

## STEPHANIE MOSES, REGIONAL SALES MANAGER

Stephanie has been with the Henry M. Wood Company since February 2013. She came into this industry with no previous experience, however, she trained for two years with a former co-worker who had over 30 years with the company.

She covers the southeastern part of Kentucky: from Ashland/Greenup County to Frankfort to Cumberland County

Her areas of expertise are in Ergonomic Solutions, such as Overhead light rail systems/hoists; Bal-trol lift assists; and Autoquip lift tables.

She was recently responsible for a project involving a large overhead rail system for a farm equipment manufacturer. It was a project that took a few trips, careful planning, and team work with the customer to make sure all components were in place. It was also important that she worked with a local contractor who knew the equipment and completed the installation as well. Not only did this project consist of the overhead rail system, but also had a handful of hoists.