$59,839	1.83% 50% \$66,115
Occ & Ops Exp Ratio Pct of Total Op Exp	1.32%	0.98%	0.96%	0.93% 25%	0.94%	0.75%	0.79%	1.01%	0.97%	0.95%	0.95%
Avg O&O per FTE	\$13,453	\$23,243	\$33,258	\$32,887	\$35,092	\$40,258	\$38,481	\$21,914	\$31,231	\$32,031	\$34,123
All Other Exp Ratio Pct of Total Op Exp Avg AOE per FTE	0.41% 10% \$8,425	0.73% 20% \$17,976	0.87% 24% \$32,021	0.99% 27% \$35,638	0.85% 23% \$32,987	0.67% 22% \$38,531	0.71% 22% \$36,867	0.71% 19% \$16,680	0.85% 24% \$29,280	0.92% 25% \$32,353	0.87% 24% \$32,787
		\$17,970	JJ2,021	\$33,038	JJ2,367	\$30,331	\$30,807	710,000	\$29,200	732,333	732,767
Average Margin per Account			4.00	4=00	4=00	A	4=00	A	4.00	4.50	4==0
Avg Int Inc per Loan Avg Int Exp per Share Avg Return	\$283 \$16 \$267	\$422 \$25 \$397	\$430 \$36 \$394	\$502 \$46 \$455	\$599 \$67 \$532	\$751 \$139 \$612	\$703 \$117 \$586	\$415 \$24 \$391	\$429 \$34 \$395	\$469 \$39 \$429	\$570 \$57 \$512
Staffing-											
Full-time Equivalents Pct PT Employees FTE-to-Ops (Staffing)	358 78% 2.06	2,281 42% 0.76	12,130 15% 0.44	13,814 11% 0.38	61,743 8% 0.32	221,494 6% 0.21	311,819 7% 0.24	2,639 48% 0.83	14,768 22% 0.48	28,582 17% 0.43	90,325 11% 0.35
Membership Outreach- Members-to-Potential	8.5%	7.8%	2.9%	2.6%	2.7%	3.1%	3.0%	7.9%	3.3%	2.9%	2.7%
Members-to-FTEs	343	7.8% 399	403	365	337	400	3.0%	391	3.3% 401	383	352
Branches Members per Branch	391 314	956 952	2,417 2,024	1,755 2,869	5,215 3,993	10,396 8,523	21,130 5,697	1,347 766	3,764 1,574	5,519 1,986	10,734 2,961