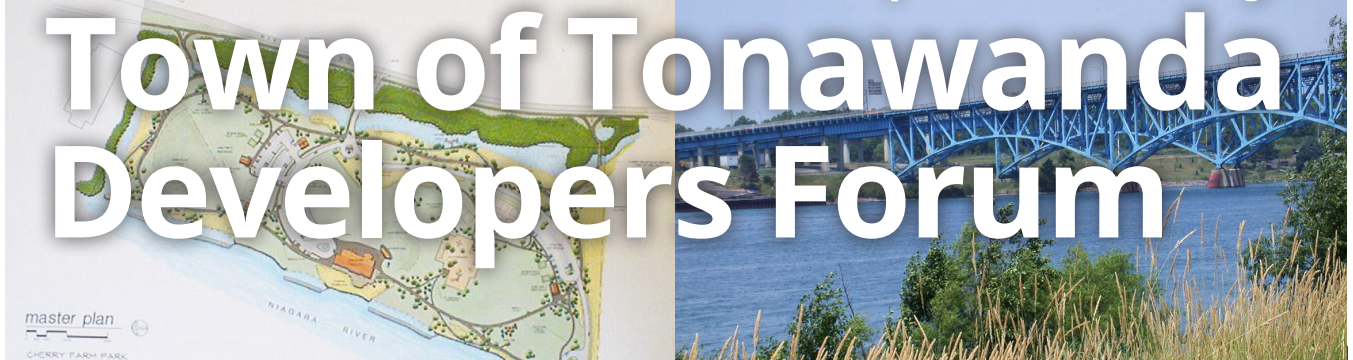


TOWN OF TONAWANDA OPPORTUNITY AREA



You're invited to a complimentary

Town of Tonawanda Developers Forum



Tuesday, May 2, 2017

9:00 a.m. – 2:00 p.m.

Niawanda Park Pavilion

600 Niagara Street, Tonawanda, NY 14150

RSVP by Wednesday, April 26 to rsvp@harrisbeach.com

Find out what you need to know about energizing your business potential with these incredibly lucrative opportunities. Join us for a complimentary Developers Forum and take a tour of available strategic development sites in the Town of Tonawanda.

TOPICS WILL INCLUDE:

- How these riverfront locations may become profitable development opportunities
- Case studies of successful brownfield development projects presented first-hand by developers
- Information on potentially lucrative brownfield development sites
- Helpful financing tools, including tax credit programs

WHY CHOOSE THE TOWN OF TONAWANDA?

- Advantageous location close to Toronto, Buffalo and Rochester
- Quick access to Interstates 190 and 290, I-90 and QEW
- Riverfront property directly along the Niagara River
- Significant existing infrastructure and utilities, including rail access
- Within NYPA Hydropower Zone
- Redundant power capabilities
- Available "shovel-ready" sites
- Competitive land pricing
- Generous incentives available
- Readily available skilled and technically trained workforce



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PRESENTATIONS INCLUDE DEVELOPMENT SUCCESS STORIES FROM:

Christian Campos, President of TM Montante Development, will present the **Gates Circle Redevelopment Project**, in which the former Millard Fillmore Gates Hospital is being transformed into Lancaster Square; a mixed-use, urban place featuring neighborhood retail, residential units, and commercial office space. Mr. Campos will also discuss **Riverview Solar Technology Park**, a 200-acre business park in the Town of Tonawanda, which also acts as a living solar lab.

Sam Savarino, Owner and CEO of Savarino Companies, will team up with **Jason Molino**, Batavia City Manager, **Julie Pacatte** from the Batavia Development Corporation and **Bob Murray**, from Harris Beach to relate the tax credit programs, incentives, partnerships and other topics that were key to initiating the \$18-20MM Ellicott Station project in the Batavia Brownfield Opportunity Area. They will cover the pre and post-RFP steps instrumental to the project and the formation of the BP² redevelopment fund. The team will emphasize the necessity of public-private partnerships to overcome a variety of brownfield and market-based redevelopment challenges.

SPECIAL GUEST SPEAKERS INCLUDE:

Christopher Bauer, NYS Department of State, Division of Coastal Resources, will speak relative to the Brownfield Opportunity Area program and the strategic sites.

Tom Kucharski, President & CEO, Invest Buffalo Niagara, will present an overview of WNY development trends and activities, including an update on the status of the Buffalo Billion II, the second wave of Gov. Cuomo's economic development plan for Western NY.

RJ Ball, Strategic Business Division, Empire State Development, Western NY Regional Office, will cover various state incentive programs and general information about the Consolidated Funding Application (CFA) process.

Steve Weathers, President & CEO, Erie County Industrial Development Agency, will discuss various programs available from the IDA that can be used to assist with economic development projects.

Bob Murray, Attorney in Public Finance and Economic Development at Harris Beach, will discuss how brownfield state and federal tax incentives have been used to provide an immediate developer return on equity.

Bill Gresser, President, EB-5 New York State, LLC, a Regional Center under the US EB-5 program, will discuss how the creation of new jobs and economic development can be facilitated by utilizing investments made by foreign nationals through the US EB-5 Regional Center program. Invited but not confirmed.

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This event is made possible through work completed under the Brownfield Opportunity Area program funded by the New York State Department of State, with technical assistance provided by the DEC.

SPONSORSHIP PROVIDED BY

